State of Delaware Health Policy & Planning Subcommittee Topic Tracking Log 4/4/2019

| Meeting Date | Agenda Topic(s) | New Topic(s) | Quick Hits (Follow-ups Outside of Meeting) | Short Term FY20 Focus Topics | Long Term Focus Topics | No Longer Consider | Move to/Receive direction from SEBC |
|-----------------|---|--|---|---|--|---|--|
| | Planned discussion topics for this date's meeting | Topics brought up during the meeting for further consideration | Follow-up to be sent to subcommittee after discussion | Topic determined for continued subcommittee dialogue | Topic tabled for longer term consideration | Agreed upon to cease discussion of topic | Decision to move topic for presentation and potential approval/receive direction from SEBC |
| 10/25/2018 | - Committee Business Rules - Overview of GHIP Planning Discussions with SEBC - FY20 Planning - Short Term Opportunities | Details on demographic shifts Refresher on Health Plan Task Force report and current state analysis conducted in FY17 (health risk/utilization vs. benchmarks) How "access" is defined in strategic framework How tactics align to each strategy within the strategic framework Revisit new proposed goals within the strategic framework Revisit new proposed goals within the strategic framework Revisit new proposed goals within the strategic framework Local Hospital cost (in executive session) Reference-based pricing (opportunities, balance billing, and comparison to Medicare costs, other state models - NC, MT, health care claims database - purpose & timing) PCP attribution / value of annual physicals / on-site clinics and other primary care options ("direct primary care", mobile units, TPA ability to support) Engagement planning (definition, opportunities to improve, cohort/pilot studies, how measured) Value-based care (definition, options for consideration, early outcomes, State-level initiatives, TPA ability to support) Plan mix/options (choice, traditional vs. consumer-directed, network & TPA options) Program incentives (types, alignment with goals / population or cohort needs, delivery methods) Education/programs targeted at specific population need Management of cost based on behavior/lifestyle (i.e., tobacco usage) | feedback on / prioritization of GHIP influencing levers | Site-of-Care Steerage (including- opportunities, total and member paid- cost differentials for services) Centers of Excellence Specifics (plan design, incentives, scope of COE-eligible procedures) | Revisit new proposed goals within the strategic framework Local Hospital cost (in executive session) Reference-based pricing (opportunities, balance billing, and comparison to Medicare costs, other state models - NC, MT, health care claims database - purpose & timing) PCP attribution / value of annual physicals / on-site clinics and other primary care options ("direct primary care", mobile units, TPA ability to support) Engagement planning (definition, opportunities to improve, cohort/pilot studies, how measured) Value-based care (definition, options for consideration, early outcomes, State-level initiatives, TPA ability to support) Plan mix/options (choice, traditional vs. consumer-directed, network & TPA options) Program incentives (types, alignment with goals / population or cohort needs, delivery methods) Education/programs targeted at specific population need Management of cost based on behavior/lifestyle (i.e., tobacco usage) | | - Local Hospital cost (in- executive session) - Reference-based pricing (opportunities, balance billing, and comparison to Medicare costs, other state models - NC, MT, health care claims database - purpose & timing) |
| 11/7/2018 | - Updates from the October 25th - Centers of Excellence (COE) Plan Design | none | Analysis of potential claim- savings/cost avoided for use- of non-COEs vs. COEs- presented previously to the- SEBC. | - COE travel allowance, communications and considerations for requiring member contact with SurgeryPlus prior to surgery | - Reference-based pricing (continued dialogue including the points noted for this topic above) | | - Reference-based pricing (continued dialogue including the points noted for this topic above) |

