State of Delaware - Quarterly Financial Reporting FY21 Q3 Cost Analysis

It is evident that the COVID-19 pandemic will have an impact on health care costs. We have used available information and reasonable estimation techniques to develop health care cost estimates for the GHIP that reflect the impact of COVID-19. However due to the high degree of uncertainty associated with this pandemic, results may vary from the estimates provided.

Summary plan information

■ FY21 YTD compared to FY20 YTD:

Summary (total)	FY21		FY20			% Change			
Summary (total)	Medical	Rx ⁴	Total ²	Medical	Rx ⁴	Total ²	Medical	Rx ⁴	Total ²
Gross claims ¹	\$468.6	\$229.1	\$697.6	\$448.1	\$222.1	\$670.2	▲ 4.6%	▲ 3.1%	▲ 4.1%
Total program cost (\$M) ²	\$506.1	\$146.5	\$654.4	\$484.1	\$144.5	\$630.4	▲ 4.6%	▲ 1.4%	▲ 3.8%
Premium contributions (\$M) ³	\$496.1	\$136.0	\$632.1	\$492.9	\$132.7	\$625.6	▲ 0.7%	▲ 2.5%	▲ 1.1%
Total cost PEPY	\$9,132	\$2,664	\$11,808	\$8,868	\$2,652	\$11,556	▲ 3.0%	▲ 0.5%	▲ 2.2%
Total cost PMPY	\$5,196	\$1,536	\$6,720	\$5,028	\$1,512	\$6,552	▲ 3.3%	▲ 1.6%	▲ 2.6%
Average employees	7	73,904			72,745		▲ 1.6%		
Average members	129,791		128,283		▲ 1.2%				
Loss ratio		104%		101%					
Net income (\$M)	(\$22.3)		(\$4.8)						

¹ Gross claims include paid medical and pharmacy claims as reported by Aetna, Highmark, and ESI; excludes capitation

■ FY21 Actual compared to Original Budget (approved in August 2020):

Summary (total)	FY21 Actual		FY21 Budget			% Change			
Summary (total)	Medical	Rx ²	Total	Medical	Rx ²	Total	Medical	Rx ²	Total
Total program cost (\$M) ²	\$506.1	\$146.5	\$654.4	\$517.9	\$142.0	\$659.8	▼ 2.3%	▲ 3.2%	▼ 0.8%
Total cost PEPY	\$9,132	\$2,664	\$11,808	\$9,312	\$2,554	\$11,906	▼ 1.9%	▲ 4.3%	▼ 0.8%
Total cost PMPY	\$5,196	\$1,536	\$6,720	\$5,290	\$1,451	\$6,764	▼ 1.8%	▲ 5.9%	▼ 0.6%
Net income (\$M)	()	\$22.3)			(\$26.3)				

¹ Total program cost includes office operational expenses (medical and Rx splits exclude these expenses) and excludes fees for participating non-State groups (these fees are included in premiums)

Plan performance dashboard - key observations for total GHIP population: April 2020 - March 2021 (compared to April 2019 - March 2020)

- The COVID-19 pandemic has had a significant impact on GHIP utilization and claims. The IBM Watson Health plan performance dashboards highlights the following program trends:
 - Reduction in well care and preventive visits: -5.2% well baby, -13.7% preventive adult
 - Reduced screening rates for colon cancer, breast cancer, cervical cancer and cholesterol
 - 11.0% reduction in inpatient admits, 22.5% reduction in ER visits
 - Pharmacy claims have not been reduced due to COVID-19; 4.9% increase in cost and 2.0% increase in utilization of all prescriptions
 - Specialty medications now make up 47% of pharmacy spend, with a 20.1% increase in utilization

Additional notes

- Claims and expenses are reported on a paid basis
- FY21 budget rates were held flat from FY20
- Paid claims and enrollment data based on reports from Aetna, Highmark, and ESI; costs include operating expenses
- Expenses are broken down into two categories:
 - ASO Fees: includes fees for vendor administration, COBRA administration, ACA-related (PCORI), IBM Watson data analytics, EAP, and WTW consulting fees
 - Office Operational Expenses: includes expenses for items such as staff salaries, supplies, etc.
- Rx rebates and EGWP payments are shown based on the period to which offsets are attributable, rather than actual payment received in a given period
- No adjustments made to cost tracking for large claims as the State does not have stop loss insurance
- HRA dollars are assumed to be included in the reported claims
- Participating groups (such as University of DE) are included in the cost tracking, but are assumed to be 100% employee paid; as a result, reported net cost and cost share percentages may be skewed; participating group fees are included in premium contributions

² Total program cost includes gross claims, pharmacy rebate and EGWP payment offsets, ASO fees, and office operational expenses

³ Includes fees for participating non-State groups

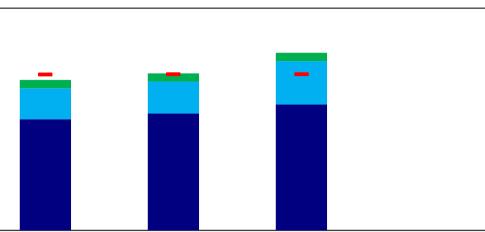
⁴ FY21 YTD contains 19 ESI invoices; FY20 YTD (thru March) contained 20 ESI invoices

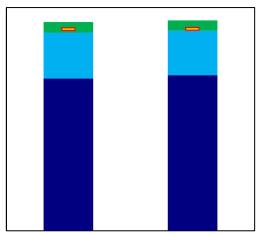
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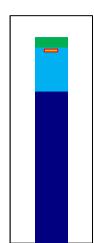
Total GHIP Results

Legend

- Medical/Rx Budget
- **■** Fees and Op. Expenses
- Rx (incl. Rebates and EGWP)
- Medical (incl. capitation)







