

State of Delaware Health Fund Monthly Statement February 2021

| OPERATING REVENUES | February | | February Budget | | Variance | | YTD Actual | | YTD Budget | | Variance | |
|---|-----------------------|---------------|-----------------------|---------------|-----------------------|---------------|-----------------------|---------------|-----------------------|---------------|---------------------|---------------|
| | \$ | % | \$ | % | \$ | % | \$ | % | \$ | % | \$ | % |
| Premium Contributions | | | | | | | | | | | | |
| Highmark | \$ 54,253,801 | 60.23% | \$ 54,103,723 | 59.57% | \$ 150,078 | 0.28% | \$ 434,471,952 | 66.39% | \$ 431,621,008 | 65.92% | \$ 2,850,944 | 0.66% |
| Aetna | \$ 15,532,511 | 17.24% | \$ 15,960,029 | 17.57% | \$ (427,518) | -2.68% | \$ 125,107,474 | 19.12% | \$ 127,323,655 | 19.45% | \$ (2,216,180) | -1.74% |
| Total Premium Contributions | \$ 69,786,312 | 77.48% | \$ 70,063,752 | 77.14% | \$ (277,440) | -0.40% | \$ 559,579,427 | 85.51% | \$ 558,944,662 | 85.37% | \$ 634,764 | 0.11% |
| Other Revenues | | | | | | | | | | | | |
| Medicare Retiree RX Prog. (EGWP) Direct Subsidy | \$ 43,085 | 0.05% | \$ 97,639 | 0.11% | \$ (54,553) | -55.87% | \$ 1,363,616 | 0.21% | \$ 1,293,292 | 0.20% | \$ 70,325 | 5.44% |
| Federal Reinsurance | \$ 1,322,024 | 1.47% | \$ 1,249,505 | 1.38% | \$ 72,519 | 5.80% | \$ 9,266,270 | 1.42% | \$ 9,077,831 | 1% | \$ 188,439 | 2.08% |
| Prescription Drug Rebates (Commercial) | \$ 10,495,091 | 11.65% | \$ 11,472,595 | 12.63% | \$ (977,505) | -8.52% | \$ 31,619,844 | 4.83% | \$ 34,276,864 | 5.24% | \$ (2,657,019) | -7.75% |
| Prescription Drug Rebates (EGWP) | \$ 7,847,136 | 8.71% | \$ 7,434,759 | 8.19% | \$ 412,377 | 5.55% | \$ 23,523,202 | 3.59% | \$ 22,212,952 | 3.39% | \$ 1,310,250 | 5.90% |
| Prescription True Up/Yr End Recon Pymts | \$ - | 0.00% | \$ - | 0.00% | \$ - | 0.00% | \$ 9,526,443 | 1.46% | \$ 7,118,146 | 1.09% | \$ 2,408,297 | 33.83% |
| Medicare Part D Coverage Gap Discount | \$ - | 0.00% | \$ - | 0.00% | \$ - | 0.00% | \$ 14,894,520 | 2.28% | \$ 17,764,317 | 2.71% | \$ (2,869,797) | -16.15% |
| Participating Group Fees | \$ 486,076 | 0.54% | \$ 507,463 | 0.56% | \$ (21,386) | -4.21% | \$ 4,042,177 | 0.62% | \$ 4,048,364 | 0.62% | \$ (6,187) | -0.15% |
| Other Revenues | \$ 95,405 | 0.11% | \$ - | 0.00% | \$ 95,405 | 0.00% | \$ 599,621 | 0.09% | \$ - | 0.00% | \$ 599,621 | 0.00% |
| Total Other Revenues | \$ 20,288,817 | 22.52% | \$ 20,761,961 | 22.86% | \$ (473,144) | -2.28% | \$ 94,835,694 | 14.49% | \$ 95,791,766 | 14.63% | \$ (956,072) | -1.00% |
| Total Operating Revenues | \$ 90,075,130 | | \$ 90,825,713 | | \$ (750,584) | -0.83% | \$ 654,415,120 | | \$ 654,736,428 | | \$ (321,308) | -0.05% |
| OPERATING EXPENSES | | | | | | | | | | | | |
| Claims | | | | | | | | | | | | |