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| 12/4/2018 | - Updates from November 7th - FY20 Planning - Open Engolment Employee Engagement - FY20 Planning - Site of Care Steerage | Analysis and recommendations for population cohorts to support engagement planning (ways to define - demographics, risk status, occupation, etc., goals for engagement, measurement strategy) Further dialogue on freestanding imaging facilities (info available on SBO website, locations throughout the State, how promoted among employees today, subcommittee suggestions for future communication strategy, updates on recent developments in Sussex County) Updates from Primary Care Coalition meetings, direct primary care options and updates on R-Health relationship with State of NJ Overview of diabetes health management resources available within the GHIP (current and future opportunities) Update on COE plan design, incentives and engagement strategy (in January 2019) Review opportunities to further engage and track engagement of Participating Groups Identify and analyze employees who do not engage in OE Review ability to market FQHCs Analyze demographics of users of primary care, urgent care, no care and correlation to chronic disease and health risk Consider ways to collaborate with non-hospital facilities to encourage greater utilization | attribution rate, % population with at least 1 PCP visit, etc.) - - Provide agency scorecard template - Provide recent Health Resources Board approvals | State, how promoted among- employees today, subcommittee- suggestions for future communication- strategy, updates on recent- developments in Sussex County) - - Review site of care website- | Analysis and recommendations for population cohorts to support engagement planning (ways to define - demographics, risk status, occupation, etc., goals for engagement, measurement strategy) explore options to increase access and use of primary care such as direct primary care Analysis and recommendations for population cohorts to support engagement planning (ways to define - demographics, risk status, occupation, etc., goals for engagement, measurement strategy) Updates from Primary Care Coalition meetings, direct primary care options and updates on R-Health relationship with State of NJ Review opportunities to further engage and track engagement of Participating Groups Identify and analyze employees who do not engage in OE Analyze demographics of users of primary care, urgent care, no care and correlation to chronic disease and health risk Consider ways to collaborate with non-hospital facilities to encourage greater utilization | | |
| 12/18/2018 | Updates from December 4th FY20 Planning - Diabetes Programming Options & Recommendations FY20 Planning - Site of Care and Telemedicine Steerage Options & Recommendations | PMPM costs for diabetics vs entire population Further analysis of PCP visit information to distinguish between well and sick visits Analysis of diagnosis codes to determine difference between lifestyle choices and generics for diabetic members SBO website information- list of freestanding imaging centers in DE (include urgent care and lab) Overview of PCP landscape in DE and how its changed overtime DE Health Care Commission Telehealth meetings | | PMPM costs for diabetics vs entire population Further analysis of PCP visit- information to distinguish between- well and sick visits Analysis of diagnosis codes to determine difference between lifestyle choices and generics for diabetic members Overview of PCP landscape in DE- and how its changed overtime | | | Present site of care and diabetes program recommendations at 1/14 SEBC meeting |

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| 1/24/2019 Combined Meeting | Updates from January 14 SEBC Meeting Healthcare Cost Landscape Analysis and Discussion Healthcare Cost Containment Strategies | - consider ways to engage employees on work being done | Breakout of hospital profits by for-profit and non-profit Adjust hospital prices for the labor market and Case Mix index whether other states utilized legislation or program adjustments to contain costs Highmark and Aetna pricing for the existing RBP plans | Explore opportunities to address pricing concerns in the contracting renewal process with Highmark and Aetna that begins July 1 Consider ways to engage employees on work being done | | | -Explore global budgeting - Explore ACO options |
| 2/7/2019 | Updates from January 24 joint Subcommittee Meeting Fertility Care/IVF Services Health Savings Account Planning Primary Care Landscape | | Infertility studies regarding medications and cardiac and cancer risks Aetna and Highmark open PCP panels Number of Highmark in- network PCP providers Patients ability to get appointments with their PCP | | | | |
| 3/7/2019 | - Updates from Feb 7 - Fertility Care/IVF Services - Health Savings Account Planning - Supplemental Benefits | | Data analytics for employee turnover Retirement HRA availability for separated and/or retired employees Outreach for member input regarding HSA plan HRA funds- rights for vested vs non-vested employees Wellness incentived offered by other states Communicate with sponsors of Supplemental Benefits legislation | | | | |

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| 10/25/2018 | Committee Business Rules Overview and History of Group Health Financials Quarterly Financial Reporting Format Trend Methodology | Look at demographic/geographic cuts of claim costs Provide regional breakdown of trend (include Rx net of rebates) Research other states financial reporting - what data/metrics do other states find valuable? Reference-based pricing Should the subcommittee establish a level of funding for future legislative actions? Provide total cost share pie chart (shown in 10/25 P&P subcommittee meeting) Medical administrative fees - amount and % of total cost? | | Premium Increases Measuring savings for adopted programs- (e.g., site of care steerage) Walk-through quarterly reporting (what- does the data suggest are the GHIP's- problems and opportunities for short/long- term focus?) Research other states financial reporting - what data/metrics do other states find valuable? | Reference-based pricing Pricing equity Should the subcommittee establish a level of funding for future legislative actions? | | - Reference-based pricing - Should the subcommittee establish a level of funding for future legislative actions? |
| 11/7/2018 | Updates from October 25th FY18 Q4 Dashboard and Incurred Reporting Overview Reserve, Claim Liability & Surplus Methodology Discussion | | Estimated participating group fees in aggregate Provide commentary on how- specialty drug costs vary by place of care and what other employer's- are doing to address these costs IBM Watson Health to determine if prior quarter net paid amounts can be added to top clinical conditions in incurred reporting IBM Watson Health to determine if HCC exhibit in quarterly dashboard can be broken down by claimant status (e.g., termed vs ongoing) | Develop reporting baseline for initiatives that may be adopted for FY20 (and beyond) Establish reporting metrics to track recent GHIP initiatives (i.e., site of care steerage) Continued discussion of minimum reserve- methodology; model and evaluate- alternative methodologies Continued discussion of use of surplus;- consider spreading over 2-3 years | - Review detailed incurred utilization report once per year | | - Approved change to summary at- the bottom of Fund Equity exhibit; will be reflected in October Fund- report |

