## State of Delaware - Quarterly Financial Reporting

**FY25 Q3 Cost Analysis** 

W

May 2025

## **Summary plan information**

■ FY25 YTD compared to FY24 YTD:

Summary (total)		FY25			FY24		% Change		
Summary (total)	Medical	Rx	Total <sup>2</sup>	Medical	Rx	Total <sup>2</sup>	Medical	Rx	Total <sup>2</sup>
Gross claims <sup>1</sup>	\$632.6	\$375.7	\$1,008.3	\$564.9	\$309.2	\$874.1	▲ 12.0%	▲ 21.5%	▲ 15.4%
Total program cost (\$M) <sup>2</sup>	\$662.8	\$165.8	\$831.4	\$591.9	\$153.4	\$747.9	▲ 12.0%	▲ 8.1%	<b>▲</b> 11.2%
Premium contributions (\$M) <sup>3</sup>	\$748.5	\$180.5	\$929.0	\$599.4	\$144.4	\$743.8	<b>▲</b> 24.9%	▲ 25.0%	<b>▲</b> 24.9%
Total cost PEPY	\$11,184.0	\$2,772.0	\$14,016.0	\$10,308.0	\$2,652.0	\$13,020.0	▲ 8.5%	<b>▲</b> 4.5%	<b>▲</b> 7.6%
Total cost PMPY	\$6,468.0	\$1,608.0 \$8,100.0		\$5,928.0	\$1,536.0	\$7,500.0	▲ 9.1%	<b>▲</b> 4.7%	▲ 8.0%
Average employees	78,988		76,583			▲ 3.1%			
Average members	136,609		133,020			▲ 2.7%			
Loss ratio	89%		101%						
Net income (\$M)		\$97.6		(\$4.2)					

<sup>&</sup>lt;sup>1</sup> Gross claims include paid medical and pharmacy claims as reported by Aetna, Highmark, CVS; includes capitation:

■ FY25 Actual compared to FY25 Revised Budget (approved by SEBC 8/23/2024):

Summary (total)	FY25 Actual				FY25 Budget			% Change		
Summary (total)	Medical	Rx	Total	Medical	Rx	Total	Medical	Rx	Total	
Total program cost (\$M) <sup>1</sup>	\$662.8	\$165.8	\$831.4	\$679.5	\$190.4	\$872.6	<b>▼</b> 2.5%	▼ 12.9%	<b>▼</b> 4.7%	
Total cost PEPY	\$11,184	\$2,772	\$14,016	\$11,691	\$3,276	\$15,015	▼ 4.3%	▼ 15.4%	▼ 6.7%	
Total cost PMPY	\$6,468	\$1,608	\$8,100	\$6,758	\$1,894	\$8,680	▼ 4.3%	▼ 15.1%	▼ 6.7%	
Net income (\$M)		\$97.6			\$66.8	-				

■ Summary Plan Information through March 2025

FY25 Q3	Aetna	Highmark	Active	Non-Medicare Retiree	Medicare Retiree	Total
Summary (total)						
Total cost (\$M)	\$173.4	\$658.0	\$631.6	\$103.4	\$96.3	\$831.4
Budgeted cost (\$M) <sup>1</sup>	\$199.5	\$729.5	\$709.4	\$94.1	\$125.6	\$929.0
Loss ratio	87%	90%	89%	110%	77%	89%
PEPY	\$18,444	\$13,128	\$19,716	\$21,612	\$4,212	\$13,968
PMPY	\$8,316	\$8,064	\$8,772	\$13,356	\$4,212	\$8,112
# of enrolled employees	12,530	66,860	42,689	6,379	30,321	79,390

<sup>&</sup>lt;sup>1</sup>Budgeted cost (premiums) are the product of monthly budget rates and quarterly average tiered contract counts provided by the medical vendors; budget rates are calculated based on pooled experience across all vendors, plans and statuses; loss ratios should therefore be evaluated in aggregate

## Additional notes

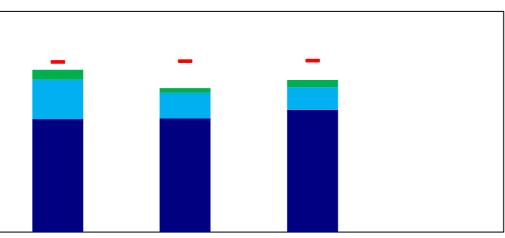
- Claims and expenses are reported on a paid basis
- FY25 rates reflect 27.00% premium increase effective 7/1/2024 for non-Medicare plans and 27.00% for Medicare plans; based on average FY24 enrollment with assumed 1% enrollment growth
- Paid claims and enrollment data based on reports from Aetna, Highmark, CVS; costs include operating expenses
- Expenses are broken down into two categories:
  - ASO Fees: includes fees for vendor administration, COBRA administration, ACA-related (PCORI), Merative data analytics, EAP, and WTW consulting fees
  - Office Operational Expenses: includes expenses for items such as staff salaries, supplies, etc.
- Rx rebates and EGWP payments are shown based on the period to which offsets are attributable, rather than actual payment received in a given period
- No adjustments made to cost tracking for large claims as the State does not have stop loss insurance
- HRA dollars are assumed to be included in the reported claims
- Participating groups (such as University of DE) are included in the cost tracking, but are assumed to be 100% employee paid; as a result, reported net cost and cost share percentages may be skewed; participating group fees are included in premium contributions

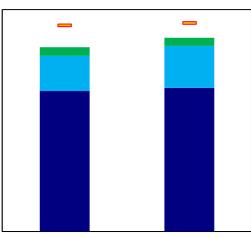
<sup>&</sup>lt;sup>2</sup> Total program cost includes gross claims, pharmacy rebate and EGWP payment offsets, ASO fees, and office operational expenses

<sup>&</sup>lt;sup>3</sup> Includes fees for participating non-State groups

**Total GHIP Results** 

- Medical/Rx Budget
- **■** Fees and Op. Expenses
- Rx (incl. Rebates and EGWP)
- Medical (incl. capitation)





	Q1 2025	Q2 2025	Q3 2025	Q4 2025	FY25 YTD Actual	FY25 YTD WTW Budget7	Difference vs. Budget
Total Program Cost	\$293,966,265	\$260,909,150	\$275,585,574		\$830,460,989	\$872,630,000	▼ 4.8%
- Paid Claims	275,974,407	252,324,528	263,032,236		791,331,172	835,857,000	▼ 5.3%
- Medical (includes capitation <sup>1</sup> )	204,826,220	206,185,876	221,623,297		632,635,392	647,870,000	▼ 2.4%
- Rx (Including Rebates and EGWP)	71,148,187	46,138,652	41,408,940		158,695,779	187,987,000	▼ 15.6%
- Rx Paid Claims	123,198,322	127,655,013	124,858,343		375,711,678	378,337,000	▼ 0.7%
- EGWP <sup>2</sup>	(9,347,922)	(26,654,283)	(24,968,444)		(60,970,648)	(55,514,000)	▲ 9.8%
- Direct Subsidy	(1,712,699)	(1,437,241)	(9,591,456)		(12,741,396)	(14,027,000)	▼ 9.2%
- CGDP	0	(18,092,372)	(11,014,494)		(29,106,866)	(25,900,000)	▲ 12.4%
- Catastrophic Reinsurance	(7,635,223)	(7,124,670)	(4,362,493)		(19,122,386)	(15,587,000)	▲ 22.7%
- Rx Rebates <sup>3</sup>	(42,702,213)	(54,862,078)	(58,480,959)		(156,045,250)	(134,836,000)	▲ 15.7%
- ASO Fees	16,944,868	7,698,658	11,665,557		36,309,082	33,998,000	▲ 6.8%
- Operational Expenses	1,046,989	885,964	887,781		2,820,735	2,775,000	▲ 1.6%
Medical/Rx Premium Contributions <sup>4</sup>	\$308,578,118	\$309,684,151	\$310,747,479		\$929,009,748	\$939,396,000	▼ 1.1%
- Net Income	14,611,853	48,775,002	35,161,905		98,548,759	66,766,000	
- Total Cost as % of Budget	95%	84%	89%		89%	93%	
Current Year Per Capita							
- Total per employee per year <sup>5</sup>	14,964	13,188	13,908		14,016	15,015	▼ 6.7%
- Total % change over prior	12.1%	1.1%	10.8%		8.0%		
- Medical per employee per year	11,136	10,740	11,676		11,184	11,691	▼ 4.3%
- Medical % change over prior	8.3%	1.8%	15.7%		8.5%		
- Rx per employee per year	3,720	2,388	2,184		2,772	3,276	▼ 15.4%
- Rx % change over prior	23.0%	-2.5%	-8.5%		5.8%		
- Medical per member per year	6,468	6,420	6,792		6,468	6,758	▼ 4.3%
- Rx per member per year	2,160	1,404	1,272		1,608	1,894	▼ 15.1%
- Total per member per year <sup>5</sup>	8,700	7,884	8,100		8,100	8,680	▼ 6.7%
Prior Year Results	Q1 FY24	Q2 FY24	Q3 FY24		<u>FY24</u>		
- Total Program Cost	242,886,025	249,972,679	240,508,473		733,367,177	-	-
- Total Program Cost \$ Change	51,080,240	10,936,471	35,077,101		97,093,812	-	-
- Total per employee per year <sup>5</sup>	13,344	13,044	12,552		12,980	-	-
- Medical per employee per year	10,284	10,548	10,092		10,308	-	-
- Rx per employee per year	3,024	2,448	2,388		2,620	-	-
EE Contributions <sup>6</sup>	\$64,977,852	\$64,956,402	\$47,037,079		\$176,971,333	-	
- Net SoD	228,988,413	195,952,748	228,548,495		653,489,656	-	-
- SoD Subsidy %	78%	75%	83%		79%	-	-
Headcount							
- Enrolled Ees	78,590	79,133	79,243		78,988	77,491	▲ 1.9%
- Enrolled Members	135,187	132,328	136,170		136,609	134,048	▲ 1.9%
- Member/EE Ratio	1.7	1.7	1.7		1.7	1.7	

<sup>&</sup>lt;sup>1</sup> Capitation payments apply to HMO plan only

<sup>&</sup>lt;sup>2</sup> Direct subsidy and catastrophic reinsurance prospective payments reflect actual payments received during quarter; CGDP estimated based on payment attributable to quarter; projected EGWP PMPM amounts provided by CVS Health

<sup>&</sup>lt;sup>3</sup> Reflects estimated rebates attributable to FY25; prior quarters to be updated with actual FY25 rebates when received; estimated rebates based on WTW analysis of expected rebates under CVS contract effective July 2021

<sup>&</sup>lt;sup>4</sup> Premium contributions include fees for participating non-State groups

<sup>&</sup>lt;sup>5</sup> Total per employee per year (PEPY) and per member per year (PMPY) values include operational expenses; these expenses are excluded from medical and Rx PEPY/PMPY splits

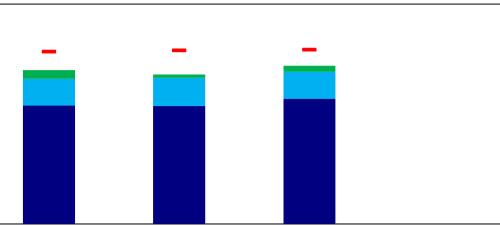
<sup>&</sup>lt;sup>6</sup> Participating groups are assumed to be 100% EE funded, and Medicare retirees are assumed to be fully subsidized

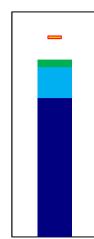
<sup>&</sup>lt;sup>7</sup> WTW Budget based on revised FY25 Budget approved by SEBC 08/23/2024

**Active Employees Only** 

## <u>Legend</u>

- Medical/Rx Budget
- **■** Fees and Op. Expenses
- Rx (incl. Rebates and EGWP)
- Medical (incl. capitation)





	Q1 2025	Q2 2025	Q3 2025	Q4 2025	FY25 YTD Actual
Total Program Cost	\$210,542,620	\$204,336,863	\$216,378,407		\$631,257,890
- Paid Claims	197,965,217	199,216,130	207,618,103		604,799,450
- Medical (includes capitation <sup>1</sup> )	161,615,953	160,869,758	170,804,825		493,290,535
- Rx (Including Rebates and EGWP)	36,349,264	38,346,372	36,813,279		111,508,915
- Rx Paid Claims	58,061,046	61,048,518	61,021,155		180,130,719
- EGWP <sup>2</sup>	0	0	0		0
- Direct Subsidy	0	0	0		0
- CGDP	0	0	0		0
- Catastrophic Reinsurance	0	0	0		0
- Rx Rebates <sup>'3</sup>	(\$21,711,781)	(\$22,702,146)	(\$24,207,876)		(68,621,804)
- ASO Fees	12,018,504	4,645,754	8,284,326		24,948,584
- Operational Expenses	558,899	474,979	475,977		1,509,855
Medical/Rx Premium Contributions <sup>4</sup>	\$235,153,919	\$236,547,937	\$237,650,479		\$709,352,335
- Net Income	24,611,299	32,211,074	21,272,072		78,094,445
- Total Cost as % of Budget	90%	86%	91%		89%
Current Year Per Capita					
- Total per employee per year <sup>5</sup>	20,076	19,260	20,376		19,716
- Total % change over prior	12.2%	5.2%	20.6%		11.4%
- Medical per employee per year	16,356	15,528	16,728		16,104
- Medical % change over prior	7.9%	0.4%	17.4%		7.7%
- Rx per employee per year	3,672	3,684	3,600		3,564
- Rx % change over prior	36.0%	31.2%	38.9%		32.0%
- Medical per member per year	7,248	7,176	7,440		7,164
- Rx per member per year	1,620	1,704	1,596		1,584
- Total per member per year <sup>5</sup>	8,892	8904	9,060		8,772
Prior Year Results	Q1 FY24	Q2 FY24	Q3 FY24		FY24
- Total Program Cost	179,617,685	184,740,118	175,327,809		539,685,611
- Total Program Cost \$ Change	30,924,935	19,596,745	41,050,598		91,572,279
- Total per employee per year <sup>5</sup>	17,892	18,312	16,896		17,700
- Medical per employee per year	15,156	15,468	14,244		14,956
- Rx per employee per year	2,700	2,808	2,592		2,700
EE Contributions <sup>6</sup>	\$55,576,840	\$55,595,362	\$40,708,201		\$151,880,403
- Net SoD	154,965,780	148,741,501	175,670,206		159,792,495
- SoD Subsidy %	74%	73%	81%		76%
Headcount					
- Enrolled Ees	41,952	42,425	42,486		42,689
- Enrolled Members	94,714	95,476	95,501		95,961
- Member/EE Ratio	2.3	2.2	2.2		2.2