| Highmark | \$ 41,078,671 | 49.08% | \$ 37,534,349 | 47.66% | \$ 3,544,322 | 9.44% | \$ 316,710,606 | 48.11% | \$ 321,475,185 | 48.88% | \$ (4,764,579) | -1.48% |
| Aetna | \$ 13,734,548 | 16.41% | \$ 12,483,138 | 15.85% | \$ 1,251,410 | 10.02% | \$ 108,245,230 | 16.44% | \$ 106,941,997 | 16.26% | \$ 1,303,233 | 1.22% |
| Express Scripts (non-Plan D) | \$ 13,491,816 | 16.12% | \$ 13,840,018 | 17.57% | \$ (348,203) | -2.52% | \$ 110,517,317 | 16.79% | \$ 110,210,138 | 16.76% | \$ 307,179 | 0.28% |
| Express Scripts (Plan D) | \$ 11,251,695 | 13.44% | \$ 11,300,494 | 14.35% | \$ (48,799) | -0.43% | \$ 91,837,842 | 13.95% | \$ 89,987,527 | 13.66% | \$ 1,850,315 | 2.06% |
| Surgery Plus | \$ 299,640 | 0.36% | \$ - | 0.00% | \$ 299,640 | 0.00% | \$ 1,621,867 | 0.25% | \$ - | 0.00% | \$ 1,621,867 | 0.00% |
| Total Claims | \$ 79,856,369 | 95.40% | \$ 75,157,999 | 95.43% | \$ 4,698,370 | 6.25% | \$ 628,932,862 | 95.55% | \$ 628,614,847 | 95.58% | \$ 318,015 | 0.05% |
| Other Expenses | | | | | | | | | | | | |
| Program Fees and Costs (Vendor ASO Fees) | \$ 3,474,236 | 4.15% | \$ 3,107,857 | 3.95% | \$ 366,379 | 11.79% | \$ 25,558,882 | 3.88% | \$ 24,793,420 | 3.77% | \$ 765,461 | 3.09% |
| Office Expenses | \$ 178,610 | 0.21% | \$ 247,703 | 0.31% | \$ (69,093) | -27.89% | \$ 1,587,545 | 0.24% | \$ 1,981,624 | 0.30% | \$ (394,080) | -19.89% |
| Employee Assistance | \$ 34,520 | 0.04% | \$ 33,188 | 0.04% | \$ 1,332 | 4.01% | \$ 247,636 | 0.04% | \$ 265,504 | 0.04% | \$ (17,868) | -6.73% |
| Data Warehouse | \$ 54,662 | 0.07% | \$ 77,489 | 0.10% | \$ (22,827) | -29.46% | \$ 426,695 | 0.06% | \$ 619,909 | 0.09% | \$ (193,214) | -31.17% |
| Consultant Fees | \$ 102,055 | 0.12% | \$ 125,000 | 0.16% | \$ (22,945) | -18.36% | \$ 1,130,031 | 0.17% | \$ 1,000,000 | 0.15% | \$ 130,031 | 13.00% |
| COBRA Fees | \$ 4,590 | 0.01% | \$ 6,249 | 0.01% | \$ (1,660) | -26.56% | \$ 54,193 | 0.01% | \$ 49,992 | 0.01% | \$ 4,201 | 8.40% |
| ACA Fees | \$ - | 0.00% | \$ - | 0.00% | \$ - | 0.00% | \$ 309,558 | 0.05% | \$ 340,300 | 0.05% | \$ (30,741) | -9.03% |
| Total Other Expenses | \$ 3,848,673 | 4.60% | \$ 3,597,486 | 4.57% | \$ 251,187 | 6.98% | \$ 29,314,540 | 4.45% | \$ 29,050,750 | 4.42% | \$ 263,790 | 0.91% |
| Total Operating Expenses | \$ 83,705,041 | | \$ 78,755,484 | | \$ 4,949,557 | 6.28% | \$ 658,247,403 | | \$ 657,665,597 | | \$ 581,805 | 0.09% |
| Net Income | \$ 6,370,088 | | \$ 12,070,229 | | \$ (5,700,141) | | \$ (3,832,282) | | \$ (2,929,169) | | \$ (903,113) | |
| Balance Forward | \$ 179,561,385 | | \$ 174,764,357 | | | | \$ 189,763,755 | | \$ 189,763,755 | | | |
| Fund Equity Balance | \$ 185,931,473 | | \$ 186,834,586 | | \$ (903,113) | -0.48% | \$ 185,931,473 | | \$ 186,834,586 | | \$ (903,113) | -0.48% |
| Average Members | 129,848 | | 130,074 | | -226 | -0.17% | | | | | | |

