State of Delaware - FY23 Budget

It is probable that the COVID-19 pandemic will have an impact on health care costs. In performing this analysis to develop health care cost estimates for GHIP, we have not explicitly reflected adjustments due to the impact of COVID-19. Due to the high degree of uncertainty associated with this pandemic, results may vary from the estimates provided.

August 2022

WillisTowersWatson IIIIIIII

Proprietary and Confidential Not for use or disclosure outside Willis Towers Watson and State of Delaware

State of Delaware

FY23 Budget¹ August 2022

\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	as of August 2022	
\$ \$ \$ \$	667,601,546 198,334,690	
s s	198,334,690	
\$ \$		
¢	(1,339,716)	-0.13%
3	24,248,903	2.32%
s	66,138,646	6.33%
s	53,265,949	5.10%
s	6,099,307	0.58%
s		2.29%
	23,973,729	
	6,595,973	0.63%
	178 982 791	0.00%
\$	1,044,919,027	
\$	528,691,476	47.56%
s	176,170,037	15.85%
	190,361,148	17.13%
		15.64%
s	1,069,059,349	
		3.26%
		0.30%
		0.04%
		0.05%
		0.13%
		0.01%
s	42,520,969	0.0576
\$	1,111,580,319	
\$	(66,661,292)	
\$	90,500,694	
5	26,200,000	
\$	(1,599,306)	
s	930.8	
1		
	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	S - S 178,982,791 S 1,044,919,027 S 1,044,919,027 S 1,044,919,027 S 1,054,919,027 S 1,054,919,027 S 1,053,014 S 1,76,170,037 S 190,361,148 S 1,78,836,687 S 1,069,059,349 S 3,284,809 S 487,148 S 3,284,809 S 487,148 S 1500,000 S 111,1013 S 342,211 S 342,211 S 42,520,969 S 1,111,580,319 S 66,661,292) S 90,500,694 S 65,900,000 S 26,200,000 S 26,200,000 S 26,200,000

Estimated EV 2023

1 Based on claims experience for the period 7/1/2021 - 6/30/2022; headcounts reflect June 2022 with 1% assumed annual growth during FY23; 5% medical and 8% Rx trend; EGWP revenues and prescription drug rebates based on the period revenues will be paid; reflects move from Medicfill to Highmark Group MA product effective 1/1/2023

2 Balance Forward reflects actual balance as of June 2022 Fund Equity Report

3 EGWP revenue reflects actual revenues received through June 2022; remaining revenues through CY22 and CY23 based on projected PMPM payments provided by CVS

4 Participating Group Fees shown for FY23 are estimated based on FY22 fees and assumed FY23 headcounts and premiums

5 FY23 projected claims reflect pharmacy contract savings as a result of PBM award to CVS Health

6 WTW Budget represents the FY23 projected expenses based on assumptions approved by the SEBC, updated with claims and enrollment data through June 2022; WTW Budget equals total operating expenses, less ACA and consultant fees, less total other revenues

7 FY23 rebates based on when rebates will be received by GHIP; assumes 60 day lag on CVS rebate payments

8 Reflext CV21 federal reinsurance true-up payment system to received in January 2023 8 Reflext CV21 federal reinsurance true-up payment system to received in January 2023 Note: It is evident that the COVID-19 pandemic will have an impact on health care costs. We have used available information and reasonable estimation techniques to develop health care cost estimates for the CHIP that reflect the impact of COVID-19. However due to the high degree of uncertainty associated with this pandemic, results may vary from the estimates provided.

