

Site of Service Steerage Report FY19, 4th Quarter Update (for Incurred Claims through June 2019)

State of Delaware
November 2019



Emergency Room, Urgent Care and Primary Care Provider Utilization and Costs

Visits to Emergency Rooms, Urgent Care Centers and Primary Care Providers for Non-Emergent and Primary Care Treatable Conditions, FY17 – FY19*

Site of Service	FY17			FY18			Change		
	Visits	Net Payment	Allowed Amount	Visits	Net Payment	Allowed Amount	Visits	Net Payment	Allowed Amount
Emergency Room	12,955	\$15,770,500	\$17,787,275	12,534	\$16,572,139	\$18,373,198	-421	\$801,639	\$585,923
Urgent Care	48,399	\$4,972,876	\$6,096,929	51,799	\$5,420,411	\$6,486,732	3,400	\$447,535	\$389,802
Primary Care	156,636	\$13,725,381	\$16,165,546	149,658	\$12,824,328	\$14,878,168	-6,978	-\$901,053	-\$1,287,377
Total	217,990	\$34,468,758	\$40,049,750	213,991	\$34,816,878	\$39,738,098	-3,999	\$348,121	-\$311,652

Site of Service	FY18			FY19			Change		
	Visits	Net Payment	Allowed Amount	Visits	Net Payment	Allowed Amount	Visits	Net Payment	Allowed Amount
Emergency Room	12,534	\$16,572,139	\$18,373,198	13,244	\$16,798,661	\$18,661,340	710	\$226,522	\$288,142
Urgent Care	51,799	\$5,420,411	\$6,486,732	55,407	\$6,043,312	\$7,159,571	3,608	\$622,901	\$672,839
Primary Care	149,658	\$12,824,328	\$14,878,168	145,658	\$13,676,657	\$15,700,347	-4,000	\$852,329	\$822,179
Total	213,991	\$34,816,878	\$39,738,098	214,309	\$36,518,631	\$41,521,258	318	\$1,701,753	\$1,783,159

For visits for non-emergent and primary care treatable conditions during the three year period:

- The volume of visits to emergency rooms initially declined by 3.3% from FY17 to FY 18, but increased overall by 2.2% from FY17 to FY19.
- Visits to urgent care facilities increased by 14.5% from 48,399 to 55,407 while visits to primary care providers declined by 7.0% from 156,636 to 145,658; and
- Total visits for these conditions decreased marginally by 1.7% from 217,990 to 214,309 and total net payment for these visits over the period increased by 5.9% from \$34.5 million to \$36.5 million.

Net Pay per Visit by Site of Service, FY17 – FY19

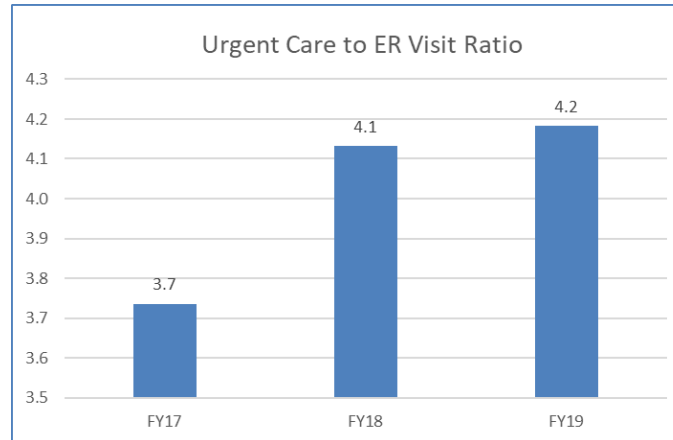
Site of Service	Period 1 FY17	Period 2 FY18	Period 3 FY19	Change Period 1 to Period 2	Change Period 2 to Period 3
Emergency Room	\$1,217	\$1,322	\$1,268	8.6%	-4.1%
Urgent Care	\$103	\$105	\$109	1.8%	4.2%
Primary Care	\$88	\$86	\$94	-2.2%	9.6%

For visits for non-emergent and primary care treatable conditions:

- Average cost per emergency room visit during the most recent 12 month rolling year period was over 11 times higher compared to visits to urgent care facilities and 13 times compared to visits at a primary care provider.
- The overall trend in net pay per visit during from FY17 to FY19 was 4.2% for emergency room visits and 5.8% for urgent care visits. The trend for PCP visits initially dropped by 2.2%, but increased in the latest rolling year (9.6%).

