

Dear State of Delaware Employees,

We are excited to announce our participation in Dell's Member Purchase Program (MPP)!

To provide some background, the Dell Member Purchase Program is a discount program that allows all employees, our family and friends to receive **member only** pricing on all personal purchases from Dell. Dell has set up a dedicated website that we can shop 24/7 at www.dell.com/mpp/Delaware. All member discounts are built into the site and we are not required to log in or use any codes to qualify for discounts. Any login created will be for our own personal reference of Dell purchases.

To begin taking advantage of the program discounts, simply access the website and click on the 'Shop Now' button below the welcome message and browse for the system that best fits your needs. No log in credentials are needed to access savings. Additionally, if you would like assistance in choosing a system, we can email our MPP Account Manager, Mark Twaddle at Mark_Twaddle@Dell.com to connect with their Executive Sales Team, who will provide assistance in the quoting and ordering experience.

At any given point in time, you will find that MPP offers additional discounts beyond those found on dell.com. Outside of that, the program allows members access to monthly flash sales at 20% discounts as well as early access to offers such as Black Friday and Cyber Monday. This is especially beneficial when popular systems are only offered in limited quantities.

Member Benefits Include:

- Exclusive monthly offers
- Best price guarantee on consumer PCs from Dell
- Up to 30% off Dell PCs, electronics and accessories
- Free enrollment in Dell Rewards: 3% back + free expedited shipping

Thanks,

Mark Twaddle

Strategic Account Manager

Dell EMC | US Member Purchase Program

For program info, please email Mark_Twaddle@dell.com

For a sales quote, please contact Phillip_Chancellor@dell.com