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Executive Summary - December

| | Dec | ember Budget | De | cember Actual | Be | tter / (Worse) | Comment |
|-----------------------|-----|--------------|----|---------------|----|----------------|---|
| Premium Contributions | \$ | 82,430,000 | \$ | 83,210,000 | \$ | 780,000 | 0.9% Variance to Budget |
| Other Revenues | \$ | 11,620,000 | \$ | 12,180,000 | \$ | 560,000 | 4.8% Variance to Budget primarily due to a higher than expected EGWP payment |
| Claims | \$ | (92,450,000) | \$ | (103,360,000) | \$ | (10,910,000) | Medical, Rx and SurgeryPlus claims significantly higher than Budget and December 2022 |
| Expenses | \$ | (3,860,000) | \$ | (3,050,000) | \$ | 810,000 | -21.0% Variance to Budget |
| Total | \$ | (2,260,000) | \$ | (11,020,000) | \$ | (8,760,000) | YTD Deficit increased by \$8.8 million |

Fund Equity Balance now projected to be negative by end of April 2024 but may go negative by end of January

| | F | Y24 Budget | F١ | /24 Forecast | Be | tter / (Worse) | Comment |
|-----------------------|------|----------------|-----|----------------|----|----------------|---|
| Premium Contributions | \$ | 986,824,000 | \$ | 983,709,000 | \$ | (3,115,000) | -0.3% Variance to Budget |
| Other Revenues | \$ | 217,457,000 | \$ | 216,752,000 | \$ | (705,000) | Full year expected to be close to Budget due to higher Pharmacy rebates offset by a lower EGWP year-end reconciliation payment in January |
| Claims | \$ (| 1,213,655,000) | \$(| 1,248,430,000) | \$ | (34,775,000) | Prescription Drug, SurgeryPlus and Obesity medication claims expected to run high compared to Budget |
| Expenses | \$ | (46,691,000) | \$ | (49,245,000) | \$ | (2,554,000) | Total expenses worse than Budget for the month due to PrudentRx fees |
| Total | \$ | (56,065,000) | \$ | (97,214,000) | \$ | (41,149,000) | Full Year Deficit projected to be \$41.1 million worse than Budget |

All figures in the chart above have been rounded to the nearest \$1,000.

FY24 Budget versus Forecast

| FY24 BUDGET | July | August | September | October | November | December | January | February | March | April | May | June | Total |
|-----------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|--------------|--------------|----------------|----------------|----------------|----------------|
| Operating Revenues | | | | | | | | | | | | | |
| Premium Contributions | \$78.7 | \$82.2 | \$82.2 | \$82.4 | \$82.4 | \$82.4 | \$82.6 | \$82.6 | \$82.6 | \$82.8 | \$82.8 | \$82.8 | \$986.8 |
| Other Revenues | \$2.5 | \$36.4 | \$2.4 | \$10.0 | \$37.2 | \$11.6 | \$16.6 | \$38.3 | \$12.6 | \$3.1 | \$39.2 | \$7.7 | \$217.5 |
| Total Operating Revenues | \$81.2 | \$118.6 | \$84.7 | \$92.4 | \$119.6 | \$94.0 | \$99.2 | \$120.9 | \$95.2 | \$85.9 | \$122.0 | \$90.5 | \$1,204.3 |
| | | | | | | | | | | | | | |
| Operating Expenses | | | | | | | | | | | | | |
| Claims | \$91.1 | \$102.5 | \$94.5 | \$100.1 | \$89.2 | \$92.5 | \$112.6 | \$100.0 | \$103.7 | \$116.4 | \$107.4 | \$103.6 | \$1,213.7 |
| Other Expenses | \$4.2 | \$3.9 | \$3.9 | \$3.9 | \$3.9 | \$3.9 | \$3.9 | \$3.9 | \$3.9 | \$3.9 | \$3.9 | \$3.9 | \$46.7 |
| Total Operating Expenses | \$95.3 | \$106.4 | \$98.3 | \$104.0 | \$93.1 | \$96.3 | \$116.5 | \$103.8 | \$107.6 | \$120.3 | \$111.3 | \$107.5 | \$1,260.3 |
| | | | | | | | | | | | | | |
| Net Monthly Income | -\$14.0 | \$12.2 | -\$13.7 | -\$11.6 | \$26.5 | -\$02.3 | -\$17.3 | \$17.1 | -\$12.4 | -\$34.3 | \$10.7 | -\$17.0 | -\$56.1 |
| | | | | | | | | | | | | | |
| Ending Fund Equity Balance | \$44.8 | \$57.0 | \$43.3 | \$31.7 | \$58.3 | \$56.0 | \$38.7 | \$55.8 | \$43.4 | \$9.0 | \$19.8 | \$2.8 | \$02.8 |
| _ | | | | | | | | | | | | | |
| Reserves | Ф Т О 4 | Ф Т О 4 | Ф 7 О 4 | Ф 7 О 4 | Ф 7 О 4 | Ф Т О 4 | Ф 7 О 4 | #70.4 | 670.4 | Ф Т О 4 | Ф 7 О 4 | Ф 7 О 4 | Ф 7 О 4 |
| Claim Liability | \$72.4 | \$72.4 | \$72.4 | \$72.4 | \$72.4 | \$72.4 | \$72.4 | \$72.4 | \$72.4 | \$72.4 | \$72.4 | \$72.4 | \$72.4 |
| Minimum Reserve | \$28.8 | \$28.8 | \$28.8 | \$28.8 | \$28.8 | \$28.8 | \$28.8 | \$28.8 | \$28.8 | \$28.8 | \$28.8 | \$28.8 | \$28.8 |
| GHIP Surplus (After Reserves) | -\$56.4 | -\$44.2 | -\$57.9 | -\$69.5 | -\$42.9 | -\$45.2 | -\$62.5 | -\$45.4 | -\$57.8 | -\$92.2 | -\$81.4 | -\$98.4 | -\$98.4 |
| Offit Guipius (Atter Reserves) | Ψ00.4 | ψ++.2 | ψ07.5 | ψ03.5 | Ψ-12.3 | ψ+0.2 | ψ0 2 .0 | ψ+0 | ψ07.0 | Ψ32.2 | ψο1.4 | ψ30.4 | ψ30.4 |
| FY24 RE-FORECAST | July | August | September | October | November | December | January | February | March | April | May | June | Total |
| Operating Revenues | | | | | | | | | | | | | |
| Premium Contributions | \$78.3 | \$81.2 | \$82.1 | \$81.0 | \$81.5 | \$83.2 | \$82.6 | \$82.6 | \$82.6 | \$82.8 | \$82.8 | \$82.8 | \$983.7 |
| Other Revenues | \$2.5 | \$34.9 | \$2.5 | \$10.4 | \$40.9 | \$12.2 | \$6.5 | \$41.5 | \$12.6 | \$3.1 | \$42.0 | \$7.7 | \$216.8 |
| Total Operating Revenues | \$80.8 | \$116.1 | \$84.5 | \$91.4 | \$122.4 | \$95.4 | \$89.2 | \$124.2 | \$95.2 | \$86.0 | \$124.9 | \$90.5 | \$1,200.5 |
| | | | | | | | | | | | | | |
| Operating Expenses | | | | | | | | | | | | | |
| Claims | \$88.1 | \$108.2 | \$93.6 | \$106.4 | \$97.6 | \$103.4 | \$111.6 | \$104.3 | \$105.2 | \$117.4 | \$107.8 | \$104.9 | \$1,248.4 |
| Other Expenses | \$4.0 | \$3.7 | \$4.3 | \$4.4 | \$4.8 | \$3.1 | \$4.2 | \$4.2 | \$4.2 | \$4.2 | \$4.2 | \$4.2 | \$49.2 |
| Total Operating Expenses | \$92.1 | \$111.9 | \$97.8 | \$110.8 | \$102.3 | \$106.4 | \$115.8 | \$108.5 | \$109.4 | \$121.5 | \$112.0 | \$109.1 | \$1,297.7 |
| Net Monthly Income | -\$11.3 | \$4.2 | -\$13.3 | -\$19.4 | \$20.1 | -\$11.0 | -\$26.6 | \$15.7 | -\$14.2 | -\$35.6 | \$12.9 | -\$18.5 | -\$97.2 |
| net monthly moonic | Ψ11.0 | Ψτ.Δ | Ψ10.0 | ψ13.4 | Ψ20.1 | Ψ11.0 | Ψ20.0 | ψ10.7 | Ψ1-1.2 | ψου.σ | Ψ12.0 | ψ10.0 | ψ37.2 |
| Ending Fund Equity Balance | \$47.6 | \$51.7 | \$38.4 | \$19.0 | \$39.1 | \$28.0 | \$1.4 | \$17.1 | \$2.9 | -\$32.7 | -\$19.8 | -\$38.4 | -\$38.4 |
| | Ψ | ΨΟ 1.17 | ΨΟΟΙΙ | Ψ10.0 | ΨΟΟ. Ι | Ψ20.0 | Ψιιι | Ψιιιι | Ψ2.0 | Ψ02.1 | Ψ.σ.σ | Ψ 0 0.¬ | Ψ00 |
| Reserves | | | | | | | | | | | | | |
| Claim Liability | \$.0 | \$.0 | \$.0 | \$.0 | \$.0 | \$.0 | \$.0 | \$.0 | \$.0 | \$.0 | \$.0 | \$.0 | \$.0 |
| Minimum Reserve | \$28.8 | \$28.8 | \$28.8 | \$28.8 | \$28.8 | \$28.8 | \$28.8 | \$28.8 | \$28.8 | \$28.8 | \$28.8 | \$28.8 | \$28.8 |
| | Ψ20.0 | Ψ20.0 | Ψ20.0 | Ψ20.0 | Ψ20.0 | Ψ20.0 | Ψ20.0 |

\$10.3

-\$.8

-\$27.4

-\$11.7

-\$25.9

-\$61.5

-\$48.6

-\$9.8

-\$67.2

-\$67.2

GHIP Surplus (After Reserves)

Premium Contributions

| | Highmark | Aetna | Total | Highmark | Aetna | Total | Highmark | Aetna | Total |
|-----------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| July | \$ 62,475,578 | \$ 16,214,018 | \$ 78,689,596 | \$ 62,163,018 | \$ 16,140,136 | \$ 78,303,154 | \$ (312,560) | \$ (73,882) | \$ (386,442) |
| August | \$ 65,266,165 | \$ 16,955,820 | \$ 82,221,985 | \$ 64,575,034 | \$ 16,651,582 | \$ 81,226,617 | \$ (691,131) | \$ (304,238) | \$ (995,369) |
| September | \$ 65,266,165 | \$ 16,955,820 | \$ 82,221,985 | \$ 65,429,103 | \$ 16,641,879 | \$ 82,070,982 | \$ 162,937 | \$ (313,941) | \$ (151,003) |
| October | \$ 65,428,722 | \$ 16,998,051 | \$ 82,426,774 | \$ 64,340,351 | \$ 16,618,537 | \$ 80,958,889 | \$ (1,088,371) | \$ (379,514) | \$ (1,467,885) |
| November | \$ 65,428,722 | \$ 16,998,051 | \$ 82,426,774 | \$ 64,887,086 | \$ 16,624,755 | \$ 81,511,841 | \$ (541,637) | \$ (373,297) | \$ (914,933) |
| December | \$ 65,428,722 | \$ 16,998,051 | \$ 82,426,774 | \$ 66,369,201 | \$ 16,837,490 | \$ 83,206,691 | \$ 940,479 | \$ (160,562) | \$ 779,917 |
| January | \$ 65,591,684 | \$ 17,040,388 | \$ 82,632,073 | \$ 65,663,315 | \$ 16,972,227 | \$ 82,635,541 | \$ 71,630 | \$ (68,162) | \$ 3,469 |
| February | \$ 65,591,684 | \$ 17,040,388 | \$ 82,632,073 | \$ 65,663,315 | \$ 16,972,227 | \$ 82,635,541 | \$ 71,630 | \$ (68,162) | \$ 3,469 |
| March | \$ 65,591,684 | \$ 17,040,388 | \$ 82,632,073 | \$ 65,663,315 | \$ 16,972,227 | \$ 82,635,541 | \$ 71,630 | \$ (68,162) | \$ 3,469 |
| April | \$ 65,755,052 | \$ 17,082,830 | \$ 82,837,883 | \$ 65,826,992 | \$ 17,014,499 | \$ 82,841,491 | \$ 71,940 | \$ (68,331) | \$ 3,609 |
| May | \$ 65,755,052 | \$ 17,082,830 | \$ 82,837,883 | \$ 65,826,992 | \$ 17,014,499 | \$ 82,841,491 | \$ 71,940 | \$ (68,331) | \$ 3,609 |
| June | \$ 65,755,052 | \$ 17,082,830 | \$ 82,837,883 | \$ 65,826,992 | \$ 17,014,499 | \$ 82,841,491 | \$ 71,940 | \$ (68,331) | \$ 3,609 |
| Total | \$ 783,334,287 | \$ 203,489,467 | \$ 986,823,754 | \$ 782,234,715 | \$ 201,474,555 | \$ 983,709,270 | \$ (1,099,572) | \$ (2,014,912) | \$ (3,114,484) |

- Nearly 1% better than Budget for December.
- Full year projected to be about 0.3% lower than Budget.