	Q1 2021	Q2 2021	Q3 2021	Q4 2021	FY21 YTD Actual	FY21 YTD WTW Budget ⁷	Difference vs. Budget	FY21 Projected ⁸
Total Program Cost	\$203,022,257	\$211,738,529	\$239,639,965		\$654,400,752	\$659,832,269	▼ 0.8%	\$905,328,146
- Paid Claims	191,917,801	200,984,548	228,453,782		621,356,132	627,184,034	▼ 0.9%	861,268,653
- Medical (includes capitation ¹)	150,084,604	157,595,163	169,959,449		477,639,216	487,818,256	▼ 2.1%	667,467,009
- Rx (Including Rebates and EGWP)	41,833,198	43,389,385	58,494,334		143,716,916	139,365,778	▲ 3.1%	193,801,644
- Rx Paid Claims	69,940,930	71,301,982	87,810,453		229,053,365	225,338,177	▲ 1.6%	317,115,094
- EGWP ²	(9,765,506)	(10,986,398)	(7,790,754)		(28,542,658)	(29,482,584)	▼ 3.2%	(47,673,433)
- Direct Subsidy	(743,876)	(522,398)	(117,132)		(1,383,406)	(1,390,930)	▼ 0.5%	(1,496,772)
- CGDP	(5,717,670)	(7,143,895)	(3,706,093)		(16,567,658)	(17,764,317)	▼ 6.7%	(22,038,415)
- Catastrophic Reinsurance	(3,303,960)	(3,320,105)	(3,967,529)		(10,591,594)	(10,327,336)	▲ 2.6%	(24,138,246)
- Rx Rebates	(18,342,227)	(16,926,199)	(21,525,365)		(56,793,791)	(56,489,816)	▲ 0.5%	(75,640,017)
- ASO Fees	10,491,245	10,141,121	10,619,188		31,251,554	30,418,908	▲ 2.7%	41,668,739
- Operational Expenses	613,211	612,860	566,995		1,793,066	2,229,328	▼ 19.6%	2,390,754
Medical/Rx Premium Contributions ⁴	\$210,602,447	\$210,679,889	\$210,855,243		\$632,137,578	\$ 633,564,242	▼ 0.2%	\$846,827,229
- Net Income	7,580,190	(1,058,640)	(28,784,723)		(22,263,173)	(26,268,028)	V 0.270	(58,500,917)
- Total Cost as % of Budget	96%	101%	114%		104%	104%		107%
Current Year Per Capita	3070	10170	11470		10470	10470		107 70
- Total per employee per year ⁵	11,004	11,472	12,936		11,808	11,906	▼ 0.8%	12,090
- Total % change over prior	-3.7%	4.0%	6.0%		2.2%	11,000	V 0.070	9.5%
- Medical per employee per year	8,640	9,036	9,696		9,132	9,312	▼ 1.9%	9,421
- Medical % change over prior	-1.2%	3.3%	6.2%		2.9%	0,0.2	1.070	12.8%
- Rx per employee per year	2,316	2,424	3,252		2,664	2,554	▲ 4.3%	2,698
- Rx % change over prior	-13.1%	6.3%	5.0%		-0.6%	_,,,,		1.7%
- Medical per member per year	4,920	5,148	5,532		5,196	5,290	▼ 1.8%	5,324
- Rx per member per year	1,308	1,368	1,872		1,536	1,451	▲ 5.9%	1,567
- Total per member per year ⁵	6,264	6,528	7,380		6,720	6,764	▼ 0.6%	6,914
Prior Year Results	Q1 FY20	Q2 FY20	Q3 FY20	Q4 FY20	FY20	-, -		FY 2020
- Total Program Cost	206,456,465	200,218,517	223,638,094		630,313,075	-	-	805,050,429
- Total Program Cost \$ Change	-3,434,208	11,520,013	16,001,871		24,087,677	-	-	100,277,717
- Total per employee per year ⁵	11,424	11,028	12,204		11,552	-	-	11,040
- Medical per employee per year	8,748	8,748	9,132		8,876	-	-	8,352
- Rx per employee per year	2,664	2,280	3,096		2,680	-	-	2,652
EE Contributions ⁶	\$41,483,007	\$41,472,022	\$41,373,747		\$41,442,925	-		\$165,494,986
- Net SoD	161,539,250	170,266,508	198,266,219		176,690,659	-	_	739,833,160
- SoD Subsidy %	80%	80%	83%		81%	-	-	82%
Headcount								
- Enrolled Ees	73,766	73,848	74,099		73,904	73,892	▲ 0.0%	74,880
- Enrolled Members	129,698	129,774	129,901		129,791	130,074	▼ 0.2%	130,071
- Member/EE Ratio	1.8	1.8	1.8	į	1.8	1.8		1.7

¹ Capitation payments apply to HMO plan only

It is evident that the COVID-19 pandemic will have an impact on health care costs. We have used available information and reasonable estimation techniques to develop health care cost estimates for the GHIP that reflect the impact of COVID-19. However due to the high degree of uncertainty associated with this pandemic, results may vary from the estimates provided.

² Direct subsidy and catastrophic reinsrance prospective payments reflect actual payments received during quarter; CGDP estimated based on payment attributable to quarter; projected EGWP PMPM amounts provided by ESI

³ Reflects estimated rebates attributable to FY21; prior quarters to be updated with actual FY21 rebates when received; estimated rebates based on WTW analysis of expected rebates under ESI contract effective July 2019

⁴ Premium contributions include fees for participating non-State groups

⁵ Total per employee per year (PEPY) and per member per year (PMPY) values include operational expenses; these expenses are excluded from medical and Rx PEPY/PMPY splits

⁶ Participating groups are assumed to be 100% EE funded, and Medicare retirees are assumed to be fully subsidized

 $^{^{7}\,\}mathrm{WTW}$ Budget based on final FY21 Budget approved by SEBC

⁸ FY21 Projected based on actual operating expenses through March 2021 and actual claims through April 2021; May 2021 and June 2021 claims expected to be at budget EGWP revenues and prescription drug rebates projected based on the period revenues are payable

