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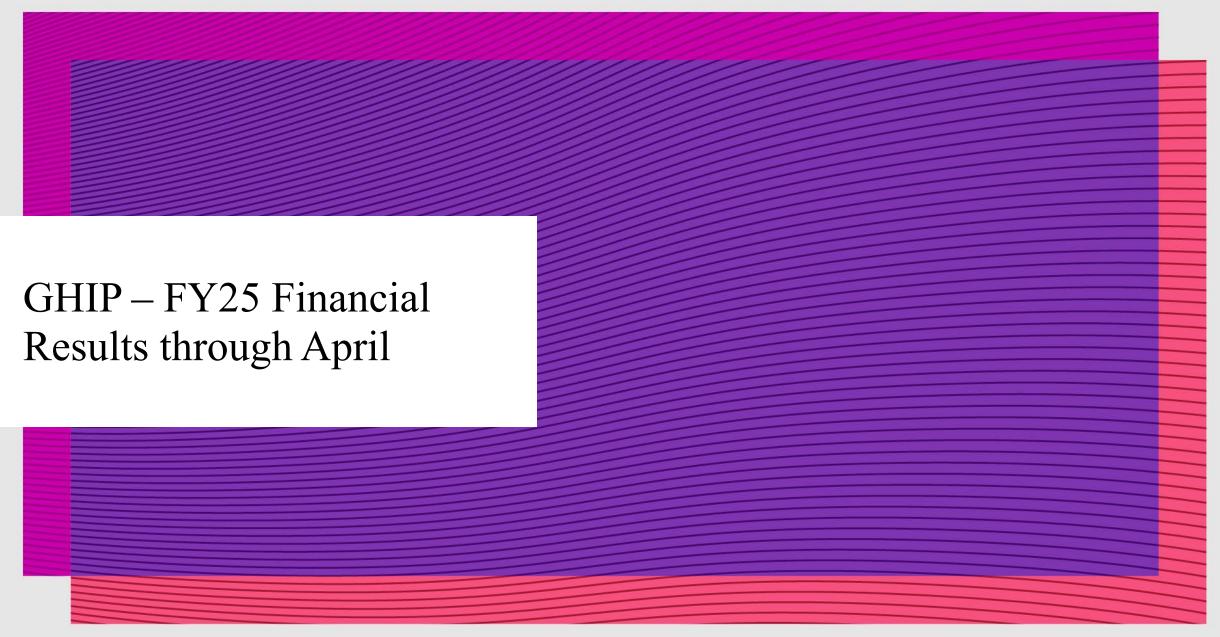
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# FY25 Executive Summary – April

	A	April Budget	April Actual	Bet	ter / (Worse)	Comment
Premium Contributions	\$	108,511,000	\$ 107,703,000	\$	(808,000)	-0.7% Variance to Budget, primarily driven by lower non-payroll Medicare group and offset non-payroll by Actives
Other Revenues	\$	5,148,000	\$ 4,828,000	\$	(320,000)	- Lower than expected EGWP Direct Subsidy
Claims	\$	(117,242,000)	\$ (133,209,000)	\$(	15,967,000)	- Extra weekly Highmark invoice processed in April <sup>1</sup>
Expenses	\$	(4,536,000)	\$ (9,939,000)	\$	(5,403,000)	- Higher than expected Program & ASO Fees, primarily driven by a Performance Guarantee payment to Highmark of \$5.65M for the non-Medicare health plans on 4/1/2025 <sup>2</sup>
Total	\$	(8,119,000)	\$ (30,617,000)	\$(2	22,498,000)	

	FY25 Budget	FY25 Re-forecast	Better / (Worse)	Comment
Premium Contributions	\$ 1,259,451,000	\$ 1,252,360,000	\$ (7,091,000)	-0.6% Variance to Budget
Other Revenues	\$ 265,506,000	\$ 269,938,000	\$ 4,432,000	1.7% Variance to Budget
Claims	\$ (1,407,736,000)	\$ (1,392,908,000)	\$ 14,828,000	-0.1% Variance to Budget;
Expenses	\$ (50,880,000)	\$ (58,640,000)	\$ (7,760,000)	Primarily driven by \$5.65M Shared Savings Payment
<u>Total</u>	\$ 66,341,000	\$ 70,750,000	\$ 4,409,000	

<sup>\*</sup>All figures in the chart above have been rounded to the nearest \$1,000.



<sup>&</sup>lt;sup>1</sup>The additional Highmark invoice was budgeted for May, however, was received early and processed in April. As a result, May experience is projected to be more favorable to budget

<sup>&</sup>lt;sup>2</sup>Additional detail is included in the Appendix

# FY25 Budget versus Forecast

FY25 BUDGET	July	August	September	October	November	December	January	February	March	April	May	June	Total
Operating Revenues													
Premium Contributions	\$91.8	\$103.9	\$104.0	\$104.1	\$104.2	\$104.3	\$104.5	\$108.3	\$108.4	\$108.5	\$108.6	\$108.7	\$1,259.5
Other Revenues	\$3.6	\$47.8	-\$4.0	\$10.8	\$47.5	\$12.4	\$11.8	\$51.3	\$14.4	\$5.1	\$54.8	\$10.0	\$265.5
Total Operating Revenues	\$95.4	\$151.7	\$100.0	\$115.0	\$151.7	\$116.7	\$116.4	\$159.6	\$122.8	\$113.7	\$163.4	\$118.7	\$1,525.0
Operating Expenses	_	_	_	_	_	_	_	_	_	_	_	_	_
Claims	\$106.6	\$120.0	\$108.6	\$122.6	\$111.1	\$112.3	\$126.7	\$114.8	\$116.0	\$117.2	\$132.2	\$119.8	\$1,407.7
Other Expenses	\$4.2	\$3.9	\$4.5	\$4.6	\$5.0	\$3.2	\$4.0	\$4.5	\$2.9	\$4.5	\$4.9	\$4.7	\$50.9
Total Operating Expenses	\$110.7	\$123.9	\$113.1	\$127.2	\$116.0	\$115.5	\$130.6	\$119.3	\$118.9	\$121.8	\$137.0	\$124.5	\$1,458.6
Net Monthly Income	-\$15.4	\$27.8	-\$13.1	-\$12.3	\$35.7	\$1.2	-\$14.3	\$40.4	\$3.9	-\$8.1	\$26.3	-\$5.9	\$66.3
Ending Fund Equity Balance	-\$15.3	\$12.6	-\$.5	-\$12.8	\$22.9	\$24.1	\$9.9	\$50.2	\$54.1	\$46.0	\$72.3	\$66.4	\$66.4
Reserves													
Claim Liability	\$.0	\$.0	\$.0	\$.0	\$.0	\$.0	\$.0	\$.0	\$.0	\$.0	\$.0	\$.0	\$.0
Minimum Reserve	\$32.3	\$32.3	\$32.3	\$32.3	\$32.3	\$32.3	\$32.3	\$32.3	\$32.3	\$32.3	\$32.3	\$32.3	\$32.3
GHIP Surplus (After Reserves)	-\$47.5	-\$19.7	-\$32.8	-\$45.0	-\$9.4	-\$8.2	-\$22.4	\$17.9	\$21.8	\$13.7	\$40.0	\$34.1	\$34.1