Other Revenues

| | | | | | BUDGET | | | | | | | | | | | | AC | TUAL | / PROJEC | CTEC |) | | | | | |
|----------|---------------------------|------------------------|-----------------------|-----------------|------------------------------------|-------------------------|------|--------------------------|-------------------|------|------------|---------------------------|-------|------------------------|-----------------------|------|----------------|------|--------------------------------|------|------------------------|------|----------|------------------|-------|-------------|
| | EGWP Direct Subsidy | Federal Reinsurance | Commercial Rebates | EGWP Rebates | EGWP Year-end Reconciliation | Coverage Gap Discour | | cicipating oup Fees I | Other Revenues | S | Total | EGWP Direct Subsidy | D | Federal Reinsurance | Commercial Rebates | | EGWP ebates | Ye | EGWP ear-end onciliation | Ga | Coverage p Discount | | | Other Revenue | s | Total |
| July | \$ 4,835 | \$ 1,933,426 | \$ - | \$ - | \$ - | \$ - | \$ | 607,349 | \$ - | \$ | 2,545,610 | \$ 4,996 | 6 \$ | 1,938,026 | \$ - | \$ | - | \$ | - | \$ | - | \$ | 557,634 | \$ 39,00 | 5 \$ | 2,539,662 |
| August | \$ (95,393) | \$ 1,933,426 | \$18,905,075 | \$15,013,124 | \$ - | \$ - | \$ | 607,349 | \$ - | \$ 3 | 36,363,582 | \$(146,427 | 7) \$ | 1,947,349 | \$ 17,466,141 | \$14 | ,971,865 | \$ | - | \$ | - | \$ | 608,217 | \$ 15,62 | 24 \$ | 34,862,770 |
| Septembe | \$ (95,393) | \$ 1,933,426 | \$ - | \$ - | \$ - | \$ - | \$ | 607,349 | \$ - | \$ | 2,445,382 | \$(146,661 | 1) \$ | 1,949,984 | \$ - | \$ | - | \$ | - | \$ | - | \$ | 638,674 | \$ 15,5 | 1 \$ | 2,457,508 |
| October | \$(143,446) | \$ 1,938,241 | \$ - | \$ - | \$ - | \$ 7,548,906 | \$ | 608,862 | \$ - | \$ | 9,952,563 | \$(151,912 | 2) \$ | 1,955,997 | \$ - | \$ | - | \$ | - | \$ | 8,044,939 | \$ | 576,088 | \$ 15,52 | 28 \$ | 10,440,640 |
| November | \$(143,446) | \$ 1,938,241 | \$19,946,440 | \$14,806,609 | \$ - | \$ - | \$ | 608,862 | \$ - | \$ 3 | 37,156,706 | \$(158,062 | 2) \$ | 1,956,335 | \$ 23,288,874 | \$15 | ,159,184 | \$ | - | \$ | - | \$ | 599,611 | \$ 19,13 | 5 \$ | 40,865,077 |
| December | \$(143,446) | \$ 1,938,241 | \$ - | \$ - | \$ - | \$ 9,213,030 |) \$ | 608,862 | \$ - | \$ 1 | 11,616,687 | \$(159,506 | 6) \$ | 1,959,105 | \$ - | \$ | - | \$ | - | \$ | 9,693,127 | \$ | 671,652 | \$ 16,3 | 1 \$ | 12,180,689 |
| January | \$ 258,846 | \$ 2,234,529 | \$ - | \$ - | \$ 13,466,470 | \$ - | \$ | 610,379 | \$ - | \$ 1 | 16,570,223 | \$ 258,846 | 6 \$ | 2,234,529 | \$ - | \$ | - | \$ | 3,424,953 | \$ | - | \$ | 610,379 | \$ - | \$ | 6,528,707 |
| February | \$ 258,846 | \$ 2,234,529 | \$20,234,251 | \$14,931,948 | \$ - | \$ - | \$ | 610,379 | \$ - | \$ 3 | 38,269,952 | \$ 258,846 | 6 \$ | 2,234,529 | \$ 23,288,874 | \$15 | ,141,107 | \$ | - | \$ | - | \$ | 610,379 | \$ - | \$ | 41,533,734 |
| March | \$ 258,846 | \$ 2,234,529 | \$ - | \$ - | \$ - | \$ 9,446,543 | \$ | 610,379 | \$ - | \$ 1 | 12,550,297 | \$ 258,846 | 6 \$ | 2,234,529 | \$ - | \$ | - | \$ | - | \$ | 9,446,543 | \$ | 610,379 | \$ - | \$ | 12,550,297 |
| April | \$ 259,490 | \$ 2,240,095 | \$ - | \$ - | \$ - | \$ - | \$ | 611,899 | \$ - | \$ | 3,111,484 | \$ 259,490 |) \$ | 2,240,095 | \$ - | \$ | - | \$ | - | \$ | - | \$ | 611,899 | \$ - | \$ | 3,111,484 |
| May | \$ 259,490 | \$ 2,240,095 | \$20,697,953 | \$15,396,565 | \$ - | \$ - | \$ | 611,899 | \$ - | \$ 3 | 39,206,002 | \$ 259,490 |) \$ | 2,240,095 | \$ 23,288,874 | \$15 | ,612,233 | \$ | - | \$ | - | \$ | 611,899 | \$ - | \$ | 42,012,591 |
| June | \$ 259,490 | \$ 2,240,095 | \$ - | \$ - | \$ - | \$ 4,557,489 | \$ | 611,899 | \$ - | \$ | 7,668,973 | \$ 259,490 |) \$ | 2,240,095 | \$ - | \$ | - | \$ | - | \$ | 4,557,489 | \$ | 611,899 | \$ - | \$ | 7,668,973 |
| Total | \$ 938,720 | \$25,038,872 | \$79,783,719 | \$60,148,247 | \$ 13,466,470 | \$30,765,967 | \$ 7 | ,315,468 | \$ - | \$21 | 17,457,462 | \$ 797,438 | 8 \$ | 25,130,668 | \$ 87,332,763 | \$60 | ,884,388 | \$ | 3,424,953 | \$3 | 31,742,098 | \$ 7 | ,318,708 | \$ 121,11 | 4 \$2 | 216,752,131 |

 Higher than expected Coverage Gap Discount payment for December.

| | | | | | | | | BET | TE | R / (WORSE) | - 5º | % | | | | |
|-----------|-------|-----------------------|----|----------------------|----|-----------------------|----|-----------------|----|-----------------------------------|------|------------------------|-------------------------|----|---------------|--------------------|
| | Di | GWP irect bsidy | Re | Federal insurance | С | commercial Rebates | ı | EGWP Rebates | Re | EGWP Year-end econciliation | | Coverage p Discount | rticipating oup Fees | R | Other evenues | Total |
| July | \$ | 161 | \$ | 4,600 | \$ | - | \$ | - | \$ | - | \$ | - | \$ (49,715) | \$ | 39,005 | \$ (5,949) |
| August | \$ (5 | 51,034) | \$ | 13,924 | \$ | (1,438,935) | \$ | (41,259) | \$ | - | \$ | - | \$ 867 | \$ | 15,624 | \$ (1,500,812) |
| September | \$ (5 | 51,268) | \$ | 16,559 | \$ | - | \$ | - | \$ | - | \$ | - | \$ 31,325 | \$ | 15,511 | \$ 12,126 |
| October | \$ | (8,466) | \$ | 17,756 | \$ | - | \$ | - | \$ | - | \$ | 496,033 | \$ (32,775) | \$ | 15,528 | \$ 488,077 |
| November | \$ (1 | 14,616) | \$ | 18,094 | \$ | 3,342,435 | \$ | 352,574 | \$ | - | \$ | - | \$ (9,251) | \$ | 19,135 | \$ 3,708,371 |
| December | \$ (1 | 16,060) | \$ | 20,864 | \$ | - | \$ | - | \$ | - | \$ | 480,097 | \$ 62,790 | \$ | 16,311 | \$ 564,002 |
| January | \$ | - | \$ | - | \$ | - | \$ | - | \$ | (10,041,517) | \$ | - | \$ - | \$ | - | \$ (10,041,517) |
| February | \$ | - | \$ | - | \$ | 3,054,624 | \$ | 209,159 | \$ | - | \$ | - | \$ - | \$ | - | \$ 3,263,783 |
| March | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ - | \$ | - | \$ - |
| April | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ - | \$ | - | \$ - |
| May | \$ | - | \$ | - | \$ | 2,590,921 | \$ | 215,667 | \$ | - | \$ | - | \$ - | \$ | - | \$ 2,806,588 |
| June | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ - | \$ | - | \$ - |
| Total | \$(14 | 41,282) | \$ | 91,796 | \$ | 7,549,045 | \$ | 736,142 | \$ | (10,041,517) | \$ | 976,130 | \$ 3,241 | \$ | 121,114 | \$ (705,331) |

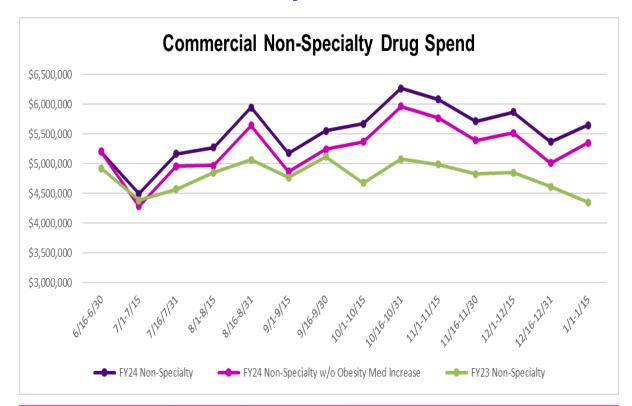
Claims

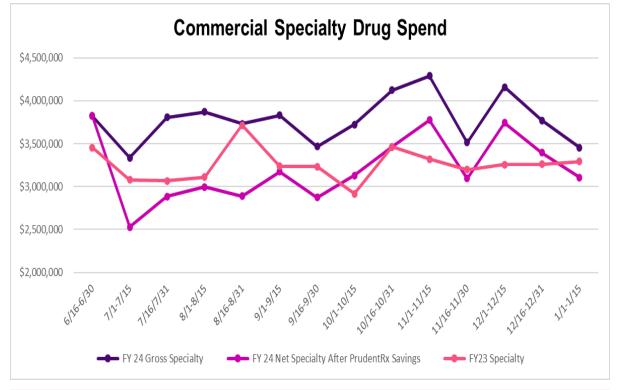
| | | | FY24 | BUD | GET | | | | | | | | FY24 ACTUA | L / I | PROJECTED | | | | |
|-----------|----------------|----------------|---------------|------|-------------|-----|------------|---------------|-------|------------|-------------------|----|---------------|-------|-------------|----|------------------|------|--------------|
| | Highmark | Aetna | CVS Commercia | ı | CVS Part D | Sui | rgery Plus | Total | Н | ighmark | Aetna | C' | VS Commercial | (| CVS Part D | | Surgery Plus | | Total |
| July | \$ 45,578,936 | \$ 13,597,954 | \$ 16,171,54 | 5 \$ | 15,320,283 | \$ | 389,268 | 91,057,985 | \$ 4 | 13,665,576 | \$ 12,360,046 | \$ | 16,047,371 | \$ | 14,901,785 | \$ | 1,170,789 | \$ | 88,145,566 |
| August | \$ 56,973,670 | \$ 13,597,954 | \$ 16,171,54 | 5 \$ | 15,320,283 | \$ | 486,585 | 102,550,036 | \$ 6 | 61,041,710 | \$ 13,012,239 | \$ | 16,321,729 | \$ | 16,365,344 | \$ | 1,429,373 | \$ | 108,170,395 |
| September | \$ 45,578,936 | \$ 16,997,442 | \$ 16,171,54 | 5 \$ | 15,320,283 | \$ | 389,268 | 94,457,473 | \$ 4 | 10,663,228 | \$ 17,038,726 | \$ | 17,195,596 | \$ | 17,622,625 | \$ | 1,035,904 | \$ | 93,556,079 |
| October | \$ 54,198,812 | \$ 12,935,676 | \$ 16,762,15 | 6 \$ | 15,786,441 | \$ | 370,309 | 100,053,394 | \$ 5 | 57,903,366 | \$ 13,981,855 | \$ | 17,229,005 | \$ | 15,626,991 | \$ | 1,673,390 | \$ | 106,414,606 |
| November | \$ 43,359,050 | \$ 12,935,676 | \$ 16,762,15 | 6 \$ | 15,786,441 | \$ | 462,886 | 89,306,209 | \$ 4 | 16,223,647 | \$ 12,618,593 | \$ | 19,592,210 | \$ | 17,853,432 | \$ | 1,270,067 | \$ | 97,557,948 |
| December | \$ 43,359,050 | \$ 16,169,595 | \$ 16,762,15 | 6 \$ | 15,786,441 | \$ | 370,309 | 92,447,550 | \$ 4 | 19,930,371 | \$ 15,754,040 | \$ | 18,419,559 | \$ | 17,997,646 | \$ | 1,256,750 | \$ | 103,358,366 |
| January | \$ 62,937,937 | \$ 15,021,450 | \$ 17,519,70 | 4 \$ | 16,632,145 | \$ | 537,523 | 112,648,758 | \$ 6 | 52,937,937 | \$ 15,021,450 | \$ | 17,228,650 | \$ | 15,373,128 | \$ | 1,037,523 | \$ | 111,598,688 |
| February | \$ 50,350,350 | \$ 15,021,450 | \$ 17,519,70 | 4 \$ | 16,632,145 | \$ | 430,018 | 99,953,666 | \$ 5 | 50,350,350 | \$ 15,021,450 | \$ | 19,270,572 | \$ | 18,733,089 | \$ | 930,018 | \$ | 104,305,478 |
| March | \$ 50,350,350 | \$ 18,776,813 | \$ 17,519,70 | 4 \$ | 16,632,145 | \$ | 430,018 | 103,709,029 | \$ 5 | 50,350,350 | \$ 18,776,813 | \$ | 18,697,766 | \$ | 16,489,430 | \$ | 930,018 | \$ | 105,244,376 |
| April | \$ 63,494,035 | \$ 15,154,175 | \$ 19,076,60 | 9 \$ | 18,165,169 | \$ | 433,818 | 116,323,806 | \$ 6 | 63,494,035 | \$ 15,154,175 | \$ | 20,198,683 | \$ | 17,586,284 | \$ | 933,818 | \$ | 117,366,994 |
| May | \$ 50,795,228 | \$ 18,942,718 | \$ 19,076,60 | 9 \$ | 18,165,169 | \$ | 542,272 | 107,521,997 | \$ 5 | 50,795,228 | \$ 18,942,718 | \$ | 19,761,513 | \$ | 17,282,676 | \$ | 1,042,272 | \$ | 107,824,407 |
| June | \$ 50,795,228 | \$ 15,154,175 | \$ 19,076,60 | 9 \$ | 18,165,169 | \$ | 433,818 | 103,624,999 | \$ 5 | 50,795,228 | \$ 15,154,175 | \$ | 18,791,841 | \$ | 19,212,326 | \$ | 933,818 | \$ | 104,887,387 |
| Total | \$ 617,771,583 | \$ 184,305,077 | \$ 208,590,04 | 0 \$ | 197,712,114 | \$ | 5,276,089 | 1,213,654,903 | \$ 62 | 28,151,026 | \$ 182,836,278 | \$ | 218,754,494 | \$: | 205,044,754 | \$ | 13,643,739 | \$ 1 | ,248,430,291 |
| | | | | | | | | | | | | | | | 113.6% | Ne | ed to tie to LTC | | |