Visits to Emergency Rooms, Urgent Care Centers and Primary Care Providers for Non-Emergent and Primary Care Treatable Conditions

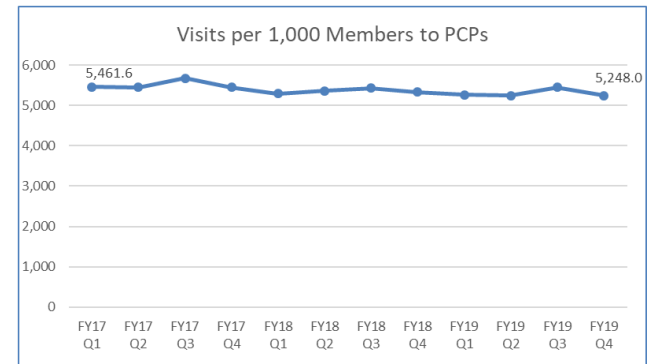
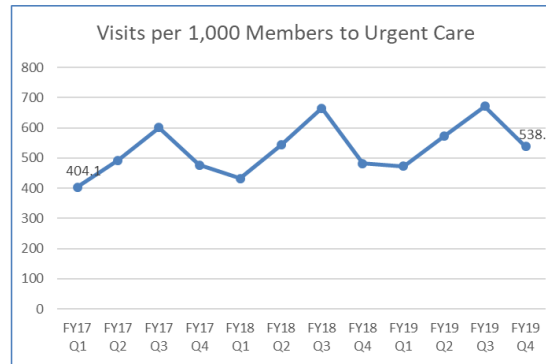
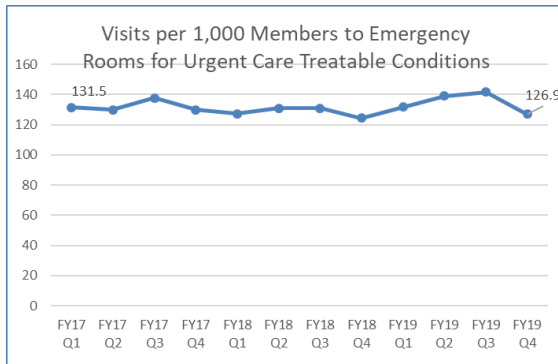
Total Non-Emergent & Primary Care Treatable Conditions	Period 1 FY17	Period 2 FY18	Period 3 FY19	Change Period 1 to Period 2	Change Period 2 to Period 3
Net Pay Per Visit	\$158	\$163	\$170	2.9%	4.7%
Allowed Amount Per Visit	\$184	\$186	\$194	1.1%	4.3%



For visits for non-emergent and primary care treatable conditions during the three year period:

- The average combined costs for non-emergent and primary care treatable conditions increased by \$12 (7.6%) per visit on a net payment basis.
- The ratio of visits to urgent care facilities to visits to emergency rooms conditions increased by 13.5 percent (from 3.7 to 4.2).

Visits per 1,000 to Emergency Rooms, Urgent Care Centers and Primary Care Providers for Non-Emergent and Primary Care Treatable Conditions



- In the latest quarter (April 2019 – June 2019), the rate of visits per 1,000 members declined for emergency rooms (from 141.5 visits per 1000 to 126.9 visits per 1000), for urgent care visits (from 671.7 visits per 1000 to 538.4 visits per 1000), and for primary care practice provider visits (from 5,455.4 visits per 1000 to 5,248.0 visits per 1000).
- There appears to be seasonal effect for visits to urgent care facilities with visits increasing from Q1 to Q3. In the previous three years, the third quarter marked a peak before a fourth quarter decline.

Visits to Emergency Rooms and Urgent Care for Top 15 Primary Care Treatable Conditions* FY18 and FY19