FY25 RE-FORECAST	July	August	September	October	November	December	January	February	March	April	May	June	Total
Operating Revenues													
Premium Contributions	\$92.9	\$102.8	\$101.7	\$103.8	\$104.8	\$103.7	\$103.8	\$107.4	\$107.2	\$107.7	\$108.2	\$108.3	\$1,252.4
Other Revenues	\$05.3	\$46.2	-\$04.1	\$11.2	\$48.1	\$20.2	\$04.8	\$04.5	\$64.2	\$04.8	\$54.8	\$10.0	\$269.9
Total Operating Revenues	\$98.3	\$149.0	\$97.6	\$115.1	\$152.9	\$0.0	\$108.6	\$111.9	\$171.5	\$112.5	\$163.0	\$118.3	\$1,522.3
Operating Expenses	_	_	_	_	_	_	_	_	_	_	_	_	_
Claims	\$114.1	\$112.5	\$105.0	\$120.4	\$110.3	\$119.6	\$108.5	\$120.0	\$110.8	\$133.2	\$118.6	\$119.8	\$1,392.9
Other Expenses	\$04.6	\$05.2	\$04.1	\$04.1	\$04.3	\$04.3	\$03.9	\$04.1	\$04.5	\$09.9	\$04.9	\$04.7	\$58.6
Total Operating Expenses	\$118.6	\$117.7	\$109.1	\$124.6	\$114.6	\$30.4	\$112.5	\$124.1	\$115.3	\$143.1	\$123.5	\$124.5	\$1,451.5
Net Monthly Income	-\$20.4	\$31.3	-\$11.6	-\$09.5	\$38.3	\$0.0	-\$03.9	-\$12.3	\$56.2	-\$30.6	\$39.5	-\$06.3	\$70.8
Ending Fund Equity Balance	-\$20.3	\$11.0	-\$0.6	-\$10.1	\$28.3	\$28.3	\$24.4	\$12.1	\$68.3	\$37.7	\$77.1	\$70.9	\$70.9
· ,				·		·					·	·	
Reserves													
Claim Liability	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Minimum Reserve	\$32.3	\$32.3	\$32.3	\$32.3	\$32.3	\$32.3	\$32.3	\$32.3	\$32.3	\$32.3	\$32.3	\$32.3	\$32.3
GHIP Surplus (After Reserves)	-\$52.6	-\$21.2	-\$32.8	-\$42.3	-\$04.0	-\$04.0	-\$07.9	-\$20.2	\$36.0	\$05.4	\$44.9	\$38.6	\$38.6

# **Premium Contributions**

	Active En	nployees		Pens	sioners		COBRA		Non-Payroll		
	State Share	Employee Share	State Share Pre-65	Pensioner Share Pre-65	State Share Medicare	Pensioner Share Medicare		Medicare	Pre-65	Active	Total GHIP
July	\$52.6	\$6.2	\$6.4	\$1.1	\$12.5	\$0.6	\$0.1	\$1.2	\$1.1	\$10.0	\$91.8
August	\$59.0	\$7.0	\$8.2	\$1.1	\$12.5	\$0.6	\$0.1	\$1.2	\$1.4	\$12.8	\$103.9
F September	\$59.1	\$7.0	\$8.2	\$1.1	\$12.5	\$0.6	\$0.1	\$1.2	\$1.4	\$12.8	\$104.0
Y October	\$59.1	\$7.0	\$8.2	\$1.1	\$12.5	\$0.6	\$0.1	\$1.2	\$1.4	\$12.8	\$104.1
2 November	\$59.2	\$7.0	\$8.2	\$1.1	\$12.5	\$0.6	\$0.1	\$1.2	\$1.4	\$12.9	\$104.2
5 December	\$59.2	\$7.0	\$8.2	\$1.1	\$12.6	\$0.6	\$0.1	\$1.2	\$1.4	\$12.9	\$104.3
January	\$59.3	\$7.0	\$8.2	\$1.1	\$12.6	\$0.8	\$0.1	\$1.2	\$1.4	\$12.9	\$104.5
February	\$59.3	\$7.0	\$8.2	\$1.1	\$16.0	\$0.8	\$0.1	\$1.5	\$1.4	\$12.9	\$108.3
March	\$59.4	\$7.0	\$8.2	\$1.1	\$16.0	\$0.8	\$0.1	\$1.5	\$1.4	\$12.9	\$108.4
g April	\$59.4	\$7.0	\$8.3	\$1.1	\$16.0	\$0.8	\$0.1	\$1.5	\$1.4	\$12.9	\$108.5
e May	\$59.5	\$7.0	\$8.3	\$1.1	\$16.0	\$0.8	\$0.1	\$1.5	\$1.4	\$12.9	\$108.6
t June	\$59.5	\$7.0	\$8.3	\$1.1	\$16.0	\$0.8	\$0.1	\$1.5	\$1.4	\$12.9	\$108.7
Total	\$704.6	\$83.1	\$97.0	\$13.5	\$167.7	\$8.7	\$0.7	\$15.7	\$16.8	\$151.6	\$1,259.5
July	\$52.8	\$6.2	\$6.4	\$1.1	\$12.5	\$0.6	\$0.0	\$1.2	\$1.2	\$11.0	\$92.9
August	\$57.7	\$6.7	\$8.0	\$1.2	\$12.6	\$0.6	\$0.0	\$1.2	\$1.2	\$13.7	\$102.8
F September	\$58.0	\$6.8	\$8.5	\$1.1	\$12.6	\$0.6	\$0.0	\$1.2	\$1.2	\$11.6	\$101.7
Y October	\$58.9	\$6.9	\$8.2	\$1.1	\$12.6	\$0.7	\$0.1	\$1.2	\$1.2	\$13.0	\$103.8
November	\$59.2	\$6.9	\$8.2	\$1.1	\$12.6	\$0.7	\$0.1	\$1.2	\$1.2	\$13.7	\$104.8
<sup>5</sup> December	\$59.2	\$6.9	\$8.1	\$1.1	\$12.6	\$0.7	\$0.0	\$1.2	\$1.2	\$12.6	\$103.7
January	\$59.2	\$6.9	\$8.0	\$1.1	\$12.6	\$0.8	\$0.1	\$1.2	\$1.2	\$12.6	\$103.8
February	\$59.2	\$6.9	\$8.1	\$1.1	\$16.0	\$0.8	\$0.1	\$1.2	\$1.2	\$12.8	\$107.4
March	\$59.3	\$6.9	\$8.2	\$1.1	\$16.0	\$0.8	\$0.1	\$1.2	\$1.2	\$12.3	\$107.2
u April	\$59.5	\$6.9	\$8.2	\$1.1	\$16.0	\$0.8	\$0.1	\$1.2	\$1.2	\$12.7	\$107.7
a May	\$59.2	\$6.9	\$8.3	\$1.1	\$16.0	\$0.8	\$0.1	\$1.5	\$1.4	\$12.9	\$108.2
I June	\$59.2	\$6.9	\$8.3	\$1.1	\$16.0	\$0.8	\$0.1	\$1.5	\$1.4	\$12.9	\$108.3
Total	\$701.3	\$81.9	\$96.4	\$13.4	\$168.0	\$8.8	\$0.6	\$15.1	\$15.1	\$151.7	\$1,252.4