- December claims nearly 14% higher than prior year.
- SurgeryPlus claims higher than projected but likely producing better results and lower overall cost further analysis needed.
- Cost of coverage for obesity medications significantly higher than originally estimated.

| | | | (BETTER) / | W | ORSE - 3% | | |
|-------------------|-------------------|----|---------------|----|-------------|-----------------|-------------------|
| Highmark | Aetna | C | /S Commercial | (| CVS Part D | Surgery Plus | Total |
| \$ (1,913,360) | \$ (1,237,908) | \$ | (124,174) | \$ | (418,498) | \$ 781,521 | \$ (2,912,419) |
| \$ 4,068,039 | \$ (585,715) | \$ | 150,184 | \$ | 1,045,062 | \$ 942,789 | \$ 5,620,359 |
| \$ (4,915,709) | \$ 41,284 | \$ | 1,024,052 | \$ | 2,302,342 | \$ 646,636 | \$ (901,394) |
| \$ 3,704,554 | \$ 1,046,179 | \$ | 466,849 | \$ | (159,450) | \$ 1,303,081 | \$ 6,361,212 |
| \$ 2,864,597 | \$ (317,083) | \$ | 2,830,054 | \$ | 2,066,991 | \$ 807,181 | \$ 8,251,740 |
| \$ 6,571,321 | \$ (415,555) | \$ | 1,657,404 | \$ | 2,211,205 | \$ 886,442 | \$ 10,910,816 |
| \$ - | \$ - | \$ | (291,054) | \$ | (1,259,017) | \$ 500,000 | \$ (1,050,070) |
| \$ - | \$ - | \$ | 1,750,868 | \$ | 2,100,944 | \$ 500,000 | \$ 4,351,812 |
| \$ - | \$ - | \$ | 1,178,062 | \$ | (142,714) | \$ 500,000 | \$ 1,535,347 |
| \$ - | \$ - | \$ | 1,122,074 | \$ | (578,886) | \$ 500,000 | \$ 1,043,188 |
| \$ - | \$ - | \$ | 684,903 | \$ | (882,494) | \$ 500,000 | \$ 302,410 |
| \$ - | \$ - | \$ | (284,769) | \$ | 1,047,157 | \$ 500,000 | \$ 1,262,388 |
| \$ 10,379,442 | \$ (1,468,798) | \$ | 10,164,454 | \$ | 7,332,641 | \$ 8,367,650 | \$ 34,775,389 |

Commercial Pharmacy Claims





- Non-Specialty (excluding weight loss medications):
 - 9.7% YTD trend
 - 4.4% through October 1st, 14.9% thereafter

- Specialty (prior to PrudentRx savings):
 - 16.0% YTD trend
 - 13.0% through October 1st, 19.1% thereafter

PrudentRx

| | | | | FY | 24 BUDGET | | | | | | | ACTU | JAL | FY24 / PROJEC | CTE | D | |
|-----------|----|--------------|--------------------|----|-----------------------|----|--------------|-------------------|----|---------------|----|----------------|-----|-----------------------|-----|---------------|-------------------|
| | N | on-Specialty | Gross Specialty | f | Prudent Rx Savings | N | et Specialty | Total | ١ | Non-Specialty | G | ross Specialty | | Prudent Rx Savings | N | let Specialty | Total |
| July | \$ | 9,850,393 | \$ 7,251,152 | \$ | (930,000) | \$ | 6,321,152 | \$ 16,171,545 | \$ | 9,697,581 | \$ | 7,158,126 | \$ | (808,336) | \$ | 6,349,790 | \$ 16,047,371 |
| August | \$ | 10,243,779 | \$ 6,857,765 | \$ | (930,000) | \$ | 5,927,765 | \$ 16,171,545 | \$ | 10,438,249 | \$ | 7,681,048 | \$ | (1,797,569) | \$ | 5,883,479 | \$ 16,321,729 |
| September | \$ | 9,196,218 | \$ 7,719,326 | \$ | (744,000) | \$ | 6,975,326 | \$ 16,171,545 | \$ | 11,130,482 | \$ | 7,564,560 | \$ | (1,499,446) | \$ | 6,065,114 | \$ 17,195,596 |
| October | \$ | 10,680,756 | \$ 6,825,399 | \$ | (744,000) | \$ | 6,081,399 | \$ 16,762,156 | \$ | 11,227,364 | \$ | 7,190,731 | \$ | (1,189,090) | \$ | 6,001,641 | \$ 17,229,005 |
| November | \$ | 9,853,153 | \$ 7,529,003 | \$ | (620,000) | \$ | 6,909,003 | \$ 16,762,156 | \$ | 12,353,914 | \$ | 8,414,062 | \$ | (1,175,767) | \$ | 7,238,295 | \$ 19,592,210 |
| December | \$ | 10,219,025 | \$ 7,163,131 | \$ | (620,000) | \$ | 6,543,131 | \$ 16,762,156 | \$ | 9,697,581 | \$ | 7,676,854 | \$ | (841,236) | \$ | 6,835,619 | \$ 16,533,200 |
| January | \$ | 10,742,805 | \$ 7,272,899 | \$ | (496,000) | \$ | 6,776,899 | \$ 17,519,704 | \$ | 10,438,249 | \$ | 7,229,724 | \$ | (727,188) | \$ | 6,502,536 | \$ 16,940,785 |
| February | \$ | 9,503,216 | \$ 8,512,488 | \$ | (496,000) | \$ | 8,016,488 | \$ 17,519,704 | \$ | 11,130,482 | \$ | 8,819,244 | \$ | (679,154) | \$ | 8,140,090 | \$ 19,270,573 |
| March | \$ | 10,168,473 | \$ 7,661,231 | \$ | (310,000) | \$ | 7,351,231 | \$ 17,519,704 | \$ | 11,227,364 | \$ | 7,937,312 | \$ | (466,910) | \$ | 7,470,402 | \$ 18,697,766 |
| April | \$ | 11,482,455 | \$ 7,904,154 | \$ | (310,000) | \$ | 7,594,154 | \$ 19,076,609 | \$ | 12,353,914 | \$ | 8,188,988 | \$ | (344,220) | \$ | 7,844,768 | \$ 20,198,683 |
| May | \$ | 10,453,421 | \$ 8,623,188 | \$ | - | \$ | 8,623,188 | \$ 19,076,609 | \$ | 11,583,941 | \$ | 8,933,933 | \$ | (110,236) | \$ | 8,823,697 | \$ 20,407,638 |
| June | \$ | 10,712,279 | \$ 8,364,330 | \$ | | \$ | 8,364,330 | \$ 19,076,609 | \$ | 11,018,070 | \$ | 8,665,747 | \$ | - | \$ | 8,665,747 | \$ 19,683,817 |
| Total | \$ | 123,105,975 | \$ 91,684,065 | \$ | (6,200,000) | \$ | 85,484,065 | \$ 208,590,040 | \$ | 132,297,193 | \$ | 95,460,330 | \$ | (9,639,151) | \$ | 85,821,179 | \$ 218,118,372 |



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Expenses

| | | | | BUI | DGET | | | | | | | | ACTUAL / F | ROJECTE | | | | | |
|-----------|--------------------|--------------------|------------------------|-------------------|-----------------|------------|---------------|------------|--------------------|----|--------------------|------------------------|-------------------|-----------------|---------|---------------|----|------------|------------|
| | Program & ASO Fees | Office Expenses | Employee Assistance | Data Warehouse | Consulting Fees | COBRA Fees | ACA Fees | Total | Program & ASO Fees | _ | Office expenses | Employee Assistance | Data Warehouse | Consult Fees | ing | COBRA Fees | AC | CA Fees | Total |
| July | \$ 3,307,357 | \$ 309,955 | \$ 39,979 | \$ 60,216 | \$ 125,000 | \$ 7,568 | \$ 365,828 \$ | 4,215,902 | \$ 3,274,467 | \$ | 215,393 | \$ 34,882 | \$ 39,125 | \$ 40 | ,753 | \$ 4,731 | \$ | 362,611 \$ | 3,971,961 |
| August | \$ 3,307,357 | \$ 309,955 | \$ 39,979 | \$ 60,216 | \$ 125,000 | \$ 7,568 | \$ - \$ | 3,850,075 | \$ 3,247,187 | \$ | 207,690 | \$ 35,092 | \$ 39,633 | \$ 210 | ,264 | \$ 6,019 | \$ | - \$ | 3,745,884 |
| September | \$ 3,307,357 | \$ 309,955 | \$ 39,979 | \$ 60,216 | \$ 125,000 | \$ 7,568 | \$ - \$ | 3,850,075 | \$ 3,959,281 | \$ | 241,452 | \$ 52,569 | \$ 25,728 | \$ 5 | ,000 \$ | \$ 8,463 | \$ | - \$ | 4,292,492 |
| October | \$ 3,314,252 | \$ 309,955 | \$ 39,979 | \$ 60,216 | \$ 125,000 | \$ 7,568 | \$ - \$ | 3,856,969 | \$ 3,955,119 | \$ | 224,467 | \$ 52,623 | \$ 39,633 | \$ 121 | ,529 | \$ 16,349 | \$ | - \$ | 4,409,720 |
| November | \$ 3,314,252 | \$ 309,955 | \$ 39,979 | \$ 60,216 | \$ 125,000 | \$ 7,568 | \$ - \$ | 3,856,969 | \$ 3,868,100 | \$ | 429,414 | \$ 34,939 | \$ 39,633 | \$ 376 | ,606 | \$ 7,741 | \$ | - \$ | 4,756,433 |
| December | \$ 3,314,252 | \$ 309,955 | \$ 39,979 | \$ 60,216 | \$ 125,000 | \$ 7,568 | \$ - \$ | 3,856,969 | \$ 2,556,186 | \$ | 294,611 | \$ 34,986 | \$ 39,633 | \$ 121 | ,666 \$ | \$ 7,230 | \$ | - \$ | 3,054,312 |
| January | \$ 3,321,163 | \$ 309,955 | \$ 39,979 | \$ 60,216 | \$ 125,000 | \$ 7,568 | \$ - \$ | 3,863,881 | \$ 3,571,163 | \$ | 339,436 | \$ 39,689 | \$ 68,678 | \$ 138 | ,220 | 7,956 | \$ | 357 \$ | 4,165,501 |
| February | \$ 3,321,163 | \$ 309,955 | \$ 39,979 | \$ 60,216 | \$ 125,000 | \$ 7,568 | \$ - \$ | 3,863,881 | \$ 3,571,163 | \$ | 339,436 | \$ 39,689 | \$ 68,678 | \$ 138 | ,220 | 7,956 | \$ | 357 \$ | 4,165,501 |
| March | \$ 3,321,163 | \$ 309,955 | \$ 39,979 | \$ 60,216 | \$ 125,000 | \$ 7,568 | \$ - \$ | 3,863,881 | \$ 3,571,163 | \$ | 339,436 | \$ 39,689 | \$ 68,678 | \$ 138 | ,220 | 7,956 | \$ | 357 \$ | 4,165,501 |
| April | \$ 3,328,092 | \$ 309,955 | \$ 39,979 | \$ 60,216 | \$ 125,000 | \$ 7,568 | \$ - \$ | 3,870,810 | \$ 3,578,092 | \$ | 339,436 | \$ 39,689 | \$ 68,678 | \$ 138 | ,220 | 7,956 | \$ | 357 \$ | 4,172,430 |
| May | \$ 3,328,092 | \$ 309,955 | \$ 39,979 | \$ 60,216 | \$ 125,000 | \$ 7,568 | \$ - \$ | 3,870,810 | \$ 3,578,092 | \$ | 339,436 | \$ 39,689 | \$ 68,678 | \$ 138 | ,220 | 7,956 | \$ | 357 \$ | 4,172,430 |
| June | \$ 3,328,092 | \$ 309,955 | \$ 39,979 | \$ 60,216 | \$ 125,000 | \$ 7,568 | \$ - \$ | 3,870,810 | \$ 3,578,092 | \$ | 339,436 | \$ 39,689 | \$ 68,678 | \$ 138 | ,220 | 7,956 | \$ | 357 \$ | 4,172,430 |
| Total | \$ 39,812,591 | \$ 3,719,461 | \$ 479,742 | \$ 722,592 | \$ 1,500,000 | \$ 90,820 | \$ 365,828 \$ | 46,691,033 | \$ 42,308,106 | \$ | 3,649,645 | \$ 483,223 | \$ 635,457 | \$ 1,705 | ,139 | 98,269 | \$ | 364,755 \$ | 49,244,594 |