FY21 YTD Reporting Reconciliation	WTW FY21 Q3 Financial Report	DHR Mar. 2021 Fund Equity Report	
Total Program Cost	\$654,400,752	\$752,943,821	
Paid Claims	621,356,132	719,899,201	
Medical Claims	477,639,216	491,656,161	
Rx Claims ¹	143,716,916	228,243,040	
Rx Paid Claims	229,053,365	228,243,040	
EGWP	(28,542,658)	26,890,295	
Direct Subsidy	(1,383,406)	1,404,181	
CGDP	(16,567,658)	14,894,520	
Catastrophic Reinsurance	(10,591,594)	10,591,594	
Rx Rebates	(56,793,791)	55,143,047	
Total Rx Claim (Offsets)/Revenue ²	(85,336,449)	82,033,342	
Total Fees	33,044,620	33,044,620	
ASO Fees	31,251,554	31,251,554	
Operational Expenses	1,793,066	1,793,066	
Premium Contributions/Operating Revenues ³	\$632,137,578	\$726,721,479	
Net Income	(22,263,173)	(26,222,342)	
Total Cost as % of Budget	104%	104%	

¹WTW Rx claims shown net of EGWP revenue and Rx rebates; DHR Rx claims reflect gross claim dollars excluding additional revenue (EGWP and rebates)

²WTW reflects EGWP revenue and Rx rebates as offsets to Rx claims; DHR reflects these items as additions to operating revenues

³DHR premium contributions represent total operating revenues, including premium contributions, Rx revenues (EGWP and rebates), other revenues totaling \$613,084, and participating group fees totaling \$4,556,559; WTW premium contributions represent FY21 budget rates and headcounts (net of Rx revenues), including participating group fees

State of Delaware

Health Plan Quarterly Financial Reporting Assumptions and Caveats

Claim basis and timing

- 1 All reporting provided on a paid basis within this document.
- 2 FY21 represents the time period July 1, 2020 through June 30, 2021 for all statuses; note Medicfill plan for Medicare eligible retirees runs on a calendar year basis. Therefore, FY21 financial results span two plan years for the Medicare eligible population.

Enrollment

3 Medical and Rx enrollment based on quarterly tiered enrollment data from Highmark and Aetna; Medicare enrollment provided separately for retirees enrolled in medical (Highmark) and Rx (ESI).

Benefit costs/fees

- 4 Medical quarterly paid claims from Highmark and Aetna; Rx quarterly paid claims from ESI; EGWP subsidies and Rx rebates (Active, non-Medicare eligible retiree, and Medicare eligible retiree) from DHR
- 5 Administration fees and operational expenses from DHR-provided March 2021 Fund Equity Report; total quarterly fees are assigned to each plan on a contract count basis.
 - a. <u>ASO Fees</u>: includes fees for vendor administration, COBRA administration, ACA-related (PCORI), IBM Watson data analytics, EAP and WTW consulting fees.
- b. Operational Expenses: includes expenses for items such as staff salaries, supplies, etc.
- 6 Pharmacy drug rebates are shown based on the period to which rebates are attributable; prior quarters to be updated with actual FY21 rebates when received; estimated rebates based on WTW analysis of expected rebates under ESI contract effective July 2019 and actual rebates received through FY21 Q3; active/non-Medicare eligible retiree rebates assigned to each plan on a contract count basis; may differ from actual payments received during FY21 due to payment timing lag.
- 7 EGWP payments based on actual and expected payments attributable to the period July 1, 2020 through June 30, 2021; reflects actual direct subsidy, prospective reinsurance and coverage gap discount payments received through March 2021; remaining payments attributable to FY21 estimated based on projected amounts provided by ESI; may differ from actual payments received during FY21 due to payment timing lag.
- 8 Prior year costs calculated from WTW's FY20 Financial Reporting.
- 9 FY21 Projected based on actual operating expenses through March 2021 and actual claims through April 2021; May 2021 and June 2021 claims expected to be at budget; EGWP revenues and prescription drug rebates projected based on the period revenues are payable

It is evident that the COVID-19 pandemic will have an impact on health care costs. We have used available information and reasonable estimation techniques to develop health care cost estimates for the GHIP that reflect the impact of COVID-19. However due to the high degree of uncertainty associated with this pandemic, results may vary from the estimates provided.

Budget/contributions

- 10 Active and non-Medicare eligible retiree budget rates and contributions reflect rates effective July 1, 2020. Medicare eligible retiree budget rates reflect rates effective January 1, 2020 for FY21 Q1 and Q2, and rates effective January 1, 2021 for FY21 Q3 and Q4. Budget rates include FY21 risk fees for Participating groups (excludes \$2.70 PEPM charge). FY21 budget rates were held flat from FY20.
- 11 Premiums and employee contributions are the product of monthly budget rate/contribution and quarterly average tiered contract counts provided by the medical vendors; assumes 1% enrollment growth during FY21.
- 12 Highmark quarterly reports do not provide enrollment data split by retirement date. All Medicare eligible retirees are assumed to have retired prior to July 1, 2012, and therefore do not contribute towards the cost of premiums. As a result of this conservative assumption, the healthcare program's net cost to the State may be overstated.
- 13 Participating groups are assumed to be 100% employee paid in order to estimate the healthcare program's net cost to the State; actual employee contributions vary and are difficult to capture since each group pays premiums at different times; participating group fees are included in premium contributions.
- 14 While COBRA enrollment and claims are reflected in the expenses, all medical/Rx participants are assumed to pay active contributions since COBRA participants make up less than 0.1% of the total population.
- 15 HRA funding for CDH plans are included in the paid claims reported in this document.