<sup>&</sup>lt;sup>1</sup> Capitation payments apply to HMO plan only

<sup>&</sup>lt;sup>2</sup> Direct subsidy and catastrophic reinsurance prospective payments reflect actual payments received during quarter; CGDP estimated based on payment attributable to quarter; projected EGWP PMPM amounts provided by CVS Health

<sup>&</sup>lt;sup>3</sup> Reflects estimated rebates attributable to FY25 prior quarters to be updated with actual FY25 rebates when received; estimated rebates based on WTW analysis of expected rebates under CVS contract effective July 2021

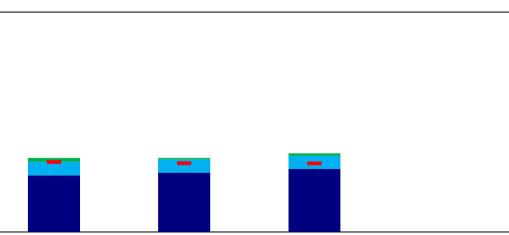
<sup>&</sup>lt;sup>4</sup> Premium contributions include fees for participating non-State groups

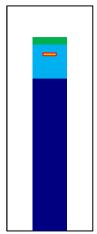
<sup>&</sup>lt;sup>5</sup> Total per employee per year (PEPY) and per member per year (PMPY) values include operational expenses; these expenses are excluded from medical and Rx PEPY/PMPY splits

<sup>&</sup>lt;sup>6</sup> Participating groups are assumed to be 100% EE funded due to data reporting limitations

**Non-Medicare Retirees Only** 

- Medical/Rx Budget
- **■** Fees and Op. Expenses
- Rx (incl. Rebates and EGWP)
- Medical (incl. capitation)





	Q1 2025	Q2 2025	Q3 2025	Q4 2025	FY25 YTD Actual
Total Program Cost	\$33,803,080	\$33,781,384	\$35,825,949		\$103,410,413
- Paid Claims	31,867,842	33,014,089	34,521,543		99,403,473
- Medical (includes capitation <sup>1</sup> )	25,735,307	26,968,664	28,683,605		81,387,576
- Rx (Including Rebates and EGWP)	6,132,535	6,045,425	5,837,938		18,015,898
- Rx Paid Claims	9,815,653	9,624,489	9,676,881		29,117,023
- EGWP <sup>2</sup>	0	0	0		0
- Direct Subsidy	0	0	0		0
- CGDP	0	0	0		0
- Catastrophic Reinsurance	0	0	0		0
- Rx Rebates <sup>'3</sup>	(\$3,683,118)	(\$3,579,064)	(\$3,838,943)		(11,101,125)
- ASO Fees	1,849,243	696,124	1,233,533		3,778,900
- Operational Expenses	85,996	71,171	70,873		228,040
Medical/Rx Premium Contributions <sup>4</sup>	\$31,760,638	\$31,237,083	\$31,088,886		\$94,086,607
- Net Income	(2,042,442)	(2,544,301)	(4,737,062)		(9,323,806)
- Total Cost as % of Budget	106%	108%	115%		110%
Current Year Per Capita					
- Total per employee per year <sup>5</sup>	20,940	21,264	22,656		21,612
- Total % change over prior	7.7%	5.0%	25.8%		12.4%
- Medical per employee per year	16,884	17,340	18,780		17,328
- Medical % change over prior	4.9%	2.7%	25.3%		8.4%
- Rx per employee per year	4,008	3,876	3,828		3,852
- Rx % change over prior	21.0%	17.5%	29.1%		20.7%
- Medical per member per year	10,596	10,872	11,604		10,704
- Rx per member per year	2,508	2,436	2,388		2,376
- Total per member per year⁵	13,140	13,332	13,992		13,356
Prior Year Results	Q1 FY24	Q2 FY24	Q3 FY24		FY24
- Total Program Cost	31,901,896	32,688,526	28,956,738		93,547,161
- Total Program Cost \$ Change	1,901,184	1,092,858	6,869,210		9,863,252
- Total per employee per year <sup>5</sup>	19,440	20,244	18,012		19,232
- Medical per employee per year	16,092	16,884	14,988		15,988
- Rx per employee per year	3,312	3,300	2,964		3,192
EE Contributions <sup>6</sup>	\$9,226,237	\$9,184,038	\$6,328,878		\$24,739,153
- Net SoD	24,576,843	24,597,346	29,497,071		26,223,754
- SoD Subsidy %	73%	73%	82%		76%
Headcount					
- Enrolled Ees	6,456	6,356	6,326		6,379
- Enrolled Members	10,292	10,132	10,238		10,326
- Member/EE Ratio	1.6	1.6	1.6		1.6

<sup>&</sup>lt;sup>1</sup> Capitation payments apply to HMO plan only

<sup>&</sup>lt;sup>2</sup> Direct subsidy and catastrophic reinsurance prospective payments reflect actual payments received during quarter; CGDP estimated based on payment attributable to quarter; projected EGWP PMPM amounts provided by CVS Health

<sup>&</sup>lt;sup>3</sup> Reflects estimated rebates attributable to FY25; prior quarters to be updated with actual FY25 rebates when received; estimated rebates based on WTW analysis of expected rebates under CVS contract effective July 2021

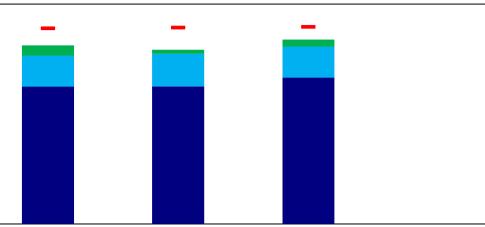
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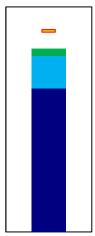
<sup>&</sup>lt;sup>5</sup> Total per employee per year (PEPY) and per member per year (PMPY) values include operational expenses; these expenses are excluded from medical and Rx PEPY/PMPY splits

<sup>&</sup>lt;sup>6</sup> Participating groups are assumed to be 100% EE funded due to data reporting limitations

**Active Employees and Non-Medicare Retirees Only** 

- Medical/Rx Budget
- **■** Fees and Op. Expenses
- Rx (incl. Rebates and EGWP)
- Medical (incl. capitation)





	Q1 2025	Q2 2025	Q3 2025	Q4 2025	FY25 YTD Actual
Total Program Cost	\$244,345,700	\$238,118,247	\$252,204,356		\$734,668,303
- Paid Claims	229,833,059	232,230,219	242,139,646		704,202,924
- Medical (includes capitation <sup>1</sup> )	187,351,260	187,838,422	199,488,430		574,678,111
- Rx (Including Rebates and EGWP)	42,481,799	44,391,797	42,651,217		129,524,812
- Rx Paid Claims	67,876,699	70,673,007	70,698,036		209,247,741
- EGWP <sup>2</sup>	0	0	0		0
- Direct Subsidy	0	0	0		0
- CGDP	0	0	0		0
- Catastrophic Reinsurance	0	0	0		0
- Rx Rebates <sup>3</sup>	(25,394,899)	(26,281,210)	(28,046,819)		(79,722,929)
- ASO Fees	13,867,746	5,341,878	9,517,859		28,727,484
- Operational Expenses	644,894	546,151	546,850		1,737,895
Medical/Rx Premium Contributions <sup>4</sup>	\$266,914,557	\$267,785,020	\$268,739,365		\$803,438,942
- Net Income	22,568,857	29,666,773	16,535,009		68,770,639
- Total Cost as % of Budget	92%	89%	94%		91%
Current Year Per Capita					
- Total per employee per year⁵	20,196	19,524	20,664		19,968
- Total % change over prior	11.5%	5.0%	21.3%		11.5%
- Medical per employee per year	16,428	15,768	16,992		16,308
- Medical % change over prior	7.5%	0.7%	18.5%		8.0%
- Rx per employee per year	3,708	3,720	3,624		3,600
- Rx % change over prior	33.2%	29.7%	37.3%		30.2%
- Medical per member per year	7,668	7,572	7,908		7,536
- Rx per member per year	1,716	1,776	1,680		1,668
- Total per member per year <sup>5</sup>	9,312	9,336	9,540		9,216
Prior Year Results	Q1 FY24	Q2 FY24	Q3 FY24		FY24
- Total Program Cost	211,519,581	217,428,643	204,284,547		633,232,772
- Total Program Cost \$ Change	32,826,119	20,689,604	47,919,808		101,435,531
- Total per employee per year <sup>5</sup>	18,108	18,588	17,040		17,912
- Medical per employee per year	15,288	15,660	14,340		15,096
- Rx per employee per year	2,784	2,868	2,640		2,764
EE Contributions <sup>6</sup>	\$64,803,076	\$64,779,400	\$47,037,079		\$176,619,556
- Net SoD	179,542,623	173,338,847	205,167,277		186,016,249
- SoD Subsidy %	73%	73%	81%		76%
Headcount					
- Enrolled Ees	48,408	48,781	48,812		49,069
- Enrolled Members	105,005	101,977	105,739		106,287
- Member/EE Ratio	2.2	2.1	2.2		2.1

<sup>&</sup>lt;sup>1</sup> Capitation payments apply to HMO plan only

<sup>&</sup>lt;sup>2</sup> Direct subsidy and catastrophic reinsurance prospective payments reflect actual payments received during quarter; CGDP estimated based on payment attributable to quarter; projected EGWP PMPM amounts provided by CVS Health

<sup>&</sup>lt;sup>3</sup> Reflects estimated rebates attributable to FY25; prior quarters to be updated with actual FY25 rebates when received; estimated rebates based on WTW analysis of expected rebates under CVS contract effective July 2021

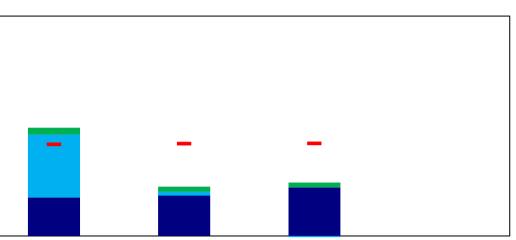
<sup>&</sup>lt;sup>4</sup> Premium contributions include fees for participating non-State groups

<sup>&</sup>lt;sup>5</sup> Total per employee per year (PEPY) and per member per year (PMPY) values include operational expenses; these expenses are excluded from medical and Rx PEPY/PMPY splits

<sup>&</sup>lt;sup>6</sup> Participating groups are assumed to be 100% EE funded due to data reporting limitations

### **Medicare Retirees Only**

- Medical/Rx Budget
- **■** Fees and Op. Expenses
- Rx (incl. Rebates and EGWP)
- Medical (incl. capitation)



	Q1 2025	Q2 2025	Q3 2025	Q4 2025	FY25 YTD Actual
Total Program Cost	\$49,620,565	\$22,790,903	\$23,381,218		\$95,792,686
- Paid Claims	46,141,348	20,094,310	20,892,590		87,128,248
- Medical (includes capitation <sup>1</sup> )	17,474,960	18,347,454	22,134,867		57,957,281
- Rx (Including Rebates and EGWP)	28,666,388	1,746,856	-1,242,277		29,170,967
- Rx Paid Claims	55,321,623	56,982,006	54,160,307		166,463,937
- EGWP <sup>2</sup>	(9,347,922)	(26,654,283)	(24,968,444)		(60,970,648)
- Direct Subsidy	(1,712,699)	(1,437,241)	(9,591,456)		(12,741,396)
- CGDP	o l	(18,092,372)	(11,014,494)		(29,106,866)
- Catastrophic Reinsurance	(7,635,223)	(7,124,670)	(4,362,493)		(19,122,386)
- Rx Rebates <sup>3</sup>	(17,307,313)	(28,580,868)	(30,434,140)		(76,322,321)
- ASO Fees	3,077,122	2,356,780	2,147,697		7,581,599
- Operational Expenses	402,095	339,813	340,931		1,082,839
Medical/Rx Premium Contributions <sup>4</sup>	\$41,663,561	\$41,899,131	\$42,008,114		\$125,570,806
- Net Income	(7,957,004)	19,108,228	18,626,896		29,778,120
- Total Cost as % of Budget	119%	54%	56%		76%
Current Year Per Capita					
- Total per employee per year <sup>5</sup>	6,576	3,000	3,072		4,212
- Total % change over prior	12.5%	-31.1%	-36.6%		-16.0%
- Medical per employee per year	2,652	2,676	3,144		2,748
- Medical % change over prior	10.5%	5.7%	9.2%		5.5%
- Rx per employee per year	3,876	288	-120		1,416
- Rx % change over prior	14.1%	-83.8%	-106.3%		-40.0%
- Medical per member per year	2,652	2,676	3,144		2,748
- Rx per member per year	3,876	288	-120		1,416
- Total per member per year <sup>5</sup>	6,576	3,000	3,072		4,212
Prior Year Results	Q1 FY24	Q2 FY24	Q3 FY24		<u>FY24</u>
- Total Program Cost	43,431,072	32,544,036	36,223,926		112,199,034
- Total Program Cost \$ Change	6,189,492	(9,753,133)	(12,842,707)		(16,406,348)
- Total per employee per year <sup>5</sup>	5,844	4,356	4,848		5,016
- Medical per employee per year	2,400	2,532	2,880		2,604
- Rx per employee per year	3,396	1,776	1,908		2,360
EE Contributions <sup>6</sup>	\$174,776	\$177,001	\$0		\$351,777
- Net SoD	32,645,969	22,613,901	23,381,218		26,213,696
- SoD Subsidy %	66%	99%	100%		88%
Headcount					
- Enrolled Ees	30,182	30,352	30,431		30,321
- Enrolled Members	30,182	30,352	30,431		30,321
- Member/EE Ratio	1.0	1.0	1.0		1.0