| | | | | | (| BETTER)/WO | DR | SE - 15% | | | | |
|---------|--------------------|----|--------------------|-----------------------|----|-------------------|----|--------------------|---------------|------------------|---|-----------|
| | Program & ASO Fees | E | Office Expenses | Employee ssistance | V | Data /arehouse | (| Consulting Fees | COBRA Fees | ACA Fees | | Total |
| / | \$ (32,890) | \$ | (94,562) | \$ (5,097) | \$ | (21,091) | \$ | (84,248) | \$ (2,838) | \$ (3,217) \$ | 5 | (243,942) |
| gust | \$ (60,170) | \$ | (102,265) | \$ (4,887) | \$ | (20,583) | \$ | 85,264 | \$ (1,550) | \$ - 9 | 6 | (104,191) |
| ptember | \$ 651,924 | \$ | (68,503) | \$ 12,591 | \$ | (34,488) | \$ | (120,000) | \$ 894 | \$ - 9 | 6 | 442,417 |
| tober | \$ 640,868 | \$ | (85,488) | \$ 12,645 | \$ | (20,583) | | (3,471) | \$ 8,780 | \$ - \$ | } | 552,751 |
| vember | \$ 553,849 | \$ | 119,459 | \$ (5,040) | \$ | (20,583) | \$ | 251,606 | \$ 172 | \$ - 9 | | 899,464 |
| ecember | \$ (758,065) | \$ | (15,344) | \$ (4,993) | \$ | (20,583) | \$ | (3,335) | \$ | \$ - 9 | 5 | (802,657) |
| nuary | \$ 250,000 | \$ | 29,481 | \$ (290) | \$ | 8,462 | \$ | 13,220 | \$ 388 | \$ 357 | 5 | 301,620 |
| oruary | \$ 250,000 | \$ | 29,481 | \$ (290) | \$ | 8,462 | \$ | 13,220 | \$ | \$ 357 | 5 | 301,620 |
| arch | \$ 250,000 | \$ | 29,481 | \$ (290) | \$ | 8,462 | \$ | 13,220 | \$ 388 | \$ 357 | 6 | 301,620 |
| ril | \$ 250,000 | \$ | 29,481 | \$ | \$ | | \$ | 13,220 | \$ | \$ 357 | 5 | 301,620 |
| у | \$ 250,000 | \$ | 29,481 | \$ (290) | \$ | 8,462 | \$ | 13,220 | \$ 388 | \$ 357 | 5 | 301,620 |
| ne | \$ 250,000 | \$ | 29,481 | \$ | \$ | | \$ | 13,220 | \$ | \$ 357 | 5 | 301,620 |
| al | \$ 2,495,515 | \$ | (69,816) | \$ 3,481 | \$ | (87,135) | \$ | 205,139 | \$ 7,450 | \$ (1,072) \$ | | 2,553,562 |

Enrollment

| | | | BUDG | ET | | | | | ACTUAL / PF | ROJECTED | | |
|-----------|----------------------|-------------|----------|-------|-----------|--------|----------------------|-------------|-------------|----------|-----------|--------|
| Contracts | First State Basic | Comp PPO | CDH Gold | НМО | Medicfill | Total | First State Basic | Comp PPO | CDH Gold | НМО | Medicfill | Total |
| July | 4,104 | 30,222 | 3,503 | 8,740 | 29,568 | 76,138 | 4,048 | 30,645 | 3,623 | 8,473 | 29,651 | 76,440 |
| August | 4,110 | 30,261 | 3,507 | 8,752 | 29,607 | 76,236 | 4,065 | 30,651 | 3,614 | 8,461 | 29,716 | 76,507 |
| September | 4,115 | 30,301 | 3,512 | 8,763 | 29,645 | 76,335 | 4,054 | 30,488 | 3,596 | 8,410 | 29,819 | 76,367 |
| October | 4,120 | 30,340 | 3,516 | 8,774 | 29,683 | 76,434 | 4,117 | 30,491 | 3,600 | 8,379 | 29,834 | 76,421 |
| November | 4,126 | 30,379 | 3,521 | 8,786 | 29,722 | 76,533 | 4,164 | 30,484 | 3,611 | 8,389 | 29,847 | 76,495 |
| December | 4,131 | 30,419 | 3,525 | 8,797 | 29,761 | 76,633 | | | | | | 76,558 |
| January | 4,136 | 30,458 | 3,530 | 8,809 | 29,799 | 76,732 | 4,171 | 30,535 | 3,617 | 8,403 | 29,897 | 76,622 |
| February | 4,142 | 30,498 | 3,534 | 8,820 | 29,838 | 76,831 | | | | | | 76,686 |
| March | 4,147 | 30,537 | 3,539 | 8,831 | 29,876 | 76,931 | 4,178 | 30,585 | 3,623 | 8,417 | 29,946 | 76,749 |
| April | 4,152 | 30,577 | 3,544 | 8,843 | 29,915 | 77,031 | | | | | | 76,813 |
| May | 4,158 | 30,616 | 3,548 | 8,854 | 29,954 | 77,131 | 4,185 | 30,636 | 3,629 | 8,431 | 29,996 | 76,877 |
| June | 4,163 | 30,656 | 3,553 | 8,866 | 29,993 | 77,231 | | | | | | 76,940 |
| Average | 4,134 | 30,439 | 3,528 | 8,803 | 29,780 | 76,683 | 4,141 | 30,571 | 3,617 | 8,419 | 29,874 | 76,623 |

| | | | FY24 BU | JDGET | | FY24 ACTUAL / PROJECTED | | | | | | | |
|-----------|-------------------------|-------------|----------|--------|-----------|-------------------------|-------------------------|-------------|----------|--------|-----------|---------|--|
| Members | First State Basic | Comp PPO | CDH Gold | НМО | Medicfill | Total | First State Basic | Comp PPO | CDH Gold | НМО | Medicfill | Total | |
| July | 7,292 | 67,633 | 7,489 | 19,975 | 29,561 | 131,950 | 7,246 | 68,376 | 7,732 | 19,295 | 29,651 | 132,300 | |
| August | 7,299 | 67,704 | 7,497 | 19,996 | 29,593 | 132,089 | 7,284 | 68,434 | 7,715 | 19,251 | 29,716 | 132,400 | |
| September | 7,307 | 67,776 | 7,505 | 20,017 | 29,624 | 132,229 | 7,281 | 68,074 | 7,668 | 19,138 | 29,819 | 131,980 | |
| October | 7,315 | 67,848 | 7,513 | 20,039 | 29,655 | 132,369 | 7,375 | 68,065 | 7,681 | 19,070 | 29,834 | 132,025 | |
| November | 7,323 | 67,920 | 7,521 | 20,060 | 29,687 | 132,510 | 7,425 | 68,070 | 7,722 | 19,097 | 29,847 | 132,161 | |
| December | 7,330 | 67,991 | 7,529 | 20,081 | 29,718 | 132,650 | | | | | | 132,271 | |
| January | 7,338 | 68,064 | 7,537 | 20,102 | 29,750 | 132,790 | 7,437 | 68,183 | 7,735 | 19,129 | 29,897 | 132,380 | |
| February | 7,346 | 68,136 | 7,545 | 20,124 | 29,781 | 132,931 | | | | | | 132,490 | |
| March | 7,354 | 68,208 | 7,553 | 20,145 | 29,813 | 133,072 | 7,450 | 68,296 | 7,748 | 19,160 | 29,946 | 132,600 | |
| April | 7,362 | 68,280 | 7,561 | 20,166 | 29,844 | 133,213 | | | | | | 132,710 | |
| May | 7,369 | 68,352 | 7,569 | 20,188 | 29,876 | 133,354 | 7,462 | 68,410 | 7,761 | 19,192 | 29,996 | 132,820 | |
| June | 7,377 | 68,425 | 7,577 | 20,209 | 29,908 | 133,495 | 7,468 | 68,466 | 7,767 | 19,208 | 30,021 | 132,930 | |
| Average | 7,334 | 68,028 | 7,533 | 20,092 | 29,734 | 132,721 | 7,397 | 68,258 | 7,729 | 19,165 | 29,874 | 132,422 | |

| | HIGHER / (LOWER) | | | | | | | | | | |
|-----------|----------------------|-------------|----------|-------|-----------|-------|--|--|--|--|--|
| | First State Basic | Comp PPO | CDH Gold | НМО | Medicfill | Total | | | | | |
| July | (56) | 423 | 120 | (267) | 83 | 302 | | | | | |
| August | (45) | 390 | 107 | (291) | 109 | 271 | | | | | |
| September | (61) | 187 | 84 | (353) | 174 | 32 | | | | | |
| October | (3) | 151 | 84 | (395) | 151 | (13) | | | | | |
| November | 38 | 105 | 90 | (397) | 125 | (38) | | | | | |
| December | 36 | 91 | 89 | (401) | 111 | (74) | | | | | |
| January | 35 | 77 | 87 | (406) | 97 | (110) | | | | | |
| February | 33 | 62 | 86 | (410) | 84 | (146) | | | | | |
| March | 31 | 48 | 84 | (415) | 70 | (182) | | | | | |
| April | 29 | 34 | 82 | (419) | 56 | (218) | | | | | |
| May | 27 | 20 | 81 | (423) | 42 | (254) | | | | | |
| June | 25 | 5 | 79 | (428) | 28 | (290) | | | | | |
| Average | | 133 | 89 | (384) | 94 | (60) | | | | | |

| | | | HIGHER / (| (LOWER) | | |
|-----------|-------------------------|-------------|------------|---------|-----------|-------|
| | First State Basic | Comp PPO | CDH Gold | НМО | Medicfill | Total |
| July | (46) | 743 | 243 | (680) | 90 | 350 |
| August | (15) | 730 | 218 | (745) | 123 | 311 |
| September | (26) | 298 | 163 | (879) | 195 | (249) |
| October | 60 | 217 | 168 | (969) | 179 | (344) |
| November | 102 | 150 | 201 | (963) | 160 | (349) |
| December | 101 | 135 | 200 | (968) | 154 | (379) |
| January | 99 | 119 | 198 | (974) | 147 | (410) |
| February | 98 | 104 | 197 | (979) | 140 | (441) |
| March | 96 | 88 | 195 | (985) | 133 | (472) |
| April | 94 | 73 | 193 | (990) | 127 | (503) |
| May | 93 | 57 | 192 | (995) | 120 | (534) |
| June | 91 | 42 | 190 | (1,001) | 113 | (565) |
| Average | 62 | 230 | 197 | (927) | 140 | (299) |
| | | | | | | |