Terms directly tied to cost tracking

Terminology	Acronym	Definition
Administrative Services Only	ASO	When an organization funds its own employee benefit plan, such as a health
		insurance program, and it hires an outside firm to perform specific administrative
		services. Also referred to as "self-funded". Currently, the GHIP has ASO
		contracts with Aetna, Highmark and Express Scripts.
Capitation	n/a	Fixed payment amount (per member) to a physician or group of physicians for a
·		defined set of services for a defined set of members. Fixed or "capitated"
		payment per member provides physician with an incentive for meeting quality
		and cost efficiency outcomes, since the physician is responsible for any costs
		incurred above the capitated amount. May be risk adjusted based on the
		demographics of the member population or changes in the member population.
		Often used for bundled payments or other value-based payments.
Consumer Driven Health Plan	CDHP	Allows members to use health savings accounts (HSA), health reimbursement
Consumer Briveri ricalari i lari	05/11	accounts (HRA), or other similar medical payment products to pay routine
		health care expenses directly. GHIP currently offers a CDHP with <i>HRA</i> .
Covered Can Discount Broarem	CGDP	
Coverage Gap Discount Program	CGDP	One of the funding components of an <i>EGWP</i> . Manufacturers provide discounts
		on covered Part D brand prescription drugs to Medicare beneficiaries while in the
		coverage gap.
Employee	EE	A person employed for wages or salary.
Employer Group Waiver Plans	EGWP	A Center for Medicare Service (CMS) approved program for both employers and
		unions. An employer may contract directly with CMS or go through an approved
		TPA, such as ESI, to establish the plan. They are usually Self Funded, are
		integrated with Medicare Part D, and sometimes include a fully insured "wrapper"
		around the plan to cover non-Medicare Part D prescription drugs. GHIP currently
		contracts with ESI as the TPA and includes a "wrapper," which is referred to as
		an enhanced benefit.
Fiscal Year	FY	A year as reckoned for taxing or accounting purposes. GHIP fiscal year runs
		from July 1st through June 30th.
Health Maintenance Organization	HMO	A form of health insurance combining a range of coverages in a group basis. A
		group of doctors and other medical professionals offer care through the HMO for
		a flat monthly rate. However, only visits to professionals within the HMO network
		are covered by the policy. All visits, prescriptions and other care must be cleared
		by the HMO in order to be covered. A primary physician within the HMO handles
		referrals.
Health Reimbursement Account	HRA	Employer-funded account that reimburses employees for out-of-pocket medical
		expenses. Employees can choose how to use their HRA funds to pay for medical
		expenses, but the employer can determine what expenses are reimbursable by
		the HRA (e.g., employers often designate prescription drug expenses as
		ineligible for reimbursement by an HRA). Funds are owned by the employer and
		are tax-deductible to the employee. GHIP only offers HRA to employees and non-
		Medicare eligible retirees who enroll in the CDH Gold plan.
High Cost Claimant	HCC	An insured who incurs claims over a catastrophic claim limit during the plan year.
9		For purposes of cost tracking, this threshold is \$100K.
Per Employee Per Month	PEPM	A monthly cost basis measured on an employee/contract/subscriber level
Per Employee Per Year	PEPY	A yearly cost basis measured on an employee/contract/subscriber level
Per Member Per Month	PMPM	A monthly cost basis measured on a member level
Per Member Per Year	PMPY	A yearly cost basis measured on a member level
Patient-Centered Outcomes Research Trust Fund	PCORI	The Patient-Centered Outcomes Research Trust Fund fee is a fee on plan
Fee		sponsors of self-insured health plans that helps to fund the Patient-Centered
		Outcomes Research Institute (PCORI). The institute will assist, through
		research, patients, clinicians, purchasers and policy-makers, in making informed
		health decisions by advancing the quality and relevance of evidence-based
		medicine. The institute will compile and distribute comparative clinical
		effectiveness research findings. This fee is part of the Affordable Care Act
		legislation.
		regisiation.

State of Delaware

Health Plan Quarterly Financial Reporting Glossary of Important Health Care Terms

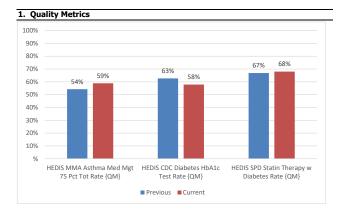
Terms directly tied to cost tracking

Terminology	Acronym	Definition
Point-of-Service	POS	A type of managed care plan that is a hybrid of HMO and PPO plans. Like an HMO, participants designate an in-network physician to be their primary care provider. But like a PPO, patients may go outside of the provider network for health care services. GHIP only offers this type of plan to Port of Wilmington employees.
Preferred Provider Organization	PPO	A health care organization composed of physicians, hospitals, or other providers which provides health care services at a reduced fee. A PPO is similar to an HMO, but care is paid for as it is received instead of in advance in the form of a scheduled fee. PPOs may also offer more flexibility by allowing for visits to out-of-network professionals at a greater expense to the policy holder. Visits within the network require only the payment of a small fee. There is often a deductible for out-of-network expenses and a higher co-payment.
Transitional Reinsurance Fee	TRF	Fee collected by the transitional reinsurance program to fund reinsurance payments to issuers of non-grandfathered reinsurance-eligible individual market plans, the administrative costs of operating the reinsurance program, and the General Fund of the U.S. Treasury for the 2014, 2015, and 2016 benefit years. This fee is part of the Affordable Care Act legislation, and ends after the 2016 benefit year.
Year to Date	YTD	A period, starting from the beginning of the current year (either the calendar year or fiscal year) and continuing up to the present day. For this financial reporting document, YTD refers to the time period of July 1, 2019 to June 30, 2020

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Medical and Prescription Drug Dashboard - Total GHIP Population Previous Period: Apr 2019 - Mar 2020 (Paid)

Current Period: Apr 2020 - Mar 20201(Paid)



3. Well Care and Preventive Visits

	Previous	Current	Trend	Benchmark
Visits per 1000 Well Baby	5856.6	5551.6	-5.2%	5507.4
Visits per 1000 Well Child	851.2	961.2	12.9%	786.6
Visits per 1000 Prevent Adult	429.1	370.1	-13.7%	378.9