# **Other Revenues**

		١	EGWP Direct Subsidy	Federal Reinsurance		Commercial Rebates	EGWP Rebates	EGWP Year-end Reconciliation	Coverage Gap Discount	Participating Group Fees		Other Revenues		Total
	July	\$	779,000	\$ 2,134,000	\$	- \$	-	\$ -	\$ -	\$ 635,000	\$	15,000	\$	3,563,000
	August	\$	511,000	\$ 2,136,000	\$	27,606,000 \$	16,877,000	\$ -	\$ -	\$ 636,000	\$	15,000	\$	47,781,000
	September	\$	511,000	\$ 2,138,000	\$	- \$	-	\$ -	\$ -	\$ 637,000	\$	(7,285,000)	\$	(3,999,000)
В	October	\$	512,000	\$ 2,140,000	\$	- \$	-	\$ -	\$ 7,540,000	\$ 638,000	\$	15,000	\$	10,845,000
F U	November	\$	512,000	\$ 2,141,000	\$	27,114,000 \$	17,085,000	\$ -	\$ -	\$ 639,000	\$	15,000	\$	47,506,000
, d	December	\$	513,000	\$ 2,143,000	\$	- \$	-	\$ -	\$ 9,080,000	\$ 640,000	\$	15,000	\$	12,391,000
2 g	January	\$	3,560,000	\$ 918,000	\$	- \$	-	. , ,	\$ -	\$ 641,000	\$	15,000	\$	11,849,000
- е	February	\$	3,563,000			28,177,000 \$	17,977,000	\$ -	\$	\$ 642,000	-	15,000		51,292,000
5 t	March	\$	3,566,000		_	- \$	-	•	\$ 9,280,000	\$ 643,000	\$	15,000		14,423,000
	April	\$	3,569,000	·		- \$	-		\$ -	·		15,000	•	5,148,000
	May	\$	3,572,000			29,240,000 \$	20,357,000	\$ -	\$ -	. ,		15,000	•	54,750,000
	June	\$	3,575,000	\$ 921,000	\$	- \$	-	\$ -	\$ 4,800,000	\$ 646,000	\$	15,000	\$	9,957,000
	Total	\$	24,743,000	\$ 18,349,000	\$	112,137,000 \$	72,296,000	\$ 6,715,000	\$ 30,700,000	\$ 7,686,000	\$	(7,120,000)	\$	265,506,000
	July	\$	763,152	. , ,		- \$	153,629	•	\$ -			1,653,501		5,316,107
F	August	\$	480,222			25,559,138 \$	17,153,685		\$ -	\$ 810,308		119,421		46,198,673
Y	September	\$	469,325	. , ,		- \$	9	\$ -	\$	\$ 642,690		(7,300,651)		(4,108,605)
2	October	\$	474,553			- \$		\$ -	\$ 7,864,125			17,702		11,220,877
5	November	\$	498,926	. , ,		26,281,210 \$	18,352,621	•	\$	\$ 812,539		17,125	•	48,051,330
	December	\$	463,762			- \$		\$ 6,638,693	10,228,247			19,771		20,200,465
A	January	\$	2,772,546		-	- \$	-	\$ -	\$ -	, -	-	392,293		4,818,646
	February	\$	2,767,831			- \$		\$ -	\$	\$ 765,668		68,065		4,496,591
C	March	\$	4,051,079	\$ 895,422	\$	28,046,819 \$	19,419,646	•	\$ 11,014,494	\$ 741,505	\$	40,306		64,209,272
Ţ	April	\$	3,143,254	·		- \$		•	\$ -			27,103	•	4,828,112
u	May	\$	3,572,000		-	29,240,000 \$	20,357,000	\$ -	\$ -			15,000		54,750,000
a	June	\$	3,575,000	\$ 921,000	\$	- \$		\$ -	\$ 4,800,000	\$ 646,000	\$	15,000	\$	9,957,000
	Total	\$	23,031,650	\$ 17,915,671	\$	109,127,168 \$	75,436,589	\$ 6,638,693	\$ 33,906,866	\$ 8,797,195	\$	(4,915,364)	\$	269,938,468

# **Claims**

FY25				Active				Pre-6	5 Retirees		Med	dicare Retir	ees	
Budget	Highmark	Aetna	Surgery Plus	Hinge Health	CVS Commercial	Total	Highmark	Aetna	CVS Commercial	Total	Medicfill	EGWP	Total	Total GHIP
July	\$38.2	\$13.5	\$1.2	\$0.1	\$18.9	\$72.0	\$5.9	\$2.6	\$3.5	\$11.9	\$5.5	\$17.2	\$22.7	\$106.6
August	\$48.3	\$13.3	\$1.2	\$0.1	\$19.2	\$82.1	\$7.4	\$2.5	\$3.5	\$13.5	\$6.9	\$17.5	\$24.4	\$120.0
September	\$39.0	\$13.3	\$1.2	\$0.1	\$19.5	\$73.1	\$6.0	\$2.5	\$3.6	\$12.1	\$5.6	\$17.8	\$23.3	\$108.6
October	\$49.2	\$13.4	\$1.2	\$0.1	\$19.8	\$83.8	\$7.6	\$2.6	\$3.6	\$13.7	\$7.1	\$18.0	\$25.1	\$122.6
November	\$39.8	\$13.5	\$1.2	\$0.1	\$20.1	\$74.7	\$6.1	\$2.6	\$3.7	\$12.4	\$5.7	\$18.3	\$24.0	\$111.1
December	\$40.1	\$13.6	\$1.2	\$0.1	\$20.4	\$75.5	\$6.2	\$2.6	\$3.7	\$12.5	\$5.7	\$18.5	\$24.3	\$112.3
January	\$50.6	\$13.7	\$1.2	\$0.1	\$20.7	\$86.4	\$7.8	\$2.6	\$3.8	\$14.2	\$7.3	\$18.8	\$26.1	\$126.7
February	\$40.9	\$13.8	\$1.2	\$0.1	\$20.9	\$77.1	\$6.3	\$2.6	\$3.8	\$12.8	\$5.9	\$19.1	\$24.9	\$114.8
March	\$41.3	\$13.9	\$1.3	\$0.2	\$21.2	\$77.9	\$6.3	\$2.7	\$3.9	\$12.9	\$5.9	\$19.3	\$25.3	\$116.0
April	\$41.6	\$14.1	\$1.3	\$0.2	\$21.5	\$78.6	\$6.4	\$2.7	\$3.9	\$13.0	\$6.0	\$19.6	\$25.6	\$117.2
May	\$52.6	\$14.2	\$1.3	\$0.2	\$21.8	\$90.0	\$8.1	\$2.7	\$4.0	\$14.8	\$7.5	\$19.9	\$27.4	\$132.2
June	\$42.5	\$14.3	\$1.3	\$0.2	\$22.1	\$80.3	\$6.5	\$2.7	\$4.1	\$13.3	\$6.1	\$20.1	\$26.2	\$119.8
Total	\$524.1	\$164.6	\$14.8	\$1.8	\$246.1	\$951.5	\$80.6	\$31.3	\$45.1	\$157.0	\$75.1	\$224.2	\$299.2	\$1,407.7
FY25			ļ	Active				Pre-65	5 Retirees		Med	licare Retire	ees	
Actual	Highmark	Aetna	Surgery Plus	Hinge Health	CVS Commercial	Total	Highmark	Aetna	CVS Commercial	Total	Medicfill	EGWP	Total	Total GHIP
July	\$48.7	\$11.7	\$1.7	\$0.0	\$15.9	\$78.1	\$6.9	\$2.1	\$2.8	\$11.8	\$6.9	\$17.2	\$24.2	\$114.1
August	\$39.8	\$15.5	\$1.0	\$0.1	\$19.4	\$75.9	\$5.9	\$3.2	\$3.2	\$12.3	\$5.4	\$19.0	\$24.4	\$112.5
September	\$38.7	\$11.3	\$0.9	\$0.2	\$19.3	\$70.4	\$6.2	\$2.1	\$2.9	\$11.3	\$5.2	\$18.1	\$23.3	\$105.0
October	\$45.7	\$13.3	\$1.5	\$0.1	\$20.9	\$81.5	\$7.8	\$1.6	\$3.6	\$13.0	\$6.9	\$19.0	\$25.9	\$120.4
November	\$40.0	\$11.5	\$1.4	\$0.1	\$20.6	\$73.6	\$6.7	\$2.2	\$3.2	\$12.1	\$5.5	\$19.1	\$24.6	\$110.3
December	\$48.5	\$13.6	\$0.8	\$0.0	\$19.6	\$82.4	\$7.4	\$1.7	\$3.0	\$12.1	\$7.3	\$17.7	\$25.0	\$119.6
January	\$38.1	\$12.6	\$1.0	\$0.1	\$21.2	\$73.0	\$5.9	\$1.8	\$3.3	\$11.0	\$5.1	\$19.4	\$24.5	\$108.5
February	\$44.6	\$13.3	\$2.0	\$0.2	\$20.1	\$80.2	\$7.6	\$1.8	\$3.4	\$12.8	\$8.4	\$18.6	\$27.0	\$120.0
March	\$39.9	\$13.4	\$0.8	\$0.1	\$20.0	\$74.3	\$7.1	\$2.1	\$2.9	\$12.1	\$7.0	\$17.3	\$24.3	\$110.8
April	\$52.9	\$13.5	\$1.3	\$0.0	\$21.8	\$89.5	\$10.2	\$2.5	\$3.5	\$16.1	\$7.8	\$19.8	\$27.6	\$133.2
May	\$42.1	\$14.2	\$1.3	\$0.2	\$21.8	\$79.5	\$6.5	\$2.7	\$4.0	\$13.2	\$6.0	\$19.9	\$25.9	\$118.6
June	\$42.5	\$14.3	\$1.3	\$0.2	\$22.1	\$80.3	\$6.5	\$2.7	\$4.1	\$13.3	\$6.1	\$20.1	\$26.2	\$119.8
Total	\$521.6	\$158.2	\$15.0	\$1.3	\$242.9	\$939.0	\$84.8	\$26.4	\$39.9	\$151.0	\$77.7	\$225.2	\$302.9	\$1,392.9