<sup>&</sup>lt;sup>1</sup> Capitation payments apply to HMO plan only and do not apply to Medicfill

<sup>&</sup>lt;sup>2</sup> Direct subsidy and catastrophic reinsurance prospective payments reflect actual payments received during quarter; CGDP estimated based on payment attributable to quarter; projected EGWP PMPM amounts provided by CVS Health

<sup>&</sup>lt;sup>3</sup> Reflects estimated rebates attributable to FY25; prior quarters to be updated with actual FY25 rebates when received; estimated rebates based on WTW analysis of expected rebates under CVS contract effective January 2022

<sup>&</sup>lt;sup>4</sup> Premium contributions include fees for participating non-State groups

<sup>&</sup>lt;sup>5</sup> Total per employee per year (PEPY) and per member per year (PMPY) values include operational expenses; these expenses are excluded from medical and Rx PEPY/PMPY splits

<sup>&</sup>lt;sup>6</sup> Participating groups are assumed to be 100% EE funded due to data reporting limitations;

# State of Delaware FY2025 Financial Analysis of Health/Rx Plans - Paid Basis Year to Date July 1, 2024 - March 31, 2025

Vendor	_			ighmark	1, 2024 - W	lai Gii 31, Z	.023		Aetna			Total
Plan	Basic Active	Basic Non Medicare Retirees	PPO Active	PPO Non Medicare Retirees	Medicare Primary Retirees	Total Highmark	Aetna HMO Active	Aetna HMO Non Medicare Retirees	Aetna CDH Active	Aetna CDH Non Medicare Retirees	Total Aetna	Total
Medical												
Paid Claims	\$33,406,138	\$3,405,268	\$346,617,282	\$55,393,360	\$57,957,281	\$496,779,329	\$69,334,275	\$17,635,512	\$34,795,186	\$3,429,722	\$125,194,696	\$621,974,025
Capitation	\$0	\$0	\$0	\$0	\$0	\$0	\$9,137,654	\$1,523,714	\$0	\$0	\$10,661,367	\$10,661,367
<u>Administration</u>	\$2,432,166	\$162,113	\$14,259,199	<u>\$2,154,144</u>	\$4,539,132	\$23,546,754	\$3,611,897	<u>\$847,458</u>	\$1,933,808	\$204,074	\$6,597,238	<u>\$30,143,992</u>
Total Medical Program Cost	\$35,838,304	\$3,567,380	\$360,876,482	\$57,547,504	\$62,496,413	\$520,326,083	\$82,083,826	\$20,006,684	\$36,728,994	\$3,633,797	\$142,453,301	\$662,779,384
Average Number of Employees	5,051	307	27,100	4,080	30,321	66,860	6,860	1,605	3,678	387	12,530	79,390
Program Cost/Employee/Yr.	\$9,460	\$15,482	\$17,755	\$18,805	\$2,748	\$10,376	\$15,955	\$16,621	\$13,313	\$12,520	\$15,159	\$11,136
Change from prior period (pepy)	5.2%	24.7%	6.6%	13.0%	13.8%	8.0%	6.6%	2.4%	4.2%	-35.5%	3.1%	7.0%
Average Number of Members	9,201	426	62,448	6,432	30,321	108,828	16,321	2,780	7,992	689	27,781	136,609
Program Cost/Member/Yr.	\$5,193	\$11,168	\$7,705	\$11,930	\$2,748	\$6,375	\$6,706	\$9,596	\$6,128	\$7,037	\$6,837	\$6,468
Change from prior period (pmpy)	5.3%	21.9%	8.0%	13.1%	13.8%	8.5%	7.8%	3.2%	4.2%	-34.3%	3.8%	7.4%
Express Scripts, Inc.												]
Paid Claims	\$10,831,525	\$959,017	\$129,200,746	\$20,244,041	\$166,463,937	\$327,699,265	\$27,786,600	\$6,900,755	\$12,311,848	\$1,013,210	\$48,012,413	\$375,711,678
Administration	\$296,048	\$19,782	\$1,739,135	\$262,960	\$3,042,467	\$5,360,391	\$440,571	\$103,471	\$235,759	\$24,898	\$804,699	\$6,165,090
Estimated EGWP Savings	\$0	\$0	\$0	\$0	(\$60,418,223)	(\$60,418,223)	\$0	\$0	\$0	\$0	\$0	(\$60,418,223)
Estimated Rebates <sup>1</sup>	(\$3,611,810)	<u>(\$319,787)</u>	(\$49,316,083)	(\$7,726,640)	(\$76,322,321)	(\$137,296,642)	(\$10,613,721)	<u>(\$2,634,685)</u>	(\$4,708,562)	<u>(\$386,877)</u>	(\$18,343,846)	<u>(\$155,640,488)</u>
Total Rx Program Cost	\$7,515,763	\$659,011	\$81,623,798	\$12,780,360	\$32,765,858	\$135,344,791	\$17,613,451	\$4,369,541	\$7,839,044	\$651,231	\$30,473,266	\$165,818,057
Average Number of Employees	5,051	307	27,100	4,080	30,321	66,860	6,860	1,605	3,678	387	12,530	79,390
Program Cost/Employee/Yr.	\$1,980	\$2,856	\$4,020	\$4,176	\$1,440	\$2,700	\$3,420	\$3,636	\$2,844	\$2,244	\$3,240	\$2,784
Change from prior period (pepy)	16.2%	30.8%	33.5%	11.9%	-48.7%	-6.3%	33.2%	32.3%	43.6%	23.8%	34.3%	-0.9%
Average Number of Members	9,201	426	62,448	6,432	30,321	108,828	16,321	2,780	7,992	689	27,781	136,609
Program Cost/Member/Yr.	\$1,092	\$2,064	\$1,740	\$2,652	\$1,440	\$1,656	\$1,440	\$2,100	\$1,308	\$1,260	\$1,464	\$1,620
Change from prior period (pmpy)	16.7%	28.4%	35.5%	12.2%	-48.7%	-6.1%	34.8%	33.6%	43.4%	26.5%	35.6%	0.0%
Total Medical and Rx												
Premium	\$61,423,308	\$3,676,838	\$477,487,070	\$61,357,133	\$125,570,806	\$729,515,156	\$113,640,141	\$23,509,937	\$56,801,816	\$5,542,699	\$199,494,592	\$929,009,748
Program Cost (prior to operational)	\$43,354,067	\$4,226,392	\$442,500,280	\$70,327,863	\$95,262,271	\$655,670,873	\$99,697,277	\$24,376,225	\$44,568,038	\$4,285,027	\$172,926,567	\$828,597,441
Operational Expenses	<u>\$165,701</u>	<u>\$10,982</u>	<u>\$967,845</u>	<u>\$145,870</u>	<u>\$1,082,839</u>	<u>\$2,373,237</u>	<u>\$245,000</u>	<u>\$57,362</u>	<u>\$131,310</u>	<u>\$13,826</u>	<u>\$447,497</u>	<u>\$2,820,735</u>
Total Program Cost	\$43,519,768	\$4,237,374	\$443,468,125	\$70,473,733	\$96,345,111	\$658,044,111	\$99,942,276	\$24,433,587	\$44,699,348	\$4,298,854	\$173,374,065	\$831,418,175
Net Income	\$17,903,540	(\$560,535)	\$34,018,945	(\$9,116,600)	\$29,225,696	\$71,471,045	\$13,697,864	(\$923,650)	\$12,102,468	\$1,243,845	\$26,120,527	\$97,591,573
Total Cost as % of Budget	70.9%		92.9%	114.9%				103.9%			86.9%	89.5%
Average Number of Employees	5,051	307	27,100	4,080	30,321	66,860	6,860	1,605	3,678	387	12,530	79,390
Program Cost/Employee/Yr.	\$11,484	\$18,396	\$21,816	\$23,028	\$4,236	\$13,128	\$19,428	\$20,304	\$16,200	\$14,808	\$18,444	\$13,968
Change from prior period (pepy)	6.9%	25.7%	10.7%	12.8%	-19.6%	4.8%	10.5%	6.8%	9.4%	-30.4%	7.5%	5.3%
Average Number of Members	9,201	426	62,448	6,432	30,321	108,828	16,321	2,780	7,992	689	27,781	136,609
Program Cost/Member/Yr.	\$6,312	\$13,260	\$9,468	\$14,604	\$4,236	\$8,064	\$8,160	\$11,724	\$7,452	\$8,328	\$8,316	\$8,112
Change from prior period (pmpy)	7.1%	22.8%	12.1%	12.9%	-19.6%	5.2%	11.7%	7.6%	9.3%	-29.0%	8.3%	5.8%
Prior Period Program Cost												
Per Employee Per Year (FY24)												
Medical	\$8,994	\$12,416	\$16,657	\$16,646	\$2,416	\$9,605	\$14,971	\$16,233	\$12,778	\$19,415	\$14,703	\$10,404
<u>Rx</u>	\$1,704	\$2,184	\$3,012	\$3,732	\$2,808	\$2,880	\$2,568	\$2,748	\$1,980	\$1,812	\$2,412	<u>\$2,808</u>
Total <sup>2</sup>	\$10,740	\$14,640	\$19,704	\$20,412	\$5,268	\$12,528	\$17,580	\$19,020	\$14,808	\$21,276	\$17,160	\$13,260
Per Member Per Year (FY24)												
Medical	\$4,934	\$9,161	\$7,135	\$10,547	\$2,416	\$5,876	\$6,219	\$9,298	\$5,880	\$10,702	\$6,585	\$6,024
<u>Rx</u>	\$936	\$1,608	\$1,284	\$2,364	\$2,808	\$1,764	\$1,068	\$1,572	\$912	\$996	\$1,080	\$1,620
Total <sup>2</sup>	\$5,892	\$10,800	\$8,448	\$12,936	\$5,268	\$7,668	\$7,308	\$10,896	\$6,816	\$11,724	\$7,680	\$7,668

<sup>&</sup>lt;sup>1</sup> Reflects estimated rebates attributable to FY25, based on WTW analysis of expected rebates under new CVS Health contract

<sup>&</sup>lt;sup>2</sup> Includes Medical, Rx, and Operational Expenses

## State of Delaware FY2025 Financial Analysis of Health/Rx Plans - Paid Basis Full Projection July 1, 2024 - June 30, 2025