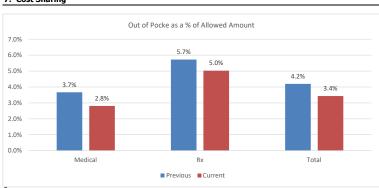
4. Medical Eligibility

	Previous	Current	Trend
Average Employees	72,502.8	73,768.1	1.7%
Average Members	127,371.4	129,154.4	1.4%
Family Size	1.8	1.8	-0.3%
Member Age	43.0	43.1	0.2%
Members % Male	44.8%	44.8%	-0.1%

5. Risk Score

Previous Current
Member Risk Score 236.1 229.9

7. Cost Sharing

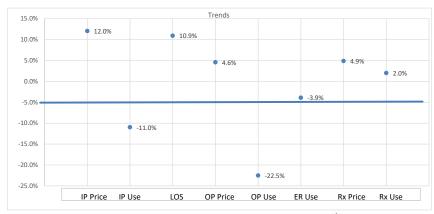


2. High Cost Claimants



	Previous	Current	Trend
Patients	1,114	1,203	8.0%
Patients per 1,000	8.5	8.1	-4.8%
Payments (in Millions)	\$217 M	\$237 M	9.1%
Payments per Patient	194,780	196,807	1.0%

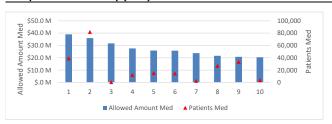
•		Previous	Current	Trend	Benchmark
Inpatient	Allowed per Admit	\$23,254	\$26,055	12.0%	\$30,344
	Admits per 1000	83.6	74.4	-11.0%	54.0
	Days LOS	5.3	5.8	10.9%	4.4
Outpatient	Allowed per Service	\$128	\$133	4.6%	\$130
	ER Visits per 1000	349.3	270.6	-22.5%	229.1
Non-Specialty Rx	Allowed per Days Suppy	\$2	\$2	-3.9%	n/a
	Days Supply PMPY	656	667	1.7%	n/a
Specialty Rx	Allowed per Days Supply	\$88	\$88	-0.5%	n/a
	Days Supply PMPY	12	14	20.1%	n/a
All RX	Allowed per Days Supply	\$4	\$4	4.9%	\$4
	Days Supply PMPY	668	681	2.0%	365



Medical and Prescription Drug Dashboard - Total GHIP Population

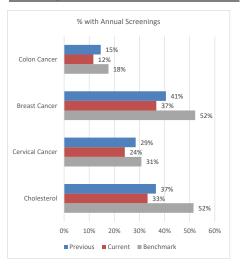
Previous Period: Apr 2019 - Mar 2020 (Paid) Current Period: Apr 2020 - Mar 20201(Paid)

8. Top Medical Conditions (by cost)

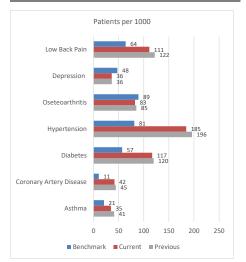


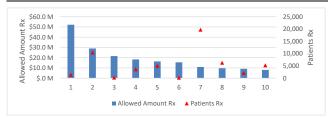
Condition	Allowed Amount Med	Patients Med	Med Allowed per Patient
1 Signs/Symptoms/Oth Cond, NEC	\$39,009,071	39,298	\$993
2 Prevent/Admin Hlth Encounters	\$35,938,945	82,121	\$438
3 Chemotherapy Encounters	\$31,666,550	654	\$48,420
4 Osteoarthritis	\$27,574,909	12,349	\$2,233
5 Spinal/Back Disord, Low Back	\$25,857,561	15,347	\$1,685
6 Infections - Respiratory, NEC	\$25,734,606	14,742	\$1,746
7 Pregnancy without Delivery	\$23,763,067	2,731	\$8,701
8 Arthropathies/Joint Disord NEC	\$21,566,844	26,916	\$801
9 Infections, NEC	\$20,745,309	33,491	\$619
10 Renal Function Failure	\$20,443,980	3,827	\$5,342

9. Screening Rates

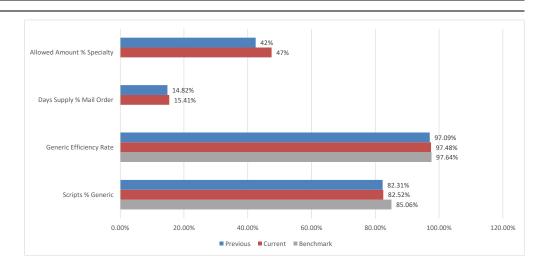


10. Chronic Condition Prevalence



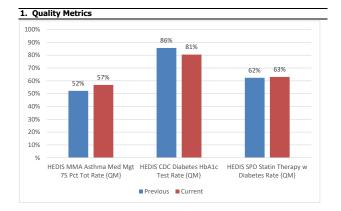


Therapeutic Class	Allowed Amount Rx	Patients Rx	per Patient
Therapeutic Class	Allioulit KX	K.X	pei Patient
1 Immunosuppressants, NEC	\$52,134,836	1,386	\$37,615
2 Antidiabetic Agents, Misc	\$28,973,716	10,459	\$2,770
3 Molecular Targeted Therapy	\$21,491,602	222	\$96,809
4 Antidiabetic Agents, Insulins	\$18,239,929	3,589	\$5,082
5 Coag/Anticoag, Anticoagulants	\$16,255,670	5,009	\$3,245
6 Biological Response Modifiers	\$15,425,453	166	\$92,924
7 Adrenals & Comb, NEC	\$10,908,091	19,717	\$553
8 Misc Therapeutic Agents, NEC	\$9,657,425	6,273	\$1,540
9 Antidiabetic Ag, SGLT Inhibitr	\$9,070,842	2,136	\$4,247
10 Antivirals, NEC	\$8,037,250	5,219	\$1,540