# **GLP-1 Experience**

	Co	mme	ercial Plan - Weig	ht Loss
FY25 Expected	Claims		FY25 Projected Spend	Month-over- Month
July	2,447	\$	3,123,754	21%
August	2,814	\$	3,640,000	15%
September	3,095	\$	4,000,000	10%
October	3,250	\$	4,200,000	5%
November	3,380	\$	4,370,000	4%
December	3,482	\$	4,500,000	3%
January	3,551	\$	4,590,000	2%
February	3,622	\$	4,680,000	2%
March	3,695	\$	4,770,000	2%
April	3,769	\$	4,870,000	2%
May	3,844	\$	4,970,000	2%
June	3,921	\$	5,060,000	2%
Total	40,870	\$	52,773,754	4%

	Coi	nme	ercial Plan - Weigh	t Loss
FY25 Actual	Claims	F	Y25 Re-projected Spend	Month-over- Month
July	2,447	\$	3,123,754	21%
August	2,592	\$	3,258,384	4%
September	2,678	\$	3,329,282	2%
October	3,163	\$	3,855,597	16%
November	3,102	\$	3,723,519	-3%
December	3,632	\$	4,299,128	15%
January	4,016	\$	4,728,989	10%
February	3,870	\$	4,527,169	-4%
March	4,563	\$	5,296,400	17%
April	4,797	\$	5,526,244	4%
May	3,844	\$	4,970,000	-10%
June	3,921	\$	5,060,000	2%
Total	42,625	\$	51,698,466	4%
		\$	(1,075,288)	

	Ant	i-Dia	abetes (Commerc	ial Only)
	Claims		FY25 Projected Spend	Month-over- Month
July	1,991	\$	2,621,108	12%
August	1,991	\$	2,640,000	0%
September	2,031	\$	2,690,000	2%
October	2,031	\$	2,690,000	0%
November	2,071	\$	2,740,000	2%
December	2,071	\$	2,740,000	0%
January	2,113	\$	2,800,000	2%
February	2,113	\$	2,800,000	0%
March	2,155	\$	2,850,000	2%
April	2,155	\$	2,850,000	0%
May	2,198	\$	2,910,000	2%
June	2,198	\$	2,910,000	0%
Total	25,119	\$	33,241,108	1%

	Anti	-Dia	abetes (Commercia	al Only)
	Claims	F	Y25 Re-projected Spend	Month-over- Month
July	1,991	\$	2,621,108	12%
August	1,867	\$	2,367,843	-10%
September	1,938	\$	2,530,685	7%
October	2,103	\$	2,715,881	7%
November	1,972	\$	2,493,030	-8%
December	2,087	\$	2,503,426	0%
January	2,189	\$	2,637,049	5%
February	2,089	\$	2,471,276	-6%
March	2,290	\$	2,689,352	9%
April	2,272	\$	2,636,080	-2%
May	2,198	\$	2,910,000	10%
June	2,198	\$	2,910,000	0%
Total	25,194	\$	31,485,730	1%
		\$	(1,755,378)	