| | Target | YTD | | | | End of Year | | | |
|-------------------|---------------|----------------|----------------|--------------|-----|----------------|----------------|--------------|-----|
| | | Budget | Actual | Variance | | Budget | Forecast* | Variance | |
| | | | | \$ | % | | | \$ | % |
| Fund Equity | \$ 81,800,000 | \$ 186,834,586 | \$ 185,931,473 | \$ (903,113) | 0% | \$ 142,232,763 | \$ 141,329,650 | \$ (903,113) | -1% |
| Claim Liability | \$ 57,500,000 | \$ 57,500,000 | \$ 57,500,000 | \$ - | 0% | \$ 57,500,000 | \$ 57,500,000 | \$ - | 0% |
| Minimum Reserve | \$ 24,300,000 | \$ 24,300,000 | \$ 24,300,000 | \$ - | 0% | \$ 24,300,000 | \$ 24,300,000 | \$ - | 0% |
| COVID-19 Reserve | \$ 23,500,000 | \$ 23,500,000 | \$ 23,500,000 | \$ - | 0% | \$ 23,500,000 | \$ 23,500,000 | \$ - | 0% |
| Surplus/(Deficit) | \$ - | \$ 81,534,586 | \$ 80,631,473 | \$ (903,113) | -1% | \$ 36,932,763 | \$ 36,029,650 | \$ (903,113) | -2% |

