

associated with this pandemic, results may vary from the estimates provided.

Summary plan information

■ FY21 YTD compared to FY20 YTD:

| Summany (total) | FY21 | | FY20 | | | % Change | | | |
|--|---------|-----------------|--------------------|---------|-----------------|--------------------|---------|-----------------|--------------------|
| Summary (total) | Medical | Rx ⁴ | Total ² | Medical | Rx ⁴ | Total ² | Medical | Rx ⁴ | Total ² |
| Gross claims ¹ | \$301.8 | \$141.2 | \$443.0 | \$295.8 | \$140.7 | \$436.5 | ▲ 2.0% | ▲ 0.4% | ▲ 1.5% |
| Total program cost (\$M) ² | \$326.7 | \$86.4 | \$414.3 | \$316.8 | \$88.7 | \$406.7 | ▲ 3.1% | ▼ 2.7% | ▲ 1.9% |
| Premium contributions (\$M) ³ | \$330.7 | \$90.6 | \$421.3 | \$327.5 | \$88.2 | \$415.7 | ▲ 1.0% | ▲ 2.7% | ▲ 1.3% |
| Total cost PEPY | \$8,856 | \$2,364 | \$11,232 | \$8,744 | \$2,472 | \$11,220 | ▲ 1.3% | ▼ 4.4% | ▲ 0.1% |
| Total cost PMPY | \$5,040 | \$1,344 | \$6,384 | \$4,956 | \$1,392 | \$6,360 | ▲ 1.7% | ▼ 3.4% | ▲ 0.4% |
| Average employees | 7 | 73,807 | | 72,473 | | ▲ 1.8% | | | |
| Average members | 129,736 | | 127,860 | | ▲ 1.5% | | | | |
| Loss ratio | | 98% | | 98% | | | | | |
| Net income (\$M) | | \$7.0 | \$7.0 | | \$9.0 | | | | |

Gross claims include paid medical and pharmacy claims as reported by Aetna, Highmark, and ESI; excludes capitation

■ FY21 Actual compared to Original Budget (approved in August 2020):

| Summary (total) | FY21 Actual | | | FY21 Budget | | | % Change | | |
|---------------------------------------|-------------|-----------------|----------|-------------|-----------------|----------|----------|-----------------|--------|
| Summary (total) | Medical | Rx ² | Total | Medical | Rx ² | Total | Medical | Rx ² | Total |
| Total program cost (\$M) ² | \$326.7 | \$86.4 | \$414.3 | \$343.5 | \$94.1 | \$437.6 | ▼ 4.9% | ▼ 8.2% | ▼ 5.3% |
| Total cost PEPY | \$8,856 | \$2,364 | \$11,232 | \$9,316 | \$2,487 | \$11,843 | ▼ 4.9% | ▼ 4.9% | ▼ 5.2% |
| Total cost PMPY | \$5,040 | \$1,344 | \$6,384 | \$5,292 | \$1,413 | \$6,728 | ▼ 4.8% | ▼ 4.9% | ▼ 5.1% |
| Net income (\$M) | | \$7.0 | | | (\$15.7) | | | | |

¹ Total program cost includes office operational expenses (medical and Rx splits exclude these expenses) and excludes fees for participating non-State groups (these fees are included in premiums)

Plan performance dashboard - key observations for total GHIP population: January 2020 - December 2020 (compared to January 2019 - December 2019)

- The COVID-19 pandemic has had a significant impact on GHIP utilization and claims. The IBM Watson Health plan performance dashboards highlights the following program trends:
 - Reduction in well care and preventive visits: -5.1% well baby, -14.4% preventive adult
 - Reduced screening rates for colon cancer, breast cancer, cervical cancer and cholesterol
 - 11.2% reduction in inpatient admits. 17.9% reduction in ER visits
 - Pharmacy claims have not been reduced due to COVID-19; 3.3% increase in cost and 2.3% increase in utilization of all prescriptions
 - Specialty medications now make up 46% of pharmacy spend, with an 18.5% increase in utilization

Additional notes

- Claims and expenses are reported on a paid basis
- FY21 budget rates were held flat from FY20
- Paid claims and enrollment data based on reports from Aetna, Highmark, and ESI; costs include operating expenses
- Expenses are broken down into two categories:
 - ASO Fees: includes fees for vendor administration, COBRA administration, ACA-related (PCORI), IBM Watson data analytics, EAP, and WTW consulting fees
 - Office Operational Expenses: includes expenses for items such as staff salaries, supplies, etc.
- Rx rebates and EGWP payments are shown based on the period to which offsets are attributable, rather than actual payment received in a given period
- No adjustments made to cost tracking for large claims as the State does not have stop loss insurance
- HRA dollars are assumed to be included in the reported claims
- Participating groups (such as University of DE) are included in the cost tracking, but are assumed to be 100% employee paid; as a result, reported net cost and cost share percentages may be skewed; participating group fees are included in premium contributions

² Total program cost includes gross claims, pharmacy rebate and EGWP payment offsets, ASO fees, and office operational expenses

³ Includes fees for participating non-State groups

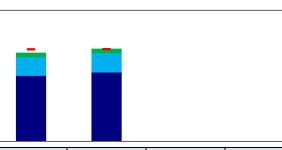
⁴ FY21 YTD contains 12 ESI invoices; FY20 YTD (thru December) contained 13 ESI invoices

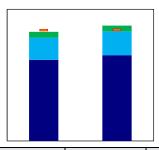
² FY21 Actual contains 12 ESI invoices; FY21 Budget (thru December) contained 13 ESI invoices