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State of Delaware

FY23 Budget - Monthly1 August 2022

Operating Revenues	July	August	September	October	<u>November</u>	December	<u>Januarv</u>	February	March	<u>April</u>	May	June	TOTAL
Premium Contributions	\$ 59.409.842	\$ 59.409.842	\$ 59.409.842	\$ 59,409,842	\$ 59.409.842	\$ 59,409,842	\$ 51.857.082	\$ 51.857.082	\$ 51.857.082 \$	51.857.082	\$ 51.857.082 \$	51.857.082	\$ 667.601.546
Highmark Aetna	\$ 59,409,642 \$ 16,527,891	\$ 59,409,642 \$ 16,527,891	\$ 59,409,842 \$ 16.527.891	\$ 59,409,842 \$ 16.527.891	\$ 59,409,842 \$ 16.527.891	\$ 59,409,842 \$ 16,527,891	\$ 16.527.891		\$ 16.527.891 \$			16.527.891	\$ 198.334.690
Total Premium Contributions	\$ 75.937.733		\$ 75,937,733	\$ 75.937.733		\$ 75.937.733	\$ 68,384,973		\$ 68,384,973 \$			68.384.973	\$ 865,936,236
Total Plemium Contributions	\$ 75,937,733	\$ 75,937,733	\$ 75,937,733	\$ 75,937,733	\$ 75,937,733	\$ 75,937,733	\$ 00,304,973	\$ 66,364,973	\$ 66,364,973 3	60,304,973	ə 00,304,973 ə	00,304,973	\$ 600,930,230
Other Revenues													
Medicare Retiree Prescription Subsidy Program (EGWP) ²	\$ 94,588	\$ (112,260)	\$ (112,260)	\$ (112.539)	\$ (112,539)	\$ (112.539)	\$ (145.181)	\$ (145,181)	\$ (145,181) \$	(145.542)	\$ (145,542) \$	(145.542)	\$ (1.339.716)
Federal Reinsurance ²	\$ 1.843.302	\$ 1.843.302	\$ 1.843.302	\$ 1.847.893	\$ 1.847.893		\$ 2,193,155					2,198,618	\$ 24,248,903
Prescription Drug Rebates - Commercial ⁵	\$ -	\$ 16,177,816	\$ -	\$ -	\$ 16,030,714	\$ -	\$ -	\$ 16,480,082	\$ - 9	-	\$ 17,450,034 \$	-	\$ 66,138,646
Prescription Drug Rebates - EGWP ⁶	\$ -	\$ 13,062,611	s -	\$ -	\$ 12,999,928	\$ -	\$ -	\$ 13,295,702	\$ - 9	- 3	\$ 13,907,708 \$	-	\$ 53,265,949
Prescription True Up / Yr End Recon Pymts	\$ -	\$ -	\$ -	\$ -		\$ -	\$ 6.099.307		\$ - S	-	s - s	-	\$ 6.099.307
Medicare Part D - Coverage Gap Discount ²	\$ -	s -	s -	s -	\$ 6.903.773	\$ -	\$ 7.596.216	s -	\$ - 9	9.473.740	s - s	-	\$ 23,973,729
Participating Group Fees ³	\$ 547,615	\$ 547,615	\$ 547,615	\$ 548.979	\$ 548,979	\$ 548,979	\$ 550.346		\$ 550.346 \$			551.717	\$ 6,595,973
Other Revenues ⁸	\$ -	\$ -	s -	\$ -	\$ -	\$ -	\$ -	s -	\$ - 9		s - s	-	\$ -
Total Other Revenues	\$ 2,485,505	\$ 31,519,084	\$ 2,278,657	\$ 2,284,333	\$ 38,218,747	\$ 2,284,333	\$ 16,293,844	\$ 32,374,105	\$ 2,598,321 \$	12,078,533	\$ 33,962,535 \$	2,604,793	\$ 178,982,791
Total Operating Revenues	\$ 78,423,238	\$ 107,456,817	\$ 78,216,390	\$ 78,222,066	\$ 114,156,480	\$ 78,222,066	\$ 84,678,818	\$ 100,759,078	\$ 70,983,294 \$	80,463,506	\$ 102,347,508 \$	70,989,766	\$ 1,044,919,027
0	5k.		Combon have	O states	Name	Descention		F . h	Manak			1	TOTAL
Operating Expenses	July	August	September	October	November	December	<u>January</u>	February	March	<u>April</u>	May	June	TOTAL
Claims ⁴													
Highmark	\$ 37.837.642	\$ 47.297.052	\$ 37.837.642	\$ 39.179.876	\$ 48.974.846	\$ 39.179.876	\$ 52.526.279	\$ 42.021.023	\$ 42.021.023 \$	43.635.759	\$ 54,544,699 \$	43.635.759	\$ 528,691,476