Medical and Prescription Drug Dashboard - Active Employees Previous Period: Apr 2019 - Mar 2020 (Paid)

Current Period: Apr 2020 - Mar 20201(Paid)



3. Well Care and Preventive Visits

	Previous	Current	Trend	Benchmark	
Visits per 1000 Well Baby	5854.0	5557.2	-5.1%	5507.4	
Visits per 1000 Well Child	851.3	963.1	13.1%	786.6	
Visits per 1000 Prevent Adult	498.6	420.7	-15.6%	341.1	

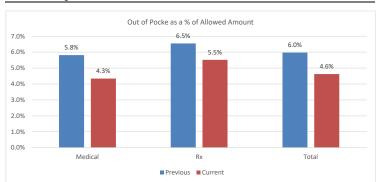
4. Medical Eligibility

	Previous	Current	Trend
Average Employees	38,427.2	39,079.3	1.7%
Average Members	89,099.5	90,279.4	1.3%
Family Size	2.3	2.3	-0.4%
Member Age	32.8	32.8	-0.1%
Members % Male	46.3%	46.3%	0.0%

5. Risk Score

Previous Current Member Risk Score 135.8 131.3

7. Cost Sharing



2. High Cost Claimants Previous Current

■ HCC ■ Non-HCC

Page 3 of 8

	Previous	Current	Trend
Patients	753	812	7.8%
Patients per 1,000	8.1	8.1	-0.3%
Payments (in Millions)	\$137 M	\$154 M	12.3%
Payments per Patient	182,477	189,951	4.1%

`		Previous	Current	Trend	Benchmark
Inpatient	Allowed per Admit	\$26,655	\$29,872	12.1%	\$25,164
	Admits per 1000	55.5	51.4	-7.4%	52.8
	Days LOS	4.5	5.0	11.4%	4.1
Outpatient	Allowed per Service	\$133	\$137	3.1%	\$130
	ER Visits per 1000	273.7	208.9	-23.7%	228.0
Non-Specialty Rx	Allowed per Days Suppy	\$2	\$2	-2.8%	n/a
	Days Supply PMPY	385	389	0.9%	n/a
Specialty Rx	Allowed per Days Supply	\$83	\$85	2.2%	n/a
	Days Supply PMPY	8	10	19.8%	n/a
Ali RX	Allowed per Days Supply	\$4	\$4	7.6%	4
	Days Supply PMPY	393	398	1.3%	365

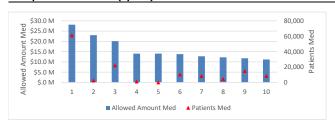
■ HCC ■ Non-HCC



Medical and Prescription Drug Dashboard - Active Employees

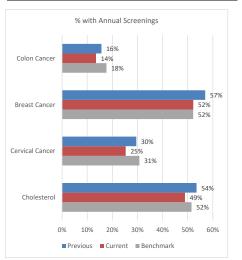
Previous Period: Apr 2019 - Mar 2020 (Paid) Current Period: Apr 2020 - Mar 20201(Paid)

8. Top Medical Conditions (by cost)

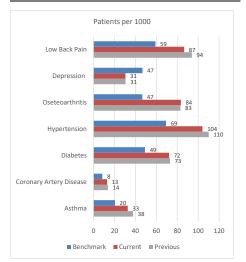


Condition	Allowed Amount Med	Patients Med	Med Allowed per Patient
1 Prevent/Admin HIth Encounters	\$28,091,225	61,336	\$458
2 Pregnancy without Delivery	\$23,006,713	2,652	\$8,675
3 Signs/Symptoms/Oth Cond, NEC	\$20,075,469	22,285	\$901
4 Newborns, w/wo Complication	\$14,014,557	1,355	\$10,343
5 Chemotherapy Encounters	\$14,011,585	221	\$63,401
6 Infections - Respiratory, NEC	\$13,767,196	10,526	\$1,308
7 Spinal/Back Disord, Low Back	\$12,712,230	8,515	\$1,493
8 Osteoarthritis	\$12,211,309	4,587	\$2,662
9 Arthropathies/Joint Disord NEC	\$11,757,934	14,907	\$789
10 Gastroint Disord, NEC	\$11,172,660	8,485	\$1,317

9. Screening Rates

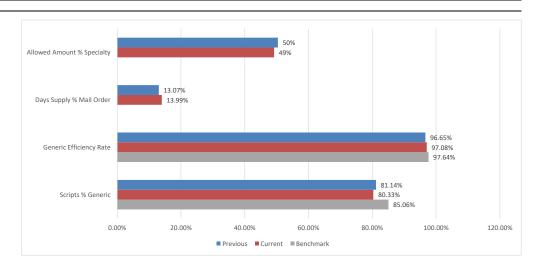


10. Chronic Condition Prevalence





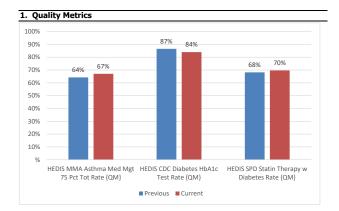
	Allowed	Patients	Rx Allowed
Therapeutic Class	Amount Rx	Rx	per Patient
1 Immunosuppressants, NEC	\$31,605,387	798	\$39,606
2 Antidiabetic Agents, Misc	\$11,008,718	4,492	\$2,451
3 Antidiabetic Agents, Insulins	\$7,586,804	1,473	\$5,151
4 Stimulant, Amphetamine Type	\$6,751,838	4,802	\$1,406
5 Antivirals, NEC	\$5,902,083	3,450	\$1,711
6 Molecular Targeted Therapy	\$5,835,133	57	\$102,371
7 Biological Response Modifiers	\$5,238,128	73	\$71,755
8 Misc Therapeutic Agents, NEC	\$5,085,915	2,243	\$2,267
9 Adrenals & Comb, NEC	\$4,740,539	11,721	\$404
10 Antidiabetic Ag, SGLT Inhibitr	\$4,309,508	1,056	\$4,081



IBM Watson Health.

Medical and Prescription Drug Dashboard - Early Retirees Previous Period: Apr 2019 - Mar 2020 (Paid)

Current Period: Apr 2020 - Mar 20201(Paid)



3. Well Care and Preventive Visits

	Previous	Current	Trend	Benchmark
Visits per 1000 Well Baby	4736.8	4678.0	-1.2%	5507.4
Visits per 1000 Well Child	807.7	844.7	4.6%	786.6
Visits per 1000 Prevent Adult	511.2	439.9	-13.9%	485.4

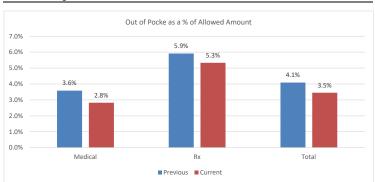
4. Medical Eligibility

	Previous (Current	Trend
Average Employees	6,158.4	6,120.0	-0.6%
Average Members	9,865.9	9,758.7	-1.1%
Family Size	1.6	1.6	-0.5%
Member Age	49.6	50.0	0.8%
Members % Male	41.4%	41.6%	0.5%

5. Risk Score

Member Risk Score Previous Current
253.5 248.4

7. Cost Sharing



Previous Current 40%

■ HCC ■ Non-HCC

	Previous	Current	Trend
Patients	266	251	-5.6%
Patients per 1,000	23.4	8.1	-65.4%
Payments (in Millions)	\$50 M	\$46 M	-8.1%
Payments per Patient	187,966	183,036	-2.6%

,		Previous	Current	Trend	Benchmark
Inpatient	Allowed per Admit	\$40,867	\$43,194	5.7%	\$36,124
	Admits per 1000	80.1	69.5	-13.2%	61.8
	Days LOS	6.1	6.8	10.4%	5.0
Outpatient	Allowed per Service	\$157	\$160	1.6%	\$130
	ER Visits per 1000	366.8	296.1	-19.3%	238.3
Non-Specialty Rx	Allowed per Days Suppy	\$2	\$2	-3.3%	n/a
	Days Supply PMPY	776	800	3.2%	n/a
Specialty Rx	Allowed per Days Supply	\$88	\$82	-6.8%	n/a
	Days Supply PMPY	16	20	22.0%	n/a
Ali RX	Allowed per Days Supply	\$4	\$4	2.8%	4
	Days Supply PMPY	792	820	3.5%	365

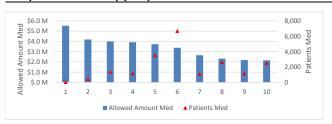
■ HCC ■ Non-HCC



Medical and Prescription Drug Dashboard - Early Retirees

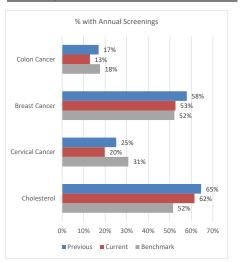
Previous Period: Apr 2019 - Mar 2020 (Paid) Current Period: Apr 2020 - Mar 20201(Paid)

8. Top Medical Conditions (by cost)

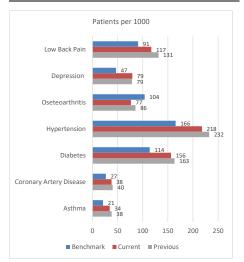


Condition	Allowed Amount Med	Patients Med	Med Allowed per Patient
1 Chemotherapy Encounters	\$5,522,560	75	\$73,634
2 Coronary Artery Disease	\$4,183,489	446	\$9,380
3 Spinal/Back Disord, Low Back	\$3,985,103	1,379	\$2,890
4 Osteoarthritis	\$3,911,785	1,223	\$3,199
5 Signs/Symptoms/Oth Cond, NEC	\$3,724,104	3,539	\$1,052
6 Prevent/Admin Hlth Encounters	\$3,371,753	6,693	\$504
7 Infections - Respiratory, NEC	\$2,642,129	1,117	\$2,365
8 Infections, NEC	\$2,322,485	2,663	\$872
9 Respiratory Disord, NEC	\$2,176,632	1,180	\$1,845
10 Arthropathies/Joint Disord NEC	\$2,145,567	2,517	\$852

9. Screening Rates

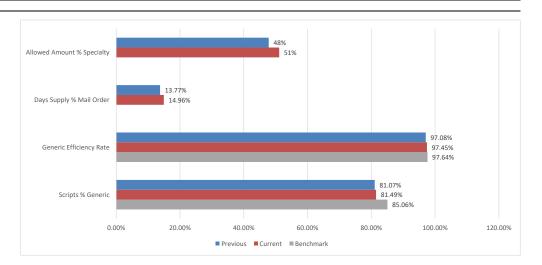


10. Chronic Condition Prevalence





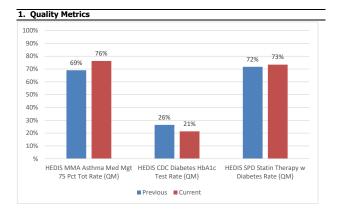
Therapeutic Class	Allowed Amount Rx	Patients Rx	Rx Allowed per Patient
1 Immunosuppressants, NEC	\$5,248,800	156	\$33,646
2 Antidiabetic Agents, Misc	\$3,317,091	1,189	\$2,790
3 Antidiabetic Agents, Insulins	\$1,856,494	389	\$4,772
4 Biological Response Modifiers	\$1,840,669	22	\$83,667
5 Molecular Targeted Therapy	\$1,276,908	13	\$98,224
6 CNS Agents, Misc.	\$1,176,121	309	\$3,806
7 Antidiabetic Ag, SGLT Inhibitr	\$1,125,724	284	\$3,964
8 Adrenals & Comb, NEC	\$922,629	1,799	\$513
9 Antivirals, NEC	\$880,353	500	\$1,761
10 Coag/Anticoag, Anticoagulants	\$751,668	293	\$2,565



BM Watson Health.