Pian   Basic Active   Residence   Pro Active   Pro Non   Medicare   Primary   Residence   Primary   Primar						on July 1, 2	2024 - Jun	e 30, 2025					
Part	Vendor			Hig	hmark	T				Aetna			Total
Pact Colors	Plan	Basic Active	Medicare	PPO Active	Medicare	Primary			Non Medicare		Non Medicare		Total
Comparison													
Ammentation   Statistics   St													\$881,677,777
Total Medician Program Cost											•		\$10,661,367
Average Number of Employees							· ·					· · ·	\$42,240,845
Program CoastEmployaearVi,	Total Medical Program Cost	\$49,986,808	\$4,975,178	\$503,274,383	\$80,254,280	\$87,171,278	\$725,661,927	\$118,876,035	\$29,336,372	\$55,241,681	\$5,463,973	\$208,918,062	\$934,579,989
Concept from prior period (parpy)   P.7.0%   P	Average Number of Employees	4,049	246	26,738	4,026	29,905	64,964	6,871	1,607	3,293	347	12,118	77,082
Average Number of Members 7,324 339 61182 6,302 28,005 105,052 16,233 2,765 7,106 612 28,716 131 131 Program Coest/Member/Y: \$6,925 \$14,477 \$8,226 \$12,795 \$2,915 \$9,006 \$7,323 \$10,010 \$7,774 \$8,026 \$7,200 \$7,000	Program Cost/Employee/Yr.	\$12,345	\$20,224	\$18,822	\$19,934	\$2,915	\$11,170	\$17,301	\$18,255	\$16,775	\$15,746	\$17,240	\$12,124
Paggian CostMemberNr.   \$8.825   \$14.767   \$8.225   \$12.735   \$2.915   \$9.080   \$7.23   \$10.010   \$7.774   \$8.226   \$7.200   \$7	Change from prior period (pepy)	27.0%	50.7%	3.8%	10.0%	11.3%	7.1%	10.0%	6.7%	15.6%	-28.5%	9.1%	7.3%
Canage from prior period (pmpy)   26.9%   47.1%   5.0%   10.0%   11.3%   7.6%   11.2%   7.4%   15.5%   -7.1%   9.7%	Average Number of Members	7,324	339	61,182	6,302	29,905	105,052	16,233	2,765	7,106	612	26,716	131,768
Express Scripts, Inc.   Paid Claims   \$15,075,488   \$1,334,773   \$179,823,402   \$2,817,538   \$3,817,043,865   \$3,814,63,447   \$38,87,776   \$3,604,568   \$17,135,601   \$3,410,200   \$568,824,347   \$3,605,076   \$3,604,608   \$1,407,607   \$3,408   \$3,400,4	Program Cost/Member/Yr.	\$6,825	\$14,676	\$8,226	\$12,735	\$2,915	\$6,908	\$7,323	\$10,610	\$7,774	\$8,928	\$7,820	\$7,093
Paid Claims	Change from prior period (pmpy)	26.9%	47.1%	5.0%	10.0%	11.3%	7.6%	11.2%	7.4%	15.5%	-27.1%	9.7%	8.0%
Administration 8414.853 S27.720 \$2.437.054 \$3.88.486 \$4.28.415 \$7.511.528 \$617.374 \$14.994 \$330.369 \$3.48.00 \$1.127.627 \$8.639 \$0. \$80.507.100 \$1.000.527.000.527.000.527.000.527.000 \$1.000.527.000.527.000.527.000 \$1.000.527.00	Express Scripts, Inc.												
Estimated EOWP Savings 50 S0 S0 S0 (\$89.07,100) \$0 \$50 \$50 \$50 \$50 \$50 \$80 \$50 \$89.07,100 \$1.00	Paid Claims	\$15,075,468	\$1,334,773	\$179,823,402	\$28,175,938	\$157,043,865	\$381,453,447	\$38,673,778	\$9,604,568	\$17,135,801	\$1,410,200	\$66,824,347	\$448,277,794
Estimated Rebates   SE.106.240  S452.103  S69.721.197  (S10.228.629) (\$72.286.000) (\$15.84.99.103  S10.005.274) (\$3.724.818] (\$6.666.789) (\$6.66.980) (\$6.66.980) (\$6.66.980) (\$15.44.438) (\$19.395.705] (\$10.809.385) (\$2.593.821] (\$19.46.33) (\$19.695.705] (\$19.976.705] (\$1.600.714] (\$1.600.	Administration	\$414,853	\$27,720	\$2,437,054	\$368,486	\$4,263,415	\$7,511,528	\$617,374	\$144,994	\$330,369	\$34,890	\$1,127,627	\$8,639,155
Total Rx Program Cost   \$10,384,081   \$910,390   \$112,539,259   \$17,620,795   \$8,504,180   \$149,958,706   \$24,285,878   \$6,024,744   \$10,809,385   \$898,137   \$42,018,144   \$191,976   \$700,000,000   \$12,000   \$4,277   \$22,000   \$22,	Estimated EGWP Savings	\$0	\$0	\$0	\$0	(\$80,507,100)	(\$80,507,100)	\$0	\$0	\$0	\$0	\$0	(\$80,507,100)
Average Number of Employees 4,049 246 26,738 4,026 28,935 63,994 6,871 1,607 3,293 347 12,118 76 Program Cost/Employee/Yr. \$2,566 \$3,701 \$4,209 \$4,377 \$294 \$2,343 \$3,535 \$3,749 \$3,283 \$2,888 \$3,467 \$22 Change from prior period (pepy) 45,4% 63,6% 33,8% 12,4% -90,1% -22,4% 38,3% 37,1% 55,3% 33,79% 41,557 -1 Average Number of Members 7,324 339 61,182 6,302 29,905 105,052 16,233 2,765 7,106 612 26,716 131 Program Cost/Member/Yr. \$1,418 \$2,686 \$1,839 \$2,796 \$284 \$1,427 \$1,496 \$2,179 \$1,521 \$1,468 \$1,573 \$1 Change from prior period (pmpy) 45,3% 59,7% 35,4% 12,4% -90,2% -22,6% 39,5% 38,0% 55,2% 36,6% 42,3% -1 Total Medical and Tx Program Cost (prior to operational) 560,370,889 \$5,885,567 \$615,813,842 \$97,875,075 \$95,675,489 \$75,200,633 \$143,616,1913 \$33,361,116 \$66,051,066 \$6,362,110 \$250,936,205 \$11,265,565 Program Cost (prior to operational) 560,643,518 \$5,898,186 \$167,663,370 \$98,055,642 \$96,573,855 \$878,845,202 \$143,645,499 \$23,644,48,89 \$82,899,219 \$4,049 \$22,256,701 \$118,9% \$95,8% \$118,4% \$77,901,225 \$105,736,044 \$4,476,498 \$32,245,699 \$36,674 \$88,349 \$118,478 \$14,674 \$89,349 \$118,478 \$14,674 \$14,076 \$18,077 \$14,076 \$14,077 \$	Estimated Rebates <sup>1</sup>	(\$5,106,240)	(\$452,103)	<u>(\$69,721,197)</u>	(\$10,923,629)	(\$72,296,000)	(\$158,499,169)	(\$15,005,274)	(\$3,724,818)	(\$6,656,786)	(\$546,953)	(\$25,933,831)	(\$184,433,000)
Program Cost/Employee/Yr. \$2.565 \$3.701 \$4.209 \$4.377 \$2.94 \$2.24% 38.36 \$3.56 \$3.749 \$3.283 \$2.588 \$3.467 \$2.200 \$4.377 \$2.94 \$2.24% 38.39 \$3.568 \$3.749 \$3.283 \$2.588 \$3.467 \$2.200 \$4.54% \$3.98% \$1.24% \$9.01% \$2.24% \$3.39% \$3.71% \$5.53% \$3.39% \$41.5% \$1.418 \$2.686 \$1.839 \$2.796 \$2.24 \$1.427 \$1.496 \$2.179 \$1.521 \$1.468 \$1.573 \$1.418 \$2.686 \$1.839 \$2.796 \$2.24 \$1.427 \$1.496 \$2.179 \$1.521 \$1.468 \$1.573 \$1.418 \$2.686 \$1.839 \$2.796 \$2.24 \$1.427 \$1.496 \$2.179 \$1.521 \$1.468 \$1.573 \$1.418 \$2.686 \$1.839 \$2.796 \$2.24 \$1.427 \$1.496 \$2.179 \$1.521 \$1.468 \$1.573 \$1.418 \$1.418 \$2.686 \$1.839 \$2.796 \$2.24 \$1.427 \$1.496 \$2.179 \$1.521 \$1.468 \$1.573 \$1.418	Total Rx Program Cost	\$10,384,081	\$910,390	\$112,539,259	\$17,620,795	\$8,504,180	\$149,958,706	\$24,285,878	\$6,024,744	\$10,809,385	\$898,137	\$42,018,144	\$191,976,849
Program Cost/Employee/Yr. \$2,566 \$3,701 \$4,209 \$4,377 \$294 \$2,343 \$3,535 \$3,749 \$3,283 \$2,588 \$3,467 \$22 \$2,666 \$3,809 \$12,4% \$90.1% \$9	Average Number of Employees	4,049	246	26,738	4,026	28,935	63,994	6,871	1,607	3,293	347	12,118	76,112
Average Number of Members 7,324 339 61,182 6,302 29,905 105,052 16,233 2,765 7,106 612 26,716 131 Program Cost/Member/Yr. \$1,418 \$2,686 \$1,839 \$2,796 \$284 \$1,427 \$1,496 \$2,179 \$1,521 \$1,468 \$1,573 \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1	•	\$2,565				\$294	\$2,343	\$3,535	\$3,749	\$3,283	\$2,588	\$3,467	\$2,522
Program Cost/Member/Yr.   \$1,418   \$2,686   \$1,839   \$2,796   \$284   \$1,427   \$1,496   \$2,179   \$1,521   \$1,468   \$1,573   \$1   \$1   \$14,689   \$1,573   \$1   \$1   \$1   \$1,499   \$1,521   \$1,468   \$1,573   \$1   \$1   \$1   \$1,499   \$1,521   \$1,468   \$1,573   \$1   \$1   \$1,499   \$1,521   \$1,468   \$1,573   \$1   \$1   \$1,499   \$1,521   \$1,468   \$1,573   \$1   \$1   \$1,499   \$1,521   \$1,468   \$1,573   \$1   \$1   \$1,499   \$1,521   \$1,468   \$1,573   \$1   \$1   \$1,499   \$1,521   \$1,468   \$1,573   \$1   \$1   \$1,499   \$1,521   \$1,468   \$1,573   \$1   \$1   \$1,499   \$1,521   \$1,468   \$1,573   \$1   \$1   \$1,499   \$1,521   \$1,468   \$1,573   \$1   \$1   \$1,499   \$1,521   \$1,468   \$1,573   \$1   \$1   \$1,499   \$1,521   \$1,468   \$1,573   \$1   \$1   \$1,499   \$1,521   \$1,468   \$1,573   \$1   \$1   \$1,499   \$1,521   \$1,468   \$1,573   \$1   \$1   \$1,499   \$1,521   \$1,468   \$1,573   \$1   \$1   \$1,499   \$1,521   \$1,468   \$1,573   \$1   \$1   \$1,499   \$1,521   \$1,468   \$1,573   \$1   \$1   \$1   \$1,499   \$1,521   \$1,468   \$1,573   \$1   \$1   \$1   \$1   \$1   \$1   \$1   \$	Change from prior period (pepy)	45.4%	63.6%	33.8%	12.4%	-90.1%	-22.4%	38.3%	37.1%	55.3%	33.9%	41.5%	-13.8%
Program Cost/Member/Yr.   \$1,418   \$2,686   \$1,839   \$2,796   \$284   \$1,427   \$1,496   \$2,179   \$1,521   \$1,468   \$1,573   \$1   \$1   \$1,450   \$1,573   \$1   \$1   \$1,450   \$1	Average Number of Members	7 324	339	61 182	6 302	29 905	105 052	16 233	2 765	7 106	612	26 716	131,768
Change from prior period (pmpy)   45.3%   59.7%   35.4%   12.4%   -90.2%   -22.6%   39.8%   38.0%   55.2%   36.6%   42.3%   -1	• • • • • • • • • • • • • • • • • • •												
Total Medical and Rx   Premium   \$82,899,219   \$4,962,400   \$644,434,609   \$82,809,908   \$169,475,110   \$984,581,246   \$148,427,992   \$30,706,867   \$74,190,153   \$7,239,446   \$260,564,458   \$1,245,145   \$1,265,565   \$15,813,642   \$97,875,075   \$95,675,459   \$44,431,619,13   \$35,361,116   \$66,051,066   \$67,066   \$67,065,051,067   \$67,065,051,067   \$67,065,051,067   \$67,065,051,067   \$67,065,051,067   \$67,065,051,067   \$67,065,051,067   \$67,065,051,067   \$67,065,051,067   \$67,065,051,067   \$67,065,051,067   \$67,065	· ·								· · ·				
Program Cost (prior to operational)   \$66,370,889   \$5,885,567   \$615,813,642   \$97,875,075   \$95,675,459   \$875,620,633   \$143,161,913   \$35,361,116   \$66,051,066   \$6,362,110   \$250,936,205   \$1,126,556   \$40,047   \$10,047		101070		55.1,5		00,0					33737	1 1 1 1 1	
Program Cost (prior to operational)   \$66,370,889   \$5,885,567   \$615,813,642   \$97,875,075   \$95,675,459   \$875,620,633   \$143,161,913   \$35,361,116   \$66,051,066   \$6,362,110   \$250,936,205   \$1,126,556   \$40,047   \$10,047	Premium	\$82,899,219	\$4,962,400	\$644,434,609	\$82,809,908	\$169,475,110	984,581,246	\$148,427,992	\$30,706,867	\$74,190,153	\$7,239,446	260,564,458	\$1,245,145,704
Operational Expenses   \$272.629   \$12.619   \$1.850.328   \$190.567   \$898.426   \$3.224.569   \$483.586   \$82.372   \$236.794   \$20.402   \$823.154   \$4.047     Total Program Cost   \$60.643,518   \$5,898,186   \$617,663.970   \$98,065,642   \$96,573.885   \$878,845,202   \$143,645,499   \$35,443,488   \$66,287,860   \$6,382,512   \$251,759,359   \$1,130,604     Net income   \$22,255,701   \$935,786   \$26,770,639   \$15,255,735   \$72,901,225   \$105,736,044   \$4,782,493   \$4,736,621   \$7,902,294   \$856,934   \$8,805,099   \$114,541     Total Cost as % of Budget   73.2%   118.9%   95.8%   118.4%   57.0%   89.3%   96.8%   115.4%   89.3%   88.2%   96.6%   99.000     Average Number of Employees   4,049   246   26,738   4,026   29,905   64,964   6,871   1,607   3,293   347   12,118   777     Change from prior period (pepy)   19.5%   44.4%   11.7%   14.0%   -39.7%   3.1%   18.1%   18.1%   20.6%   -0.7%   18.0%     Average Number of Members   7,324   339   61,182   6,302   29,905   105,052   16,233   2,765   7,106   612   26,716   131     Program Cost/Member/Yr.   \$8,280   \$17,399   \$10,096   \$15,561   \$3,229   \$8,366   \$8,849   \$12,819   \$9,328   \$10,429   \$9,424   \$88     Change from prior period (pmpy)   29.8%   48.9%   9.5%   10.4%   -41.8%   0.8%   15.2%   11.6%   20.5%   -21.9%   14.1%     Prior Period Program Cost (FY24)   Prer Employee Per Year   Medical   \$9,722   \$13,422   \$18,134   \$18,121   \$2,619   \$10,430   \$15,723   \$17,111   \$14,509   \$22,028   \$15,805   \$12,510   \$12,510   \$12,510   \$12,510   \$12,510   \$12,510   \$12,510   \$12,510   \$12,510   \$13,000	Program Cost (prior to operational)												\$1,126,556,838
Total Program Cost \$60,643,518 \$5,898,186 \$617,663,970 \$98,065,642 \$96,573,885 \$878,845,202 \$143,645,499 \$35,443,488 \$66,287,860 \$86,382,512 \$251,759,359 \$1,130,604 \$100 \$100 \$22,255,701 \$22,255,701 \$226,770,639 \$95,8% \$118.4% \$7.0% \$89.3% \$96.8% \$115.4% \$89.3% \$88.2% \$96.6% \$90,000 \$118.4% \$118.4% \$11.0% \$12,000 \$100,000 \$11	" ,	\$272,629		\$1,850,328		\$898,426	\$3,224,569		\$82,372			\$823,154	\$4,047,723