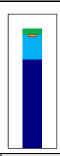
Total GHIP Results

Legend

- Medical/Rx Budget
- Fees and Op. Expenses
- Rx (incl. Rebates and EGWP)
- Medical (incl. capitation)







| | Q1 2021 | Q2 2021 | Q3 2021 | Q4 2021 | FY21 YTD Actual | FY21 YTD WTW Budget ⁷ | Difference vs. Budget | FY21 Projected ⁸ |
|---|---------------|---------------|---------|---------|--------------------|-------------------------------------|--------------------------|--------------------------------|
| Total Program Cost | \$202,594,637 | \$211,738,529 | | | \$414,333,166 | \$437,551,604 | ▼ 5.3% | \$889,406,403 |
| - Paid Claims | 191,490,181 | 200,984,548 | | | 392,474,729 | 415,695,825 | ▼ 5.6% | 844,878,825 |
| - Medical (includes capitation ¹) | 150,084,604 | 157,595,163 | | | 307,679,767 | 325,261,425 | ▼ 5.4% | 663,865,647 |
| - Rx (Including Rebates and EGWP) | 41,405,578 | 43,389,385 | | | 84,794,963 | 90,434,400 | ▼ 6.2% | 181,013,178 |
| - Rx Paid Claims | 69,940,930 | 71,301,982 | | | 141,242,912 | 149,916,641 | ▼ 5.8% | 304,524,770 |
| - EGWP ² | (11,191,731) | (10,986,398) | | | (22,178,129) | (21,899,778) | ▲ 1.3% | (46,962,718) |
| - Direct Subsidy | (743,876) | (522,398) | | | (1,266,274) | (1,098,014) | ▲ 15.3% | (1,856,244) |
| - CGDP | (7,143,895) | (7,143,895) | | | (14,287,790) | (14,222,944) | ▲ 0.5% | (23,774,509) |
| - Catastrophic Reinsurance | (3,303,960) | (3,320,105) | | | (6,624,065) | (6,578,820) | ▲ 0.7% | (21,331,965) |
| - Rx Rebates ³ | (17,343,622) | (16,926,199) | | | (34,269,821) | (37,582,462) | ▼ 8.8% | (76,548,874) |
| - ASO Fees | 10,491,245 | 10,141,121 | | | 20,632,366 | 20,369,560 | ▲ 1.3% | 41,555,141 |
| - Operational Expenses | 613,211 | 612,860 | | | 1,226,071 | 1,486,218 | ▼ 17.5% | 2,972,437 |
| Medical/Rx Premium Contributions ⁴ | \$210,602,447 | \$210,679,889 | | | \$421,282,336 | \$ 421,850,596 | ▼ 0.1% | \$841,891,584 |
| - Net Income | 8,007,810 | (1,058,640) | | | 6,949,169 | (15,701,008) | | (47,514,819) |
| - Total Cost as % of Budget | 96% | 101% | | | 98% | 104% | | 106% |
| Current Year Per Capita | | | | | | | | |
| - Total per employee per year ⁵ | 10,980 | 11,472 | | | 11,232 | 11,843 | ▼ 5.2% | 11,876 |
| - Total % change over prior | -3.9% | 4.0% | | | 0.1% | | | 7.6% |
| - Medical per employee per year | 8,640 | 9,048 | | | 8,856 | 9,316 | ▼ 4.9% | 9,376 |
| - Medical % change over prior | -1.2% | 3.4% | | | 1.2% | | | 12.3% |
| - Rx per employee per year | 2,316 | 2,412 | | | 2,364 | 2,487 | ▼ 4.9% | 2,520 |
| - Rx % change over prior | -13.1% | 5.8% | | | -4.4% | | <u> </u> | -5.0% |
| - Medical per member per year | 4,920 | 5,148 | | | 5,040 | 5,292 | ▼ 4.8% | 5,548 |
| - Rx per member per year | 1,308 | 1,368 | | | 1,344 | 1,413 | ▼ 4.9% | 1,259 |
| - Total per member per year ⁵ | 6,252 | 6,528 | | | 6,384 | 6,728 | ▼ 5.1% | 6,829 |
| Prior Year Results | Q1 FY20 | Q2 FY20 | Q3 FY20 | Q4 FY20 | FY20 | | | FY 2020 |
| - Total Program Cost | 206,456,465 | 200,218,517 | | | 406,674,981 | - | - | 805,050,429 |
| - Total Program Cost \$ Change | -3,861,828 | 11,520,013 | | | 7,658,185 | - | - | 84,355,974 |
| - Total per employee per year ⁵ | 11,424 | 11,028 | | | 11,226 | - | - | 11,040 |
| - Medical per employee per year | 8,748 | 8,748 | | | 8,748 | - | - | 8,352 |
| - Rx per employee per year | 2,664 | 2,280 | | | 2,472 | - | - | 2,652 |
| EE Contributions ⁶ | \$41,483,007 | \$41,472,022 | | | \$41,477,515 | - | | \$165,888,087 |
| - Net SoD | 161,111,630 | 170,266,508 | | | 165,689,069 | - | - | 723,518,316 |
| - SoD Subsidy % | 80% | 80% | | | 80% | - | - | 81% |
| Headcount | | | | | | | | |
| - Enrolled Ees | 73,766 | 73,848 | | | 73,807 | 73,892 | ▼ 0.1% | 74,891 |
| - Enrolled Members | 129,698 | 129,774 | | | 129,736 | 130,074 | ▼ 0.3% | 130,234 |
| - Member/EE Ratio | 1.8 | 1.8 | | | 1.8 | 1.8 | | 1.7 |

¹ Capitation payments apply to HMO plan only

It is evident that the COVID-19 pandemic will have an impact on health care costs. We have used available information and reasonable estimation techniques to develop health care cost estimates for the GHIP that reflect the impact of COVID-19. However due to the high degree of uncertainty associated with this pandemic, results may vary from the estimates provided.