	FY18						FY19						Change in ER Visits	% Change in ER Visits	Change in Urgent Care Visits	% Change in Urgent Care Visits	
	Emergency Room			Urgent Care Facility			Emergency Room			Urgent Care Facility							
	Visits	Net Pay per Visit	Net Pay	Visits	Net Pay per Visit	Net Pay	Visits	Net Pay per Visit	Net Pay	Visits	Net Pay per Visit	Net Pay					
Diagnosis Summary Group																	
Top 15 Primary Care Treatable Conditions	Acute upper respiratory infections of multiple and unspecified sites	428	\$908	\$388,511	2,965	\$100	\$297,856	466	\$699	\$325,867	3,035	\$105	\$317,566	38	8.9%	70	2.4%
	Abdominal and pelvic pain	2,456	\$1,628	\$3,997,500	660	\$107	\$70,746	2,742	\$1,415	\$3,880,637	742	\$111	\$82,351	286	11.6%	82	12.4%
	Pain in throat and chest	1,214	\$1,614	\$1,959,405	179	\$109	\$19,517	1,589	\$1,283	\$2,039,222	244	\$115	\$28,024	375	30.9%	65	36.3%
	Suppurative and unspecified otitis media	149	\$564	\$83,983	1,302	\$99	\$128,886	137	\$565	\$77,383	1,511	\$102	\$153,403	-12	-8.1%	209	16.1%
	Acute bronchitis	95	\$1,034	\$98,220	1,141	\$95	\$108,278	76	\$1,202	\$91,369	1,236	\$99	\$122,975	-19	-20.0%	95	8.3%
	Cellulitis and acute lymphangitis	387	\$1,180	\$456,839	626	\$111	\$69,641	371	\$1,294	\$479,957	677	\$110	\$74,255	-16	-4.1%	51	8.1%
	Cutaneous abscess, furuncle and carbuncle	236	\$1,104	\$260,566	249	\$114	\$28,284	195	\$1,038	\$202,382	256	\$118	\$30,217	-41	-17.4%	7	2.8%
	Bronchitis, not specified as acute or chronic	96	\$1,012	\$97,178	278	\$137	\$38,034	94	\$1,059	\$99,555	254	\$148	\$37,583	-2	-2.1%	-24	-8.6%
	Acute nasopharyngitis	42	\$583	\$24,492	370	\$104	\$38,351	19	\$351	\$6,674	327	\$109	\$35,805	-23	-54.8%	-43	-11.6%
	Other symptoms and signs involving the digestive system and abdomen	151	\$1,320	\$199,306	126	\$109	\$13,759	134	\$1,159	\$155,319	175	\$106	\$18,581	-17	-11.3%	49	38.9%
	Nonsuppurative otitis media	31	\$551	\$17,094	283	\$101	\$28,686	52	\$657	\$34,165	245	\$104	\$25,598	21	67.7%	-38	-13.4%
	Gastritis and duodenitis	115	\$2,200	\$253,057	37	\$107	\$3,958	129	\$1,639	\$211,481	47	\$128	\$5,999	14	12.2%	10	27.0%
	Abnormalities of breathing	146	\$799	\$116,586	28	\$108	\$3,012	114	\$698	\$79,627	28	\$117	\$3,275	-32	-21.9%	0	0.0%
	Diseases of pulp and periapical tissues	56	\$767	\$42,955	76	\$80	\$6,094	59	\$925	\$54,598	82	\$82	\$6,739	3	5.4%	6	7.9%
	Gastro-esophageal reflux disease	69	\$1,156	\$79,771	46	\$104	\$4,787	60	\$1,266	\$75,973	69	\$120	\$8,308	-9	-13.0%	23	50.0%
	5,671	\$1,424	\$8,075,463	8,366	\$103	\$859,887	6,237	\$1,253	\$7,814,209	8,928	\$106	\$950,678	566	10.0%	562	6.7%	

For the latest 12 month period:

- Among the top 15 primary care treatable conditions in terms of utilization, there were decreases in the volume of visits to emergency rooms with a corresponding increase in visits to urgent care for otitis media, acute bronchitis, acute lymphangitis, cutaneous abscess, digestive system symptoms, and gastro-esophageal reflux disease.

*Top conditions were determined by ranking disease summary groups by the combined volume of visits to emergency rooms and urgent care centers during the latest rolling year period. Green highlighted fields indicate a decrease in ER Visits and an increase in Urgent Care Visits.

Visits to Emergency Rooms and Urgent Care for Top 15 Non-Emergent Conditions* FY18 and FY19