Aetna	\$ 15,483,248		\$ 15,483,248	\$ 12.825.994								17,855,850	\$ 176,170,037
CVS (non-Plan D)	\$ 14.633.695	\$ 14.633.695	\$ 14.633.695		\$ 15.336.154							16,929,626	\$ 190.361.148
Express Scripts/CVS (Plan D)	\$ 13,449,262		\$ 13,449,262	\$ 14.022.477					\$ 15,011,068 \$			15,462,755	\$ 173,836,687
Total Claims	\$ 81,403,847		\$ 81,403,847	\$ 81.364.502			\$ 97.847.666					93,883,990	\$ 1,069,059,349
	* • • • • • • • • • • •			• • • • • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • • •						
Other Expenses													
Program Fees and Costs (Vendor ASO Fees)	\$ 3,264,746	\$ 3,264,746	\$ 3,264,746	\$ 3,271,591	\$ 3,271,591	\$ 3,271,591	\$ 2,761,672	\$ 2,761,672	\$ 2,761,672 \$	2,768,550	\$ 2,768,550 \$	2,768,550	\$ 36,199,677
Office Expenses	\$ 273,734	\$ 273,734	\$ 273,734	\$ 273,734	\$ 273,734	\$ 273,734	\$ 273,734	\$ 273,734	\$ 273,734 \$	273,734	\$ 273,734 \$	273,734	\$ 3,284,809
Employee Assistance	\$ 40,596		\$ 40,596	\$ 40,596			\$ 40,596					40,596	\$ 487,148
Data Warehouse	\$ 49,676		\$ 49,676	\$ 49,676			\$ 49,676					49,676	
Consultant Fees	\$ 125,000		\$ 125,000	\$ 125,000			\$ 125,000					125,000	\$ 1,500,000
	\$ 9,251		\$ 9,251	\$ 9,251						9,251		9,251	
ACA Fees	\$ 342,211		\$ -	\$-	\$-	\$-	\$-	\$-	\$ - 9	-	\$ - \$	-	\$ 342,211
Total Other Expenses	\$ 4,105,214	\$ 3,763,003	\$ 3,763,003	\$ 3,769,847	\$ 3,769,847	\$ 3,769,847	\$ 3,259,929	\$ 3,259,929	\$ 3,259,929 \$	3,266,807	\$ 3,266,807 \$	3,266,807	\$ 42,520,969
Total Operating Expenses	\$ 85.509.061	\$ 91.529.611	\$ 85,166,850	\$ 85.134.349	\$ 94.929.318	\$ 88.340.848	\$ 101.107.594	\$ 90.602.339	\$ 94.041.358 \$	93.579.627	\$ 104.488.567 \$	97.150.798	\$ 1.111.580.319
Total Operating Expenses	\$ 65,509,061	\$ 91,529,611	\$ 65,166,650	\$ 65,134,349	\$ 94,929,310	\$ 66,340,646	\$ 101,107,594	\$ 90,602,339	\$ 94,041,356 \$	93,579,627	\$ 104,400,567 \$	97,150,796	\$ 1,111,560,519
Net Income	(\$7.085.823)	\$15.927.207	(\$6,950,460)	(\$6.912.283)	\$19.227.162	(\$10.118.782)	(\$16.428.777)	\$10,156,740	(\$23.058.064)	(\$13,116,122)	(\$2,141,059)	(\$26,161,032)	(\$66,661,292)
	(,,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		(,)	,,	(, ,,,)				(, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		, , , , , , , , , , , , , , , , , , , .	
Amount Carried Forward ⁷	\$ 157,161,986	\$ 150,076,163	\$ 166,003,370	\$ 159,052,910	\$ 152,140,627	\$ 171,367,789	\$ 161,249,007	\$ 144,820,230	\$ 154,976,970 \$	131,918,907	\$ 118,802,785 \$	116,661,726	\$ 157,161,986
Fund Equity Balance	\$ 150,076,163	\$ 166,003,370	\$ 159,052,910	\$ 152,140,627	\$ 171,367,789	\$ 161,249,007	\$ 144,820,230	\$ 154,976,970	\$ 131,918,907 \$	118,802,785	\$ 116,661,726 \$	90,500,694	\$ 90,500,694
					-								
GHIP Surplus (After Reserves)	\$57,976,163	\$73,903,370	\$66,952,910	\$60,040,627	\$79,267,789	\$69,149,007	\$52,720,230	\$62,876,970	\$39,818,907	\$26,702,785	\$24,561,726	(\$1,599,306)	(\$1,599,306)