² Direct subsidy and catastrophic reinsrance prospective payments reflect actual payments received during quarter; CGDP estimated based on payment attributable to quarter; projected EGWP PMPM amounts provided by ESI

³ Reflects estimated rebates attributable to FY21; prior quarters to be updated with actual FY21 rebates when received; estimated rebates based on WTW analysis of expected rebates under ESI contract effective July 2019

⁴ Premium contributions include fees for participating non-State groups

⁵ Total per employee per year (PEPY) and per member per year (PMPY) values include operational expenses; these expenses are excluded from medical and Rx PEPY/PMPY splits

⁶ Participating groups are assumed to be 100% EE funded, and Medicare retirees are assumed to be fully subsidized

⁷ WTW Budget based on final FY21 Budget approved by SEBC

⁸ FY21 Projected based on 24 months of claims experience through FY21 Q1 (excludes FY20 Q4 and FY21 Q1 experience due to COVID-19 impact); reflects average headcounts YTD with 1% assumed enrollment growth during FY21; reflects costs and savings attributable to all GHIP initiatives effective 7/1/19 and later; 5% medical/8% pharmacy trend; EGWP revenues and prescription drug rebates projected based on the period revenues are attributable; projections reflect impact of COVID-19 on FY21 operating expenses

| FY21 YTD Reporting Reconciliation | WTW FY21 Q2 Financial Report | DHR Dec. 2020 Fund Equity Report |
|---|------------------------------------|--|
| Total Program Cost | \$414,333,166 | \$494,175,141 |
| Paid Claims | 392,474,729 | 472,316,704 |
| Medical Claims | 307,679,767 | 319,395,389 |
| Rx Claims ¹ | 84,794,963 | 152,921,315 |
| Rx Paid Claims ⁴ | 141,242,912 | 152,921,315 |
| EGWP | (22,178,129) | 17,076,565 |
| Direct Subsidy | (1,266,274) | 1,275,651 |
| CGDP | (14,287,790) | 9,176,850 |
| Catastrophic Reinsurance | (6,624,065) | 6,624,065 |
| Rx Rebates | (34,269,821) | 36,800,820 |
| Total Rx Claim (Offsets)/Revenue ² | (56,447,950) | 53,877,386 |
| Total Fees | 21,858,437 | 21,858,437 |
| ASO Fees | 20,632,366 | 20,632,366 |
| Operational Expenses | 1,226,071 | 1,226,071 |
| Premium Contributions/Operating Revenues ³ | \$421,282,336 | \$475,643,459 |
| Net Income | 6,949,169 | (18,531,682) |
| Total Cost as % of Budget | 98% | 104% |

¹WTW Rx claims shown net of EGWP revenue and Rx rebates; DHR Rx claims reflect gross claim dollars excluding additional revenue (EGWP and rebates)

²WTW reflects EGWP revenue and Rx rebates as offsets to Rx claims; DHR reflects these items as additions to operating revenues

³DHR premium contributions represent total operating revenues, including premium contributions, Rx revenues (EGWP and rebates), other revenues totaling \$487,943, and participating group fees totaling \$2,988,139; WTW premium contributions represent FY21 budget rates and headcounts (net of Rx revenues), including participating group fees

⁴WTW reflects 12 ESI invoice payments YTD, December Fund Equity report reflects 13 ESI invoices YTD

State of Delaware

Health Plan Quarterly Financial Reporting Assumptions and Caveats

Claim basis and timing

- 1 All reporting provided on a paid basis within this document.
- 2 FY21 represents the time period July 1, 2020 through June 30, 2021 for all statuses; note Medicarle eligible retirees runs on a calendar year basis. Therefore, FY21 financial results span two plan years for the Medicare eligible population.

Enrollment

3 Medical and Rx enrollment based on quarterly tiered enrollment data from Highmark and Aetna; Medicare enrollment provided separately for retirees enrolled in medical (Highmark) and Rx (ESI).

Benefit costs/fees

- 4 Medical quarterly paid claims from Highmark and Aetna; Rx quarterly paid claims from ESI; EGWP subsidies and Rx rebates (Active, non-Medicare eligible retiree, and Medicare eligible retiree) from DHR
- 5 Administration fees and operational expenses from DHR-provided December 2020 Fund Equity Report; total quarterly fees are assigned to each plan on a contract count basis.
- <u>ASO Fees</u>: includes fees for vendor administration, COBRA administration, ACA-related (PCORI), IBM Watson data analytics, EAP and WTW consulting fees.
- b. Operational Expenses: includes expenses for items such as staff salaries, supplies, etc.
- 6 Pharmacy drug rebates are shown based on the period to which rebates are attributable; prior quarters to be updated with actual FY21 rebates when received; estimated rebates based on WTW analysis of expected rebates under ESI contract effective July 2019 and actual rebates received through FY21 Q2; active/non-Medicare eligible retiree rebates assigned to each plan on a contract count basis; may differ from actual payments received during FY2020 due to payment timing lag.
- 7 EGWP payments based on actual and expected payments attributable to the period July 1, 2020 through June 30, 2021; reflects actual direct subsidy, prospective reinsurance and coverage gap discount payments received through December 2020; remaining payments attributable to FY21 estimated based on projected amounts provided by ESI; may differ from actual payments received during FY21 due to payment timing lag.
- 8 Prior year costs calculated from WTW's FY20 Financial Reporting.
- 9 FY21 Projected based on 24 months of claims experience through FY21 Q2 (excludes FY20 Q4 and FY21 Q1 experience due to COVID-19 impact); reflects average headcounts YTD with 1% assumed enrollment growth during FY21; reflects costs and savings attributable to all GHIP initiatives effective 7/1/19 and later; 5% medical/8% pharmacy trend; EGWP revenues and prescription drug rebates projected based on the period revenues are attributable; projections reflect impact of COVID-19 on FY21 operating expenses
- It is evident that the COVID-19 pandemic will have an impact on health care costs. We have used available information and reasonable estimation techniques to develop health care cost estimates for the GHIP that reflect the impact of COVID-19. However due to the high degree of uncertainty associated with this pandemic, results may vary from the estimates provided.

