Addressing cost and access with Delaware healthcare providers

**SEBC**
- TPA contracting to secure the most favorable administrative terms as possible
- Performance guarantees to ensure focus on driving member engagement and improving health outcomes
- Plan design helps members manage out of pocket cost and helps the State manage utilization (where appropriate)

**Intersection with Provider/Payer Community**
- The most clinically appropriate and cost effective care and services
- Centers of Excellence steerage
- ACOs/Risk sharing arrangements between providers and the State’s TPAs, or directly with the State
- Cost / quality tools (availability of vendor’s user-friendly tool to find other lower cost, high quality alternatives)
- Site-of-care steerage
- Care coordination and shared medical management of at-risk and high cost patients
- Reference-based pricing

**Provider/Payer Community**
- Access to care
- Provider network inclusion vs. exclusion (by TPA)
- Cost differential among providers including rewarding higher performing providers