## **Expenses**

	Program &				Employee	_								
FY25 Budget	ASO Fees	0	ffice Expens	es	Assistance	Da	ata Warehouse	Co	onsulting Fees		COBRA Fees		ACA Fees	Total
July	\$ 3,440,000	\$	222,000	\$	37,000	\$	40,000	\$	42,000	\$	5,000	\$	370,000	\$ 4,156,000
August	\$ 3,411,000	\$	214,000	\$	37,000	\$	41,000	\$	217,000	\$	6,000	\$	-	\$ 3,926,000
September	\$ 4,160,000	\$	249,000	\$	55,000	\$	27,000	\$	5,000	\$	9,000	\$	-	\$ 4,505,000
October	\$ 4,155,000	\$	231,000	\$	55,000	\$	41,000	\$	125,000	\$	17,000	\$	-	\$ 4,624,000
November	\$ 4,064,000	\$	442,000	\$	37,000	\$	41,000	\$	388,000	\$	8,000	\$	-	\$ 4,980,000
December	\$ 2,686,000	\$	303,000	\$	37,000	\$	41,000	\$	125,000	\$	8,000	\$	-	\$ 3,200,000
January	\$ 3,681,000	\$	219,000	\$	37,000	\$	41,000	\$	3,000	\$	6,000	\$	-	\$ 3,987,000
February	\$ 3,749,000	\$	494,000	\$	38,000	\$	41,000	\$	136,000	\$	8,000	\$	-	\$ 4,466,000
March	\$ 2,170,000	\$	401,000	\$	38,000	\$	41,000	\$	273,000	\$	6,000	\$	-	\$ 2,929,000
April	\$ 4,071,000	\$	257,000	\$	38,000	\$	133,000	\$	30,000	\$	7,000	\$	-	\$ 4,536,000
May	\$ 3,847,000	\$	664,000	\$	57,000	\$	135,000	\$	167,000	\$	8,000	\$	-	\$ 4,878,000
June	\$ 3,818,000	\$	474,000	\$	38,000	\$	41,000	\$	315,000	\$	7,000	\$	-	\$ 4,693,000
Total	\$43,252,000	\$	4,170,000	\$	504,000	\$	663,000	\$	1,826,000	\$	95,000	\$	370,000	\$50,880,000
FY25 Actual	Program &	_	ffice Expens		Employee	_								
	ASO Fees	U	ilice Expens	es	Assistance	D	ata Warehouse	C	onsulting Fees	1	COBRA Fees		ACA Fees	Total
	<b>ASO Fees</b> \$ 3,661,554	\$	262,107	\$		<b>D</b>	39,633	\$	onsulting Fees 154,948	\$	4,532	\$	<b>ACA Fees</b> 392,889	<b>Total</b> \$ 4,551,642
July					Assistance							\$ \$		
July August September	\$ 3,661,554	\$	262,107	\$	Assistance 35,979	\$	39,633	\$	154,948	\$	4,532		392,889	\$ 4,551,642
July August September	\$ 3,661,554 \$ 4,863,803	\$ \$	262,107 246,519	\$ \$	<b>Assistance</b> 35,979 54,028	\$ \$	39,633 39,825	\$ \$	154,948 15,000	\$ \$	4,532 5,530	\$	392,889	\$ 4,551,642 \$ 5,224,705
July August September October	\$ 3,661,554 \$ 4,863,803 \$ 3,646,144	\$ \$ \$	262,107 246,519 269,182	\$ \$ \$	Assistance 35,979 54,028 36,248	\$ \$ \$	39,633 39,825 39,825	\$ \$ \$	154,948 15,000 109,948	\$ \$ \$	4,532 5,530 6,409	<b>\$</b> \$	392,889	\$ 4,551,642 \$ 5,224,705 \$ 4,107,756
July August	\$ 3,661,554 \$ 4,863,803 \$ 3,646,144 \$ 3,335,176	\$ \$ \$ \$	262,107 246,519 269,182 530,388	\$ \$ \$	Assistance 35,979 54,028 36,248 36,404	\$ \$ \$ \$	39,633 39,825 39,825 39,825	\$ \$ \$	154,948 15,000 109,948 184,448	\$ \$ \$ \$	4,532 5,530 6,409 10,938	\$ \$ \$	392,889	\$ 4,551,642 \$ 5,224,705 \$ 4,107,756 \$ 4,137,178
July August September October November	\$ 3,661,554 \$ 4,863,803 \$ 3,646,144 \$ 3,335,176 \$ 3,698,396	\$ \$ \$ \$	262,107 246,519 269,182 530,388 356,789	\$ \$ \$	Assistance 35,979 54,028 36,248 36,404 36,554	\$ \$ \$ \$	39,633 39,825 39,825 39,825 39,825	\$ \$ \$ \$	154,948 15,000 109,948 184,448 125,948	\$ \$ \$ \$	4,532 5,530 6,409 10,938 7,017	\$ \$ \$ \$	392,889	\$ 4,551,642 \$ 5,224,705 \$ 4,107,756 \$ 4,137,178 \$ 4,264,528
July August September October November December	\$ 3,661,554 \$ 4,863,803 \$ 3,646,144 \$ 3,335,176 \$ 3,698,396 \$ 3,628,971	\$ \$ \$ \$	262,107 246,519 269,182 530,388 356,789 267,970	\$ \$ \$ \$ \$	Assistance 35,979 54,028 36,248 36,404 36,554 36,624	\$ \$ \$ \$ \$	39,633 39,825 39,825 39,825 39,825 39,825	\$ \$ \$ \$ \$	154,948 15,000 109,948 184,448 125,948	\$ \$ \$ \$ \$	4,532 5,530 6,409 10,938 7,017 5,637	\$ \$ \$ \$	392,889	\$ 4,551,642 \$ 5,224,705 \$ 4,107,756 \$ 4,137,178 \$ 4,264,528 \$ 4,290,673
July August September October November December January	\$ 3,661,554 \$ 4,863,803 \$ 3,646,144 \$ 3,335,176 \$ 3,698,396 \$ 3,628,971 \$ 3,602,828	\$ \$ \$ \$ \$	262,107 246,519 269,182 530,388 356,789 267,970 241,105	\$ \$ \$ \$ \$ \$	Assistance 35,979 54,028 36,248 36,404 36,554 36,624 36,580	\$ \$ \$ \$ \$	39,633 39,825 39,825 39,825 39,825 39,825 39,825	\$ \$ \$ \$ \$	154,948 15,000 109,948 184,448 125,948 311,646	\$ \$ \$ \$ \$ \$ \$	4,532 5,530 6,409 10,938 7,017 5,637 6,234	\$ \$ \$ \$ \$	392,889 - - - - -	\$ 4,551,642 \$ 5,224,705 \$ 4,107,756 \$ 4,137,178 \$ 4,264,528 \$ 4,290,673 \$ 3,926,572
July August September October November December January February March	\$ 3,661,554 \$ 4,863,803 \$ 3,646,144 \$ 3,335,176 \$ 3,698,396 \$ 3,628,971 \$ 3,602,828 \$ 3,641,123	\$ \$ \$ \$ \$	262,107 246,519 269,182 530,388 356,789 267,970 241,105 229,433	\$ \$ \$ \$ \$ \$	Assistance 35,979 54,028 36,248 36,404 36,554 36,624 36,580 36,613	\$ \$ \$ \$ \$ \$	39,633 39,825 39,825 39,825 39,825 39,825 39,825 39,825	\$ \$ \$ \$ \$	154,948 15,000 109,948 184,448 125,948 311,646	\$ \$ \$ \$ \$ \$ \$ \$ \$	4,532 5,530 6,409 10,938 7,017 5,637 6,234 6,193	\$ \$ \$ \$ \$ \$ \$	392,889 - - - - -	\$ 4,551,642 \$ 5,224,705 \$ 4,107,756 \$ 4,137,178 \$ 4,264,528 \$ 4,290,673 \$ 3,926,572 \$ 4,115,079
July August September October November December January February	\$ 3,661,554 \$ 4,863,803 \$ 3,646,144 \$ 3,335,176 \$ 3,698,396 \$ 3,628,971 \$ 3,602,828 \$ 3,641,123 \$ 3,839,848	\$ \$ \$ \$ \$ \$	262,107 246,519 269,182 530,388 356,789 267,970 241,105 229,433 417,243	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Assistance 35,979 54,028 36,248 36,404 36,554 36,624 36,580 36,613 36,605	\$ \$ \$ \$ \$ \$ \$	39,633 39,825 39,825 39,825 39,825 39,825 39,825 39,825 39,825	\$ \$ \$ \$ \$ \$ \$ \$ \$	154,948 15,000 109,948 184,448 125,948 311,646 - 109,707 171,948	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,532 5,530 6,409 10,938 7,017 5,637 6,234 6,193 6,217	\$ \$ \$ \$ \$ \$ \$ \$	392,889 - - - - - 52,186 -	\$ 4,551,642 \$ 5,224,705 \$ 4,107,756 \$ 4,137,178 \$ 4,264,528 \$ 4,290,673 \$ 3,926,572 \$ 4,115,079 \$ 4,511,686
July August September October November December January February March	\$ 3,661,554 \$ 4,863,803 \$ 3,646,144 \$ 3,335,176 \$ 3,698,396 \$ 3,628,971 \$ 3,602,828 \$ 3,641,123 \$ 3,839,848 \$ 9,270,164	\$ \$ \$ \$ \$ \$ \$	262,107 246,519 269,182 530,388 356,789 267,970 241,105 229,433 417,243 337,548	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Assistance 35,979 54,028 36,248 36,404 36,554 36,624 36,580 36,613 36,605 36,609	\$ \$ \$ \$ \$ \$ \$	39,633 39,825 39,825 39,825 39,825 39,825 39,825 39,825 39,825	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	154,948 15,000 109,948 184,448 125,948 311,646 - 109,707 171,948 158,947	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,532 5,530 6,409 10,938 7,017 5,637 6,234 6,193 6,217 5,938	\$ \$ \$ \$ \$ \$ \$ \$	392,889 - - - - - 52,186 -	\$ 4,551,642 \$ 5,224,705 \$ 4,107,756 \$ 4,137,178 \$ 4,264,528 \$ 4,290,673 \$ 3,926,572 \$ 4,115,079 \$ 4,511,686 \$ 9,939,232