Budget/contributions

- 10 Active and non-Medicare eligible retiree budget rates and contributions reflect rates effective July 1, 2020. Medicare eligible retiree budget rates reflect rates effective January 1, 2020 for FY21 Q1 and Q2, and rates effective January 1, 2021 for FY21 Q3 and Q4. Budget rates include FY21 risk fees for Participating groups (excludes \$2.70 PEPM charge). FY21 budget rates were held flat from FY20.
- 11 Premiums and employee contributions are the product of monthly budget rate/contribution and quarterly average tiered contract counts provided by the medical vendors; assumes 1% enrollment growth during FY21.
- 12 Highmark quarterly reports do not provide enrollment data split by retirement date. All Medicare eligible retirees are assumed to have retired prior to July 1, 2012, and therefore do not contribute towards the cost of premiums. As a result of this conservative assumption, the healthcare program's net cost to the State may be overstated.
- 13 Participating groups are assumed to be 100% employee paid in order to estimate the healthcare program's net cost to the State; actual employee contributions vary and are difficult to capture since each group pays premiums at different times; participating group fees are included in premium contributions.
- 14 While COBRA enrollment and claims are reflected in the expenses, all medical/Rx participants are assumed to pay active contributions since COBRA participants make up less than 0.1% of the total population.
- 15 HRA funding for CDH plans are included in the paid claims reported in this document.

Terms directly tied to cost tracking

| Terminology | Acronym | Definition |
|---|---------|--|
| Administrative Services Only | ASO | When an organization funds its own employee benefit plan, such as a health |
| , | | insurance program, and it hires an outside firm to perform specific administrative |
| | | services. Also referred to as "self-funded". Currently, the GHIP has ASO |
| | | contracts with Aetna, Highmark and Express Scripts. |
| Capitation | n/a | Fixed payment amount (per member) to a physician or group of physicians for a |
| | | defined set of services for a defined set of members. Fixed or "capitated" |
| | | payment per member provides physician with an incentive for meeting quality |
| | | and cost efficiency outcomes, since the physician is responsible for any costs |
| | | incurred above the capitated amount. May be risk adjusted based on the |
| | | demographics of the member population or changes in the member population. |
| | | Often used for <i>bundled payments</i> or other <i>value-based payments</i> . |
| Consumer Driven Health Plan | CDHP | Allows members to use health savings accounts (HSA), health reimbursement |
| Consumer Driven Health Flair | CDIII | accounts (HRA), or other similar medical payment products to pay routine |
| | | |
| Coverne Con Discovert December | CCDD | health care expenses directly. GHIP currently offers a CDHP with HRA. |
| Coverage Gap Discount Program | CGDP | One of the funding components of an <i>EGWP</i> . Manufacturers provide discounts |
| | | on covered Part D brand prescription drugs to Medicare beneficiaries while in the |
| | | coverage gap. |
| Employee | EE | A person employed for wages or salary. |
| Employer Group Waiver Plans | EGWP | A Center for Medicare Service (CMS) approved program for both employers and |
| | | unions. An employer may contract directly with CMS or go through an approved |
| | | TPA, such as ESI, to establish the plan. They are usually Self Funded, are |
| | | integrated with Medicare Part D, and sometimes include a fully insured "wrapper" |
| | | around the plan to cover non-Medicare Part D prescription drugs. GHIP currently |
| | | contracts with ESI as the TPA and includes a "wrapper," which is referred to as |
| | | an enhanced benefit. |
| Fiscal Year | FY | A year as reckoned for taxing or accounting purposes. GHIP fiscal year runs |
| | | from July 1st through June 30th. |
| Health Maintenance Organization | HMO | A form of health insurance combining a range of coverages in a group basis. A |
| | | group of doctors and other medical professionals offer care through the HMO for |
| | | a flat monthly rate. However, only visits to professionals within the HMO network |
| | | are covered by the policy. All visits, prescriptions and other care must be cleared |
| | | by the HMO in order to be covered. A primary physician within the HMO handles |
| | | referrals. |
| Health Reimbursement Account | HRA | Employer-funded account that reimburses employees for out-of-pocket medical |
| | | expenses. Employees can choose how to use their HRA funds to pay for medical |
| | | expenses, but the employer can determine what expenses are reimbursable by |
| | | the HRA (e.g., employers often designate prescription drug expenses as |
| | | ineligible for reimbursement by an HRA). Funds are owned by the employer and |
| | | are tax-deductible to the employee. GHIP only offers HRA to employees and non- |
| | | Medicare eligible retirees who enroll in the CDH Gold plan. |
| High Cost Claimant | HCC | An insured who incurs claims over a catastrophic claim limit during the plan year. |
| | | For purposes of cost tracking, this threshold is \$100K. |
| Per Employee Per Month | PEPM | A monthly cost basis measured on an employee/contract/subscriber level |
| Per Employee Per Year | PEPY | A yearly cost basis measured on an employee/contract/subscriber level |
| Per Member Per Month | PMPM | A monthly cost basis measured on a member level |
| Per Member Per Year | PMPY | A yearly cost basis measured on a member level |
| Patient-Centered Outcomes Research Trust Fund | PCORI | The Patient-Centered Outcomes Research Trust Fund fee is a fee on plan |
| Fee | | sponsors of self-insured health plans that helps to fund the Patient-Centered |
| | | Outcomes Research Institute (PCORI). The institute will assist, through |
| | | |
| | | research, patients, clinicians, purchasers and policy-makers, in making informed |
| | | research, patients, clinicians, purchasers and policy-makers, in making informed health decisions by advancing the quality and relevance of evidence-based |
| | | health decisions by advancing the quality and relevance of evidence-based |
| | | |

State of Delaware

Health Plan Quarterly Financial Reporting Glossary of Important Health Care Terms

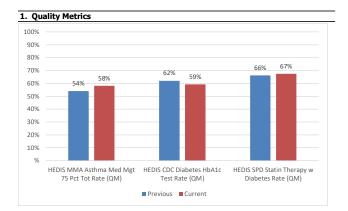
Terms directly tied to cost tracking

| Terminology | Acronym | Definition |
|------------------------------------|---------|---|
| Point-of-Service | POS | A type of managed care plan that is a hybrid of HMO and PPO plans. Like an HMO, participants designate an in-network physician to be their primary care provider. But like a PPO, patients may go outside of the provider network for health care services. GHIP only offers this type of plan to Port of Wilmington employees. |
| Preferred Provider Organization | PPO | A health care organization composed of physicians, hospitals, or other providers which provides health care services at a reduced fee. A PPO is similar to an HMO, but care is paid for as it is received instead of in advance in the form of a scheduled fee. PPOs may also offer more flexibility by allowing for visits to out-of-network professionals at a greater expense to the policy holder. Visits within the network require only the payment of a small fee. There is often a deductible for out-of-network expenses and a higher copayment. |
| Transitional Reinsurance Fee | TRF | Fee collected by the transitional reinsurance program to fund reinsurance payments to issuers of non-grandfathered reinsurance-eligible individual market plans, the administrative costs of operating the reinsurance program, and the General Fund of the U.S. Treasury for the 2014, 2015, and 2016 benefit years. This fee is part of the Affordable Care Act legislation, and ends after the 2016 benefit year. |
| Year to Date | YTD | A period, starting from the beginning of the current year (either the calendar year or fiscal year) and continuing up to the present day. For this financial reporting document, YTD refers to the time period of July 1, 2019 to June 30, 2020 |