*Forecast = Actual + Remaining Budget

State of Delaware Health Fund

Monthly Statement

March 2021

| OPERATING REVENUES | March | | March Budget | | Variance | | YTD Actual | | YTD Budget | | Variance | |
|---|------------------------|---------------|------------------------|---------------|-----------------------|---------------|------------------------|---------------|------------------------|---------------|-----------------------|---------------|
| | \$ | % | \$ | % | \$ | % | \$ | % | \$ | % | \$ | % |
| Premium Contributions | | | | | | | | | | | | |
| Highmark | \$ 54,737,630 | 75.70% | \$ 54,103,723 | 75.23% | \$ 633,907 | 1.17% | \$ 489,209,582 | 67.32% | \$ 485,724,731 | 66.84% | \$ 3,484,851 | 0.72% |
| Aetna | \$ 15,651,532 | 21.65% | \$ 15,960,029 | 22.19% | \$ (308,497) | -1.93% | \$ 140,759,006 | 19.37% | \$ 143,283,684 | 19.72% | \$ (2,524,677) | -1.76% |
| Total Premium Contributions | \$ 70,389,162 | 97.35% | \$ 70,063,752 | 97.42% | \$ 325,410 | 0.46% | \$ 629,968,589 | 86.69% | \$ 629,008,415 | 86.56% | \$ 960,174 | 0.15% |
| Other Revenues | | | | | | | | | | | | |
| Medicare Retiree RX Prog. (EGWP) Direct Subsidy | \$ 40,565 | 0.06% | \$ 97,639 | 0.14% | \$ (57,074) | -58.45% | \$ 1,404,181 | 0.19% | \$ 1,390,930 | 0.19% | \$ 13,251 | 0.95% |
| Federal Reinsurance | \$ 1,325,324 | 1.83% | \$ 1,249,505 | 1.74% | \$ 75,818 | 6.07% | \$ 10,591,594 | 1.46% | \$ 10,327,336 | 1% | \$ 264,258 | 2.56% |
| Prescription Drug Rebates (Commercial) | \$ - | 0.00% | \$ - | 0.00% | \$ - | 0.00% | \$ 31,619,844 | 4.35% | \$ 34,276,864 | 4.72% | \$ (2,657,019) | -7.75% |
| Prescription Drug Rebates (EGWP) | \$ - | 0.00% | \$ - | 0.00% | \$ - | 0.00% | \$ 23,523,202 | 3.24% | \$ 22,212,952 | 3.06% | \$ 1,310,250 | 5.90% |
| Prescription True Up/Yr End Recon Pymts | \$ 23,462 | 0.03% | \$ - | 0.00% | \$ 23,462 | 0.00% | \$ 9,549,905 | 1.31% | \$ 7,118,146 | 0.98% | \$ 2,431,759 | 34.16% |
| Medicare Part D Coverage Gap Discount | \$ - | 0.00% | \$ - | 0.00% | \$ - | 0.00% | \$ 14,894,520 | 2.05% | \$ 17,764,317 | 2.44% | \$ (2,869,797) | -16.15% |
| Participating Group Fees | \$ 514,382 | 0.71% | \$ 507,463 | 0.71% | \$ 6,919 | 1.36% | \$ 4,556,559 | 0.63% | \$ 4,555,827 | 0.63% | \$ 732 | 0.02% |
| Other Revenues | \$ 13,464 | 0.02% | \$ - | 0.00% | \$ 13,464 | 0.00% | \$ 613,084 | 0.08% | \$ - | 0.00% | \$ 613,084 | 0.00% |
| Total Other Revenues | \$ 1,917,196 | 2.65% | \$ 1,854,607 | 2.58% | \$ 62,590 | 3.37% | \$ 96,752,890 | 13.31% | \$ 97,646,372 | 13.44% | \$ (893,482) | -0.92% |
| Total Operating Revenues | \$ 72,306,359 | | \$ 71,918,359 | | \$ 387,999 | 0.54% | \$ 726,721,479 | | \$ 726,654,787 | | \$ 66,692 | 0.01% |
| OPERATING EXPENSES | | | | | | | | | | | | |
| Claims | | | | | | | | | | | | |
| Highmark | \$ 51,821,908 | 54.72% | \$ 46,917,936 | 53.23% | \$ 4,903,972 | 10.45% | \$ 368,532,514 | 48.95% | \$ 368,393,121 | 49.40% | \$ 139,393 | 0.04% |
| Aetna | \$ 12,896,055 | 13.62% | \$ 12,483,138 | 14.16% | \$ 412,918 | 3.31% | \$ 121,141,286 | 16.09% | \$ 119,425,135 | 16.01% | \$ 1,716,151 | 1.44% |
| Express Scripts (non-Plan D) | \$ 14,324,365 | 15.13% | \$ 13,840,018 | 15.70% | \$ 484,346 | 3.50% | \$ 124,841,681 | 16.58% | \$ 124,050,156 | 16.63% | \$ 791,525 | 0.64% |
| Express Scripts (Plan D) | \$ 11,563,517 | 12.21% | \$ 11,300,494 | 12.82% | \$ 263,023 | 2.33% | \$ 103,401,359 | 13.73% | \$ 101,288,021 | 13.58% | \$ 2,113,338 | 2.09% |
| Surgery Plus | \$ 360,494 | 0.38% | \$ - | 0.00% | \$ 360,494 | 0.00% | \$ 1,982,361 | 0.26% | \$ - | 0.00% | \$ 1,982,361 | 0.00% |
| Total Claims | \$ 90,966,338 | 96.06% | \$ 84,541,586 | 95.92% | \$ 6,424,752 | 7.60% | \$ 719,899,201 | 95.61% | \$ 713,156,433 | 95.62% | \$ 6,742,767 | 0.95% |
| Other Expenses | | | | | | | | | | | | |
| Program Fees and Costs (Vendor ASO Fees) | \$ 3,191,365 | 3.37% | \$ 3,107,857 | 3.53% | \$ 83,508 | 2.69% | \$ 28,750,247 | 3.82% | \$ 27,901,277 | 3.74% | \$ 848,970 | 3.04% |
| Office Expenses | \$ 205,521 | 0.22% | \$ 247,703 | 0.28% | \$ (42,182) | -17.03% | \$ 1,793,066 | 0.24% | \$ 2,229,328 | 0.30% | \$ (436,262) | -19.57% |
| Employee Assistance | \$ 28,833 | 0.03% | \$ 33,188 | 0.04% | \$ (4,355) | -13.12% | \$ 276,469 | 0.04% | \$ 298,692 | 0.04% | \$ (22,223) | -7.44% |
| Data Warehouse | \$ 37,606 | 0.04% | \$ 77,489 | 0.09% | \$ (39,883) | -51.47% | \$ 464,300 | 0.06% | \$ 697,397 | 0.09% | \$ (233,097) | -33.42% |
| Consultant Fees | \$ 259,907 | 0.27% | \$ 125,000 | 0.14% | \$ 134,907 | 107.93% | \$ 1,389,938 | 0.18% | \$ 1,125,000 | 0.15% | \$ 264,938 | 23.55% |
| COBRA Fees | \$ 6,849 | 0.01% | \$ 6,249 | 0.01% | \$ 599 | 9.59% | \$ 61,042 | 0.01% | \$ 56,241 | 0.01% | \$ 4,800 | 8.54% |
| ACA Fees | \$ - | 0.00% | \$ - | 0.00% | \$ - | 0.00% | \$ 309,558 | 0.04% | \$ 340,300 | 0.05% | \$ (30,741) | -9.03% |
| Total Other Expenses | \$ 3,730,080 | 3.94% | \$ 3,597,486 | 4.08% | \$ 132,594 | 3.69% | \$ 33,044,620 | 4.39% | \$ 32,648,235 | 4.38% | \$ 396,384 | 1.21% |
| Total Operating Expenses | \$ 94,696,418 | | \$ 88,139,072 | | \$ 6,557,346 | 7.44% | \$ 752,943,821 | | \$ 745,804,669 | | \$ 7,139,152 | 0.96% |
| Net Income | \$ (22,390,059) | | \$ (16,220,712) | | \$ (6,169,347) | | \$ (26,222,342) | | \$ (19,149,882) | | \$ (7,072,460) | |
| Balance Forward | \$ 185,931,473 | | \$ 186,834,586 | | | | \$ 189,763,755 | | \$ 189,763,755 | | | |
| Fund Equity Balance | \$ 163,541,414 | | \$ 170,613,873 | | \$ (7,072,460) | -4.15% | \$ 163,541,414 | | \$ 170,613,873 | | \$ (7,072,460) | -4.15% |
| Average Members | 129,848 | | 130,074 | | -226 | -0.17% | | | | | | |

| | Target | YTD | | | | End of Year | | | |
|-------------------|---------------|----------------|----------------|----------------|------|----------------|----------------|----------------|------|
| | | Budget | Actual | Variance | | Budget | Forecast* | Variance | |
| | | | | \$ | % | | | \$ | % |
| Fund Equity | \$ 81,800,000 | \$ 170,613,873 | \$ 163,541,414 | \$ (7,072,460) | -4% | \$ 142,232,763 | \$ 135,160,303 | \$ (7,072,460) | -5% |
| Claim Liability | \$ 57,500,000 | \$ 57,500,000 | \$ 57,500,000 | \$ - | 0% | \$ 57,500,000 | \$ 57,500,000 | \$ - | 0% |
| Minimum Reserve | \$ 24,300,000 | \$ 24,300,000 | \$ 24,300,000 | \$ - | 0% | \$ 24,300,000 | \$ 24,300,000 | \$ - | 0% |
| COVID-19 Reserve | \$ 23,500,000 | \$ 23,500,000 | \$ 23,500,000 | \$ - | 0% | \$ 23,500,000 | \$ 23,500,000 | \$ - | 0% |
| Surplus/(Deficit) | \$ - | \$ 65,313,873 | \$ 58,241,414 | \$ (7,072,460) | -11% | \$ 36,932,763 | \$ 29,860,303 | \$ (7,072,460) | -19% |