State of Delaware Health Fund

Monthly Statement December 2023

| | | | | | Decemb | CI 2025 | | | | | | | | |
|---|----------|---------------------------------|------------------|-------------|-------------------------|--------------|-----------------|-------------------------------|--------------|-----------|---------------|-----------|--------------|----------|
| OPERATING REVENUES | | Decembe | r | December B | ıdget | Varian | ıce | | YTD Actual | *** | YTD Budget | | Variance | |
| Premium Contributions | | | % | | % | | % | | | % | | % | | % |
| Highmark | \$ | 66,369,201 | 69.58% \$ | 65,428,722 | 69.57% \$ | 940,479 | 1.44% | \$ | 387,763,794 | 65.65% \$ | 389,294,076 | 65.93% \$ | (1,530,283) | -0.39% |
| Aetna | \$ | 16,837,490 | 17.65% \$ | 16,998,051 | 18.07% \$ | (160,562) | -0.94% | \$ | 99,514,379 | 16.85% \$ | 101,119,812 | 17.12% \$ | (1,605,433) | -1.59% |
| Total Premium Contributions | \$ | 83,206,691 | 87.23% \$ | 82,426,774 | 87.65% \$ | 779,917 | 0.95% | \$ | 487,278,173 | 82.50% \$ | 490,413,889 | 83.05% \$ | (3,135,716) | -0.64% |
| Other Revenues | | | | | | | | | | | | | | |
| Medicare Retiree RX Prog. (EGWP) Direct Subsidy | \$ | (159,506) | -0.17% \$ | (143,446) | -0.15% \$ | (16,060) | 11.20% | \$ | (757,571) | -0.13% \$ | (616,289) | -0.10% \$ | (141,282) | 22.92% |
| Federal Reinsurance | \$ | 1,959,105 | 2.05% \$ | 1,938,241 | 2.06% \$ | 20,864 | 1.08% | \$ | 11,706,797 | 1.98% \$ | 11,615,001 | 2% \$ | 91,796 | 0.79% |
| Prescription Drug Rebates (Commercial) | \$ | -,000,100 | 0.00% \$ | - 1,000,2 | 0.00% \$ | 20,001 | 0.00% | \$ | 40,755,015 | 6.90% \$ | 38,851,515 | 6.58% \$ | 1,903,500 | 4.90% |
| Prescription Drug Rebates (EGWP) | \$ | - | 0.00% \$ | - | 0.00% \$ | - | 0.00% | \$ | 30,131,049 | 5.10% \$ | 29,819,734 | 5.05% \$ | 311,315 | 1.04% |
| Prescription True Up/Yr End Recon Pymts | \$ | - | 0.00% \$ | - | 0.00% \$ | - | 0.00% | \$ | - | 0.00% \$ | - | 0.00% \$ | - | 0.00% |
| Medicare Part D Coverage Gap Discount | \$ | 9,693,127 | 10.16% \$ | 9,213,030 | 9.80% \$ | 480,097 | 5.21% | \$ | 17,738,066 | 3.00% \$ | 16,761,935 | 2.84% \$ | 976,130 | 5.82% |
| Participating Group Fees | \$ | 671,652 | 0.70% \$ | 608,862 | 0.65% \$ | 62,790 | 10.31% | \$ | 3,651,876 | 0.62% \$ | 3,648,635 | 0.62% \$ | 3,241 | 0.09% |
| Other Revenues | \$ | 16,311 | 0.02% \$ | - | 0.00% \$ | 16,311 | 0.00% | \$ | 121,114 | 0.02% \$ | - | 0.00% \$ | 121,114 | 0.00% |
| Total Other Revenues | \$ | 12,180,689 | 12.77% \$ | 11,616,687 | 12.35% \$ | 564,002 | 4.86% | \$ | 103,346,346 | 17.50% \$ | 100,080,531 | 16.95% \$ | 3,265,815 | 3.26% |
| Total Operating Revenues | \$ | 95,387,380 | \$ | 94,043,461 | \$ | 1,343,919 | 1.43% | \$ | 590,624,519 | \$ | 590,494,420 | \$ | 130,099 | 0.02% |
| OPERATING EXPENSES | 1 — | | | | | | | | | | | | | |
| Claims | <u> </u> | | | | | | | | | | | | | |
| Highmark | \$ | 49,930,371 | 46.92% \$ | 43.644.267 | 45.31% \$ | 6,286,104 | 14.40% | \$ | 299,427,898 | 48.18% \$ | 290,949,827 | 49.03% \$ | 8,478,071 | 2.91% |
| Aetna | \$ | 15,754,040 | 14.80% \$ | 16,275,959 | 16.90% \$ | (521,920) | -3.21% | \$ | 84,765,498 | 13.64% \$ | 86,801,549 | 14.63% \$ | (2,036,051) | -2.35% |
| Express Scripts/CVS (non-Plan D) | \$ | 18,419,559 | 17.31% \$ | 16,762,156 | 17.40% \$ | 1,657,404 | 9.89% | \$ | 104,805,470 | 16.87% \$ | 98,801,101 | 16.65% \$ | 6,004,369 | 6.08% |
| Express Scripts/CVS (Plan D) | \$ | 17,997,646 | 16.91% \$ | 15,786,441 | 16.39% \$ | 2,211,205 | 14.01% | \$ | 100,367,823 | 16.15% \$ | 93,320,172 | 15.73% \$ | 7,047,651 | 7.55% |
| Surgery Plus | \$ | 1,256,750 | 1.18% | 10,700,111 | 0.00% \$ | 1,256,750 | | \$ | 7,836,273 | 1.26% | 00,020,112 | 0.00% \$ | 7,836,273 | - 1100/1 |
| Total Claims | \$ | 103,358,366 | 97.13% \$ | 92,468,823 | 96.00% \$ | 10,889,543 | 11.78% | \$ | 597,202,962 | 96.10% \$ | 569,872,647 | 96.04% \$ | 27,330,314 | 4.80% |
| Other Expenses | | | | 22, 122,022 | • | 10,000,010 | - | 1 + | 001,202,002 | | 555,51 =,5 11 | | | |
| Program Fees and Costs (Vendor ASO Fees) | \$ | 2,556,186 | 2.40% \$ | 3,314,252 | 3.44% \$ | (758,065) | -22.87% | \$ | 20,860,341 | 3.36% \$ | 19,864,826 | 3.35% \$ | 995,515 | 5.01% |
| Office Expenses | \$ | 294,611 | 0.28% \$ | 309,955 | 0.32% \$ | (15,344) | -4.95% | \$ | 1,613,027 | 0.26% \$ | 1,859,730 | 0.31% \$ | (246,703) | -13.27% |
| Employee Assistance | \$ | 34,986 | 0.03% \$ | 39,979 | 0.04% \$ | (4,993) | -12.49% | \$ | 245,090 | 0.04% \$ | 239,871 | 0.04% \$ | 5,219 | 2.18% |
| Data Warehouse | \$ | 39,633 | 0.04% \$ | 60,216 | 0.06% \$ | (20,583) | -34.18% | \$ | 223,387 | 0.04% \$ | 361,296 | 0.06% \$ | (137,909) | -38.17% |
| Consultant Fees | \$ | 121,666 | 0.11% \$ | 125,000 | 0.13% \$ | (3,335) | -2.67% | \$ | 875,817 | 0.14% \$ | 750,000 | 0.13% \$ | 125,817 | 16.78% |
| COBRA Fees | \$ | 7,230 | 0.01% \$ | 7,568 | 0.01% \$ | (339) | -4.47% | \$ | 50,531 | 0.01% \$ | 45,410 | 0.01% \$ | 5,121 | 11.28% |
| ACA Fees | \$ | - ,200 | 0.00% \$ | 7,000 | 0.00% \$ | (000) | 0.00% | \$ | 362,611 | 0.06% \$ | 365,828 | 0.06% \$ | (3,217) | -0.88% |
| Total Other Expenses | \$ | 3,054,312 | 2.87% \$ | 3,856,969 | 4.00% \$ | (802,657) | -20.81% | \$ | 24,230,803 | 3.90% \$ | 23,486,960 | 3.96% \$ | 743,842 | 3.17% |
| Total Operating Expenses | \$ | 106,412,679 | \$ | 96,325,793 | \$ | 10,086,886 | 10.47% | \$ | 621,433,764 | \$ | 593,359,608 | \$ | 28,074,157 | 4.73% |
| Net Income | \$ | (11,025,299) | \$ | (2,282,332) | \$ | (8,742,967) | | \$ | (30,809,245) | \$ | (2,865,188) | \$ | (27,944,057) | |
| | | | | | | | * | 3 - | , , , , | | | | | |
| Balance Forward | \$ | 39,057,041 | \$ | 58,258,131 | | | | \$ | 58,840,987 | \$ | 58,840,987 | | | |
| Fund Equity Balance | \$ | 28,031,742 | \$ | 55,975,799 | \$ | (27,944,057) | -49.92% | \$ | 28,031,742 | \$ | 55,975,799 | \$ | (27,944,057) | -49.92% |
| Average Members | | 132,300 | | 132,432 | | -132 | -0.10% | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | YTD | | | | End of Year | | | | | | |
| | | Target | Budget | Actual | Varian | | Budget | Forecast* | Variance | 24 | | | | |
| Fund Fauity | • | 101 200 000 | 55.975.799 \$ | 29 024 740 | \$ (27.044.057) | -50% | ¢ 2.776.207 | ¢ (25.467.704) ¢ | (27.044.057) | 40079/ | | | | |
| Fund Equity | \$ \$ | 101,200,000 \$ 72,400,000 \$ | | 28,031,742 | \$ (27,944,057) \$ - | | | \$ (25,167,791) \$ \$ - \$ | (27,944,057) | | | | | |
| Claim Liability | \$ | | | | • | | , , | • | (72,400,000) | | | | | |
| Minimum Reserve | D | | 28,800,000 \$ | 27,000,000 | | | , | \$ 27,000,000 \$ | (1,800,000) | | | | | |
| Surplus/(Deficit) | \$ | - (| \$ 27,175,799 \$ | 1,031,742 | \$ (26,144,057) | -96% | \$ (98,423,733) | \$ (52,167,791) \$ | 46,255,943 | -47% | | | | |



Long-term Projection & FY25 Rates

Five-year Projection – 2% Minimum Reserve

| | | Rate Increases | 27.0% | 1.0% | 7.4% | 7.5% |
|---|-----------|----------------|-----------------|----------------|-----------|-----------|
| | FY23 | FY24 | FY25 | FY26 | FY27 | FY28 |
| GHIP Costs (\$ millions) | Actual | Projected | Projected | Projected | Projected | Projected |
| Average Enrolled Members | 130,659 | 132,422 | 133,747 | 135,084 | 136,435 | 137,799 |
| GHIP Revenues | | | | | | |
| Premium Contributions - Non-Medicare | | \$816.6 | \$826.1 | \$1,059.3 | \$1,080.3 | \$1,172.4 |
| Premium Contributions - Medicare | | \$167.1 | \$171.6 | \$196.6 | \$199.6 | \$209.1 |
| Total Premium Contributions - Current Rates | \$901.8 | \$983.7 | \$997.7 | \$1,256.0 | \$1,279.9 | \$1,381.4 |
| Rate Actions - Non-Medicare | | | \$212. 4 | \$9.8 | \$76.7 | \$84.2 |
| Rate Actions - Medicare | | | \$19.7 | \$0.8 | \$6.2 | \$6.5 |
| Discretionary Contribution | | | | | | |
| Discretionary Contribution - Payback | | | | | | |
| Other Revenues | \$189.5 | \$216.8 | \$237.0 | \$243.6 | \$265.1 | \$283.1 |
| Total Operating Revenues | \$1,091.3 | \$1,200.5 | \$1,466.8 | \$1,510.2 | \$1,627.9 | \$1,755.3 |
| GHIP Expenses | | | | | | |
| Claims | \$1,189.7 | \$1,248.4 | \$1,348.5 | \$1,455.6 | \$1,571.6 | \$1,697.1 |
| Expenses | | \$49.2 | \$50.7 | \$52.2 | \$53.8 | \$55.4 |
| Total Operating Expenses | \$1,189.7 | \$1,297.7 | \$1,399.2 | \$1,507.9 | \$1,625.4 | \$1,752.5 |
| % Change Per Member | 14.7% | 3.5% | 6.9% | 6.9% | 6.9% | 6.9% |
| Adjusted Net Income | (\$98.4) | (\$97.2) | \$67.5 | \$2.3 | \$2.5 | \$2.8 |
| Balance Forward | \$157.2 | \$58.8 | (\$38.4) | \$29.1 | \$31.4 | \$33.9 |
| Ending Balance | \$58.8 | (\$38.4) | \$29.1 | \$31.4 | \$33.9 | \$36.7 |
| - Less Claims Liability | \$68.3 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 |
| - Less Minimum Reserve | \$27.2 | \$27.0 | \$29.1 | \$31. <i>4</i> | \$33.9 | \$36.7 |
| GHIP Surplus (After Reserves/Deposits) | (\$36.7) | (\$65.4) | \$0.0 | (\$0.0) | (\$0.0) | (\$0.0) |
| General Fund Surplus/(Deficit) | (\$24.6) | (\$43.8) | \$0.0 | (\$0.0) | (\$0.0) | (\$0.0) |
| Non-General Fund Surplus/(Deficit) | (\$12.1) | (\$21.6) | \$0.0 | (\$0.0) | (\$0.0) | (\$0.0) |

Assumptions:

- 6% medical trend, 3% Medicfill trend, 9% pharmacy trend
- 1% growth in GHIP membership with consistent plan and tier elections
- Reflects added cost for HB303 in FY25
- Reflects current market check improvements for FY25 pharmacy program

Employee contributions increase in FY25 by a range of \$4.46 to \$43.73 per paycheck