6

Medical and Prescription Drug Dashboard - Total GHIP Population

Previous Period: Jan 2019 - Dec 2019 (Paid) Current Period: Jan 2020 - Dec 2020 (Paid)



3. Well Care and Preventive Visits

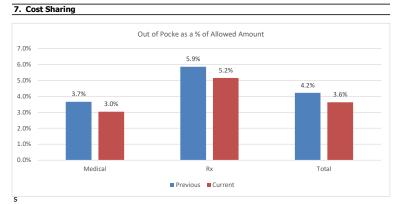
| | Previous | Current | Trend | Benchmark | |
|-------------------------------|----------|---------|--------|-----------|--|
| Visits per 1000 Well Baby | 5858.8 | 5561.9 | -5.1% | 5507.4 | |
| Visits per 1000 Well Child | 863.0 | 907.4 | 5.1% | 786.6 | |
| Visits per 1000 Prevent Adult | 429.8 | 368.1 | -14.4% | 378.9 | |

4. Medical Eligibility

| | Previous | Current | Trend |
|-------------------|-----------|-----------|-------|
| Average Employees | 72,108.9 | 73,556.8 | 2.0% |
| Average Members | 126,826.4 | 128,928.9 | 1.7% |
| Family Size | 1.8 | 1.8 | -0.3% |
| Member Age | 43.0 | 43.0 | 0.1% |
| Members % Male | 44.9% | 44.8% | -0.2% |

5. Risk Score Previous Current 229.9

Member Risk Score 236.1



2. High Cost Claimants Previous Current

■ HCC ■ Non-HCC

| | Previous | Current | Trend |
|------------------------|----------|---------|-------|
| Patients | 1,082 | 1,162 | 7.4% |
| Patients per 1,000 | 8.3 | 8.1 | -2.6% |
| Payments (in Millions) | \$213 M | \$229 M | 7.6% |
| Payments per Patient | 196,845 | 197,190 | 0.2% |

| ` | | Previous | Current | Trend | Benchmark |
|-----------------|---------------------------|----------|----------|--------|-----------|
| Inpatient | Allowed per Admit | \$23,440 | \$24,475 | 4.4% | \$30,931 |
| | Admits per 1000 | 84.6 | 75.1 | -11.2% | 54.0 |
| | Days LOS | 5.3 | 5.6 | 4.6% | 4.4 |
| Outpatient | Allowed per Service | \$127 | \$133 | 4.6% | \$130 |
| | ER Visits per 1000 | 351.9 | 288.9 | -17.9% | 229.1 |
| Non-Specialty F | Rx Allowed per Days Suppy | \$2 | \$2 | -4.8% | n/a |
| | Days Supply PMPY | 653 | 665 | 2.0% | n/a |
| Specialty Rx | Allowed per Days Supply | \$89 | \$88 | -0.9% | n/a |
| | Days Supply PMPY | 11 | 13 | 18.5% | n/a |
| All RX | Allowed per Days Supply | \$4 | \$4 | 3.3% | \$4 |
| | Days Supply PMPY | 664 | 679 | 2.3% | 365 |

■ HCC ■ Non-HCC





Medical and Prescription Drug Dashboard - Total GHIP Population

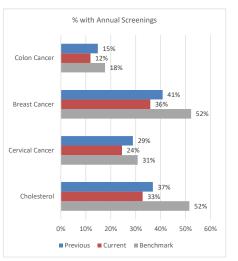
Previous Period: Jan 2019 - Dec 2019 (Paid) Current Period: Jan 2020 - Dec 2020 (Paid)

8. Top Medical Conditions (by cost)

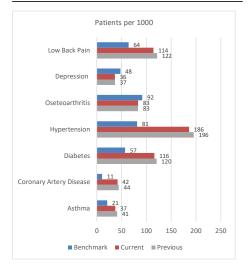


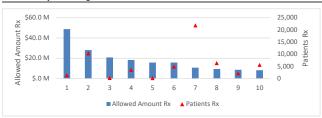
| Condition | Allowed Amount Med | Patients Med | Med Allowed per Patient |
|----------------------------------|-----------------------|-----------------|----------------------------|
| 1 Signs/Symptoms/Oth Cond, NE | \$39,746,153 | 40,416 | \$983 |
| 2 Prevent/Admin Hlth Encounters | \$35,122,858 | 80,783 | \$435 |
| 3 Chemotherapy Encounters | \$30,424,065 | 632 | \$48,139 |
| 4 Osteoarthritis | \$29,325,641 | 12,658 | \$2,317 |
| 5 Spinal/Back Disord, Low Back | \$25,748,000 | 15,748 | \$1,635 |
| 6 Pregnancy without Delivery | \$23,249,717 | 2,793 | \$8,324 |
| 7 Arthropathies/Joint Disord NEC | \$21,826,403 | 27,996 | \$780 |
| 8 Renal Function Failure | \$21,754,342 | 3,805 | \$5,717 |
| 9 Respiratory Disord, NEC | \$19,242,827 | 14,633 | \$1,315 |
| 10 Gastroint Disord, NEC | \$19,230,155 | 14,742 | \$1.304 |