1 Based on claims experience for the period 7/1/2021 - 6/30/2022; headcounts reflect June 2022 with 1% assumed annual growth during FY23; 5% medical and 8% Rx trend; EGWP revenues and prescription drug rebates based on the period revenues will be paid; reflects move from Medicfill to Highmark Group MA product effective 1/1/2023 ² EGWP revenue reflects actual revenues received through June 2022; remaining revenues through CY22 and CY23 based on projected PMPM payments provided by CVS

³ Participating Group Fees shown for FY23 are estimated based on FY22 fees and assumed FY23 headcounts and premiums

⁴ FY23 projected claims reflect pharmacy contract savings as a result of PBM award to CVS Health
⁵ FY23 rebates based on when rebates will be received by GHIP; assumes 60 day lag on CVS rebate payments

⁶ Amount Carried Forward reflects actual balance as of June 2022 Fund Equity Report

Note: It is probable that the COVID-19 pandemic will have an impact on health care costs. In performing this analysis to develop the FY21 budget for GHIP, we have not explicitly reflected adjustments due to the impact of COVID-19. Due to the high degree of uncertainty associated with this pandemic, results may vary from the estimates provided.

State of Delaware

FY23 Budget - YTD1 August 2022

Openal Servine Jaine															
Impart 5 80.4020 (2) 118.2768 (2) 27763.201 (2) 82764.201 (2) 80.4400 (2) 80.427.201 (2) 80.427	Operating Revenues		July	August	September	October	November	December	January	February	March	April	May	June	TOTAL
Impart 5 80.4020 (2) 118.2768 (2) 27763.201 (2) 82764.201 (2) 80.4400 (2) 80.427.201 (2) 80.427															
India 5 16.27/201 8 300.2702 3 40.001/201 5 10.002/201															
Total Production 5 7.07/73 5 7.07/740 5 7.07/740 5 7.07/740 5 7.07/740 6 7.07/740 6 7.07/740 6 7.07/740 6 7.07/740 6 7.07/740 6 7.07/740 6 7.07/740 6 7.07/740 6 7.07/740 6 7.07/740 6 7.07/740 6 7.07/740 6 7.07/740 6 7.02/740 6 7.02/740 6 7.02/740 7.07/740 6 7.02/740 </td <td></td> <td>\$</td> <td></td>		\$													
Other Revenue Other Re															
Mediane Reserved/solubly Provami EXPUP ¹ 9 94.088 § 1/12/101 § 1/22/2010 § 1/02/2010 § 2/20/2010 § 2/20/2010 § 2/20/2010 § 2/20/2010 § 2/20/2010 § 2/20/2010 § 2/20/2010 § 2/20/2010 § 2/20/2010 § 2/20/2010 § 2/20/2010	Total Premium Contributions	\$	75,937,733	\$ 151,875,466	\$ 227,813,199 \$	303,750,932	\$ 379,688,665	\$ 455,626,398 3	\$ 524,011,371 \$	592,396,344	\$ 660,781,317 \$	729,166,290	\$ 797,551,263	\$ 865,936,236 \$	865,936,236
Mediane Reserved/solubly Provami EXPUP ¹ 9 94.088 § 1/12/101 § 1/22/2010 § 1/02/2010 § 2/20/2010 § 2/20/2010 § 2/20/2010 § 2/20/2010 § 2/20/2010 § 2/20/2010 § 2/20/2010 § 2/20/2010 § 2/20/2010 § 2/20/2010 § 2/20/2010															
Tester Returneral \$ 1.48.302 \$ 3.686.00 \$ 5.223005 \$ 1.027308 \$ 1.2326.50 \$ 1.286.502 \$															
Perception Dag Resents - Commond ^A \$ 16.177.816 \$ 10.177.816 \$ 10.202.017 \$ 10.202.017 \$ 10.202.017 \$ 10.202.017 \$ 10.202.017 \$ 10.202.017 \$ 10.202.017 \$ 10.202.017 \$ 10.202.017 \$ 10.202.017 \$ 10.202.017 \$ 10.202.017 \$ 10.202.017 \$ 10.202.017 \$ 10.202.017 \$ 10.202.017 10.202.0127 10.202.017 10.		\$													
Prescription Dug Retenence EXVIP ² 5 6 5 5 6 5 6 5 6 5 6 5 6 5 6 5 6 5 6 5 6 5 6 5 6 5 6 5 6 5 6 5 6 5 6 5 6 5 6	Federal Reinsurance ²		1,843,302						\$ 13,266,739 \$						
Procession True Up // Find Recom Pyrms \$	Prescription Drug Rebates - Commercial ⁵	\$	-	\$ 16,177,816	\$ 16,177,816 \$	16,177,816	\$ 32,208,530	\$ 32,208,530 \$	\$ 32,208,530 \$	48,688,612	\$ 48,688,612 \$	48,688,612	\$ 66,138,646	\$ 66,138,646 \$	66,138,646
Indicator Part 0 - Concurge Cap Discouré \$	Prescription Drug Rebates - EGWP ⁵	\$	-	\$ 13,062,611	\$ 13,062,611 \$	13,062,611	\$ 26,062,538	\$ 26,062,538 3	\$ 26,062,538 \$	39,358,240		39,358,240	\$ 53,265,949	\$ 53,265,949 \$	53,265,949