Diagnosis Summary Group	FY18						FY19						Change in ER Visits	% Change in ER Visits	Change in Urgent Care Visits	% Change in Urgent Care Visits
	Emergency Room			Urgent Care Facility			Emergency Room			Urgent Care Facility						
	Visits	Net Pay per Visit	Net Pay	Visits	Net Pay per Visit	Net Pay	Visits	Net Pay per Visit	Net Pay	Visits	Net Pay per Visit	Net Pay				
Acute pharyngitis	295	\$860	\$253,711	5,012	\$98	\$492,054	266	\$828	\$220,287	5,196	\$102	\$531,976	-29	-9.8%	184	3.7%
Acute sinusitis	63	\$894	\$56,306	2,881	\$100	\$286,712	73	\$638	\$46,565	3,214	\$104	\$333,126	10	15.9%	333	11.6%
Cough	424	\$286	\$121,472	1,117	\$92	\$102,265	432	\$394	\$170,161	1,733	\$100	\$173,284	8	1.9%	616	55.1%
Other joint disorder, not elsewhere classified	633	\$650	\$411,568	805	\$97	\$77,940	687	\$604	\$414,609	937	\$106	\$99,176	54	8.5%	132	16.4%
Other and unspecified soft tissue disorders, not elsewhere classified	620	\$633	\$392,161	710	\$99	\$70,363	690	\$496	\$342,513	764	\$103	\$78,465	70	11.3%	54	7.6%
Dorsalgia	672	\$1,165	\$782,582	521	\$101	\$52,597	745	\$1,228	\$914,849	608	\$108	\$65,713	73	10.9%	87	16.7%
Headache	707	\$1,215	\$859,311	265	\$112	\$29,618	743	\$1,123	\$834,603	290	\$114	\$33,043	36	5.1%	25	9.4%
Nausea and vomiting	642	\$1,171	\$752,019	288	\$99	\$28,467	597	\$1,237	\$738,751	339	\$106	\$35,808	-45	-7.0%	51	17.7%
Chronic sinusitis	34	\$765	\$26,012	1,096	\$90	\$98,448	48	\$1,171	\$56,200	800	\$93	\$74,390	14	41.2%	-296	-27.0%
Conjunctivitis	66	\$457	\$30,175	757	\$102	\$77,122	43	\$498	\$21,406	771	\$106	\$81,515	-23	-34.8%	14	1.8%
Dizziness and giddiness	587	\$1,661	\$974,813	148	\$99	\$14,699	591	\$1,640	\$969,188	207	\$111	\$22,982	4	0.7%	59	39.9%
Influenza due to unidentified influenza virus	212	\$870	\$184,485	683	\$112	\$76,741	118	\$886	\$104,601	506	\$121	\$61,205	-94	-44.3%	-177	-25.9%
Pain associated with micturition	39	\$779	\$30,396	410	\$94	\$38,719	48	\$879	\$42,183	560	\$99	\$55,431	9	23.1%	150	36.6%
Essential (primary) hypertension	342	\$840	\$287,234	161	\$99	\$15,998	334	\$797	\$266,217	149	\$104	\$15,502	-8	-2.3%	-12	-7.5%
Suppurative and unspecified otitis media	59	\$490	\$28,898	339	\$106	\$35,956	54	\$657	\$35,463	382	\$111	\$42,471	-5	-8.5%	43	12.7%
	5,395	\$962	\$5,191,144	15,193	\$99	\$1,497,698	5,469	\$947	\$5,177,596	16,456	\$104	\$1,704,090	74	1.4%	1,263	8.3%

For the latest 12 month period:

- Among the top 15 non-emergent conditions conditions in terms of utilization, there were decreases in the volume of visits to emergency rooms with a corresponding increase in visits to urgent care for acute pharyngitis, nausea and vomiting, conjunctivitis and otitis media.

*Top conditions were determined by ranking disease summary groups by the combined volume of visits to emergency rooms and urgent care centers during the latest rolling year period. Green highlighted fields indicate a decrease in ER Visits and an increase in Urgent Care Visits.

Visits to Primary Care Providers and Urgent Care for Top Primary Care Treatable Conditions* FY18 and FY19