9. Screening Rates

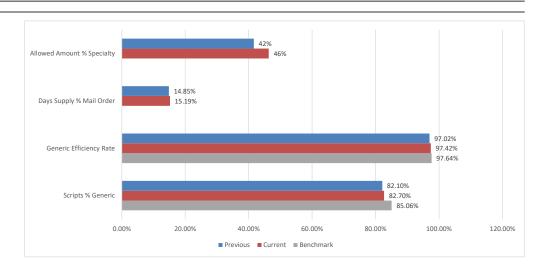


10. Chronic Condition Prevalence



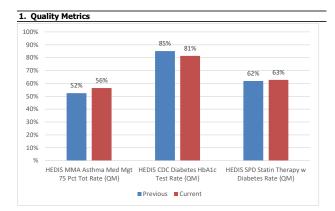


| TI | nerapeutic Class | Allowed Amount Rx | Patients Rx | Rx Allowed per Patient |
|-------|-------------------------------|----------------------|----------------|---------------------------|
| 1 In | nmunosuppressants, NEC | \$48,695,051 | 1,333 | \$36,530 |
| 2 Ar | ntidiabetic Agents, Misc | \$28,052,277 | 10,360 | \$2,708 |
| 3 Me | olecular Targeted Therapy | \$20,761,313 | 218 | \$95,235 |
| 4 Ar | ntidiabetic Agents, Insulins | \$18,322,937 | 3,536 | \$5,182 |
| 5 Bi | ological Response Modifiers | \$15,844,046 | 170 | \$93,200 |
| 6 Co | pag/Anticoag, Anticoagulants | \$15,729,145 | 4,915 | \$3,200 |
| 7 Ac | Irenals & Comb, NEC | \$10,735,519 | 21,827 | \$492 |
| 8 Mi | sc Therapeutic Agents, NEC | \$9,346,617 | 6,338 | \$1,475 |
| 9 Ar | ntidiabetic Ag, SGLT Inhibitr | \$8,622,326 | 2,090 | \$4,126 |
| 10 St | imulant, Amphetamine Type | \$8,072,805 | 5,584 | \$1,446 |



Medical and Prescription Drug Dashboard - Active Employees

Previous Period: Jan 2019 - Dec 2019 (Paid) Current Period: Jan 2020 - Dec 2020 (Paid)



3. Well Care and Preventive Visits

| | Previous | Current | Trend | Benchmark | |
|-------------------------------|----------|---------|--------|-----------|--|
| Visits per 1000 Well Baby | 5857.1 | 5562.3 | -5.0% | 5507.4 | |
| Visits per 1000 Well Child | 862.5 | 908.5 | 5.3% | 786.6 | |
| Visits per 1000 Prevent Adult | 499.3 | 419.2 | -16.1% | 341.1 | |

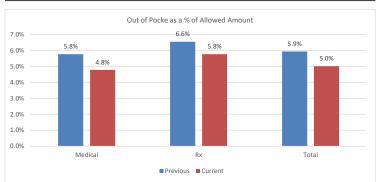
4. Medical Eligibility

| | Previous | Current | Trend |
|-------------------|----------|----------|-------|
| Average Employees | 38,250.1 | 39,021.9 | 2.0% |
| Average Members | 88,824.3 | 90,201.9 | 1.6% |
| Family Size | 2.3 | 2.3 | -0.5% |
| Member Age | 32.8 | 32.8 | -0.2% |
| Members % Male | 46.3% | 46.3% | -0.1% |

5. Risk Score

Previous Current
Member Risk Score 135.8 131.3

7. Cost Sharing



Previous Current

■ HCC ■ Non-HCC

| | Previous | Current | Trend |
|------------------------|----------|---------|-------|
| Patients | 745 | 771 | 3.5% |
| Patients per 1,000 | 8.1 | 8.1 | 0.6% |
| Payments (in Millions) | \$137 M | \$146 M | 6.9% |
| Payments per Patient | 183,462 | 189,490 | 3.3% |

| 6. Price and Us | se . | | | | |
|------------------|-------------------------|----------|----------|--------|-----------|
| ` | | Previous | Current | Trend | Benchmark |
| Inpatient | Allowed per Admit | \$27,418 | \$27,791 | 1.4% | \$25,999 |
| | Admits per 1000 | 56.0 | 50.9 | -9.0% | 52.8 |
| | Days LOS | 4.6 | 4.8 | 4.6% | 4.2 |
| Outpatient | Allowed per Service | \$132 | \$136 | 3.1% | \$130 |
| | ER Visits per 1000 | 277.4 | 223.2 | -19.5% | 228.1 |
| Non-Specialty Rx | Allowed per Days Suppy | \$2 | \$2 | -3.8% | n/a |
| | Days Supply PMPY | 384 | 389 | 1.5% | n/a |
| Specialty Rx | Allowed per Days Supply | \$84 | \$85 | 1.7% | n/a |
| | Days Supply PMPY | 8 | 9 | 18.7% | n/a |
| Ali RX | Allowed per Days Supply | \$4 | \$4 | 5.8% | 4 |
| | Davs Supply PMPY | 391 | 398 | 1.8% | 365 |

■ HCC ■ Non-HCC

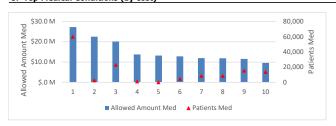




Medical and Prescription Drug Dashboard - Active Employees

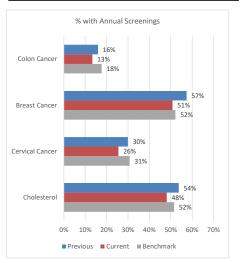
Previous Period: Jan 2019 - Dec 2019 (Paid) Current Period: Jan 2020 - Dec 2020 (Paid)