Protectaring Group Free* \$ 5 1.5 2 1.998,201 \$ 3.997,720 \$ 3.994,720 \$ 4.906,220 \$ 5.94,200 \$ 5.94,200 \$ 5.94,200 \$ 5.94,200 \$ 5.94,200 \$ 5.94,200 \$ 5.94,200 \$ 5.94,200 \$ 5.94,200 \$ 1.05,200<	Prescription True Up / Yr End Recon Pymts	\$	-	\$-	\$ - \$	-	\$-	\$ - 5	\$ 6,099,307 \$	6,099,307	\$ 6,099,307 \$	6,099,307	\$ 6,099,307	\$ 6,099,307 \$	6,099,307
One Revnues ¹ S <	Medicare Part D - Coverage Gap Discount ²	\$	-	\$-	\$-\$	-	\$ 6,903,773	\$ 6,903,773 5	\$ 14,499,989 \$	14,499,989	\$ 14,499,989 \$	23,973,729	\$ 23,973,729	\$ 23,973,729 \$	23,973,729
One Revnues ¹ S <	Participating Group Fees ³	S	547.615	\$ 1.095.230	\$ 1.642.845 \$	2,191,824	\$ 2,740,803	\$ 3,289,782	\$ 3,840,129 \$	4,390,475	\$ 4,940,822 \$	5 492 539	\$ 6.044.256	\$ 6.595.973 \$	6.595.973
Trail Other Revenues \$ 2.446.505 \$ 3.40.04.589 \$ 3.98.97.77 \$ 7.77.93.28 \$ 172.78.000 \$ 112.215.800 \$ 112.415.405 \$ 177.89.271 \$ 177.98.271 \$ 104.499.027 \$ 104.499.027 \$ 104.499.027 \$ 104.499.027 \$ 104.499.027 \$ 104.499.027 \$ 104.299.027 \$<		ŝ	0.110.0	\$	\$. \$		\$.	\$	s	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,					
Cold Operating Revenues 5 Cold Operating Revenues 5 Cold Operating Revenues 5 Cold Operating Revenues 7 Cold Operating Revenues 5 Cold Operating Revenues 7 Cold Revenues 7 7 Cold Revenues<		ŝ	2 485 505	\$ 34,004,589	\$ 36 283 247 \$	38 567 579	\$ 76 786 326	\$ 79.070.659	\$ 95 364 503 \$	127 738 609	\$ 130 336 930 \$	142 415 463	\$ 176 377 998	\$ 178 982 791 \$	178 982 791
Deparating Spenses July Auoust Sectember December January February March Ancili May June Total Cained -		Ŷ	2,100,000	01,001,000	¢ 00,200,217 ¢	010,100,000	¢ 10,100,020	• 10,010,000 (¢ 00,001,000 ¢	121,100,000	* 100,000,000 *	142,410,400	000011000	¢ 110,002,101 4	110,002,101
Deparating Spenses July Auoust Sectember December January February March Ancili May June Total Cained -	Total Operating Revenues	\$	78 423 238	\$ 185 880 055	\$ 264 096 446 \$	342 318 511	\$ 456 474 991	\$ 534 697 057	\$ 619 375 874 \$	720 134 953	\$ 791 118 247 \$	871 581 753	\$ 973 929 261	\$ 1 044 919 027 \$	1 044 919 027
Claims Claims Claims Common Commo Commo Commo <th>Total operating nevenues</th> <th>Ť</th> <th>10,120,200</th> <th>• 100,000,000</th> <th>• 201,000,110</th> <th>042,010,011</th> <th>• ••••</th> <th>• • • • • • • • • • • • • • • •</th> <th>01010101014</th> <th>120,104,000</th> <th>• • • • • •</th> <th>01110011100</th> <th>010(020(20)</th> <th>• 1,011,010,021 •</th> <th>104410101021</th>	Total operating nevenues	Ť	10,120,200	• 100,000,000	• 201,000,110	042,010,011	• ••••	• • • • • • • • • • • • • • • •	01010101014	120,104,000	• • • • • •	01110011100	010(020(20)	• 1,011,010,021 •	104410101021
Claims Claims Claims Common Commo Commo Commo <th>Operating Expenses</th> <th></th> <th>July</th> <th>August</th> <th>September</th> <th>October</th> <th>November</th> <th>December</th> <th>January</th> <th>February</th> <th>March</th> <th>April</th> <th>May</th> <th>June</th> <th>TOTAL</th>	Operating Expenses		July	August	September	October	November	December	January	February	March	April	May	June	TOTAL
Indmark \$ 37.837.842 \$ 81.248.448 2 21.237.238 \$ 162.152.212 21.117.067 \$ 202.036.234 \$ 304.845.236 \$ 304.854.236 \$ 304.854.236 \$ 304.854.236 \$ 304.854.236 \$ 304.854.236 \$ 304.854.236 \$ 304.854.236 \$ 304.854.236 \$ 4045.025.077 \$ 552.846.1476 \$ 552.846.1476 \$ 552.846.1476 \$ 552.846.1476 \$ 552.846.1476 \$ 552.846.1476 \$ 552.846.1476 \$ 1052.841.817 \$ 552.846.147 \$ 552.846.147 \$ 1052.841.817 \$ 1052.841.817 \$ 1052.841.817 \$ 1052.841.817 \$ 1053.841.817 \$ 1053.841.817 \$ 1053.841.817 \$ 1053.841.817 \$ 1053.841.817 \$ 1053.841.817 \$ 1053.841.817 \$ 1033.85 \$ 1053.841.817 \$ 1033.85 \$ 1053.841.817 \$ 1033.867															