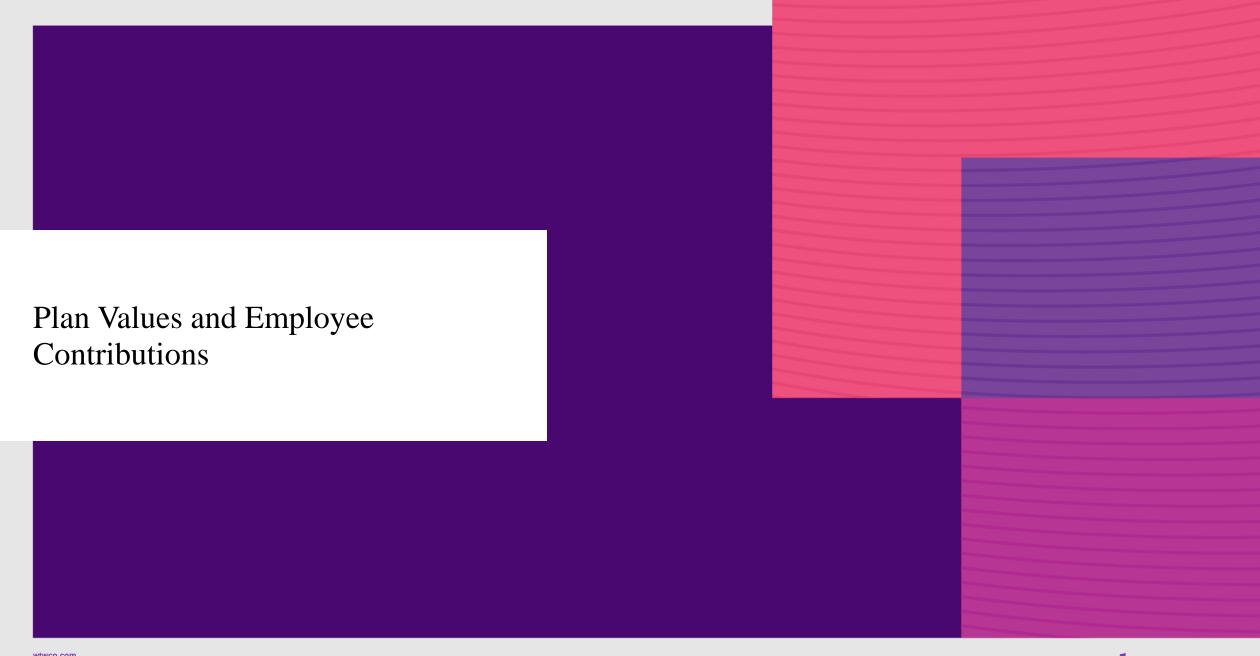
FY25 Rates – 2% Minimum Reserve – 27.0% rate increase

| | | FY 2024 | | FY: | 2025 with Incre | ase | \$ Change E Pensioner Co | | \$ Change State Subsidy | | |
|-----------------------------------|-----------------|--------------------------|---------------|------------|--------------------------|---------------|-----------------------------|------------|----------------------------|------------|--|
| | Rate | Employee Contribution | State Subsidy | Rate | Employee Contribution | State Subsidy | Monthly | Annual | Monthly | Annual | |
| First State Basic | | | | | | | | | | | |
| Employee | \$826.68 | \$33.06 | \$793.62 | \$1,049.58 | \$41.98 | \$1,007.60 | \$8.92 | \$107.04 | \$213.98 | \$2,567.76 | |
| Employee + Spouse | \$1,710.38 | \$68.42 | \$1,641.96 | \$2,171.54 | \$86.88 | \$2,084.66 | \$18.46 | \$221.52 | \$442.70 | \$5,312.40 | |
| Employee + Child | \$1,256.64 | \$50.26 | \$1,206.38 | \$1,595.46 | \$63.82 | \$1,531.64 | \$13.56 | \$162.72 | \$325.26 | \$3,903.12 | |
| Family | \$2,138.06 | \$85.54 | \$2,052.52 | \$2,714.52 | \$108.60 | \$2,605.92 | \$23.06 | \$276.72 | \$553.40 | \$6,640.80 | |
| CDH Gold | | | | | | | | | | | |
| Employee | \$855.60 | \$42.78 | \$812.82 | \$1,086.30 | \$54.32 | \$1,031.98 | \$11.54 | \$138.48 | \$219.16 | \$2,629.92 | |
| Employee + Spouse | \$1,774.04 | \$88.70 | \$1,685.34 | \$2,252.36 | \$112.62 | \$2,139.74 | \$23.92 | \$287.04 | \$454.40 | \$5,452.80 | |
| Employee + Child | \$1,307.22 | \$65.36 | \$1,241.86 | \$1,659.68 | \$82.98 | \$1,576.70 | \$17.62 | \$211.44 | \$334.84 | \$4,018.08 | |
| Family | \$2,253.76 | \$112.68 | \$2,141.08 | \$2,861.42 | \$143.06 | \$2,718.36 | \$30.38 | \$364.56 | \$577.28 | \$6,927.36 | |
| Aetna HMO | | | | | | | | | | | |
| Employee | \$863.04 | \$56.10 | \$806.94 | \$1,095.74 | \$71.24 | \$1,024.50 | \$15.14 | \$181.68 | \$217.56 | \$2,610.72 | |
| Employee + Spouse | \$1,819.64 | \$118.28 | \$1,701.36 | \$2,310.26 | \$150.18 | \$2,160.08 | \$31.90 | \$382.80 | \$458.72 | \$5,504.64 | |
| Employee + Child | \$1,320.24 | \$85.82 | \$1,234.42 | \$1,676.20 | \$108.96 | \$1,567.24 | \$23.14 | \$277.68 | \$332.82 | \$3,993.84 | |
| Family | \$2,270.50 | \$147.58 | \$2,122.92 | \$2,882.68 | \$187.38 | \$2,695.30 | \$39.80 | \$477.60 | \$572.38 | \$6,868.56 | |
| Comprehensive PPO | | | | | | | | | | | |
| Employee | \$943.78 | \$125.04 | \$818.74 | \$1,198.24 | \$158.76 | \$1,039.48 | \$33.72 | \$404.64 | \$220.74 | \$2,648.88 | |
| Employee + Spouse | \$1,958.44 | \$259.50 | \$1,698.94 | \$2,486.48 | \$329.48 | \$2,157.00 | \$69.98 | \$839.76 | \$458.06 | \$5,496.72 | |
| Employee + Child | \$1,454.52 | \$192.72 | \$1,261.80 | \$1,846.70 | \$244.68 | \$1,602.02 | \$51.96 | \$623.52 | \$340.22 | \$4,082.64 | |
| Family | \$2,448.32 | \$324.40 | \$2,123.92 | \$3,108.44 | \$411.86 | \$2,696.58 | \$87.46 | \$1,049.52 | \$572.66 | \$6,871.92 | |
| Medicfill - Retired after 7/1/201 | L2 (5% Pensione | r share) | | | | | | | | | |
| Medicfill with Rx | \$482.34 | \$24.10 | \$458.24 | \$612.39 | \$30.62 | \$581.77 | \$6.52 | \$78.24 | \$123.53 | \$1,482.36 | |
| Medicfill without Rx | \$273.46 | \$13.66 | \$259.80 | \$347.19 | \$17.36 | \$329.83 | \$3.70 | \$44.40 | \$70.03 | \$840.36 | |

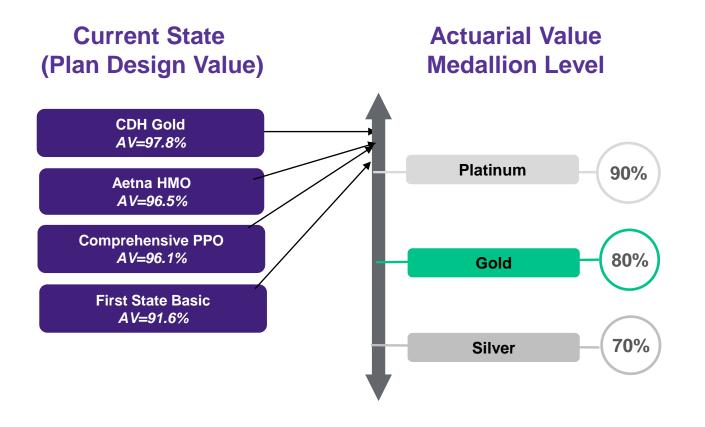
Assumptions:

- 6% medical trend, 3% Medicfill trend, 9% pharmacy trend
- 1% growth in GHIP membership with consistent plan and tier elections
- Reflects added cost for HB303 in FY25
- Reflects current market check improvements for FY25 pharmacy program

Employee contributions increase in FY25 by a range of \$4.46 to \$43.73 per paycheck



Plan Values



Actuarial Value (AV)

Measures the percentage of medical claims cost that insurance is expected to cover after employees pay cost sharing (e.g. deductible and coinsurance)

Observations

- Plans are all extremely rich
- CDH Gold and HMO richer than PPO but employees pay significantly less for those two options

- Given the mis-alignment between plan design values and premium equivalent rates for the non-Medicare
 plans, the State should be aware of the impact of aligning plan values with those rates, as well as the
 impact of creating more meaningful differentiation between these plan options
- The following slides illustrate the impact of these changes for the SEBC's consideration

FY25 Rates – Rates re-aligned based on Actuarial Value (AV)

| | A | Actuarial Value | | | FY 2024 | | FY 2025 with Rate Increase and Re-distribution on Actuarial Values | | | | |
|-------------------|------------|--------------------|-----------|------------|--------------------------|---------------|--|--------------------------|----------|---------------|--|
| | In-Network | Out-of- Network | Composite | Rate | Employee Contribution | State Subsidy | Rate | Employee Contribution | Increase | State Subsidy | |
| First State Basic | 91.7% | 85.4% | 91.6% | | | | | | | | |
| Employee | | | | \$826.68 | \$33.06 | \$793.62 | \$1,109.23 | \$44.37 | 34% | \$1,064.86 | |
| Employee + Spouse | | | | \$1,710.38 | \$68.42 | \$1,641.96 | \$2,301.76 | \$92.07 | 35% | \$2,209.69 | |
| Employee + Child | | | | \$1,256.64 | \$50.26 | \$1,206.38 | \$1,709.50 | \$68.38 | 36% | \$1,641.12 | |
| Family | | | | \$2,138.06 | \$85.54 | \$2,052.52 | \$2,877.51 | \$115.10 | 35% | \$2,762.41 | |
| CDH Gold | 97.9% | 93.9% | 97.8% | | | | | | | | |
| Employee | | | | \$855.60 | \$42.78 | \$812.82 | \$1,181.64 | \$59.08 | 38% | \$1,122.56 | |
| Employee + Spouse | | | | \$1,774.04 | \$88.70 | \$1,685.34 | \$2,452.03 | \$122.60 | 38% | \$2,329.42 | |
| Employee + Child | | | | \$1,307.22 | \$65.36 | \$1,241.86 | \$1,821.10 | \$91.06 | 39% | \$1,730.05 | |
| Family | | | | \$2,253.76 | \$112.68 | \$2,141.08 | \$3,065.37 | \$153.27 | 36% | \$2,912.10 | |
| Aetna HMO | 96.5% | 0.0% | 96.5% | | | | | | | | |
| Employee | | | | \$863.04 | \$56.10 | \$806.94 | \$1,166.63 | \$75.83 | 35% | \$1,090.80 | |
| Employee + Spouse | | | | \$1,819.64 | \$118.28 | \$1,701.36 | \$2,420.87 | \$157.36 | 33% | \$2,263.52 | |
| Employee + Child | | | | \$1,320.24 | \$85.82 | \$1,234.42 | \$1,797.97 | \$116.87 | 36% | \$1,681.10 | |
| Family | | | | \$2,270.50 | \$147.58 | \$2,122.92 | \$3,026.43 | \$196.72 | 33% | \$2,829.71 | |
| Comprehensive PPO | 96.2% | 88.7% | 96.1% | | | | | | | | |
| Employee | | | | \$943.78 | \$125.04 | \$818.74 | \$1,162.23 | \$154.00 | 23% | \$1,008.24 | |
| Employee + Spouse | | | | \$1,958.44 | \$259.50 | \$1,698.94 | \$2,411.75 | \$319.56 | 23% | \$2,092.19 | |
| Employee + Child | | | | \$1,454.52 | \$192.72 | \$1,261.80 | \$1,791.19 | \$237.33 | 23% | \$1,553.86 | |
| Family | | | | \$2,448.32 | \$324.40 | \$2,123.92 | \$3,015.02 | \$399.49 | 23% | \$2,615.53 | |

- Same aggregate 27% needed increase in Premiums
- Gross Premium Equivalents re-aligned based on relative actuarial values
- Leads to varied rate actions by Plan Option
- However, State Subsidy varies by Plan
 Option due to mandated employee
 contribution percentages
- Employee contributions increase \$11.31 to \$75.09 per month
- However, individuals in the PPO Plan have the option to move to another plan with little to no change in Plan Value AND have lower Premium Contributions