#### **State of Delaware Health Fund**

# Monthly Statement April 2025

PERATING REVENUES		April		April Budget		Variance		YTD Actual		YTD Budget		Variance	
Premium Contributions		riprii	%	при вис	%	, var	%	TTD Tietaur	%	TTD Duaget	%	variance	%
Highmark	\$	85,788,220	76.23%	¢ _	0.00%		#DIV/0!	\$ 819,665,958	66.05%	¢ _	0.00%		#DIV/0!
Aetna	\$	21,914,976	19.47%	*	0.00%		#DIV/0!	\$ 216,132,016	17.42%	7	0.00%		#DIV/0!
Total Premium Contributions	\$	107,703,196	95.71%	7	95.47%				83.46%	7	83.85% \$	(6,358,026)	
Other Revenues	, , Ψ	107,700,100	33.7170	Ψ 100,011,000	33.1770	ψ (667,664	,	Ψ 1,000,707,074	03.1070	Ψ 1,042,100,000	υσίοσηυ φ	(0,000,020)	0.01%
Medicare Retiree RX Prog. (EGWP) Direct Subsidy	\$	3,143,254	2.79%	\$ 3,569,000	3.14%	\$ (425,746	) -11.93%	\$ 15,884,650	1.28%	\$ 17,596,000	1.42% \$	(1,711,350)	-9.73%
Federal Reinsurance	\$	894.936	0.80%		0.81%	. ,	,		1.30%		1.42% \$	(433,329)	
Prescription Drug Rebates (Commercial)	\$	094,930	0.00%	,	0.00%	+ (==,==.			6.44%	,	6.67% \$	(3,009,830)	
Prescription Drug Rebates (EGWP)	\$	-	0.00%		0.00%				3.06%		4.18% \$	(14,013,018)	-
Prescription True Up/Yr End Recon Pymts	\$	-	0.00%	\$ - \$ -	0.00%	7		. ,,	0.00%	+,,	0.54% \$	(6,715,000)	
, , , , , , , , , , , , , , , , , , , ,	\$	-	0.00%	Ψ -	0.00%	7		•	3.73%	φ ο,. το,σσσ	2.08% \$	20,360,473	
Medicare Part D Coverage Gap Discount	\$	762.819	0.68%	*	0.57%		18.45%		0.60%		0.51% \$	1,111,195	78.61% 17.38%
Participating Group Fees	-	- /	0.68%	. ,									0.00%
Other Revenues	\$	27,103		, ,,,,,,	0.01%	,	80.69%	, ,	0.14%	+ (-,,)	0.00% \$	8,843,330	
Total Other Revenues	\$	4,828,112	4.29%	\$ 5,148,000	4.53%	\$ (319,888	) -6.21%	\$ 205,231,471	16.54%	\$ 200,799,000	16.15% \$	4,432,471	2.21%
Total Operating Revenues	\$	112,531,309		\$ 113,659,000		\$ (1,127,691	-0.99%	\$ 1,241,029,445		\$ 1,242,955,000	\$	(1,925,555)	-0.15%
OPERATING EXPENSES													
Claims	-												
Highmark	\$	70,923,534	49.55%	\$ 54.007.000	44.35%	\$ 16,916,534	31.32%	\$ 574,403,526	47.73%	\$ 556.552.000	46.49% \$	17.851.526	3.21%
Aetna	\$	15,955,012	11.15%	+,,	13.75%	.,,		. , ,	12.52%	+,	13.54% \$	(11,347,328)	
Express Scripts/CVS (non-Plan D)	\$	25.297.023	17.67%	*,,	20.92%	,,	,	T,	19.17%	7,,	19.99% \$	(8,503,085)	
Express Scripts/CVS (Plan D)	\$	19,751,131	13.80%	, ,	16.10%	, ,-	0.74%		15.39%		15.38% <b>\$</b>	1,048,887	0.57%
Surgery Plus	\$	1,281,969	0.90%		1.16%			\$ 13.379.403	1.11%	. , . ,	1.14% \$	(320,597)	
Total Claims	\$	133.208.669	93.06%	-,,	96.28%		13.62%	.,,	95.92%	+,,	96.55% \$	(1,270,598)	
Other Expenses	Ψ.	100,200,000		Ψ 117,212,000		10,000,000		γ 1,101,100,102		1,100,101,000	Ψ	(1,270,000)	
Program Fees and Costs (Vendor ASO Fees)	\$	9,270,164	6.48%	\$ 4,071,000	3.34%	\$ 5,199,164	127.71%	\$ 43,188,004	3.59%	\$ 35,587,000	2.97% \$	7,601,004	21.36%
, ,	\$		0.24%		0.21%	. , ,			0.26%		0.25% \$		4.17%
Office Expenses		337,548		,		7		7 -,,		T -,,	T	126,283	
Employee Assistance	\$ \$	36,609	0.03%		0.03%	, , , , , ,	,		0.03%	,	0.03% <b>\$</b>	(26,757)	-6.54% 0.26%
Data Warehouse Consultant Fees	\$	130,025 158,947	0.09% 0.11%		0.11% 0.02%	, ,, ,	) -2.24% 429.82%		0.04%		0.04% \$	1,258 (1,460)	
-	\$		0.11%						0.11%		0.11% \$	. , ,	
COBRA Fees ACA Fees	\$	5,938	0.00%	7 .,	0.01%	. ,,	·	. ,	0.01%	7,	0.01% \$	(15,356)	20.29%
Total Other Expenses	\$	9.939.232	6.94%	*	0.00% 3.72%		0.00% 119.12%		4.08%	,	3.45% \$	75,075 7,760,049	18.79%
Total Other Expenses	Φ	9,939,232	6.94%	\$ 4,536,000	3.72%	\$ 5,403,232	119.12%	\$ 49,069,049	4.08%	\$ 41,309,000	3.45% <b>ఫ</b>	7,760,049	18.79%
Total Operating Expenses	\$	143,147,901		\$ 121,778,000		\$ 21,369,901	17.55%	\$ 1,203,532,451		\$ 1,197,043,000	\$	6,489,451	0.54%
		(00.040.500)		<b>4</b> (0.440.000)		A (00 407 F00		<b>A</b> 07 400 005		45.040.000		(0.445.005)	
Net Income	\$	(30,616,592)		\$ (8,119,000)		\$ (22,497,592	)	\$ 37,496,995		\$ 45,912,000	\$	(8,415,005)	
Balance Forward	\$	68,206,127		\$ 54,123,541				\$ 92,541		\$92,541			
Fund Equity Balance	\$	37,589,535		\$ 46,004,541		\$ (8,415,006	-18.29%	\$ 37,589,535		\$ 46,004,541	\$	(8,415,006)	-18.29%
Average Members		132,300		132,432		-13:	2 -0.10%						