Diagnosis Summary Group	FY18						FY19						Change: PCP Visits	% Change: PCP Visits	Change: Urgent Care Visits	%Change: Urgent Care Visits
	PCP Office Visits			Urgent Care Facility			PCP Office Visits			Urgent Care Facility						
	Visits	Net Pay per Visit	Net Pay	Visits	Net Pay per Visit	Net Pay	Visits	Net Pay per Visit	Net Pay	Visits	Net Pay per Visit	Net Pay				
Acute upper respiratory infections of multiple and unspecified sites	5,332	\$48	\$253,762	2,965	\$100	\$297,856	4,655	\$57	\$264,623	3,035	\$105	\$317,566	-677	-12.7%	70	2.4%
Acute bronchitis	1,816	\$48	\$87,991	1,141	\$95	\$108,278	1,402	\$57	\$80,197	1,236	\$99	\$122,975	-414	-22.8%	95	8.3%
Nonsuppurative otitis media	1,089	\$53	\$57,848	283	\$101	\$28,686	833	\$62	\$51,809	245	\$104	\$25,598	-256	-23.5%	-38	-13.4%
Encounter for supervision of normal pregnancy	1,044	\$70	\$72,995	--	--	--	810	\$76	\$61,536	--	--	--	-234	-22.4%	--	--
Bronchitis, not specified as acute or chronic	678	\$53	\$36,205	278	\$137	\$38,034	483	\$64	\$30,924	254	\$148	\$37,583	-195	-28.8%	-24	-8.6%
Gastro-esophageal reflux disease	1,355	\$63	\$85,531	46	\$104	\$4,787	1,220	\$69	\$84,246	69	\$120	\$8,308	-135	-10.0%	23	50.0%
Noninflammatory disorders of ovary, fallopian tube and broad ligament	118	\$98	\$11,596	1	\$103	\$103	--	--	--	--	--	--	-118	-100.0%	-1	-100.0%
Cellulitis and acute lymphangitis	930	\$50	\$46,713	626	\$111	\$69,641	843	\$59	\$49,605	677	\$110	\$74,255	-87	-9.4%	51	8.1%
Cutaneous abscess, furuncle and carbuncle	390	\$62	\$24,057	249	\$114	\$28,284	309	\$70	\$21,517	256	\$118	\$30,217	-81	-20.8%	7	2.8%
Acute nasopharyngitis	1,174	\$61	\$71,260	370	\$104	\$38,351	1,109	\$66	\$73,101	327	\$109	\$35,805	-65	-5.5%	-43	-11.6%
Total Primary Care Treatable	13,926	\$54	\$747,958	5,959	\$103	\$614,019	11,664	\$62	\$717,557	6,099	\$107	\$652,307	-2,262	-16.2%	140	2.3%

For the latest 12 month period:

- Among the top 10 primary care treatable conditions in terms of utilization, the largest decreases in terms of volume of visits to primary care with a corresponding increase in urgent care visits were noted for upper respiratory infections and acute bronchitis.

*Top conditions were determined by ranking disease summary groups by absolute decreases in visits in primary care offices during the latest rolling year period. Highlighted rows indicate a decrease in PCP visits and an increase in urgent care visits.

Visits to Primary Care Providers and Urgent Care for Top Non-Emergent Conditions* FY18 and FY19

Diagnosis Summary Group	FY18						FY19						Change: PCP Visits	% Change: PCP Visits	Change: Urgent Care Visits	%Change: Urgent Care Visits
	PCP Office Visits			Urgent Care Facility			PCP Office Visits			Urgent Care Facility						
	Visits	Net Pay per Visit	Net Pay	Visits	Net Pay per Visit	Net Pay	Visits	Net Pay per Visit	Net Pay	Visits	Net Pay per Visit	Net Pay				
Acute sinusitis	4,522	\$46	\$208,483	2,881	\$100	\$286,712	3,586	\$57	\$205,953	3,214	\$104	\$333,126	-936	-20.7%	333	11.6%
Acute pharyngitis	6,420	\$58	\$369,778	5,012	\$98	\$492,054	5,545	\$71	\$391,800	5,196	\$102	\$531,976	-875	-13.6%	184	3.7%
Influenza due to unidentified influenza virus	850	\$47	\$40,341	683	\$112	\$76,741	427	\$72	\$30,950	506	\$121	\$61,205	-423	-49.8%	-177	-25.9%
Other joint disorder, not elsewhere classified	3,891	\$60	\$231,520	805	\$97	\$77,940	3,572	\$69	\$245,836	937	\$106	\$99,176	-319	-8.2%	132	16.4%
Other and unspecified soft tissue disorders, not elsewhere classified	2,082	\$55	\$114,983	710	\$99	\$70,363	1,775	\$61	\$108,351	764	\$103	\$78,465	-307	-14.7%	54	7.6%
Disorders of lipoprotein metabolism and other lipidemias	306	\$58	\$17,637	2	\$45	\$91	8	\$52	\$414	--	--	--	-298	-97.4%	-2	-100.0%
Female infertility	554	\$282	\$156,163	--	--	--	318	\$227	\$72,309	--	--	--	-236	-42.6%	--	--
Encounter for other special exam w/o complaint, suspected or reported dx	18,702	\$109	\$2,035,222	--	--	--	18,469	\$110	\$2,023,905	--	--	--	-233	-1.2%	--	--
Other disorders of external ear	752	\$48	\$36,436	--	--	--	591	\$55	\$32,270	--	--	--	-161	-21.4%	--	--
Otalgia and effusion of ear	848	\$47	\$40,013	355	\$92	\$32,740	720	\$56	\$40,366	352	\$97	\$34,210	-128	-15.1%	-3	-0.8%
Total Non-Emergent	38,927	\$84	\$3,250,577	10,448	\$99	\$1,036,641	35,011	\$90	\$3,152,153	10,969	\$104	\$1,138,159	-3,916	-10.1%	521	5.0%

For the latest 12 month period:

- Among the top 10 non-emergent conditions in terms of utilization, the largest decreases in terms of volume of visits to primary care with a corresponding increase in urgent care visits were noted for acute sinusitis and acute pharyngitis.