Indmark \$ 37.837.842 \$ 81.248.448 2 21.237.238 \$ 162.152.212 21.117.067 \$ 202.036.234 \$ 304.845.236 \$ 304.854.236 \$ 304.854.236 \$ 304.854.236 \$ 304.854.236 \$ 304.854.236 \$ 304.854.236 \$ 304.854.236 \$ 304.854.236 \$ 4045.025.077 \$ 552.846.1476 \$ 552.846.1476 \$ 552.846.1476 \$ 552.846.1476 \$ 552.846.1476 \$ 552.846.1476 \$ 552.846.1476 \$ 1052.841.817 \$ 552.846.147 \$ 552.846.147 \$ 1052.841.817 \$ 1052.841.817 \$ 1052.841.817 \$ 1052.841.817 \$ 1053.841.817 \$ 1053.841.817 \$ 1053.841.817 \$ 1053.841.817 \$ 1053.841.817 \$ 1053.841.817 \$ 1053.841.817 \$ 1033.85 \$ 1053.841.817 \$ 1033.85 \$ 1053.841.817 \$ 1033.867	Claims ⁴														-
Adman \$ 15.483.248 \$ 27.869.846 \$ 69.075.062 \$ 89.793.633 \$ 112.449.730 \$ 146.029.07 \$ 158.314.472 \$ 176.170.037		s	37,837,642	\$ 85,134,694	\$ 122.972.335 \$	162 152 212	\$ 211,127,057	\$ 250,306,934	\$ 302,833,213 \$	344,854,236	\$ 386,875,259 \$	430.511.018	\$ 485,055,717	\$ 528,691,476 \$	528,691,476
Express Scripts (Plan D) \$ 13.449.622 \$ 26.89.244 \$ 64.392.741 \$ 62.415.216 \$ 97.426.286 \$ 112.437.353 \$ 127.448.421 \$ 142.411.776 \$ 158.373.932 \$ 173.836.687 \$ 173.836.687 \$ 173.836.687 \$ 173.836.687 \$ 173.836.687 \$ 173.836.687 \$ 173.836.687 \$ 173.836.687 \$ 173.836.687 \$ 173.836.687 \$ 173.836.687 \$ 173.836.687 \$ 173.836.687 \$ 173.836.687 \$ 173.836.687 \$ 173.836.687 \$ 173.836.687 \$ 10.690.693.490 \$ 10.690.693.490 \$ 10.690.693.490 \$ 10.690.693.490 \$ 10.690.693.490 \$ 10.690.693.490 \$ 10.690.693.490 \$ 10.690.693.490 \$ 30.410.27 \$ 30.410.27 \$ 13.836.697 \$ 19.6130 \$ 278.402.6 \$ 30.410.27 \$ 30.410.27 \$ 30.410.27 \$ 30.410.27 \$ 30.410.27 \$ 30.410.27 \$ 30.410.27		ŝ	15,483,248	\$ 27.869.846				\$ 85.037.575	\$ 98,793,653 \$	112,549,730	\$ 129,744,827 \$	144.029.507	\$ 158.314.187	\$ 176,170,037 \$	
Express Scripts (Plan D) \$ 13.449.622 \$ 26.898.741 \$ 68.392.741 \$ 82.415.218 \$ 97.426.286 \$ 112.437.353 \$ 127.448.421 \$ 142.411.76 \$ 158.37.932 \$ 178.386.687 \$ 18.607.556.939.48 \$ 87.395.399.5 9 757.539 \$ 10.690.693.44 \$ 10.690.693.44 \$ 10.690.693.44 \$ 11.680.671 \$ 11.680.774 \$ 27.341 \$ 30.1075 \$ 33.284.090 \$ 33.284.090 \$ 33.284.090 \$ 33.284.097 \$ 33.284.090 \$ 33.284.097 \$ 33.284.090 \$	Express Scripts (non-Plan D)	\$	14.633.695	\$ 29,267,391	\$ 43,901,086 \$	59.237.239	\$ 74,573,393	\$ 89,909,546	\$ 106,463,788 \$	123.018.030	\$ 139.572.272 \$	156.501.897	\$ 173,431,523	\$ 190.361.148 \$	190.361.148
Total Claims \$ 8 8 1091/70.44 \$ 250,74,301 \$ 331,938,803 \$ 423,098,273 \$ 507,669,274 \$ 605,516,939 \$ 783,840,778 \$ 873,953,599 \$ 975,175,359 \$ 1.069,059,349 \$ 1.069,059,349 \$ 1.069,059,349 \$ 1.069,059,349 \$ 783,840,778 \$ 873,953,599 \$ 975,175,359 \$ 1.069,059,349 \$ 1.069,059,349 \$ 1.069,059,349 \$ 1.069,059,349 \$ 1.069,059,349 \$ 783,840,778 \$ 873,953,599 \$ 975,175,359 \$ 1.069,059,349 \$ 1.069,059,349 \$ 1.069,059,349 \$ 1.069,059,349 \$ 1.069,059,349 \$ 783,840,778 \$ 304,01778 \$ 304,01778 \$ 304,01778 \$ 304,01778 \$ 304,01778 \$ 304,01778 \$ 304,01778 \$ 304,01778 \$ 304,01778 \$ 304,01778 \$ 304,01778<	Express Scripts (Plan D)	S	13,449,262	\$ 26,898,524	\$ 40.347.787 \$	54.370.264	\$ 68.392.741	\$ 82,415,218	\$ 97,426,286 \$	112,437,353	\$ 127,448,421 \$	142,911,176	\$ 158.373.932	\$ 173.836.687 \$	
Program Fees and Costs Vendor ASO Fees) § 3.284.746 § 6.529.422 § 10.3065.829 § 16.337.420 § 22.370.682 § 22.370.682 § 22.370.682 § 22.370.682 § 22.370.682 § 22.370.682 § 22.370.682 § 22.370.682 § 22.370.682 § 22.370.682 § 22.370.682 § 22.370.682 § 22.370.682 § 22.370.682 § 23.370.61 § 30.410.75 § 30.410.75 § 30.410.75 § 30.410.75 § 30.410.75 § 30.410.75 § 30.410.75 § 30.410.75 § 30.410.75 § 30.410.75 § 30.410.75 § 30.410.75 \$ 30.410.75 \$ 30.410.75 \$ 30.410.75 \$ 30.410.75 \$ 30.410.75 \$ 30.410.75 \$ 30.410.75 \$ 30.410.75 \$ 30.410.75 \$ 30.410.75 \$ 30.410.75 \$ <t< td=""><td></td><td>\$</td><td>81,403,847</td><td>\$ 169,170,454</td><td>\$ 250,574,301 \$</td><td>331,938,803</td><td>\$ 423,098,273</td><td>\$ 507,669,274 \$</td><td>\$ 605,516,939 \$</td><td>692,859,349</td><td>\$ 783,640,778 \$</td><td>873,953,599</td><td>\$ 975,175,359</td><td>\$ 1,069,059,349 \$</td><td>1,069,059,349</td></t<>		\$	81,403,847	\$ 169,170,454	\$ 250,574,301 \$	331,938,803	\$ 423,098,273	\$ 507,669,274 \$	\$ 605,516,939 \$	692,859,349	\$ 783,640,778 \$	873,953,599	\$ 975,175,359	\$ 1,069,059,349 \$	1,069,059,349