### Long-term Projection – All GHIP Groups Combined – 3 Year Smoothing

	Rate Increase	27.0%	4.2%	4.2%	4.2%	15.7%	Δ
	FY24	FY25	FY26	FY27	FY28	FY29	•
GHIP Costs (\$ millions)	Actual	Projected	Projected	Projected	Projected	Projected	
Average Enrolled Members	133,487	136,122	124,904	126,153	127,414	128,689	)
GHIP Revenues							
Total Premium Contributions	\$990.0	\$1,252.4	\$1,228.0	\$1,292.4	\$1,360.2	\$1,569.2	<u>!</u>
Transfer from OMB							•
Payback of Transfer from OMB	\$0.0	(\$7.3)					
Other Revenues	\$223.2	\$277.2	\$279.5	\$305.0	\$326.7	\$350.3	j
Total Operating Revenues	\$1,220.5	\$1,522.3	\$1,507.6	\$1,597.4	\$1,686.8	\$1,919.5	, •
GHIP Expenses							
Claims	\$1,230.7	\$1,392.9	\$1,408.4	\$1,547.0	\$1,692.7	\$1,852.2	•
Expenses	\$48.6	\$58.6	\$48.5	\$50.4	\$52.3	\$54.4	
Total Operating Expenses	\$1,279.3	\$1,451.5	\$1,456.9	\$1,597.4	\$1,745.0	\$1,906.6	j
% Change Per Member							•
Adjusted Net Income	(\$58.7)	\$70.8	\$50.7	\$0.0	(\$58.2)	\$12.9	j
Balance Forward	\$58.8	\$0.1	\$70.8	\$121.5	\$121.5	\$63.4	_
Ending Fund Cash Balance	\$0.1	\$70.8	\$121.5	\$121.5	\$63.4	\$76.3	
- Less Claims Liability	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	)
- Less Minimum Reserve	\$27.9	\$31.9	\$58.3	\$63.9	\$69.8	\$76.3	} •
GHIP Surplus (After Reserves/Deposits)	(\$27.8)	\$38.9	\$63.2	\$57.6	(\$6.4)	(\$0.0)	

#### Assumptions:

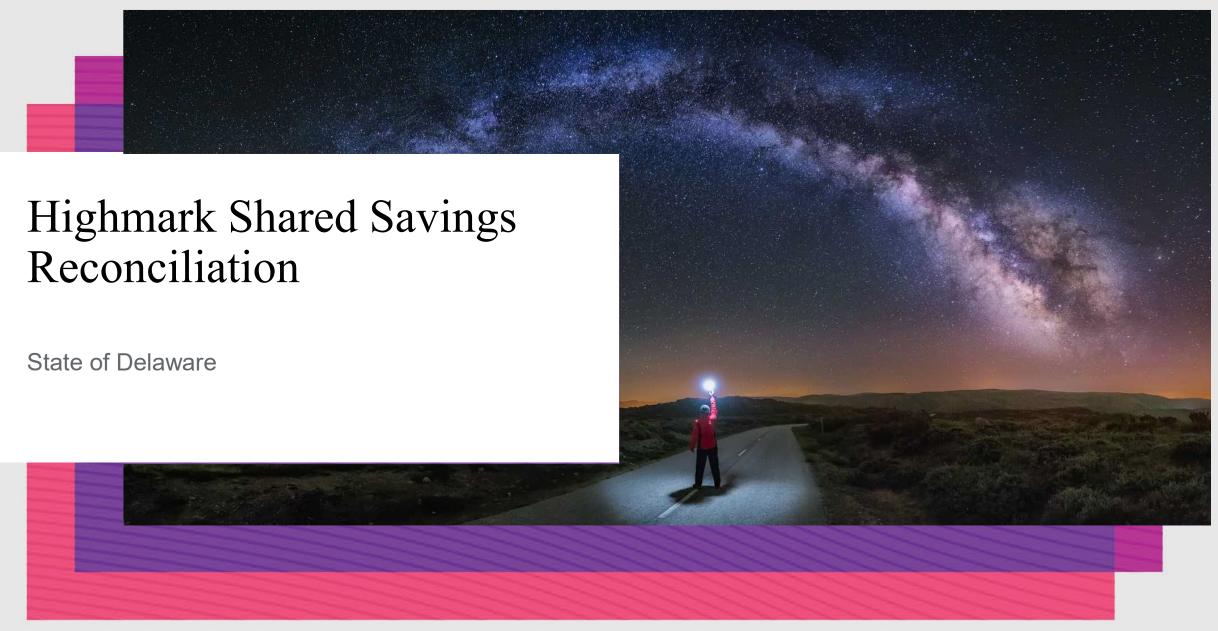
- 8% medical trend, 5% Medicfill trend, see Appendix for graded pharmacy trend assumption
- Starting with actual July 2024, open enrollment results and 1% per annum growth in GHIP membership with consistent plan and tier elections thereafter
- Reflects added cost for legislation going into effect during FY25
- Reflects current market check improvements for FY25/FY26 pharmacy program
- Reflect changes to 2025 (and beyond) EGWP reimbursements due to the Inflation Reduction Act
- Reflects increased cost due to plan changes adopted for FY25 to be in compliance with MHPAEA
- Does not reflect added cost due to potential pending legislation
- Reflects the exclusion of the UD Group as of FY26

# **FY25 Experience by Group**

		A	ctive Employe	es				Pr	e-65 Retirees		
			FY25			FY25					
	Premium Contributions	Other Revenues	Claims	Expenses	Gain / (Loss)		Premium Contributions	Other Revenues	Claims	Expenses	Gain / (Loss)
July	\$70.0	\$1.9	(\$78.1)	(\$3.01)	(\$9.3)	July	\$8.7	\$0.5	(\$11.8)	(\$0.5)	(\$3.2)
August	\$78.1	\$22.5	(\$75.9)	(\$3.5)	\$21.3	August	\$10.3	\$4.0	(\$12.3)	(\$0.6)	\$1.5
September	\$76.4	(\$5.3)	(\$70.4)	(\$2.7)	(\$2.1)	September	\$10.9	(\$1.3)	(\$11.3)	(\$0.5)	(\$2.2)
October	\$78.8	\$0.6	(\$81.5)	(\$2.7)	(\$4.8)	October	\$10.6	\$0.2	(\$13.0)	(\$0.5)	(\$2.7)
November	\$79.8	\$23.0	(\$73.6)	(\$2.8)	\$26.4	November	\$10.5	\$4.1	(\$12.1)	(\$0.5)	\$2.1
December	\$78.7	\$0.6	(\$82.4)	(\$2.8)	(\$5.9)	December	\$10.4	\$0.2	(\$12.1)	(\$0.5)	(\$2.0)
January	\$78.8	\$0.9	(\$73.0)	(\$2.6)	\$4.1	January	\$10.4	\$0.2	(\$11.0)	(\$0.5)	(\$0.9)
February	\$78.9	\$0.7	(\$80.2)	(\$2.7)	(\$3.4)	February	\$10.4	\$0.2	(\$12.8)	(\$0.5)	(\$2.7)
March	\$78.6	\$24.5	(\$74.3)	(\$3.0)	\$25.7	March	\$10.6	\$4.4	(\$12.1)	(\$0.5)	\$2.3
April	\$79.1	\$0.6	(\$89.5)	(\$6.6)	(\$16.3)	April	\$10.5	\$0.2	(\$16.1)	(\$1.2)	(\$6.6)
May	\$79.1	\$25.4	(\$79.5)	(\$3.2)	\$21.7	May	\$10.8	\$4.5	(\$13.2)	(\$0.6)	\$1.6
June	\$79.1	\$0.5	(\$80.3)	(\$3.1)	(\$3.8)	June	\$10.8	\$0.1	(\$13.3)	(\$0.5)	(\$2.9)
Total	\$935.5	\$95.9	(\$939.0)	(\$38.8)	\$53.6	Total	\$125.0	\$17.1	(\$151.0)	(\$6.8)	(\$15.7)
		•			95%			•	•	•	111%