FY25 Rates – Rates re-aligned on AVs and State Subsidy Equalized

| | FY 2025 with Rate | e Increase and Ro Values | | on on Actuarial | FY25 with Equal State Subsidy regardless of Plan Option | | | | | |
|-------------------|-------------------|-----------------------------|----------|-----------------|---|--------------------------|------------------|---------------|--|--|
| | Rate | Employee Contribution | Increase | State Subsidy | Rate | Employee Contribution | Percent Share | State Subsidy | | |
| First State Basic | | | | | | | | | | |
| Employee | \$1,109.23 | \$44.37 | 34% | \$1,064.86 | \$1,109.23 | \$75.87 | 6.8% | \$1,033.35 | | |
| Employee + Spouse | \$2,301.76 | \$92.07 | 35% | \$2,209.69 | \$2,301.76 | \$157.44 | 6.8% | \$2,144.32 | | |
| Employee + Child | \$1,709.50 | \$68.38 | 36% | \$1,641.12 | \$1,709.50 | \$116.93 | 6.8% | \$1,592.57 | | |
| Family | \$2,877.51 | \$115.10 | 35% | \$2,762.41 | \$2,877.51 | \$196.82 | 6.8% | \$2,680.69 | | |
| CDH Gold | | | | | | | | | | |
| Employee | \$1,181.64 | \$59.08 | 38% | \$1,122.56 | \$1,181.64 | \$148.29 | 12.5% | \$1,033.35 | | |
| Employee + Spouse | \$2,452.03 | \$122.60 | 38% | \$2,329.42 | \$2,452.03 | \$307.71 | 12.5% | \$2,144.32 | | |
| Employee + Child | \$1,821.10 | \$91.06 | 39% | \$1,730.05 | \$1,821.10 | \$228.53 | 12.5% | \$1,592.57 | | |
| Family | \$3,065.37 | \$153.27 | 36% | \$2,912.10 | \$3,065.37 | \$384.68 | 12.5% | \$2,680.69 | | |
| Aetna HMO | | | | | | | | | | |
| Employee | \$1,166.63 | \$75.83 | 35% | \$1,090.80 | \$1,166.63 | \$133.27 | 11.4% | \$1,033.35 | | |
| Employee + Spouse | \$2,420.87 | \$157.36 | 33% | \$2,263.52 | \$2,420.87 | \$276.56 | 11.4% | \$2,144.32 | | |
| Employee + Child | \$1,797.97 | \$116.87 | 36% | \$1,681.10 | \$1,797.97 | \$205.40 | 11.4% | \$1,592.57 | | |
| Family | \$3,026.43 | \$196.72 | 33% | \$2,829.71 | \$3,026.43 | \$345.74 | 11.4% | \$2,680.69 | | |
| Comprehensive PPO | | | | | | | | | | |
| Employee | \$1,162.23 | \$154.00 | 23% | \$1,008.24 | \$1,162.23 | \$128.88 | 11.1% | \$1,033.35 | | |
| Employee + Spouse | \$2,411.75 | \$319.56 | 23% | \$2,092.19 | \$2,411.75 | \$267.43 | 11.1% | \$2,144.32 | | |
| Employee + Child | \$1,791.19 | \$237.33 | 23% | \$1,553.86 | \$1,791.19 | \$198.62 | 11.1% | \$1,592.57 | | |
| Family | \$3,015.02 | \$399.49 | 23% | \$2,615.53 | \$3,015.02 | \$334.33 | 11.1% | \$2,680.69 | | |

- Change Employee Share percentages such that State Subsidy is the same regardless of which Plan Option the employee chooses
- Would require legislative action to modify the current shares from 4%, 5%, 6.5% and 13.25%, respectively

FY25 Rates – Employee Shares Unchanged and Plan Values Adjusted to Equalize State Share

| | FY25 with Equal State Subsidy regardless of Plan Option | | | | | Keep Legislated Shares the Same but Modify Pla | | | |
|-------------------|---|--------------------------|------------------|---------------|--------|--|--------------------------|------------------|---------------|
| | Rate | Employee Contribution | Percent Share | State Subsidy | New AV | Rate | Employee Contribution | Percent Share | State Subsidy |
| First State Basic | | | | | 91.6% | | | | |
| Employee | \$1,109.23 | \$75.87 | 6.8% | \$1,033.35 | 88.8% | \$1,076.41 | \$43.06 | 4.00% | \$1,033.35 |
| Employee + Spouse | \$2,301.76 | \$157.44 | 6.8% | \$2,144.32 | 88.8% | \$2,233.65 | \$89.35 | 4.00% | \$2,144.31 |
| Employee + Child | \$1,709.50 | \$116.93 | 6.8% | \$1,592.57 | 88.8% | \$1,658.92 | \$66.36 | 4.00% | \$1,592.56 |
| Family | \$2,877.51 | \$196.82 | 6.8% | \$2,680.69 | 88.8% | \$2,792.37 | \$111.69 | 4.00% | \$2,680.68 |
| CDH Gold | | | | | 97.8% | | | | |
| Employee | \$1,181.64 | \$148.29 | 12.5% | \$1,033.35 | 89.8% | \$1,087.74 | \$54.39 | 5.00% | \$1,033.35 |
| Employee + Spouse | \$2,452.03 | \$307.71 | 12.5% | \$2,144.32 | 89.8% | \$2,257.17 | \$112.86 | 5.00% | \$2,144.31 |
| Employee + Child | \$1,821.10 | \$228.53 | 12.5% | \$1,592.57 | 89.8% | \$1,676.38 | \$83.82 | 5.00% | \$1,592.56 |
| Family | \$3,065.37 | \$384.68 | 12.5% | \$2,680.69 | 89.8% | \$2,821.77 | \$141.09 | 5.00% | \$2,680.68 |
| Aetna HMO | | | | | 96.5% | | | | |
| Employee | \$1,166.63 | \$133.27 | 11.4% | \$1,033.35 | 91.3% | \$1,105.19 | \$71.84 | 6.50% | \$1,033.35 |
| Employee + Spouse | \$2,420.87 | \$276.56 | 11.4% | \$2,144.32 | 91.3% | \$2,293.38 | \$149.07 | 6.50% | \$2,144.31 |
| Employee + Child | \$1,797.97 | \$205.40 | 11.4% | \$1,592.57 | 91.3% | \$1,703.27 | \$110.71 | 6.50% | \$1,592.56 |
| Family | \$3,026.43 | \$345.74 | 11.4% | \$2,680.69 | 91.3% | \$2,867.04 | \$186.36 | 6.50% | \$2,680.68 |
| Comprehensive PPO | | | | | 96.1% | | | | |
| Employee | \$1,162.23 | \$128.88 | 11.1% | \$1,033.35 | 98.6% | \$1,191.18 | \$157.83 | 13.25% | \$1,033.35 |
| Employee + Spouse | \$2,411.75 | \$267.43 | 11.1% | \$2,144.32 | 98.6% | \$2,471.82 | \$327.52 | 13.25% | \$2,144.31 |
| Employee + Child | \$1,791.19 | \$198.62 | 11.1% | \$1,592.57 | 98.6% | \$1,835.81 | \$243.24 | 13.25% | \$1,592.56 |
| Family | \$3,015.02 | \$334.33 | 11.1% | \$2,680.69 | 98.6% | \$3,090.12 | \$409.44 | 13.25% | \$2,680.68 |

- Keep existing Employee Shares 4%, 5%, 6.5% and 13.25%, respectively
- Modify Plan Values to keep State
 Subsidy (in dollars) the same regardless
 of Plan Option chosen
- Does NOT require legislative action

FY25 Rates – Meaningful Spread from Low to High

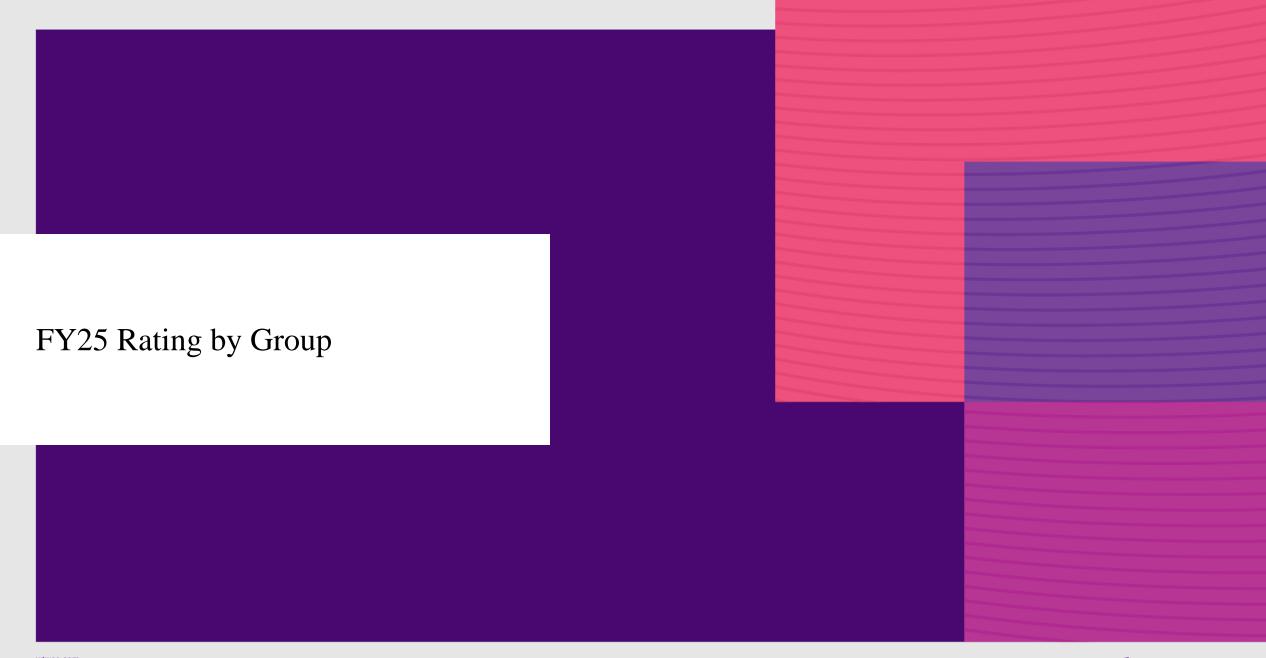
| | FY25 with Equal State Subsidy regardless of Plan Option | | | | | Meaningful Spread between Low and Hig | | | |
|-------------------|---|--------------------------|------------------|---------------|--------|---------------------------------------|--------------------------|------------------|---------------|
| | Rate | Employee Contribution | Percent Share | State Subsidy | New AV | Rate | Employee Contribution | Percent Share | State Subsidy |
| First State Basic | | | | | 91.6% | | | | |
| Employee | \$1,109.23 | \$75.87 | 6.8% | \$1,033.35 | 80.0% | \$972.91 | \$38.92 | 4.00% | \$934.00 |
| Employee + Spouse | \$2,301.76 | \$157.44 | 6.8% | \$2,144.32 | 80.0% | \$2,018.90 | \$80.76 | 4.00% | \$1,938.14 |
| Employee + Child | \$1,709.50 | \$116.93 | 6.8% | \$1,592.57 | 80.0% | \$1,499.42 | \$59.98 | 4.00% | \$1,439.44 |
| Family | \$2,877.51 | \$196.82 | 6.8% | \$2,680.69 | 80.0% | \$2,523.90 | \$100.96 | 4.00% | \$2,422.94 |
| CDH Gold | | | | | 97.8% | | | | |
| Employee | \$1,181.64 | \$148.29 | 12.5% | \$1,033.35 | 85.0% | \$1,031.83 | \$51.59 | 5.00% | \$980.24 |
| Employee + Spouse | \$2,452.03 | \$307.71 | 12.5% | \$2,144.32 | 85.0% | \$2,141.16 | \$107.06 | 5.00% | \$2,034.10 |
| Employee + Child | \$1,821.10 | \$228.53 | 12.5% | \$1,592.57 | 85.0% | \$1,590.22 | \$79.51 | 5.00% | \$1,510.71 |
| Family | \$3,065.37 | \$384.68 | 12.5% | \$2,680.69 | 85.0% | \$2,676.74 | \$133.84 | 5.00% | \$2,542.90 |
| Aetna HMO | | | | | 96.5% | | | | |
| Employee | \$1,166.63 | \$133.27 | 11.4% | \$1,033.35 | 90.0% | \$1,090.40 | \$70.88 | 6.50% | \$1,019.53 |
| Employee + Spouse | \$2,420.87 | \$276.56 | 11.4% | \$2,144.32 | 90.0% | \$2,262.70 | \$147.08 | 6.50% | \$2,115.63 |
| Employee + Child | \$1,797.97 | \$205.40 | 11.4% | \$1,592.57 | 90.0% | \$1,680.49 | \$109.23 | 6.50% | \$1,571.26 |
| Family | \$3,026.43 | \$345.74 | 11.4% | \$2,680.69 | 90.0% | \$2,828.69 | \$183.86 | 6.50% | \$2,644.82 |
| Comprehensive PPO | | | | | 96.1% | | | | |
| Employee | \$1,162.23 | \$128.88 | 11.1% | \$1,033.35 | 95.0% | \$1,149.04 | \$152.25 | 13.25% | \$996.79 |
| Employee + Spouse | \$2,411.75 | \$267.43 | 11.1% | \$2,144.32 | 95.0% | \$2,384.37 | \$315.93 | 13.25% | \$2,068.44 |
| Employee + Child | \$1,791.19 | \$198.62 | 11.1% | \$1,592.57 | 95.0% | \$1,770.85 | \$234.64 | 13.25% | \$1,536.22 |
| Family | \$3,015.02 | \$334.33 | 11.1% | \$2,680.69 | 95.0% | \$2,980.79 | \$394.95 | 13.25% | \$2,585.83 |