*Top conditions were determined by ranking disease summary groups by absolute decreases in visits in primary care offices during the latest rolling year period. Highlighted rows indicate a decrease in PCP visits and an increase in urgent care visits.

Hospital Affiliated Outpatient and Freestanding Facility High Tech Imaging Utilization and Costs

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Visits to Hospitals and Freestanding Facilities for Outpatient High-Tech Imaging Services* FY17 – FY19

Site of Service	FY17			FY18			Change		
	Visits	Net Payment	Allowed Amount	Visits	Net Payment	Allowed Amount	Visits	Net Payment	Allowed Amount
Hospital Outpatient	11,326	\$12,467,907	\$13,002,875	12,343	\$16,630,230	\$17,153,374	1,017	\$4,162,323	\$4,150,499
Freestanding Facility	7,723	\$3,227,577	\$3,411,273	7,563	\$3,375,084	\$3,507,426	-160	\$147,507	\$96,153
Total	19,049	\$15,695,484	\$16,414,148	19,906	\$20,005,314	\$20,660,800	857	\$4,309,830	\$4,246,652

Site of Service	FY18			FY19			Change		
	Visits	Net Payment	Allowed Amount	Visits	Net Payment	Allowed Amount	Visits	Net Payment	Allowed Amount
Hospital Outpatient	12,343	\$16,630,230	\$17,153,374	11,806	\$17,820,833	\$18,508,576	-537	\$1,190,604	\$1,355,203
Freestanding Facility	7,563	\$3,375,084	\$3,507,426	7,583	\$3,211,949	\$3,302,068	20	-\$163,136	-\$205,358
Total	19,906	\$20,005,314	\$20,660,800	19,389	21,032,782	21,810,645	-517	\$1,027,468	\$1,149,845

For visits for high tech imaging during the three year period:

- Overall, utilization increased from 19,049 visits to 19,389 visits primarily due to an overall increase in utilization from FY17 to FY18.

Net payments declined by 4.8% in FY19 for high-tech imaging at freestanding facilities and increased by 7.2% at hospital-based facilities.

Net Pay per Visit by Site of Service FY17 – FY19

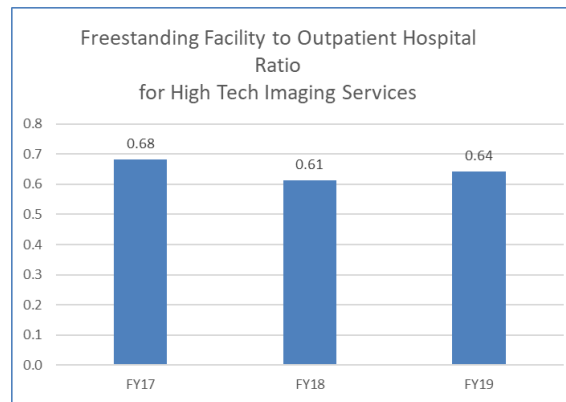
Site of Service	Period 1 FY17	Period 2 FY18	Period 3 FY19	Change Period 1 to Period 2	Change Period 2 to Period 3
Hospital Outpatient	\$1,101	\$1,347	\$1,509	22.4%	12.0%
Freestanding Facility	\$418	\$446	\$424	6.8%	-5.1%

For high tech imaging visits during the three year period:

- Net pay per visit at hospital affiliated facilities increased from 1,101 to \$1,509 (an overall 37.1% increase).
- Net pay per visit at freestanding facilities increased initially, but declined by 5.1% to \$424 per visit in the most recent rolling year.