8. Top Medical Conditions (by cost)

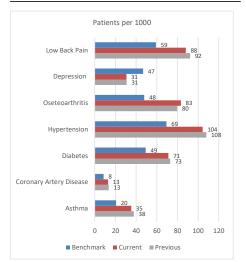


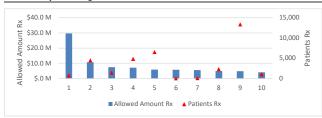
| Condition | Allowed Amount Med | Patients Med | Med Allowed per Patient |
|----------------------------------|-----------------------|-----------------|----------------------------|
| 1 Prevent/Admin Hlth Encounters | \$27,205,902 | 60,145 | \$452 |
| 2 Pregnancy without Delivery | \$22,507,414 | 2,708 | \$8,311 |
| 3 Signs/Symptoms/Oth Cond, NE | \$20,147,199 | 23,184 | \$869 |
| 4 Newborns, w/wo Complication | \$13,753,960 | 1,379 | \$9,974 |
| 5 Chemotherapy Encounters | \$13,215,087 | 204 | \$64,780 |
| 6 Osteoarthritis | \$12,778,036 | 4,710 | \$2,713 |
| 7 Spinal/Back Disord, Low Back | \$11,894,276 | 8,674 | \$1,371 |
| 8 Gastroint Disord, NEC | \$11,833,111 | 8,715 | \$1,358 |
| 9 Arthropathies/Joint Disord NEC | \$11,526,946 | 15,559 | \$741 |
| 10 Infections - Respiratory, NEC | \$9,597,757 | 13,847 | \$693 |

9. Screening Rates

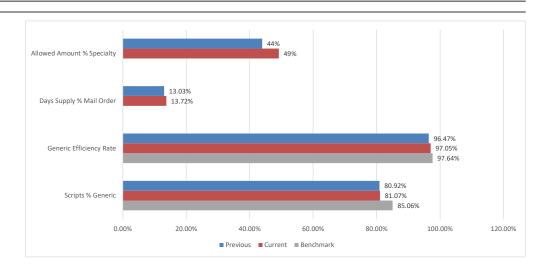


10. Chronic Condition Prevalence





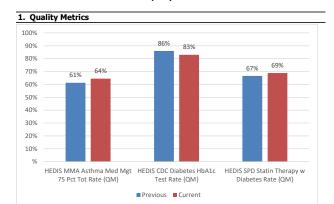
| Therapeutic Class | Allowed Amount Rx | Patients Rx | Rx Allowed per Patient |
|-----------------------------------|----------------------|----------------|------------------------|
| 1 Immunosuppressants, NEC | \$29,649,936 | 769 | \$38,556 |
| 2 Antidiabetic Agents, Misc | \$10,683,914 | 4,470 | \$2,390 |
| 3 Antidiabetic Agents, Insulins | \$7,469,140 | 1,435 | \$5,205 |
| 4 Stimulant, Amphetamine Type | \$7,053,213 | 4,834 | \$1,459 |
| 5 Antivirals, NEC | \$5,877,323 | 6,504 | \$904 |
| 6 Molecular Targeted Therapy | \$5,726,870 | 59 | \$97,066 |
| 7 Biological Response Modifiers | \$5,500,045 | 77 | \$71,429 |
| 8 Misc Therapeutic Agents, NEC | \$4,899,428 | 2,306 | \$2,125 |
| 9 Adrenals & Comb, NEC | \$4,732,463 | 13,359 | \$354 |
| 10 Antidiabetic Ag, SGLT Inhibitr | \$4,139,353 | 1,029 | \$4,023 |





Medical and Prescription Drug Dashboard - Early Retirees

Previous Period: Jan 2019 - Dec 2019 (Paid) Current Period: Jan 2020 - Dec 2020 (Paid)



3. Well Care and Preventive Visits

| | Previous | Current | Trend | Benchmark | |
|-------------------------------|----------|---------|--------|-----------|--|
| Visits per 1000 Well Baby | 4800.0 | 5700.0 | 18.8% | 5507.4 | |
| Visits per 1000 Well Child | 878.6 | 808.4 | -8.0% | 786.6 | |
| Visits per 1000 Prevent Adult | 511.2 | 435.2 | -14.9% | 485.1 | |

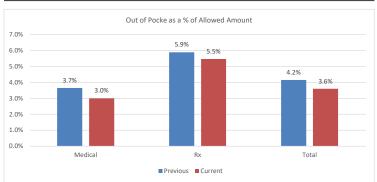
4. Medical Eligibility

| Previous | Current | Trend |
|----------|-----------------------------------|---|
| 6,142.4 | 6,128.9 | -0.2% |
| 9,826.4 | 9,785.2 | -0.4% |
| 1.6 | 1.6 | -0.2% |
| 49.7 | 49.9 | 0.6% |
| 41.5% | 41.6% | 0.3% |
| | 6,142.4 9,826.4 1.6 49.7 | 9,826.4 9,785.2 1.6 1.6 49.7 49.9 |

5. Risk Score

Previous Current
Member Risk Score 253.5 248.4

7. Cost Sharing



Previous Current 41%

■ HCC ■ Non-HCC

| | Previous | Current | Trend |
|------------------------|----------|---------|--------|
| Patients | 253 | 262 | 3.6% |
| Patients per 1,000 | 22.2 | 8.1 | -63.5% |
| Payments (in Millions) | \$47 M | \$48 M | 1.4% |
| Payments per Patient | 186,600 | 182,654 | -2.1% |

| 6. Price and Us | se | | | | |
|------------------|-------------------------|----------|----------|--------|-----------|
| • | | Previous | Current | Trend | Benchmark |
| Inpatient | Allowed per Admit | \$39,132 | \$42,425 | 8.4% | \$35,838 |
| | Admits per 1000 | 79.0 | 71.5 | -9.4% | 61.9 |
| | Days LOS | 5.8 | 6.6 | 13.6% | 5.0 |
| Outpatient | Allowed per Service | \$156 | \$159 | 2.0% | \$130 |
| | ER Visits per 1000 | 370.3 | 306.9 | -17.1% | 238.2 |
| Non-Specialty Rx | Allowed per Days Suppy | \$2 | \$2 | -6.0% | n/a |
| | Days Supply PMPY | 772 | 793 | 2.7% | n/a |
| Specialty Rx | Allowed per Days Supply | \$90 | \$83 | -8.5% | n/a |
| | Days Supply PMPY | 16 | 19 | 20.3% | n/a |
| All RX | Allowed per Days Supply | \$4 | \$4 | -0.2% | 4 |
| | Days Supply PMPY | 788 | 812 | 3.0% | 365 |