		M	edicare Retire	es					TOTAL GHIP			
			FY25					FY25				
	Premium Contributions	Other Revenues	Claims	Expenses	Gain / (Loss)		Premium Contributions	Other Revenues	Claims	Expenses	Gain / (Loss)	
July	\$14.3	\$3.0	(\$24.2)	(\$1.0)	(\$7.9)	July	\$92.9	\$5.3	(\$114.1)	(\$4.6)	(\$20.4)	
August	\$14.4	\$19.7	(\$24.4)	(\$1.2)	\$8.6	August	\$102.8	\$46.2	(\$112.5)	(\$5.2)	\$31.3	
September	\$14.4	\$2.5	(\$23.3)	(\$0.9)	(\$7.3)	September	\$101.7	(\$4.1)	(\$105.0)	(\$4.1)	(\$11.6)	
October	\$14.4	\$10.4	(\$25.9)	(\$0.9)	(\$2.0)	October	\$103.8	\$11.2	(\$120.4)	(\$4.1)	(\$9.5)	
November	\$14.4	\$20.9	(\$24.6)	(\$0.9)	\$9.9	November	\$104.8	\$48.1	(\$110.3)	(\$4.3)	\$38.3	
December	\$14.5	\$19.4	(\$25.0)	(\$1.0)	\$7.9	December	\$103.7	\$20.2	(\$119.6)	(\$4.3)	(\$0.0)	
January	\$14.6	\$3.7	(\$24.5)	(\$0.9)	(\$7.1)	January	\$103.8	\$4.8	(\$108.5)	(\$3.9)	(\$3.9)	
February	\$18.0	\$3.7	(\$27.0)	(\$0.9)	(\$6.3)	February	\$107.4	\$4.5	(\$120.0)	(\$4.1)	(\$12.3)	
March	\$18.1	\$35.4	(\$24.3)	(\$1.0)	\$28.1	March	\$107.2	\$64.2	(\$110.8)	(\$4.5)	\$56.2	
April	\$18.1	\$4.0	(\$27.6)	(\$2.2)	(\$7.7)	April	\$107.7	\$4.8	(\$133.2)	(\$9.9)	(\$30.6)	
May	\$18.3	\$24.9	(\$25.9)	(\$1.1)	\$16.2	May	\$108.2	\$54.8	(\$118.6)	(\$4.9)	\$39.5	
June	\$18.3	\$9.3	(\$26.2)	(\$1.0)	\$0.4	June	\$108.3	\$10.0	(\$119.8)	(\$4.7)	(\$6.3)	
Total	\$191.9	\$156.9	(\$302.9)	(\$13.0)	\$32.9	Total	\$1,252.4	\$269.9	(\$1,392.9)	(\$58.6)	\$70.8	
					91%						95%	

<sup>\*</sup>Based on YTD April 2025



## **Highmark Shared Savings: Background**

Shared Savings Component	Detail De
Percent of Fees at Risk	35% of ASO fees at risk for "Total Cost of Care" Trend Guarantee
Calculation of baseline and target costs	Baseline and Target medical costs would be calculated on a Per-Employee-Per-Month (PEPM) basis using claims experience from active employees (non-Medicare pensioners are not included in this guarantee)
Highmark calculation of share savings relative to target	<ul> <li>Trend based on Target medical cost compared to Actual</li> <li>If trend based on Actual cost &lt; Target, then Highmark/ChristianaCare would share a portion of the savings with the GHIP</li> <li>If trend based on Actual cost &gt; Target, then Highmark would repay a portion of its fees to the GHIP ("shared financial risk")</li> <li>No reconciliation payments will be made if Actual PEPM is within 0.5% of Target PEPM (i.e., 0.5% greater or less than Target); results outside of the 0.5% threshold (i.e., shared savings/risk payments) will be based on the Target, not Target +/- 0.5%</li> </ul>
Highmark Shared Savings Frequency	Measured annually
Minimum Requirements	Guarantee varies based on size of commercial membership (must have >30k contracts to apply) and care management program option selected (see chart below)

Commercial Membership Scenario	Final Decision				
Common Stati Mornison Strip Coomanio	CCMU				
	<ul><li>3-year guarantee</li></ul>				
"A" – All Commercial Membership	<ul><li>4.25% trend</li></ul>				
7 Till Commorcial Monipolonip	\$14 PEPM cap on shared savings and shared financial risk				
	<ul><li>2-year guarantee</li></ul>				
"B" – Split Enrollment with ≥ 30,000 Commercial	■ 5.00% trend				
Contracts (Employees/Pensioners) on 7/1/2022	\$14 PEPM cap on shared savings and shared financial risk				
"C" – Split Enrollment with < 30,000 Commercial Contracts (Employees/Pensioners) on 7/1/2022	<ul><li>No guarantee</li></ul>				

- Committee members discussed key differences between each program's operations, mechanisms for engaging members and ability to influence members' site-of-care choices
- There was deliberation about the fact that, in general, care management programs are not "locked in" throughout the life of a TPA contract and can be changed, unlike most core administrative components of the State's contracts with the TPAs
- Based on the above and other considerations at the time, Committee members recommended that the **Highmark CCMU** ("Option 2") would be better suited to continue supporting plan participants for FY23.

The above components are not an exhaustive list of all Highmark Shared Savings. Please see the full Highmark contract for a full list of components.

### Highmark Shared Savings Review: July 1, 2023 – June 30, 2024

- The SEBC proceeded with Option B from the shared savings scenarios presented by Highmark.
- This is currently the 2nd year of the 2-year guarantee period, and WTW does not expect to account for future Shared Savings payments.
- Based on the Highmark annual review results, claims data provided by Merative, and the Highmark annual contract, we believe that the Shared Savings criteria have been met by Highmark.
  - These criteria include: Claim Administrator/Customer Service, Account Management, Network Management and Development
  - Target PEPM for the plan year starting on July 1, 2024 was developed using data from July 1, 2023 through June 30, 2024, complete with 3 months of run out
  - The Performance Guarantee (PG) terms specified in the Highmark contract exclude all medical pharmacy costs, all claims for high-cost claimants over \$250,000, and claims for Medicare and COBRA participants
- Based on WTW's review, we agree with the total amount due to Highmark of \$5,565,445 (includes \$338,061 due to the GHIP for missed operational and clinical PGs and shared savings due to Highmark in the amount of \$5,903,506).