Program Fees and Costs Vendor ASO Fees) § 3.284.746 § 6.529.422 § 10.3065.829 § 16.337.420 § 22.370.682 § 22.370.682 § 22.370.682 § 22.370.682 § 22.370.682 § 22.370.682 § 22.370.682 § 22.370.682 § 22.370.682 § 22.370.682 § 22.370.682 § 22.370.682 § 22.370.682 § 22.370.682 § 23.370.61 § 30.410.75 § 30.410.75 § 30.410.75 § 30.410.75 § 30.410.75 § 30.410.75 § 30.410.75 § 30.410.75 § 30.410.75 § 30.410.75 § 30.410.75 § 30.410.75 \$ 30.410.75 \$ 30.410.75 \$ 30.410.75 \$ 30.410.75 \$ 30.410.75 \$ 30.410.75 \$ 30.410.75 \$ 30.410.75 \$ 30.410.75 \$ 30.410.75 \$ 30.410.75 \$ <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>															
Office Expenses \$ 273,734 \$ 647,68 8 e12,02 \$ 1,049,36 \$ 1,049,36 \$ 1,042,05 \$ 1,016,139 \$ 2,199,873 \$ 2,463,007 \$ 2,737,341 \$ 3,011,075 \$ 3,284,009 \$ 3,47,732 \$ 3,397,008 \$ 447,084 \$ 4496,760 \$ 5,464,36 \$ 5,661,100 \$ 5,00,000 \$ 1,000,000 \$ 1,000,000 \$ 1,000,000 \$ 1,000,000 \$ 1,000,000 \$ 1,000,000 \$ 1,000,000 \$ 1,000,000 \$ 1,000,000 \$ 1,000,000 \$ 1,000,000 \$ 1,000,000 \$ 1,000,000 \$ 1,000,000 \$ 1,000,000 \$ 1,000,000 \$ 1,00	Other Expenses														
Employee Assistance § 40,596 \$ 81,11 \$ 162,333 \$ 202,978 \$ 244,160 \$ 324,766 \$ 366,361 \$ 406,596 \$ 446,552 \$ 447,148 \$ 487,148 \$ 149,028 \$ 149,028 \$ 149,028 \$ 149,028 \$ 149,028 \$ 149,028 \$ 149,028 \$ 149,028 \$ 149,028 \$ 149,028 \$ 149,028 \$ 149,028 \$ 149,028 \$ 149,028 \$ 149,028 \$ 149,028 \$ 149,028 \$ 149,008 \$ 149,008 \$ 149,009 \$ 149,009 \$ 149,009 \$ 149,000 \$ 149,009 \$ 149,009 \$ 149,009 \$ 149,009 \$ 149,009 \$ 149,009 \$ 149,009 \$ 149,009 \$ 149,009 \$ 149,009 \$ 342,211 \$	Program Fees and Costs (Vendor ASO Fees)	\$	3,264,746	\$ 6,529,492	\$ 9,794,239 \$	13,065,829	\$ 16,337,420	\$ 19,609,010 \$	\$ 22,370,682 \$	25,132,354	\$ 27,894,026 \$	30,662,576	\$ 33,431,127	\$ 36,199,677 \$	36,199,677
Data Warehouse § 46.676 § 99.32 § 149.028 § 248.380 § 248.380 § 347.32 § 337.408 § 449.0704 § 544.36 § 550.11 § 550.10 5 550.00 5 337.00 § 347.32 § 337.400 § 449.070 § 544.36 § 550.10 \$ 500.00 \$ 500.00 \$ 100.000 \$ 100.000 \$ 100.000 \$ 100.000 \$ 110.11 11	Office Expenses	\$	273,734	\$ 547,468	\$ 821,202 \$	1,094,936	\$ 1,368,671	\$ 1,642,405	\$ 1,916,139 \$		\$ 2,463,607 \$	2,737,341	\$ 3,011,075	\$ 3,284,809 \$	3,284,809
Consultant Frees \$ 125,000 \$ 226,000 \$ 375,000 \$ 755,000 \$ 1,250,000 <	Employee Assistance	\$	40,596	\$ 81,191	\$ 121,787 \$	162,383	\$ 202,978	\$ 243,574 \$	\$ 284,169 \$	324,765	\$ 365,361 \$	405,956	\$ 446,552	\$ 487,148 \$	487,148
COBRA Fees \$ 9.251 \$ 11.013 2 27.753 \$ 37.004 \$ 462.255 \$ 64.757 \$ 74.006 \$ 82.259 \$ 92.510 \$ 11.1013 11.1013 11.1013 11.1013 11.1013 11.1013 11.1013 11.1013 11.1013 11.1013 11.1013 11.1013 11.1013 11.1013 11.1013 11.1013 1	Data Warehouse	\$	49,676	\$ 99,352	\$ 149.028 \$	198,704	\$ 248,380	\$ 298,056 \$	\$ 347,732 \$	397,408	\$ 447,084 \$	496,760	\$ 546,436	\$ 596,112 \$	596,112
ACA Fees \$ 342211 <th< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<>															
Total Other Expenses \$ 4.105,211 \$ 7,868,271 \$ 11,631,220 \$ 15,401,067 \$ 19,170,915 \$ 2,2940,762 \$ 29,400,611 \$ 3,270,548 \$ 33,267,355 \$ 39,254,162 \$ 442,520,969 \$ 442,520,969 Total Operating Expenses \$ 85,599,061 \$ 177,038,671 \$ 262,205,521 \$ 347,339,870 \$ 442,226,188 \$ 530,610,036 \$ 631,717,630 \$ 722,319,469 \$ 909,940,954 \$ 1,044,429,521 \$ 1,111,580,319															
Total Operating Expenses \$ 85,509,061 \$ 177,038,671 \$ 2 62,205,521 \$ 347,339,870 \$ \$ 442,269,188 \$ 5 30,610,036 \$ 6 31,717,630 \$ 722,319,661 \$ 909,940,95 \$ 1,04,429,521 \$ 1,111,580,319 \$ 1,666,661,229 \$															