- Plan Values spread from low of 80% to high of 95% to provide employees with meaningful choice of options
- Employee share percentages unchanged
- Creates un-even State Subsidy depending upon Plan Option chosen

FY25 Rates – Meaningful Spread from Low to High and State Subsidy Equalized

| | | Meaningful Spr | ead between Lo | w and High | Plan Options | Meaningful Spread between Low and High Plan Options and Fixed State Subsidy | | | | |
|-------------------|--------|----------------|--------------------------|------------------|---------------|---|--------------------------|------------------|---------------|--|
| | New AV | Rate | Employee Contribution | Percent Share | State Subsidy | Rate | Employee Contribution | Percent Share | State Subsidy | |
| First State Basic | 91.6% | | | | | | | | | |
| Employee | 80.0% | \$972.91 | \$38.92 | 4.00% | \$934.00 | \$972.91 | \$0.00 | 0.00% | \$972.91 | |
| Employee + Spouse | 80.0% | \$2,018.90 | \$80.76 | 4.00% | \$1,938.14 | \$2,018.90 | \$0.00 | 0.00% | \$2,018.90 | |
| Employee + Child | 80.0% | \$1,499.42 | \$59.98 | 4.00% | \$1,439.44 | \$1,499.42 | \$0.00 | 0.00% | \$1,499.42 | |
| Family | 80.0% | \$2,523.90 | \$100.96 | 4.00% | \$2,422.94 | \$2,523.90 | \$0.00 | 0.00% | \$2,523.90 | |
| CDH Gold | 97.8% | | | | | | | | | |
| Employee | 85.0% | \$1,031.83 | \$51.59 | 5.00% | \$980.24 | \$1,031.83 | \$35.04 | 3.40% | \$996.79 | |
| Employee + Spouse | 85.0% | \$2,141.16 | \$107.06 | 5.00% | \$2,034.10 | \$2,141.16 | \$72.72 | 3.40% | \$2,068.44 | |
| Employee + Child | 85.0% | \$1,590.22 | \$79.51 | 5.00% | \$1,510.71 | \$1,590.22 | \$54.01 | 3.40% | \$1,536.22 | |
| Family | 85.0% | \$2,676.74 | \$133.84 | 5.00% | \$2,542.90 | \$2,676.74 | \$90.91 | 3.40% | \$2,585.83 | |
| Aetna HMO | 96.5% | | | | | | | | | |
| Employee | 90.0% | \$1,090.40 | \$70.88 | 6.50% | \$1,019.53 | \$1,090.40 | \$93.62 | 8.59% | \$996.79 | |
| Employee + Spouse | 90.0% | \$2,262.70 | \$147.08 | 6.50% | \$2,115.63 | \$2,262.70 | \$194.26 | 8.59% | \$2,068.44 | |
| Employee + Child | 90.0% | \$1,680.49 | \$109.23 | 6.50% | \$1,571.26 | \$1,680.49 | \$144.28 | 8.59% | \$1,536.22 | |
| Family | 90.0% | \$2,828.69 | \$183.86 | 6.50% | \$2,644.82 | \$2,828.69 | \$242.85 | 8.59% | \$2,585.83 | |
| Comprehensive PPO | 96.1% | | | | | | | | | |
| Employee | 95.0% | \$1,149.04 | \$152.25 | 13.25% | \$996.79 | \$1,149.04 | \$152.25 | 13.25% | \$996.79 | |
| Employee + Spouse | 95.0% | \$2,384.37 | \$315.93 | 13.25% | \$2,068.44 | \$2,384.37 | \$315.93 | 13.25% | \$2,068.44 | |
| Employee + Child | 95.0% | \$1,770.85 | \$234.64 | 13.25% | \$1,536.22 | \$1,770.85 | \$234.64 | 13.25% | \$1,536.22 | |
| Family | 95.0% | \$2,980.79 | \$394.95 | 13.25% | \$2,585.83 | \$2,980.79 | \$394.95 | 13.25% | \$2,585.83 | |

- Plan Values spread from low of 80% to high of 95% to provide employees with meaningful choice of options
- Employee Share percentages changed to create consistent State Subsidy regardless of Plan Option chosen
- Requires legislative action
- Offers a zero-dollar premium option for employees



Overview

- GHIP active, non-Medicare retirees and Medicare retirees are currently rated together as one risk pool, with consistent premium (budget rate) increases
- Non-Medicare retirees pay the same contribution rates as active employees
- In general, non-Medicare retirees cost significantly more than active employees due to age-related morbidity
- In general, Medicare retirees:
 - Cost less for medical benefits due to Medicare offsets to cost
 - Cost more for prescription drug benefits due to age-related morbidity offset by Medicare reimbursements under the EGWP
- Effective July 1, 2012, House Bill 81 (HB 81) changed the State share for employee and retiree health plans
 - Previously, the State paid the full cost of the First State Basic (FSB) plan for each enrollee, and the employee/retiree paid the
 difference between the cost of the FSB plan and the plan they selected
 - Pursuant to HB 81, the State is responsible for a fixed cost share of each plan:
 - First State Basic: 96%
 - CDH Gold: 95%
 - HMO: 93.5%
 - PPO: 86.75%
 - Rating groups on their own experience does not require legislative change
 - Rating each population individually would create separate premiums (budget rates) that match claims experience for each population, while maintaining existing cost share by plan set by House Bill 81 i.e., 4% for FSB, 5% for CDH Gold, 6.5% for the HMO and 13.25% for the Comprehensive PPO

Overview

- The SEBC has been asked to consider the impact of rating the three populations separately, but such a change is not a simplistic solution
 - Medicare premium rate increases have not kept up with necessary rate increases 0% increase for FY23 and 5% for FY24 compared to the needed 8.6% and 9.4%
 - While EGWP revenues have been utilized across the aggregate population, so have Commercial rebates, which only apply to the non-Medicare population
 - Total Revenues into the GHIP from the EGWP and Rebates total about \$217 million, with \$87 million due to the Non-Medicare populations
 - EGWP cost trends have been much higher and make up the greater portion of Medicare retiree costs
 - Rx claims are nearly 75% of the gross claims spend for the Medicare population
 - Pharmacy trends are assumed to be 9%. Actual EGWP trend YTD FY24 is approximately 13%.
 - Active employee/non-Medicare retirees have been subsidizing the delayed effective dates of Medicare rate increases –
 i.e., Medicare rate changes go into effect on January 1st, half-way through the fiscal year
- As the following slide illustrates, the impact of rating the three groups separately:
 - Premium rates for Active employees would increase 22%, rather than 27%
 - Premium rates for Pre-Medicare retirees would increase 58%, rather than 27%
 - Premium rates for Medicare retirees would increase by 39% for those with both Medicfill+Rx (approximately 29,000 members) and 5% for those with Medicfill only (approximately 1,300 members)

FY25 Rates – Separate Rates by Group

| | FY 2024 - Current | | | | F | Y25 Actives Stand-a | llone | | FY25 Retirees Stand-alone | | | | |
|-------------------|-------------------|--------------------------|---------------|------------|----------|--------------------------|--------------------|---------------|---------------------------|----------|--------------------------|----------------|---------------|
| | Rate | Employee Contribution | State Subsidy | Rate | Increase | Employee Contribution | Employee Impact | State Subsidy | Rate | Increase | Employee Contribution | Retiree Impact | State Subsidy |
| First State Basic | | | | | | | | | | | | | |
| Employee | \$826.68 | \$33.06 | \$793.62 | \$1,006.23 | 22% | \$40.24 | \$7.18 | \$965.99 | \$1,306.52 | 58% | \$52.25 | \$19.19 | \$1,254.27 |
| Employee + Spouse | \$1,710.38 | \$68.42 | \$1,641.96 | \$2,081.87 | 22% | \$83.28 | \$14.86 | \$1,998.59 | \$2,703.16 | 58% | \$108.13 | \$39.71 | \$2,595.03 |
| Employee + Child | \$1,256.64 | \$50.26 | \$1,206.38 | \$1,529.58 | 22% | \$61.18 | \$10.92 | \$1,468.41 | \$1,986.05 | 58% | \$79.43 | \$29.17 | \$1,906.62 |
| Family | \$2,138.06 | \$85.54 | \$2,052.52 | \$2,602.45 | 22% | \$104.12 | \$18.58 | \$2,498.33 | \$3,379.09 | 58% | \$135.19 | \$49.65 | \$3,243.89 |
| CDH Gold | | | | | | | | | | | | | |
| Employee | \$855.60 | \$42.78 | \$812.82 | \$1,041.44 | 22% | \$52.07 | \$9.29 | \$989.36 | \$1,352.23 | 58% | \$67.61 | \$24.83 | \$1,284.62 |
| Employee + Spouse | \$1,774.04 | \$88.70 | \$1,685.34 | \$2,159.36 | 22% | \$107.97 | \$19.27 | \$2,051.40 | \$2,803.77 | 58% | \$140.19 | \$51.49 | \$2,663.59 |
| Employee + Child | \$1,307.22 | \$65.36 | \$1,241.86 | \$1,591.15 | 22% | \$79.56 | \$14.20 | \$1,511.59 | \$2,065.99 | 58% | \$103.30 | \$37.94 | \$1,962.69 |
| Family | \$2,253.76 | \$112.68 | \$2,141.08 | \$2,743.28 | 22% | \$137.15 | \$24.47 | \$2,606.12 | \$3,561.94 | 58% | \$178.08 | \$65.40 | \$3,383.86 |
| Aetna HMO | | | | | | | | | | | | | |
| Employee | \$863.04 | \$56.10 | \$806.94 | \$1,050.49 | 22% | \$68.28 | \$12.18 | \$982.21 | \$1,363.99 | 58% | \$88.66 | \$32.56 | \$1,275.32 |
| Employee + Spouse | \$1,819.64 | \$118.28 | \$1,701.36 | \$2,214.87 | 22% | \$143.97 | \$25.69 | \$2,070.90 | \$2,875.84 | 58% | \$186.94 | \$68.66 | \$2,688.91 |
| Employee + Child | \$1,320.24 | \$85.82 | \$1,234.42 | \$1,607.00 | 22% | \$104.46 | \$18.64 | \$1,502.54 | \$2,086.57 | 58% | \$135.63 | \$49.81 | \$1,950.93 |
| Family | \$2,270.50 | \$147.58 | \$2,122.92 | \$2,763.65 | 22% | \$179.63 | \$32.05 | \$2,584.02 | \$3,588.40 | 58% | \$233.24 | \$85.66 | \$3,355.16 |
| Comprehensive PPO | | | | | | | | | | | | | |
| Employee | \$943.78 | \$125.04 | \$818.74 | \$1,148.77 | 22% | \$152.20 | \$27.16 | \$996.57 | \$1,491.59 | 58% | \$197.62 | \$72.58 | \$1,293.97 |
| Employee + Spouse | \$1,958.44 | \$259.50 | \$1,698.94 | \$2,383.81 | 22% | \$315.86 | \$56.36 | \$2,067.95 | \$3,095.21 | 58% | \$410.13 | \$150.63 | \$2,685.08 |
| Employee + Child | \$1,454.52 | \$192.72 | \$1,261.80 | \$1,770.44 | 22% | \$234.58 | \$41.86 | \$1,535.86 | \$2,298.79 | 58% | \$304.58 | \$111.86 | \$1,994.21 |
| Family | \$2,448.32 | \$324.40 | \$2,123.92 | \$2,980.10 | 22% | \$394.86 | \$70.46 | \$2,585.24 | \$3,869.43 | 58% | \$512.70 | \$188.30 | \$3,356.74 |
| Medicfill | | | | | | | | | | | | | |
| Medical Only | \$273.46 | \$13.67 | \$259.79 | | | | | | \$288.14 | 5% | \$14.41 | \$0.73 | \$273.73 |
| Medical + Rx | \$482.34 | \$24.12 | \$458.22 | | | | | | \$671.20 | 39% | \$33.56 | \$9.44 | \$637.64 |

- Based on actual FY24 claims data and revenue (e.g., rebates), by rating group through December, forecasted for balance of the year
- FY25 Medical trend of 6% for non-Medicare, 3% for Medicfill and 9% for Pharmacy
- Projected FY25 Fund Expenses of \$50.7M converted to a "per contract" basis and applied to all groups evenly
- Desired year-end FY25 cash margin of \$29.1M equal to 2% of FY26 projected claims
- Recoupment of \$38.4M FY24 cash deficit spread evenly across the rating groups as a percent of claims
- Timing lag in premium revenues based on each population's explicit premium needs to cover expected costs