Total Cost as % of Budget 73.2% 118.9% 95.8% 118.4% 57.0% 89.3% 96.8% 115.4% 89.3% 88.2% 96.6% 99.66% 99.40   Average Number of Employees 4,049 246 26,738 4,026 29,905 64,964 6,871 1,607 3,293 347 12,118 77   Program Cost/Employee/Yr. \$14,977 \$23,976 \$23,101 \$24,358 \$3,229 \$13,528 \$20,906 \$22,056 \$20,130 \$18,393 \$20,776 \$14   Change from prior period (pepy) 19.5% 44.4% 11.7% 14.0% -39.7% 3.1% 18.1% 18.1% 20.6% -0.7% 18.0%   Average Number of Members 7,324 339 61,182 6,302 29,905 105,052 16,233 2,765 7,106 612 26,716 131   Program Cost/Member/Yr. \$8,280 \$17,399 \$10,096 \$15,561 \$3,229 \$8,366 \$8,849 \$12,819 \$9,328 \$10,429 \$9,424 \$8   Change from prior period (pmpy) 29.8% 48.9% 9.5% 10.4% -41.8% 0.8% 15.2% 11.6% 20.5% -21.9% 14.1%   Prior Period Program Cost (FY24)   Per Employee Per Year   Medical \$9,722 \$13,422 \$18,134 \$18,121 \$2,619 \$10,430 \$15,723 \$17,111 \$14,509 \$22,028 \$15,805 \$11   Ex \$\$1,764 \$2,262 \$3,146 \$3,894 \$2,956 \$3,020 \$2,557 \$2,735 \$2,114 \$1,933 \$2,450 \$2   Total \$\$2,114 \$1,933 \$2,450 \$13   \$13,120 \$17,706 \$18,674 \$16,685 \$18,515 \$17,605 \$13   \$13,120 \$17,706 \$18,674 \$16,685 \$18,515 \$17,605 \$13   \$13,120 \$17,706 \$18,674 \$16,685 \$18,515 \$17,605 \$13   \$13,120 \$17,706 \$18,674 \$16,685 \$18,515 \$17,605 \$13   \$13,120 \$17,706 \$18,674 \$16,685 \$18,515 \$17,605 \$13   \$13,120 \$17,706 \$18,674 \$16,685 \$18,515 \$17,605 \$13   \$13,120 \$17,706 \$18,674 \$16,685 \$18,515 \$17,605 \$13   \$13,120 \$17,706 \$18,674 \$16,685 \$18,515 \$17,605 \$13   \$13,120 \$17,706 \$18,674 \$16,685 \$18,515 \$17,605 \$13   \$13,120 \$17,706 \$18,674 \$16,685 \$18,515 \$17,605 \$13   \$13,120 \$17,706 \$18,674 \$16,685 \$18,515 \$17,605 \$13   \$13,120 \$17,706 \$18,674 \$16,685 \$18,515 \$17,605 \$13   \$13,120 \$17,706 \$18,674 \$16,685 \$18,515 \$17,605 \$13   \$13,120 \$17,706 \$18,674 \$16,685 \$18,515 \$17,605 \$13   \$14,145	Total Program Cost	\$60,643,518	\$5,898,186	\$617,663,970	\$98,065,642	\$96,573,885	\$878,845,202	\$143,645,499	\$35,443,488	\$66,287,860	\$6,382,512	\$251,759,359	\$1,130,604,561
Average Number of Employees 4,049 246 26,738 4,026 29,905 64,964 6,871 1,607 3,293 347 12,118 77  Program Cost/Employee/Yr. \$14,977 \$23,976 \$23,101 \$24,358 \$3,229 \$13,528 \$20,906 \$22,056 \$20,130 \$18,393 \$20,776 \$14  Change from prior period (pepy) 19,5% 44,4% 11,7% 14,0% -39,7% 3,1% 18,1% 18,1% 20,6% -0,7% 18,0%  Average Number of Members 7,324 339 61,182 6,302 29,905 105,052 16,233 2,765 7,106 612 26,716 131  Program Cost/Member/Yr. \$8,280 \$17,399 \$10,096 \$15,561 \$3,229 \$8,366 \$8,849 \$12,819 \$9,328 \$10,429 \$9,424 \$8  Change from prior period (pmpy) 29,8% 48,9% 9,5% 10,4% -41,8% 0,8% 15,2% 11,6% 20,5% -21,9% 14,1%  Prior Period Program Cost (FY24)  Per Employee Per Year  Medical \$9,722 \$13,422 \$18,134 \$18,121 \$2,619 \$10,430 \$15,723 \$17,111 \$14,509 \$22,028 \$15,805 \$11  Rx \$1,764 \$2,262 \$3,146 \$3,894 \$2,956 \$3,020 \$2,557 \$2,735 \$2,114 \$1,933 \$2,450 \$2  Total <sup>2</sup> \$12,530 \$16,602 \$20,673 \$21,362 \$5,359 \$13,120 \$17,706 \$18,674 \$16,685 \$18,515 \$17,605 \$13	Net Income	\$22,255,701	(\$935,786)	\$26,770,639	(\$15,255,735)	\$72,901,225	\$105,736,044	\$4,782,493	(\$4,736,621)	\$7,902,294	\$856,934	\$8,805,099	\$114,541,143
Program Cost/Employee/Yr.         \$14,977         \$23,976         \$23,101         \$24,358         \$3,229         \$13,528         \$20,906         \$22,056         \$20,130         \$18,393         \$20,776         \$14           Change from prior period (pepy)         19.5%         44.4%         11.7%         14.0%         -39.7%         3.1%         18.1%         18.1%         20.6%         -0.7%         18.0%           Average Number of Members         7,324         339         61,182         6,302         29,905         105,052         16,233         2,765         7,106         612         26,716         131           Program Cost/Member/Yr.         \$8,280         \$17,399         \$10,096         \$15,561         \$3,229         \$8,366         \$8,849         \$12,819         \$9,328         \$10,429         \$9,424         \$8           Change from prior period (pmpy)         29.8%         48.9%         9.5%         10.4%         -41.8%         0.8%         15.2%         11.6%         20.5%         -21.9%         14.1%           Prior Period Program Cost (FY24)           Per Employee Per Year           Medical         \$9,722         \$13,422         \$18,134         \$18,121         \$2,619         \$10,430         \$15,723	Total Cost as % of Budget	73.2%	118.9%	95.8%	118.4%	57.0%	89.3%	96.8%	115.4%	89.3%	88.2%	96.6%	90.8%
Program Cost/Employee/Yr.         \$14,977         \$23,976         \$23,101         \$24,358         \$3,229         \$13,528         \$20,906         \$22,056         \$20,130         \$18,393         \$20,776         \$14           Change from prior period (pepy)         19.5%         44.4%         11.7%         14.0%         -39.7%         3.1%         18.1%         18.1%         20.6%         -0.7%         18.0%           Average Number of Members         7,324         339         61,182         6,302         29,905         105,052         16,233         2,765         7,106         612         26,716         131           Program Cost/Member/Yr.         \$8,280         \$17,399         \$10,096         \$15,561         \$3,229         \$8,366         \$8,849         \$12,819         \$9,328         \$10,429         \$9,424         \$8           Change from prior period (pmpy)         29.8%         48.9%         9.5%         10.4%         -41.8%         0.8%         15.2%         11.6%         20.5%         -21.9%         14.1%           Prior Period Program Cost (FY24)           Per Employee Per Year           Medical         \$9,722         \$13,422         \$18,134         \$18,121         \$2,619         \$10,430         \$15,723	Average Number of Employees	4,049	246	26,738	4,026	29,905	64,964	6,871	1,607	3,293	347	12,118	77,082
Change from prior period (pepy)  19.5%	• •								•			1	\$14,668
Program Cost/Member/Yr. \$8,280 \$17,399 \$10,096 \$15,561 \$3,229 \$8,366 \$8,849 \$12,819 \$9,328 \$10,429 \$9,424 \$8 Change from prior period (pmpy) 29.8% 48.9% 9.5% 10.4% -41.8% 0.8% 15.2% 11.6% 20.5% -21.9% 14.1%  Prior Period Program Cost (FY24)  Per Employee Per Year  Medical \$9,722 \$13,422 \$18,134 \$18,121 \$2,619 \$10,430 \$15,723 \$17,111 \$14,509 \$22,028 \$15,805 \$11  Rx \$1,764 \$2,262 \$3,146 \$3,894 \$2,956 \$3,020 \$2,557 \$2,735 \$2,114 \$1,933 \$2,450 \$2  Total <sup>2</sup> \$12,530 \$16,602 \$20,673 \$21,362 \$5,359 \$13,120 \$17,706 \$18,674 \$16,685 \$18,515 \$17,605 \$13													
Program Cost/Member/Yr. \$8,280 \$17,399 \$10,096 \$15,561 \$3,229 \$8,366 \$8,849 \$12,819 \$9,328 \$10,429 \$9,424 \$8 Change from prior period (pmpy) 29.8% 48.9% 9.5% 10.4% -41.8% 0.8% 15.2% 11.6% 20.5% -21.9% 14.1%  Prior Period Program Cost (FY24)  Per Employee Per Year  Medical \$9,722 \$13,422 \$18,134 \$18,121 \$2,619 \$10,430 \$15,723 \$17,111 \$14,509 \$22,028 \$15,805 \$11  Rx \$1,764 \$2,262 \$3,146 \$3,894 \$2,956 \$3,020 \$2,557 \$2,735 \$2,114 \$1,933 \$2,450 \$2  Total <sup>2</sup> \$12,530 \$16,602 \$20,673 \$21,362 \$5,359 \$13,120 \$17,706 \$18,674 \$16,685 \$18,515 \$17,605 \$13		7 324	330	61 182	6 302	29 905	105.052	16 233	2 765	7 106	612	26 716	131,766
Change from prior period (pmpy)         29.8%         48.9%         9.5%         10.4%         -41.8%         0.8%         15.2%         11.6%         20.5%         -21.9%         14.1%           Prior Period Program Cost (FY24)         Per Employee Per Year         Medical         \$9,722         \$13,422         \$18,134         \$18,121         \$2,619         \$10,430         \$15,723         \$17,111         \$14,509         \$22,028         \$15,805         \$11           Rx         \$1,764         \$2,262         \$3,146         \$3,894         \$2,956         \$3,020         \$2,557         \$2,735         \$2,114         \$1,933         \$2,450         \$2           Total <sup>2</sup> \$12,530         \$16,602         \$20,673         \$21,362         \$5,359         \$13,120         \$17,706         \$18,674         \$16,685         \$18,515         \$17,605         \$13	• • • • • • • • • • • • • • • • • • •												\$8,580
Prior Period Program Cost (FY24)         Per Employee Per Year         \$9,722         \$13,422         \$18,134         \$18,121         \$2,619         \$10,430         \$15,723         \$17,111         \$14,509         \$22,028         \$15,805         \$11           Rx         \$1,764         \$2,262         \$3,146         \$3,894         \$2,956         \$3,020         \$2,557         \$2,735         \$2,114         \$1,933         \$2,450         \$2           Total <sup>2</sup> \$12,530         \$16,602         \$20,673         \$21,362         \$5,359         \$13,120         \$17,706         \$18,674         \$16,685         \$18,515         \$17,605         \$13	· ·												
Per Employee Per Year         \$9,722         \$13,422         \$18,134         \$18,121         \$2,619         \$10,430         \$15,723         \$17,111         \$14,509         \$22,028         \$15,805         \$11           Rx         \$1,764         \$2,262         \$3,146         \$3,894         \$2,956         \$3,020         \$2,557         \$2,735         \$2,114         \$1,933         \$2,450         \$2           Total <sup>2</sup> \$12,530         \$16,602         \$20,673         \$21,362         \$5,359         \$13,120         \$17,706         \$18,674         \$16,685         \$18,515         \$17,605         \$13		20.070	10.070	0.070	10.170	11.070	0.070	10.270	11.070	20.070	21.070	11.170	0.070
Medical         \$9,722         \$13,422         \$18,134         \$18,121         \$2,619         \$10,430         \$15,723         \$17,111         \$14,509         \$22,028         \$15,805         \$11           Rx         \$1,764         \$2,262         \$3,146         \$3,894         \$2,956         \$3,020         \$2,557         \$2,735         \$2,114         \$1,933         \$2,450         \$2           Total <sup>2</sup> \$12,530         \$16,602         \$20,673         \$21,362         \$5,359         \$13,120         \$17,706         \$18,674         \$16,685         \$18,515         \$17,605         \$13	•												
Rx         \$1,764         \$2,262         \$3,146         \$3,894         \$2,956         \$3,020         \$2,557         \$2,735         \$2,114         \$1,933         \$2,450         \$2           Total <sup>2</sup> \$12,530         \$16,602         \$20,673         \$21,362         \$5,359         \$13,120         \$17,706         \$18,674         \$16,685         \$18,515         \$17,605         \$13		\$9.722	\$13.422	\$18.134	\$18.121	\$2.619	\$10.430	\$15.723	\$17.111	\$14.509	\$22.028	\$15.805	\$11,295
Total <sup>2</sup> \$12,530 \$16,602 \$20,673 \$21,362 \$5,359 \$13,120 \$17,706 \$18,674 \$16,685 \$18,515 \$17,605 \$13													\$2,928
		-				· · · · · · · · · · · · · · · · · · ·					-		\$13,841
	Per Member Per Year (FY24)		,		, ,								
		\$5 <b>377</b>	\$0.076	\$7 <u>8</u> 21	\$11 57 <i>1</i>	\$2.610	\$6.422	\$6 59 <i>1</i>	\$9.880	\$6.730	\$12.2/11	\$7 12º	\$6,569
													\$1,691
	Total <sup>2</sup>											· · · · · · · · · · · · · · · · · · ·	\$8,288