Net Income \$ 7.085,823 \$ 8,841,384 \$ 1,890,924 \$ (5,021,359) \$ 4,067,021 \$ (2,185,016) \$ (25,243,079) \$ (38,359,201) \$ (40,500,206) \$ (66,661,292)	Total Other Expenses	\$	4,105,214	\$ 7,868,217	\$ 11,631,220 \$	15,401,067	\$ 19,170,915	\$ 22,940,762 \$	\$ 26,200,691 \$	29,460,619	\$ 32,720,548 \$	35,987,355	\$ 39,254,162	\$ 42,520,969 \$	42,520,969
Net Income \$ 7.085,823 \$ 8,841,384 \$ 1,890,924 \$ (5,021,359) \$ 4,067,021 \$ (2,185,016) \$ (25,243,079) \$ (38,359,201) \$ (40,500,206) \$ (66,661,292)															
Amount Carried Forward ⁶ \$ 157,161,986 \$ 157,161,986	Total Operating Expenses	\$	85,509,061	\$ 177,038,671	\$ 262,205,521 \$	347,339,870	\$ 442,269,188	\$ 530,610,036	\$ 631,717,630 \$	722,319,969	\$ 816,361,326 \$	909,940,954	\$ 1,014,429,521	\$ 1,111,580,319 \$	1,111,580,319
Amount Carried Forward ⁶ \$ 157,161,986 \$ 157,161,986															
Fund Equity Balance \$ 150.076.163 \$ 166.003.370 \$ 159.052.910 \$ 152.140.627 \$ 171.367.789 \$ 161.249.007 \$ 154.976.970 \$ 131.918.907 \$ 118.802.785 \$ 116.661.726 \$ 90.500.694	Net Income	\$	(7,085,823)	\$ 8,841,384	\$ 1,890,924 \$	(5,021,359)	\$ 14,205,803	\$ 4,087,021 5	\$ (12,341,756) \$	(2,185,016)	\$ (25,243,079) \$	(38,359,201)	\$ (40,500,260)	\$ (66,661,292) \$	(66,661,292)
Fund Equity Balance \$ 150.076.163 \$ 166.003.370 \$ 159.052.910 \$ 152.140.627 \$ 171.367.789 \$ 161.249.007 \$ 154.976.970 \$ 131.918.907 \$ 118.802.785 \$ 116.661.726 \$ 90.500.694	8														
	Amount Carried Forward®	\$	157,161,986	\$ 157,161,986	\$ 157,161,986 \$	157,161,986	\$ 157,161,986	\$ 157,161,986 \$	\$ 157,161,986 \$	157,161,986	\$ 157,161,986 \$	157,161,986	\$ 157,161,986	\$ 157,161,986 \$	157,161,986
GHIP Surplus (After Reserves) \$57,976,163 \$73,903,370 \$66,952,910 \$60,040,627 \$79,267,789 \$59,149,007 \$52,720,230 \$62,876,970 \$39,816,907 \$22,702,785 \$24,561,726 (\$1,599,300) (\$1,599,300) \$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300 (\$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300 (\$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300 (\$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300) \$1,599,300 (\$1,599,300 (\$1,599,300 (\$1,599,300	Fund Equity Balance	\$	150,076,163	\$ 166,003,370	\$ 159,052,910 \$	152,140,627	\$ 171,367,789	\$ 161,249,007 5	\$ 144,820,230 \$	154,976,970	\$ 131,918,907 \$	118,802,785	\$ 116,661,726	\$ 90,500,694 \$	90,500,694
GHIP Surplus (After Reserves) \$57,976,163 \$73,903,370 \$66,952,910 \$60,040,627 \$79,267,789 \$69,149,007 \$52,720,230 \$62,876,970 \$39,818,907 \$26,702,785 \$24,561,726 (\$1,599,306) (\$1,599,306)															
	GHIP Surplus (After Reserves)	1	\$57,976,163	\$73,903,370	\$66,952,910	\$60,040,627	\$79,267,789	\$69,149,007	\$52,720,230	\$62,876,970	\$39,818,907	\$26,702,785	\$24,561,726	(\$1,599,306)	(\$1,599,306)

1 Based on claims experience for the period 7/1/2021 - 6/30/2022; headcounts reflect June 2022 with 1% assumed annual growth during FY23; 5% medical and 8% Rx trend; EGWP revenues and prescription drug rebates based on the period revenues will be paid; reflects move from Medicfill to Highmark Group MA product effective 1/1/2023 ² EGWP revenue reflects actual revenues received through June 2022; remaining revenues through CY22 and CY23 based on projected PMPM payments provided by CVS

³ Participating Group Fees shown for FY23 are estimated based on FY22 fees and assumed FY23 headcounts and premiums

⁴ FV23 projected claims reflect pharmacy contract savings as a result of PBM award to CVS Health
⁵ FV23 rebates based on when rebates will be received by GHIP; assumes 60 day lag on CVS rebate payments

6 Amount Carried Forward reflects actual balance as of June 2022 Fund Equity Report

Note: It is probable that the COVID-19 pandemic will have an impact on health care costs. In performing this analysis to develop the F221 budget of GHIP, we have not explicitly reflected adjustments due to the impact of COVID-19. Due to the high degree of uncertainty associated with this pandemic, results may vary from the estimates provided.