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| 12/4/2018 | Updates from November 7th October Fund Report FY19 Q1 Reporting and Reforecasted Long Term Projection Reserve and Surplus Modeling | | | During next meeting on 12/18, Financial- Subcommittee to finalize recommendations- regarding reserve methodology and use of- surplus to bring to SEBC For future long term projection exhibits, show the \$ impact range to employee for- any modeled premium increases, as well as FY17 % change per member | | | Present October Fund Equity at 12/10 SEBC meeting Present FY19 Q1 financial results- and revised long term projections at 12/10 SEBC meeting |
| 12/18/2018 | | changes for state - Addition of employee and state cost ranges to header on GHIP Long Term Projection modeling - Discussion/ decision by SEBC and Administration should Health Fund exhaust reserve and surplus | Addition of two columns to- premium increase modeling to- show monthly and annual dollar- changes for state Addition of employee and state- cost ranges to header on GHIP- Long Term Projection modeling Remodel premium projections- using the \$9M savings- recommended by HP&P- Subcommittee- | | | | - Provide comments at 1/14 SEBC- meeting related to the discussion/- decision by SEBC and- Administration should Health Fund- exhaust reserve and surplus |

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| 12/18/2018 | - Updates from December 4th - FY20 Group Health Premium Rate Discussion - Reserve & Surplus Modeling Options & Recommendations | Addition of two columns to premium increase modeling to show monthly and annual dollar changes for state Addition of employee and state cost ranges to header on GHIP Long Term Projection modeling Discussion/ decision by SEBC and Administration should Health Fund exhaust reserve and surplus | Addition of two columns to- premium increase modeling to show monthly and annual dollar- changes for state Addition of employee and state- cost ranges to header on GHIP- Long Term Projection modeling Remodel promium projections- using the \$9M savings- recommended by HP&P- Subcommittee- | | | | - Provide comments at 1/14 SEBC meeting related to the discussion/ decision by SEBC and Administration should Health Fund- exhaust reserve and surplus |
| 1/24/2019 Combined Meeting | Updates from January 14 SEBC Meeting Healthcare Cost Landscape Analysis and Discussion Healthcare Cost Containment Strategies | - consider ways to engage employees on work being done | - Breakout of hospital profits by for- profit and non-profit Adjust hospital prices for the labor market and Case Mix index - whether other states utilized legislation or program adjustments to contain costs - Highmark and Aetna pricing for the existing RBP plans | Explore opportunities to address pricing concerns in the contracting renewal process with Highmark and Aetna that begins July 1 Consider ways to engage employees on work being done | | | -Explore global budgeting - Explore ACO options |
| 2/7/2019 | Updates from January 24 joint Subcommittee Meeting December Fund Report FY19 Qtr 2 Financial Reporting GHIP Long Term Projection Recast | - How do DE hospitals define investments | How do DE hospitals define investments Breakout HCC into chronic utilizers vs one-time claims over \$100k Add benchmark to Well Care and Preventive visits in IBM dashboards Rate increase options in one- pager, model rate increase of 5%- (national trend), model how- proposed changes impact- member's out of pocket costs Details of ESI savings at plan level | | | | |

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| 3/7/2019 | Updates from February 7 January Fund Report GHIP Long Term Projection Recast GHIP Utilization and Cost Reporting HSA Planning | | Historical projections vs actuals Report urgent care utilizaton during nights and weekends Is facility fee included in UC avg cost of visit Primary care spend by provider tpe and percentage of total spend Outcomes of high utilization engagement for Aetna and Highmark Highmark and Aetna value based contracts and number of participating providers myBenefitsMentor migration analysis HSA plans implemented in other states | | | | |