Visits to Hospitals and Freestanding Facilities for Outpatient High-Tech Imaging Services

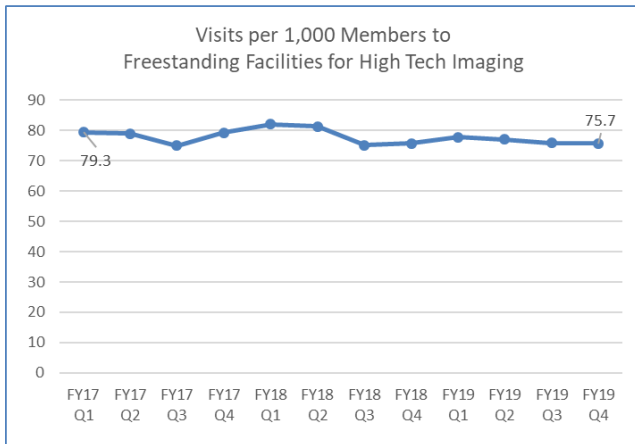
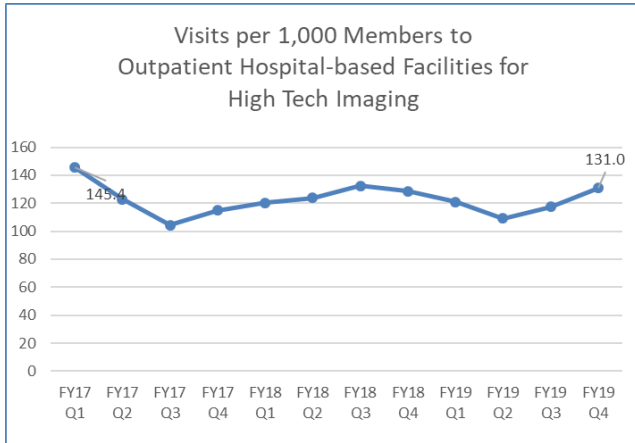
Total High-Tech Imaging Services	Period 1 FY17	Period 2 FY18	Period 3 FY19	Change Period 1 to Period 2	Change Period 2 to Period 3
Net Pay Per Visit	\$824	\$1,005	\$1,085	22.0%	7.9%
Allowed Amount Per Visit	\$862	\$1,038	\$1,125	20.5%	8.4%



For visits for high-tech imaging services during the three year period:

- Average combined costs per visit for high-tech imaging services increased by 31.7% (from \$824 per visit to \$1,085 per visit) on a net payment basis.
- The ratio of visits to freestanding facilities to visits to hospital outpatient decreased by 5.9% .

Visits per 1,000 to Hospitals and Freestanding Facilities for Outpatient High-Tech Imaging Services



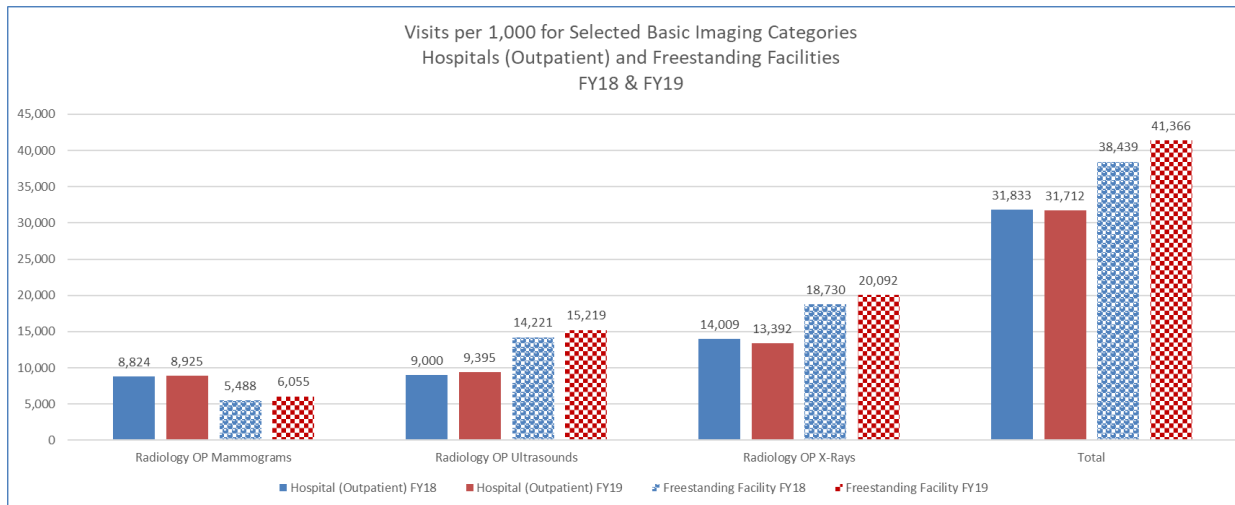
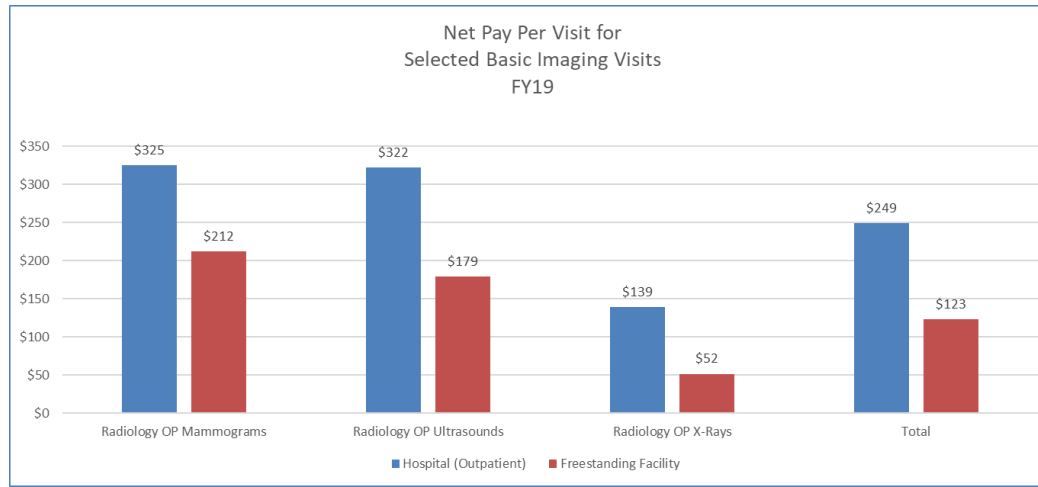
For the latest quarter (April 2019 – June 2018):

- Visits per 1000 to hospital based facilities increased for the second straight quarter.
- Visits per 1,000 to freestanding facilities continued to trend marginally downward for the third straight quarter.

Hospital Affiliated Outpatient and Freestanding Facility Basic Imaging Utilization and Costs

FY18 (Baseline Year) and FY19 Basic Imaging Utilization and Cost by Site of Service and Selected Service Categories

		FY18		FY19		Trend	
		Visits	Net Pay per Visit	Visits	Net Pay per Visit	Visits	Net Pay Per Visit
Hospital (Outpatient Imaging)	Mammograms	8,824	\$235	8,925	\$325	1.1%	38.4%
	Ultrasounds	9,000	\$278	9,395	\$322	4.4%	15.7%
	X-Rays	14,009	\$108	13,392	\$139	-4.4%	28.5%
	Total	31,833	\$192	31,712	\$249	-0.4%	30.2%
Freestanding Facility	Mammograms	5,488	\$172	6,055	\$212	10.3%	23.1%
	Ultrasounds	14,221	\$160	15,219	\$179	7.0%	12.1%
	X-Rays	18,730	\$41	20,092	\$52	7.3%	26.5%
	Total	38,439	\$104	41,366	\$123	7.6%	19.0%



Hospital Affiliated Labs and Preferred Labs Utilization and Costs

FY18 (Baseline Year) and FY19 Lab Services Utilization and Cost by Site of Service and Selected Service Categories

		FY18		FY19		Trend	
		Visits	Net Pay per Visit	Visits	Net Pay per Visit	Visits	Net Pay per Visit
Hospital (Outpatient Lab)	Chemistry	22,099	\$113	21,123	\$114	-4.4%	1.4%
	Hematology	14,585	\$35	14,129	\$35	-3.1%	-1.1%
	Immunology	3,646	\$120	3,620	\$122	-0.7%	1.5%
	Microbiology	7,460	\$125	7,371	\$144	-1.2%	15.5%
	Pathology	5,326	\$217	5,794	\$206	8.8%	-5.0%
	Urinalysis	1,847	\$21	1,786	\$21	-3.3%	0.3%
	Total	54,693	\$101	53,823	\$106	-2.1%	5.0%
Preferred Lab	Chemistry	61,255	\$62	65,225	\$61	6.5%	-1.6%
	Hematology	23,395	\$12	25,022	\$11	7.0%	-3.3%
	Immunology	12,543	\$67	13,697	\$66	9.2%	-1.7%
	Microbiology	23,784	\$82	25,273	\$84	6.3%	1.9%
	Pathology	9,052	\$152	9,113	\$139	0.7%	-8.5%
	Urinalysis	11,971	\$6	12,683	\$6	5.9%	-3.2%
	Total	142,000	\$30	151,013	\$30	6.3%	0.2%