Medical and Prescription Drug Dashboard - Medicare Retirees Previous Period: Apr 2019 - Mar 2020 (Paid)

Current Period: Apr 2020 - Mar 20201(Paid)



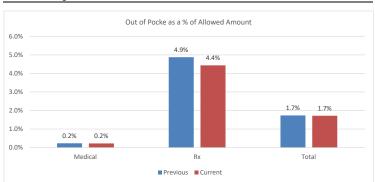
3. Well Care and Preventive Visits

	Previous	Current	Trend	Benchmark
Visits per 1000 Prevent Adult	242.6	233.0	-4.0%	462.0

4. Medical Eligibility		
Previo	ous Current Trend	
Average Employees 25,43	7.4 26,031.1 2.3	3%
Average Members 25,71	4.8 26,325.5 2.4	4%
Family Size	1.0 1.0 0.0	0%
Member Age 7	2.9 73.1 0.2	2%
Members % Male 41.	7% 41.5% -0.5	5%

5. Risk Score Previous Current Member Risk Score 555.1 534.3

7. Cost Sharing



Previous Current 15% 19% 81% HCC Non-HCC

	Previous	Current	Trend
Patients	182	230	26.4%
Patients per 1,000	6.8	8.1	19.9%
Payments (in Millions)	\$26 M	\$34 M	29.0%
Payments per Patient	144,580	147,579	2.1%

,		Previous	Current	Trend	Benchmark
Inpatient	Allowed per Admit	\$17,085	\$19,352	13.3%	\$35,092
	Admits per 1000	170.0	145.1	-14.7%	55.0
	Days LOS	5.9	6.5	10.8%	4.5
Outpatient	Allowed per Service	\$113	\$121	7.6%	\$130
	ER Visits per 1000	560.8	438.8	-21.7%	229.1
Non-Specialty Rx	Rx Allowed per Days Suppy	\$2	\$2	-5.2%	n/a
	Days Supply PMPY	1,496	1,522	1.7%	n/a
Specialty Rx	Allowed per Days Supply	\$94	\$93	-1.2%	n/a
	Days Supply PMPY	22	26	19.9%	n/a
All RX	Allowed per Days Supply	\$3	\$4	3.1%	\$4
	Days Supply PMPY	1,518	1,548	2.0%	365



Medical and Prescription Drug Dashboard - Medicare Retirees

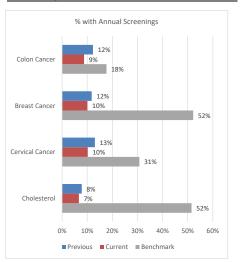
Previous Period: Apr 2019 - Mar 2020 (Paid) Current Period: Apr 2020 - Mar 20201(Paid)

8. Top Medical Conditions (by cost)

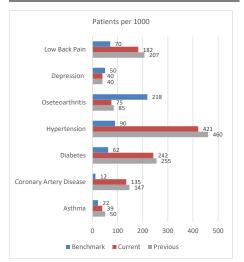


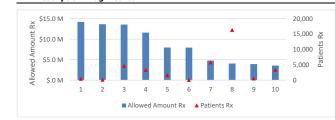
Condition	Allowed Amount Med	Patients Med	Med Allowed per Patient
1 Signs/Symptoms/Oth Cond, NEC	\$13,857,809	12,548	\$1,104
2 Chemotherapy Encounters	\$11,269,426	348	\$32,383
3 Osteoarthritis	\$10,526,850	6,081	\$1,731
4 Renal Function Failure	\$8,428,589	2,522	\$3,342
5 Spinal/Back Disord, Low Back	\$8,322,570	5,083	\$1,637
6 Infections - Respiratory, NEC	\$8,184,089	2,772	\$2,952
7 Eye Disorders, Degenerative	\$7,759,075	6,867	\$1,130
8 Cardiac Arrhythmias	\$7,163,659	4,276	\$1,675
9 Respiratory Disord, NEC	\$7,098,166	6,191	\$1,147
10 Coronary Artery Disease	\$6,935,587	3,752	\$1,849

9. Screening Rates

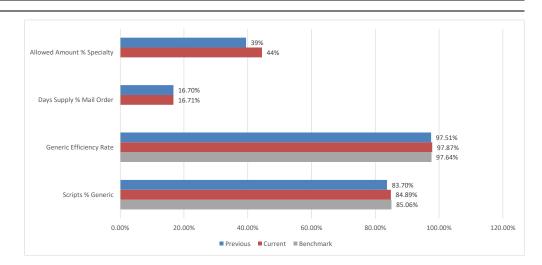


10. Chronic Condition Prevalence





	Allowed	Patients	Rx Allowed
Therapeutic Class	Amount Rx	Rx	per Patient
1 Immunosuppressants, NEC	\$14,203,252	431	\$32,954
2 Molecular Targeted Therapy	\$13,640,347	143	\$95,387
3 Antidiabetic Agents, Misc	\$13,567,115	4,624	\$2,934
4 Coag/Anticoag, Anticoagulants	\$11,599,589	3,354	\$3,458
5 Antidiabetic Agents, Insulins	\$7,966,224	1,617	\$4,927
6 Biological Response Modifiers	\$7,935,597	71	\$111,769
7 Adrenals & Comb, NEC	\$4,769,901	5,791	\$824
8 Antihyperlipidemic Drugs, NEC	\$4,057,521	16,331	\$248
9 Hormone-Modifying Therapy	\$3,919,132	530	\$7,395
10 Misc Theraneutic Agents, NEC	\$3,536,637	3.380	\$1.046



IBM Watson Health.