■ HCC ■ Non-HCC

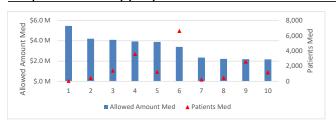




Medical and Prescription Drug Dashboard - Early Retirees

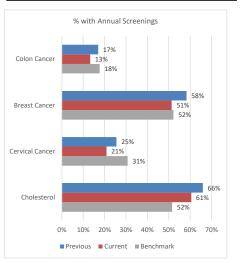
Previous Period: Jan 2019 - Dec 2019 (Paid) Current Period: Jan 2020 - Dec 2020 (Paid)

8. Top Medical Conditions (by cost)

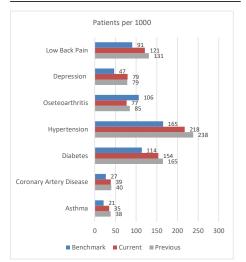


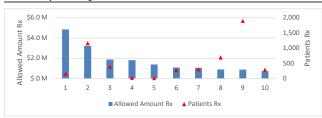
| Condition | Allowed Amount Med | Patients Med | Med Allowed per Patient |
|----------------------------------|-----------------------|-----------------|----------------------------|
| 1 Chemotherapy Encounters | \$5,458,956 | 72 | \$75,819 |
| 2 Coronary Artery Disease | \$4,208,896 | 452 | \$9,312 |
| 3 Spinal/Back Disord, Low Back | \$4,096,011 | 1,421 | \$2,882 |
| 4 Signs/Symptoms/Oth Cond, NE | \$3,943,848 | 3,599 | \$1,096 |
| 5 Osteoarthritis | \$3,886,246 | 1,248 | \$3,114 |
| 6 Prevent/Admin Hlth Encounters | \$3,395,834 | 6,638 | \$512 |
| 7 Renal Function Failure | \$2,340,132 | 242 | \$9,670 |
| 8 Cardiac Arrhythmias | \$2,203,372 | 462 | \$4,769 |
| 9 Arthropathies/Joint Disord NEC | \$2,176,981 | 2,578 | \$844 |
| 10 Respiratory Disord, NEC | \$2,173,130 | 1,188 | \$1,829 |

9. Screening Rates

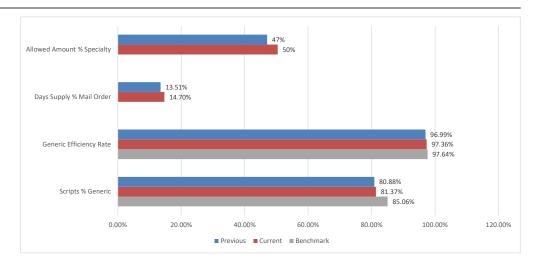


10. Chronic Condition Prevalence



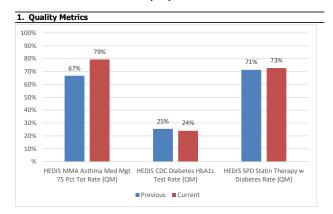


| Therapeutic Class | Allowed Amount Rx | Patients Rx | Rx Allowed per Patient |
|---|----------------------|----------------|---------------------------|
| Immunosuppressants, NEC | \$4,850,692 | 154 | \$31,498 |
| 2 Antidiabetic Agents, Misc | \$3,203,837 | 1,161 | \$2,760 |
| 3 Antidiabetic Agents, Insulins | \$1,874,151 | 385 | \$4,868 |
| 4 Biological Response Modifiers | \$1,806,282 | 20 | \$90,314 |
| 5 Molecular Targeted Therapy | \$1,376,643 | 12 | \$114,720 |
| 6 Antidiabetic Ag, SGLT Inhibitr | \$1,075,404 | 274 | \$3,925 |
| 7 CNS Agents, Misc. | \$1,047,721 | 303 | \$3,458 |
| 8 Antivirals, NEC | \$884,400 | 689 | \$1,284 |
| 9 Adrenals & Comb, NEC | \$874,474 | 1,896 | \$461 |
| 10 Coad/Anticoad, Anticoadulants | \$723,321 | 285 | \$2,538 |



${\bf Medical\ and\ Prescription\ Drug\ Dashboard\ -\ Medicare\ Retirees}$

Previous Period: Jan 2019 - Dec 2019 (Paid) Current Period: Jan 2020 - Dec 2020 (Paid)



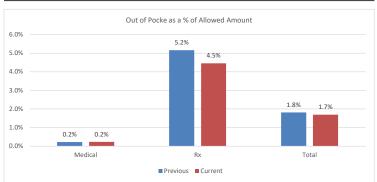
3. Well Care and Preventive Visits

| | Previous | Current | Trend | Benchmark | |
|-------------------------------|----------|---------|-------|-----------|--|
| Visits per 1000 Prevent Adult | 242.3 | 230.9 | -4.7% | 462.0 | |

| 4. Medical Eligibility | | | |
|------------------------|----------|----------|-------|
| | Previous | Current | Trend |
| Average Employees | 25,255.0 | 25,878.3 | 2.5% |
| Average Members | 25,514.5 | 26,169.3 | 2.6% |
| Family Size | 1.0 | 1.0 | 0.1% |
| Member Age | 72.9 | 73.0 | 0.2% |
| Members % Male | 41.8% | 41.5% | -0.6% |

| 5. Risk Score | | |
|-------------------|----------|---------|
| | Previous | Current |
| Member Risk Score | 555.1 | 534.3 |

7. Cost Sharing



Previous Current 15% 85% * HCC * Non-HCC

| | Previous | Current | Trend |
|------------------------|----------|---------|-------|
| Patients | 188 | 214 | 13.8% |
| Patients per 1,000 | 7.0 | 8.1 | 15.6% |
| Payments (in Millions) | \$26 M | \$32 M | 24.7% |
| Payments per Patient | 138,159 | 151,343 | 9.5% |

| • | | