

Changing the Way We Fight the Opioid Epidemic

October 10, 2019



CHAMPIONS FOR BETTER"

WHAT THE NATION IS FACING:

Opioids and adjacent therapy still a problem



130+

people died every day in 2017 from a drug overdose involving an opioid²



30%

increase in ER visits in the U.S. from 2016 to 2017²

Opioid-adjacent therapies multiply risks—enhancing opioid-related highs and many are addictive in and of themselves.



30%

opioid-related deaths involve a benzodiazepine²

Costing employers \$18 billion & contributing to 64% of medicallyrelated absenteeism.3

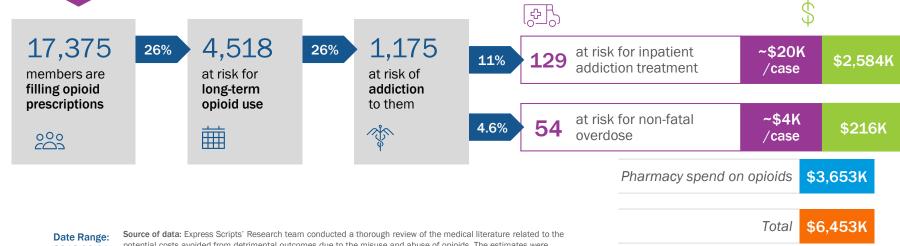
STATE OF DELAWARE - COMMERCIAL & EGWP COMBINED

126,382 Member count

13.7% % of members filling opioids



198 members are currently taking medications for substance abuse



2018-09-01 -2019-08-31

potential costs avoided from detrimental outcomes due to the misuse and abuse of opioids. The estimates were created using peer-reviewed literature and government agency information and employing the standards of critical review outlined and supported by the U.S. Preventative Services Task Force, differentiating quality research into good, fair, and poor. Therefore, the estimates were based on the best available studies as of May 16, 2017.

What exists today for members?

• LEGISLATIVE/REGULATORY ACTIONS TAKEN IN DE

- Statute: 16 Del. C. 4797(c)
- Bill: 147th G.A., SB 59
- First time, outpatient prescription for Acute Pain; maximum seven-day supply
- No enforcement at pharmacy of this regulation as opioid prescriptions written for more than seven days will adjudicate (process)
- ESI FRAUD WASTE AND ABUSE PROGRAM



Enhanced Fraud, Waste & Abuse Program

In 2018, more than 2,200 substantiated cases were presented to plans, resulting in avoidance of up to \$63M in related prescription costs and \$2.6B in related medical costs



ANALYSIS

Identifies outliers. patterns and potential abuse using advanced analytics and data mining



INVESTIGATION

Completes full investigation of identified outliers. including prescription verification and prescriber outreach



EDUCATION

Each proactive outreach is a form of education, including patient safety, abuse or prescribing behavior



CONSULTATION

Reviews actionable investigative reports and collaborates with plan sponsors regarding intervention opportunities



What More Can Be Done For Members-Complete management needed across the care continuum

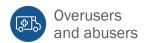


To manage the opioid ... epidemic, all types of users must be addressed













ADVANCED OPIOID MANAGEMENT®

A proven and comprehensive approach



ΡВ



- Initial fill 7-days' supply (limit for each of first 4 fills*)
 - 3-days' for pediatric patients, limit for each of first 4 fills*
- Morphine equivalent dose (MED) edit >90 MME*² and >200MME
- Long-acting opioid P.A.
- Fentanyl quantity limits & tighter criteria
- Opioid adjacent therapy quantity limits on higher-than-therapeutic doses

- Educational letter
- Proactive Specialized Neuroscience Therapeutic Resource CenterSM (TRC) pharmacist outreach
 - ✓ Including medication-assisted treatment (MAT) support*
- Disposal bags
- Suicide, mental health and addiction hotline resources on select member-facing materials*

- Physician Care Alerts (PCA)
 - Prenatal vitamin Rx + opioid*
 - Mental health Rx + opioid*
 - Cumulative MME alert
 - Concerning drug combinations
 - Therapy duplication and potential misuse/abuse
 - Adding Naloxone
 - Patient nonadherent to MAT Rx
- Prescriber education and peer comparison



Program Costs

Commercial Fee - \$0.39 PMPM

\$469K Annually

EGWP Fee - \$0.26 PMPM

\$81K Annually

*Total Annual Cost \$550k (\$45k/Month)

Commercial Rebate Loss - \$70K

EGWP Rebate Loss - \$0.00

*SUFFICIENT FUNDS AVAILABLE THROUGH ESI CONTRACT ALLOWANCE TO COVER PROGRAM COSTS.



Next Steps:

- IMPLEMENTATION DATE as early as March 1, 2020
- RECOMMENDATION TO SEBC to implement the Advanced Opioid Management program for the commercial and Medicare Part D EGWP populations effective March 1, 2020 and apply existing ESI contractual allowance toward program costs for remainder of contract period (6/30/21 commercial and 12/31/21 EGWP)

Appendix





Education, proactive care and safe disposal

Addressing a big gap: your patients are NOT aware of opioid risks

- **Educational letter** at first fill for new and more chronic users
- Proactive outreach from our specially trained Neuroscience Therapeutic Resource CenterSM (TRC) pharmacists A TRC neuroscience pharmacist contacts each opioid naïve patient and those on the verge of chronic use
 - ✓ Now supporting members in the recovery part of the spectrum with outbound calls to members on Medication-assisted treatment (MAT)*
- **Provide safe deactivation drug disposal bags** for opioid and certain opioid potentiator prescriptions
- 4. Bringing additional awareness to patients by providing suicide, mental health and addiction hotline resources for members needing someone to talk to on select member-facing materials*



50%

of patients were abstinent from opioids 18 months after starting therapy ²



Influence needed at point of care

adverse drug reactions



Physician care alerts

Misuse and abuse, including multiple prescribers and pharmacies

Duplicate therapy, drug-drug interactions and

- Exceeds morphine equivalent dose threshold
- Gaps in care, including recommending naloxone
- Identifying vulnerable populations taking opioids
- Poor adherence to opioid use disorder medication

Prescriber education & peer comparison

- Identifying patients seeking multiple prescribers for opioids
- Peer comparison letters to opioid prescribers who are outliers

¹Electronic Health Record. If prescriber is not connected, alert will be

sent by fax. If secure fax is not available, alert will be sent by letter

CDC prescribing recommendations



Every day, we enable prescribers at the pointof-care with integrated patient data and safety alerts delivered right through their EHR.¹







Safety interventions at point of sale

Initial fill days' supply

Adults initiating opioid therapy are **limited to a 7-day supply**; effective 9/1/19, limit for each of their first 4 fills*

√ 3-days' supply for individuals under 18, limit for each of their first 4 fills*

MME edit >200MME $(90MME^{*1})$

Daily threshold level of morphine equivalent dose accumulating across all opioid claims

Fentanyl specific rules

Tightening criteria for fentanyl products & new drug quantity management (DQM) for patches

Long-acting opioid PA

Stops long-acting opioid prescription without a long-acting opioid in member's claim history

Adjacent therapies

Quantity limits of opioid adjacent therapies: commonlyabused benzodiazepines, gabapentin & certain muscle relaxants



93%

of patients enrolled in our program prescribed an opioid for the first time, started with a 7-day supply or less.²







Enhanced FWA auto lock management

Helping patients find **1** prescriber **& 1** pharmacy for a home base and forced coordinated care



2,200+ substantiated cases were presented to plans in 2018 resulting in avoidance of up to \$62M in related prescription costs and \$2.5B in related medical costs¹



Prior to auto-lock management, a member had obtained 43 controlled substance Rxs. from **17** prescribers and **5** pharmacies with forced coordinated care, our client saved more than \$40,000 for just that one member alone¹

Analyze



Review 290+ data elements, flagging outliers with high risk behaviors — using predictive modeling

Investigate



Gather and review evidence to generate actionable report

Consult



Collaborate to mitigate risk, accessing special investigative unit and best practices

Implement (T



Member level lock-in at pharmacy and/or prescriber level if necessary