<sup>&</sup>lt;sup>1</sup> Additional CVS contract savings independently projected by WTW

<sup>&</sup>lt;sup>2</sup> Includes Medical, Rx, and Operational Expenses

FY25 YTD Reporting Reconciliation	Carrier FY25 Q3 Financial Report	DHR Actual. 2025 Fund Equity Report	
Total Program Cost	\$830,460,989	\$1,060,384,550	
Paid Claims	1,008,347,070	185,519,359	
Medical Claims	632,635,392	7,471,340	
Rx Claims <sup>1</sup>	158,695,779	178,048,020	
Rx Paid Claims	375,711,678	178,048,020	
EGWP	(60,970,648)	(74,180,604)	
Direct Subsidy	(12,741,396)	(12,741,396)	
CGDP	(29,106,866)	(46,260,473)	
Catastrophic Reinsurance	(19,122,386)	(15,178,735)	
Rx Rebates	(156,045,250)	(117,813,152)	
Total Rx Claim (Offsets)/Revenue <sup>2</sup>	(217,015,898)	(191,993,756)	
Total Fees	39,129,817	39,129,817	
ASO Fees	36,309,082	36,309,082	
Operational Expenses	2,820,735	2,820,735	
Premium Contributions/Operating Revenues <sup>3</sup>	\$929,009,748	\$1,128,498,137	
Net Income	98,548,759	68,113,587	
Total Cost as % of Budget	89%	94%	

<sup>&</sup>lt;sup>1</sup>WTW Rx claims shown net of EGWP revenue and Rx rebates; DHR Rx claims reflect gross claim dollars excluding additional revenue (EGWP and rebates)

<sup>&</sup>lt;sup>2</sup>WTW reflects EGWP revenue and Rx rebates as offsets to Rx claims; DHR reflects these items as additions to operating revenues

<sup>&</sup>lt;sup>3</sup>DHR premium contributions represent total operating revenues, including premium contributions, Rx revenues (EGWP and rebates), other revenues totaling -\$1,166,226 and participating group fees totaling \$6,743,376; WTW premium contributions represent FY25 budget rates and headcounts (net of Rx revenues), including participating group fees; DHR premium contributions alone total \$928,094,778

#### State of Delaware

Health Plan Quarterly Financial Reporting

**Assumptions and Caveats** 

#### Claim basis and timing

- 1 All reporting provided on a paid basis within this document.
- 2 FY25 represents the time period July 1, 2024 through June 30, 2025 for all statuses; note Medicfill plan for Medicare eligible retirees runs on a calendar year basis. Therefore, FY25 financial results span two plan years for the Medicare eligible population.

#### **Enrollment**

3 Medical and Rx enrollment based on quarterly tiered enrollment data from Highmark and Aetna; Medicare enrollment provided separately for retirees enrolled in medical (Highmark) and Rx (CVS).

#### Benefit costs/fees

- 4 Medical quarterly paid claims from Highmark and Aetna; Rx quarterly paid claims from CVS; EGWP subsidies and Rx rebates (Active, non-Medicare eligible retiree, and Medicare eligible retiree) from DHR
- 5 Administration fees and operational expenses from DHR-provided June 2024 Fund Equity Report; total quarterly fees are assigned to each plan on a contract count basis.
  - a. <u>ASO Fees</u>: includes fees for vendor administration, COBRA administration, ACA-related (PCORI), IBM Watson data analytics, EAP and WTW consulting fees.
  - b. <u>Operational Expenses</u>: includes expenses for items such as staff salaries, supplies, etc.
- 6 Pharmacy drug rebates are shown based on the period to which rebates are attributable; prior quarters to be updated with actual FY25 rebates when received; estimated rebates reflect projected improvements in Rx rebates based on result of PBM award to CVS Health; active/non-Medicare eligible retiree rebates assigned to each plan on a contract count basis; may differ from actual payments received during FY25 due to payment timing lag.
- 7 EGWP payments based on actual and expected payments attributable to the period July 1, 2024 through June 30, 2024; reflects actual direct subsidy, prospective reinsurance and coverage gap discount payments received through September 2024; remaining payments attributable to FY25 estimated based on projected amounts provided by CVS; may differ from actual payments received during FY25 due to payment timing lag.
- 8 Prior year costs calculated from WTW's FY24 Financial Reporting.
- It is evident that the COVID-19 pandemic will have an impact on health care costs. We have used available information and reasonable estimation techniques to develop health care cost estimates for the GHIP that reflect the impact of COVID-19. However due to the high degree of uncertainty associated with this pandemic, results may vary from the estimates provided.

#### **Budget/contributions**

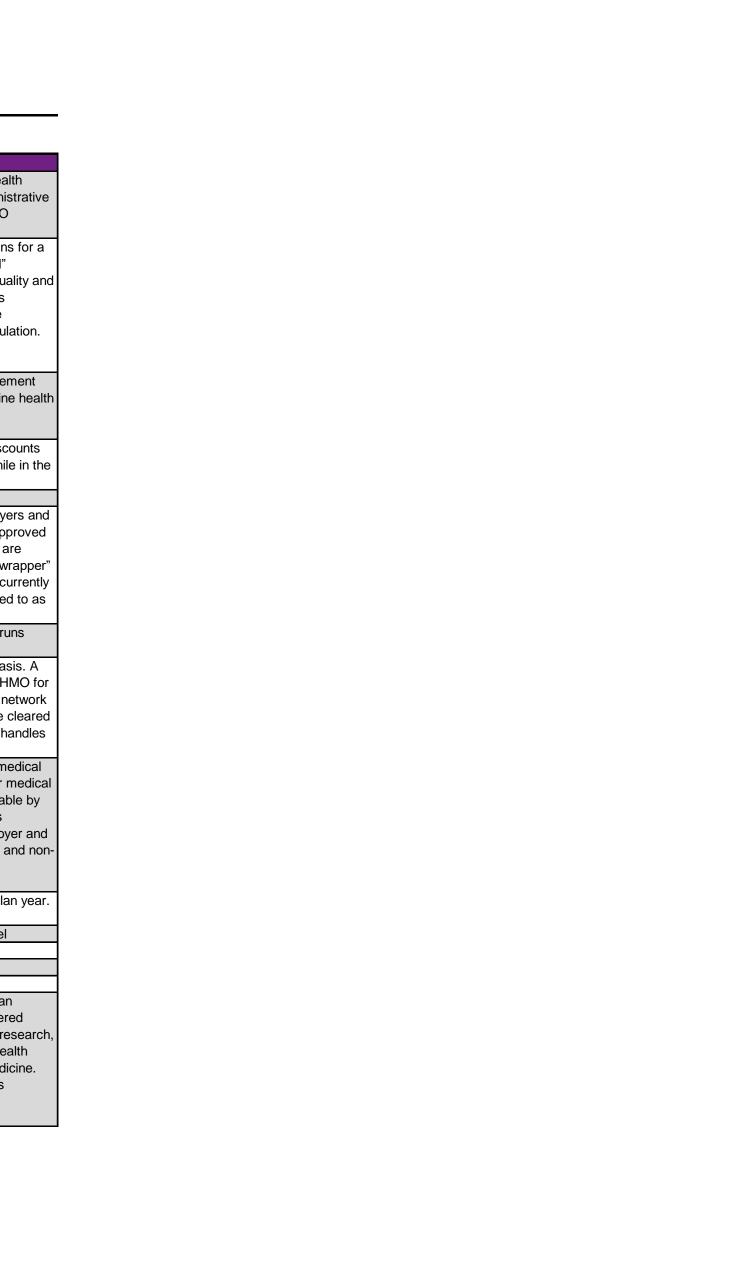
- 9 Active and non-Medicare eligible retiree budget rates and contributions reflect rates effective July 1, 2024. Medicare eligible retiree budget rates reflect rates effective January 1, 2024 for FY25 Q1 and Q2, and rates effective January 1, 2025 for FY25 Q3 and Q4. Budget rates include FY24 risk fees for Participating groups (excludes \$2.70 PEPM charge).
- 10 Premiums and employee contributions are the product of monthly budget rate/contribution and quarterly average tiered contract counts provided by the medical vendors; assumes 1% enrollment growth during FY25.
- 11 Highmark quarterly reports do not provide enrollment data split by retirement date. Medicfill contributions are estimated based on reporting provided by DHR
- 12 Participating groups are assumed to be 100% employee paid in order to estimate the healthcare program's net cost to the State; actual employee contributions vary and are difficult to capture since each group pays premiums at different times; participating group fees are included in premium contributions.
- 13 While COBRA enrollment and claims are reflected in the expenses, all medical/Rx participants are assumed to pay active contributions since COBRA participants make up less than 0.1% of the total population.
- 14 HRA funding for CDH plans are included in the paid claims reported in this document.

## State of Delaware

Health Plan Quarterly Financial Reporting
Glossary of Important Health Care Terms

Terms directly tied to cost tracking

Terminology	Acronym	Definition
Administrative Services Only	ASO	When an organization funds its own employee benefit plan, such as a health
		insurance program, and it hires an outside firm to perform specific administrative
		services. Also referred to as "self-funded". Currently, the GHIP has ASO
		contracts with Aetna, Highmark and Express Scripts.
Capitation	n/a	Fixed payment amount (per member) to a physician or group of physicians for a
·		defined set of services for a defined set of members. Fixed or "capitated"
		payment per member provides physician with an incentive for meeting quality and
		cost efficiency outcomes, since the physician is responsible for any costs
		incurred above the capitated amount. May be risk adjusted based on the
		demographics of the member population or changes in the member population.
		Often used for <i>bundled payments</i> or other <i>value-based payments</i> .
		Officer asca for burialca payments of other value basea payments.
Consumer Driven Health Plan	CDHP	Allows members to use health savings accounts (HSA), health reimbursement
		accounts (HRA), or other similar medical payment products to pay routine health
		care expenses directly. GHIP currently offers a CDHP with HRA.
		, and any area and any area and a second a second and a second and a second a second a second and a second a second a second a second a
Coverage Gap Discount Program	CGDP	One of the funding components of an EGWP. Manufacturers provide discounts
		on covered Part D brand prescription drugs to Medicare beneficiaries while in the
		coverage gap.
Employee	EE	A person employed for wages or salary.
Employer Group Waiver Plans	EGWP	A Center for Medicare Service (CMS) approved program for both employers and
		unions. An employer may contract directly with CMS or go through an approved
		TPA, such as CVS, to establish the plan. They are usually Self Funded, are
		integrated with Medicare Part D, and sometimes include a fully insured "wrapper"
		around the plan to cover non-Medicare Part D prescription drugs. GHIP currently
		contracts with CVS as the TPA and includes a "wrapper," which is referred to as
		an enhanced benefit.
Fiscal Year	FY	A year as reckoned for taxing or accounting purposes. GHIP fiscal year runs
1 1000.		from July 1st through June 30th.
Health Maintenance Organization	НМО	A form of health insurance combining a range of coverages in a group basis. A
		group of doctors and other medical professionals offer care through the HMO for
		a flat monthly rate. However, only visits to professionals within the HMO network
		are covered by the policy. All visits, prescriptions and other care must be cleared
		by the HMO in order to be covered. A primary physician within the HMO handles
		referrals.
Health Reimbursement Account	HRA	Employer-funded account that reimburses employees for out-of-pocket medical
Trouter North Art Community (Cooking	1	expenses. Employees can choose how to use their HRA funds to pay for medical
		expenses, but the employer can determine what expenses are reimbursable by
		the HRA (e.g., employers often designate prescription drug expenses as
		ineligible for reimbursement by an HRA). Funds are owned by the employer and
		are tax-deductible to the employee. GHIP only offers HRA to employees and non-
		Medicare eligible retirees who enroll in the CDH Gold plan.
		Medicare eligible retirees who enroll in the CDH Gold plan.
High Cost Claimant	HCC	An insured who incurs claims over a catastrophic claim limit during the plan year.
		For purposes of cost tracking, this threshold is \$100K.
Per Employee Per Month	PEPM	A monthly cost basis measured on an employee/contract/subscriber level
Per Employee Per Year	PEPY	A yearly cost basis measured on an employee/contract/subscriber level
Per Member Per Month	PMPM	A monthly cost basis measured on a member level
Per Member Per Year	PMPY	A yearly cost basis measured on a member level
Patient-Centered Outcomes Research Trust Fund	PCORI	The Patient-Centered Outcomes Research Trust Fund fee is a fee on plan
Fee		sponsors of self-insured health plans that helps to fund the Patient-Centered
		Outcomes Research Institute (PCORI). The institute will assist, through research,
		patients, clinicians, purchasers and policy-makers, in making informed health
		decisions by advancing the quality and relevance of evidence-based medicine.
		The institute will compile and distribute comparative clinical effectiveness
		The institute will compile and distribute comparative clinical effectiveness
		research findings. This fee is part of the Affordable Care Act legislation.



## **State of Delaware**

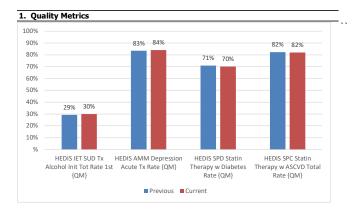
Health Plan Quarterly Financial Reporting Glossary of Important Health Care Terms

Terms directly tied to cost tracking

Terminology	Acronym	Definition
Point-of-Service	POS	A type of managed care plan that is a hybrid of HMO and PPO plans. Like an HMO, participants designate an in-network physician to be their primary care provider. But like a PPO, patients may go outside of the provider network for health care services. GHIP only offers this type of plan to Port of Wilmington employees.
Preferred Provider Organization	PPO	A health care organization composed of physicians, hospitals, or other providers which provides health care services at a reduced fee. A PPO is similar to an HMO, but care is paid for as it is received instead of in advance in the form of a scheduled fee. PPOs may also offer more flexibility by allowing for visits to out-of-network professionals at a greater expense to the policy holder. Visits within the network require only the payment of a small fee. There is often a deductible for out-of-network expenses and a higher co-payment.
Transitional Reinsurance Fee	TRF	Fee collected by the transitional reinsurance program to fund reinsurance payments to issuers of non-grandfathered reinsurance-eligible individual market plans, the administrative costs of operating the reinsurance program, and the General Fund of the U.S. Treasury for the 2014, 2015, and 2016 benefit years. This fee is part of the Affordable Care Act legislation, and ends after the 2016 benefit year.
Year to Date	YTD	A period, starting from the beginning of the current year (either the calendar year or fiscal year) and continuing up to the present day. For this financial reporting document, YTD refers to the time period of July 1, 2023 to March 31, 2024.

#### Medical and Prescription Drug Dashboard - GHIP Population Previous Period: Apr 2023 - Mar 2024 (Paid)

Current Period: Apr 2024 - Mar 2025 (Paid)



#### 3. Well Care and Preventive Visits

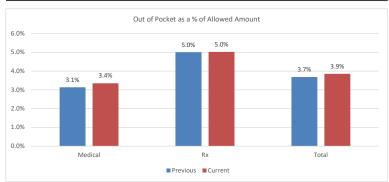
	Previous	Current	Trend	Benchmark	
Visits per 1000 Well Baby	5458.8	5844.4	7.1%		
Visits per 1000 Well Child	840.2	869.7	3.5%	793.8	
Visits per 1000 Prevent Adult	468.4	532.5	13.7%	479.7	

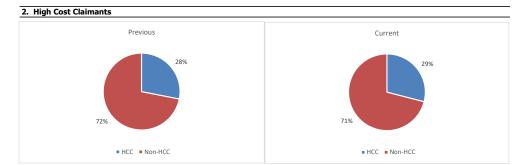
#### 4. Medical Eligibility

	Previous	Current	Trend
Average Employees	76,714.6	78,693.1	2.6%
Average Members	132,264.8	135,030.6	2.1%
Family Size	1.7	1.7	-0.5%
Member Age	43.5	43.5	0.0%
Members % Male	44.4%	44.3%	-0.2%

#### 5. Risk Score

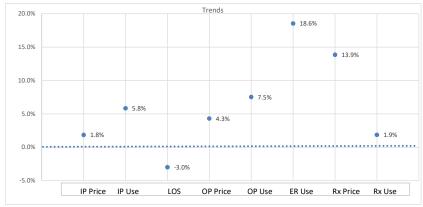
	Previous	Current
Member Risk Score	255.0	260.5





	Previous	Current	Trend
Patients	1,238	1,452	17.3%
Patients per 1,000	9.4	10.8	14.9%
Payments (in Millions)	\$271 M	\$326 M	20.3%
Payments per Patient	218,667	224,233	2.5%

`		Previous	Current	Trend	Benchmark
Inpatient	Allowed per Admit	\$27,307	\$27,811	1.8%	\$35,971
	Admits per 1000	77.1	81.6	5.8%	47.6
	Days LOS	5.9	5.7	-3.0%	4.9
Outpatient	Allowed per Service	\$151	\$157	4.3%	\$148
	ER Visits per 1000	331.9	356.9	7.5%	231.4
Non-Specialty Rx	Allowed per Days Suppy	\$3	\$3	18.6%	n/a
	Days Supply PMPY	726	738	1.7%	n/a
Specialty Rx	Allowed per Days Supply	\$135	\$132	-2.2%	n/a
	Days Supply PMPY	11	13	12.9%	n/a
All RX	Allowed per Days Supply	\$5	\$5	13.9%	\$5
	Days Supply PMPY	737	751	1.9%	377

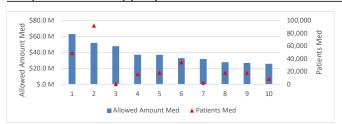




#### Medical and Prescription Drug Dashboard - GHIP Population

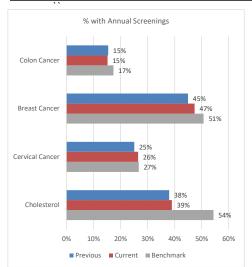
Previous Period: Apr 2023 - Mar 2024 (Paid) Current Period: Apr 2024 - Mar 2025 (Paid)

#### 8. Top Medical Conditions (by cost)

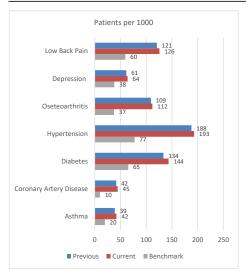


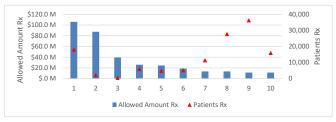
Condition	Allowed Amount Med	Patients Med	Med Allowed per Patient
1 Signs/Symptoms/Oth Cond, NE	\$63,112,372	49,425	\$1,277
2 Prevent/Admin HIth Encounters	\$52,152,666	92,448	\$564
3 Chemotherapy Encounters	\$47,766,011	767	\$62,276
4 Osteoarthritis	\$37,174,768	16,344	\$2,275
5 Spinal/Back Disord, Low Back	\$36,987,981	18,364	\$2,014
6 Arthropathies/Joint Disord NEC	\$32,831,462	34,554	\$950
7 Pregnancy without Delivery	\$31,845,088	2,760	\$11,538
8 Respiratory Disord, NEC	\$27,673,429	18,253	\$1,516
9 Gastroint Disord, NEC	\$26,784,354	17,993	\$1,489
10 Cardiac Arrhythmias	\$25,726,692	8,722	\$2,950

#### 9. Screening Rates

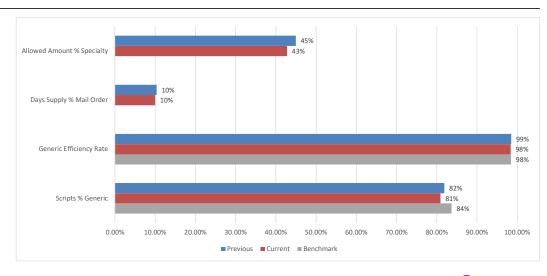


#### 10. Chronic Condition Prevalence





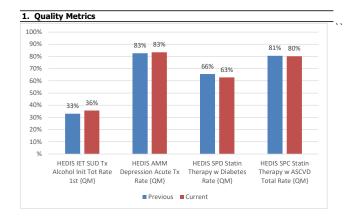
Therapeutic Class	Allowed Amount Rx	Patients Rx	Rx Allowed per Patient
1 Antidiabetic Agents, Misc	\$105,792,059	18,069	\$5,855
2 Immunosuppressants, NEC	\$87,382,765	2,220	\$39,362
3 Molecular Targeted Therapy	\$39,424,904	495	\$79,646
4 Coag/Anticoag, Anticoagulants	\$26,043,476	6,040	\$4,312
5 Antidiabetic Ag, SGLT Inhibitr	\$24,580,893	4,923	\$4,993
6 CNS Agents, Misc.	\$18,623,467	5,205	\$3,578
7 Antivirals, NEC	\$13,345,267	11,428	\$1,168
8 Adrenals & Comb, NEC	\$13,252,826	27,748	\$478
9 Antihyperlipidemic Drugs, NEC	\$11,441,967	36,315	\$315
10 Cardiac Drugs, NEC	\$11,294,894	16,024	\$705





#### Medical and Prescription Drug Dashboard - Active Employees Previous Period: Apr 2023 - Mar 2024 (Paid)

Current Period: Apr 2024 - Mar 2025 (Paid)



#### 3. Well Care and Preventive Visits

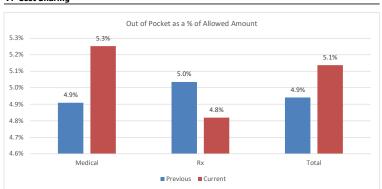
	Previous	Current	Trend	Benchmark	Benchma Population
Visits per 1000 Well Baby	5455.3	5842.6	7.1%	5384.1	
Visits per 1000 Well Child	838.3	868.7	3.6%	785.8	
Visits per 1000 Prevent Adult	536.0	608.1	13.5%	479.7	

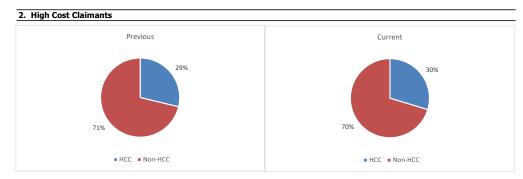
#### 4. Medical Eligibility

	Previous	Current	Trend
Average Employees	40,344.4	41,943.3	4.0%
Average Members	91,685.1	94,171.8	2.7%
Family Size	2.3	2.2	-1.2%
Member Age	32.7	32.7	0.1%
Members % Male	45.8%	45.7%	-0.3%

#### 5. Risk Score

Previous Current
Member Risk Score 149.2 149.8





	Previous	Current	Trend
Patients	1,020	1,221	19.7%
Patients per 1,000	11.1	13.0	16.5%
Payments (in Millions)	\$214 M	\$263 M	22.4%
Payments per Patient	210,261	215,013	2.3%

`		Previous	Current	Trend	Benchmar
Inpatient	Allowed per Admit	\$33,159	\$33,835	2.0%	\$29,806
	Admits per 1000	51.2	53.9	5.2%	46.9
	Days LOS	5.1	4.9	-3.5%	4.8
Outpatient	Allowed per Service	\$160	\$166	4.0%	\$148
	ER Visits per 1000	267.0	288.2	7.9%	230.3
Non-Specialty R	x Allowed per Days Suppy	\$3	\$4	32.6%	n/a
	Days Supply PMPY	426	440	3.5%	n/a
Specialty Rx	Allowed per Days Supply	\$129	\$123	-5.2%	n/a
	Days Supply PMPY	8	9	14.7%	n/a
All RX	Allowed per Days Supply	\$5	\$6	19.1%	\$5
	Days Supply PMPY	434	450	3.7%	345



#### **Medical and Prescription Drug Dashboard - Active Employees**

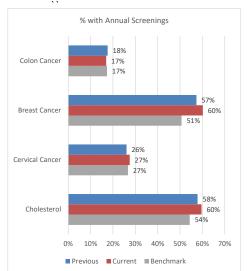
Previous Period: Apr 2023 - Mar 2024 (Paid) Current Period: Apr 2024 - Mar 2025 (Paid)

#### 8. Top Medical Conditions (by cost)

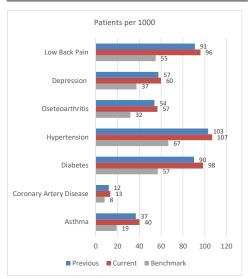


	Allowed Amount Med	Patients Med	Med Allowed per Patient
1 Prevent/Admin Hlth Encounters	\$40,967,507	68,521	\$598
2 Signs/Symptoms/Oth Cond, NEC	\$33,574,450	28,471	\$1,179
3 Pregnancy without Delivery	\$30,959,270	2,671	\$11,591
4 Newborns, w/wo Complication	\$25,256,933	1,530	\$16,508
5 Chemotherapy Encounters	\$22,333,293	241	\$92,669
6 Spinal/Back Disord, Low Back	\$18,682,168	10,005	\$1,867
7 Arthropathies/Joint Disord NEC	\$18,056,572	19,122	\$944
8 Gastroint Disord, NEC	\$16,770,855	10,832	\$1,548
9 Osteoarthritis	\$14,635,661	5,902	\$2,480
10 Cancer - Breast	\$13,417,053	691	\$19,417

#### 9. Screening Rates

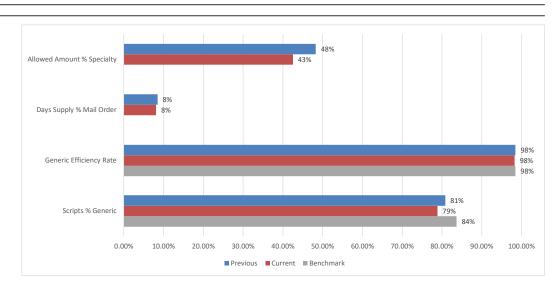


#### 10. Chronic Condition Prevalence





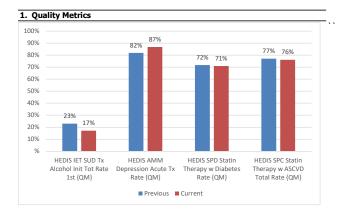
	Allowed	Patients	Rx Allowed
Therapeutic Class	Amount Rx	Rx	per Patient
1 Antidiabetic Agents, Misc	\$66,555,300	10,488	\$6,346
2 Immunosuppressants, NEC	\$51,711,521	1,334	\$38,764
3 Molecular Targeted Therapy	\$13,221,716	203	\$65,132
4 CNS Agents, Misc.	\$11,823,104	2,709	\$4,364
5 Antivirals, NEC	\$8,560,895	7,407	\$1,156
6 Antidiabetic Ag, SGLT Inhibitr	\$8,543,359	1,798	\$4,752
7 Stimulant, Amphetamine Type	\$7,342,468	6,557	\$1,120
8 Adrenals & Comb, NEC	\$5,366,456	17,079	\$314
9 Misc Therapeutic Agents, NEC	\$5,352,950	1,735	\$3,085
10 Coag/Anticoag, Anticoagulants	\$3,988,493	1,263	\$3,158





#### Medical and Prescription Drug Dashboard - Early Retirees Previous Period: Apr 2023 - Mar 2024 (Paid)

Current Period: Apr 2024 - Mar 2025 (Paid)



#### 3. Well Care and Preventive Visits

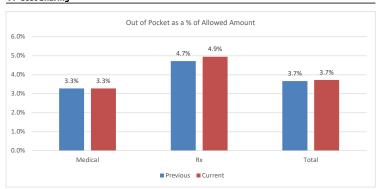
	Previous	Current	Trend	Benchmark	
Visits per 1000 Well Baby	6000.0	5117.6	-14.7%		
Visits per 1000 Well Child	914.5	899.1	-1.7%	705.4	
Visits per 1000 Prevent Adult	562.4	618.3	9.9%	479.7	

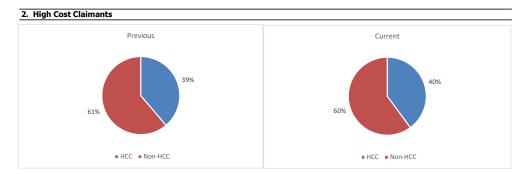
#### 4. Medical Eligibility

	Previous	Current	Trend
Average Employees	5,917.5	5,814.7	-1.7%
Average Members	9,561.5	9,382.8	-1.9%
Family Size	1.6	1.6	-0.1%
Member Age	49.8	50.0	0.3%
Members % Male	42.8%	42.6%	-0.5%

#### 5. Risk Score

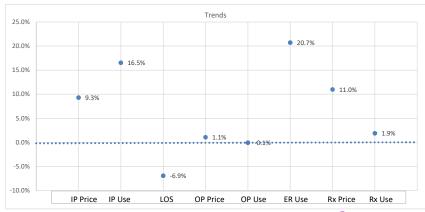
Previous Current
Member Risk Score 251.3 255.2





	Previous	Current	Trend
Patients	286	290	1.4%
Patients per 1,000	29.9	30.9	3.3%
Payments (in Millions)	\$49 M	\$56 M	14.3%
Payments per Patient	171,090	192,888	12.7%

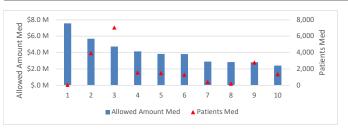
•		Previous	Current	Trend	Benchmark
Inpatient	Allowed per Admit	\$40,849	\$44,648	9.3%	\$40,668
	Admits per 1000	60.5	70.4	16.5%	51.1
	Days LOS	7.1	6.6	-6.9%	6.0
Outpatient	Allowed per Service	\$180	\$182	1.1%	\$148
	ER Visits per 1000	307.0	306.7	-0.1%	241.9
Non-Specialty Rx	Allowed per Days Suppy	\$3	\$3	20.7%	n/a
	Days Supply PMPY	808	823	1.8%	n/a
Specialty Rx	Allowed per Days Supply	\$128	\$121	-6.0%	n/a
	Days Supply PMPY	14	15	8.2%	n/a
All RX	Allowed per Days Supply	\$5	\$5	11.0%	\$5
	Days Supply PMPY	822	838	1.9%	667



#### Medical and Prescription Drug Dashboard - Early Retirees

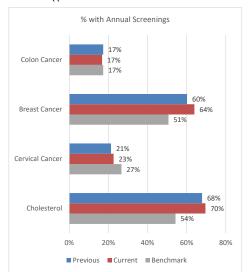
Previous Period: Apr 2023 - Mar 2024 (Paid) Current Period: Apr 2024 - Mar 2025 (Paid)

#### 8. Top Medical Conditions (by cost)

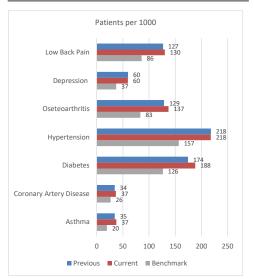


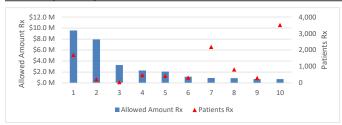
Condition	Allowed Amount Med	Patients Med	Med Allowed per Patient
1 Chemotherapy Encounters	\$7,572,011	66	\$114,727
2 Signs/Symptoms/Oth Cond, NEC	\$5,688,735	3,938	\$1,445
3 Prevent/Admin Hlth Encounters	\$4,723,498	7,060	\$669
4 Osteoarthritis	\$4,148,741	1,558	\$2,663
5 Spinal/Back Disord, Low Back	\$3,841,261	1,479	\$2,597
6 Respiratory Disord, NEC	\$3,816,492	1,275	\$2,993
7 Coronary Artery Disease	\$2,887,510	417	\$6,924
8 Cancer - Breast	\$2,823,765	200	\$14,119
9 Arthropathies/Joint Disord NEC	\$2,808,793	2,779	\$1,011
10 Gastroint Disord, NEC	\$2,407,897	1,345	\$1,790

#### 9. Screening Rates

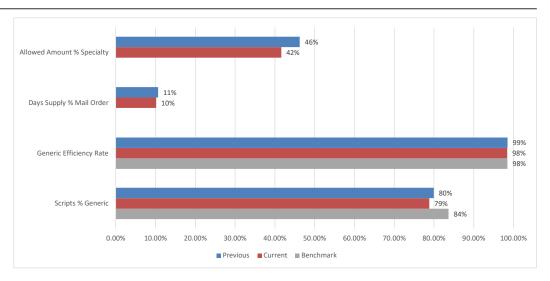


#### 10. Chronic Condition Prevalence





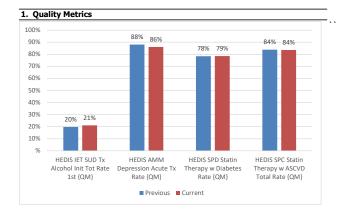
	Allowed	Patients	Rx Allowed
Therapeutic Class	Amount Rx	Rx	per Patient
1 Antidiabetic Agents, Misc	\$9,568,212	1,709	\$5,599
2 Immunosuppressants, NEC	\$7,924,985	222	\$35,698
3 Molecular Targeted Therapy	\$3,283,871	49	\$67,018
4 Antidiabetic Ag, SGLT Inhibitr	\$2,271,703	481	\$4,723
5 CNS Agents, Misc.	\$2,064,536	431	\$4,790
6 Coag/Anticoag, Anticoagulants	\$1,141,742	327	\$3,492
7 Adrenals & Comb, NEC	\$921,665	2,194	\$420
8 Antivirals, NEC	\$882,734	821	\$1,075
9 Psychother, Tranq/Antipsychotic	\$720,080	311	\$2,315
10 Antihyperlipidemic Drugs, NEC	\$705,013	3,521	\$200





#### Medical and Prescription Drug Dashboard - Medicare Retirees Previous Period: Apr 2023 - Mar 2024 (Paid)

Current Period: Apr 2024 - Mar 2025 (Paid)



#### 3. Well Care and Preventive Visits

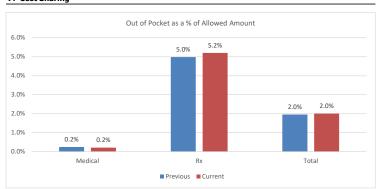
	Previous	Current	Trend	Benchmark	Τ
Visits per 1000 Prevent Adult	296.5	343.9	16.0%	479.7	

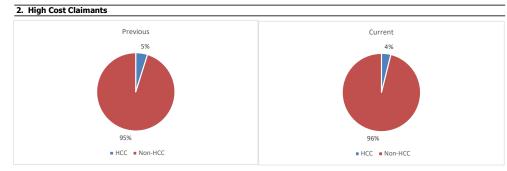
4. Medical Eligibility			
	Previous	Current	Trend
Average Employees	27,836.6	28,291.3	1.6%
Average Members	28,149.3	28,592.6	1.6%
Family Size	1.0	1.0	-0.1%
Member Age	73.6	73.9	0.4%
Members % Male	40.9%	40.8%	-0.2%

 5. Risk Score

 Previous Current

 Member Risk Score
 569.0
 594.5





	Previous	Current	Trend
Patients	47	44	-6.4%
Patients per 1,000	1.7	1.5	-7.8%
Payments (in Millions)	\$4 M	\$3 M	-12.6%
Payments per Patient	78,618	73,383	-6.7%

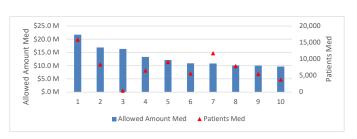
`		Previous	Current	Trend	Benchmark
Inpatient	Allowed per Admit	\$20,155	\$20,139	-0.1%	\$22,880
	Admits per 1000	154.6	164.8	6.6%	178.0
	Days LOS	6.5	6.4	-0.9%	5.1
Outpatient	Allowed per Service	\$131	\$139	6.3%	\$134
	ER Visits per 1000	517.3	560.7	8.4%	573.4
Non-Specialty Rx	Allowed per Days Suppy	\$3	\$3	5.9%	n/a
,	Days Supply PMPY	1,625	1,639	0.9%	n/a
Specialty Rx	Allowed per Days Supply	\$144	\$148	2.8%	n/a
	Days Supply PMPY	21	23	11.4%	n/a
Ali RX	Allowed per Days Supply	\$4	\$5	8.9%	\$5
	Days Supply PMPY	1,646	1,663	1.0%	1,443



#### Medical and Prescription Drug Dashboard - Medicare Retirees

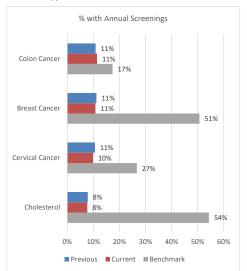
Previous Period: Apr 2023 - Mar 2024 (Paid) Current Period: Apr 2024 - Mar 2025 (Paid)

#### 8. Top Medical Conditions (by cost)

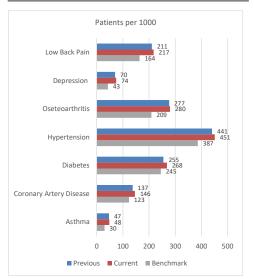


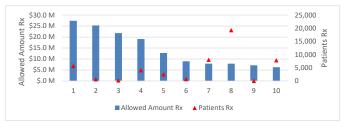
Condition		Allowed Amount Med	Patients Med	Med Allov per Patie	
1 Signs/Symptom	s/Oth Cond, NEO	\$21,702,334	15,888	\$1,366	
2 Osteoarthritis		\$16,906,972	8,375	\$2,019	
3 Chemotherapy	Encounters	\$16,366,693	440	\$37,197	
4 Spinal/Back Dis	ord, Low Back	\$13,308,367	6,510	\$2,044	
5 Eye Disorders, I	Degenerative	\$12,135,748	9,089	\$1,335	
6 Cardiac Arrhyth	mias	\$10,881,935	5,605	\$1,941	
7 Arthropathies/J	oint Disord NEC	\$10,835,917	11,771	\$921	
8 Respiratory Disc	ord, NEC	\$10,076,695	7,892	\$1,277	
9 Infections, NEC		\$10,051,267	5,468	\$1,838	
10 Cerebrovascular	r Disease	\$9,693,231	3,797	\$2,553	

### 9. Screening Rates



#### 10. Chronic Condition Prevalence





	Allowed	Patients	Rx Allowed
Therapeutic Class	Amount Rx	Rx	per Patient
1 Antidiabetic Agents, Misc	\$27,406,159	5,692	\$4,815
2 Immunosuppressants, NEC	\$25,290,821	642	\$39,394
3 Molecular Targeted Therapy	\$21,842,584	237	\$92,163
4 Coag/Anticoag, Anticoagulants	\$19,051,000	4,118	\$4,626
5 Antidiabetic Ag, SGLT Inhibitr	\$12,758,769	2,519	\$5,065
6 Hormone-Modifying Therapy	\$8,975,611	723	\$12,414
7 Cardiac Drugs, NEC	\$7,907,604	8,060	\$981
8 Antihyperlipidemic Drugs, NEC	\$7,897,361	19,291	\$409
9 Antineoplastic Agent, Misc.	\$7,172,843	64	\$112,076
10 Adrenals & Comb, NEC	\$6,293,642	7,874	\$799

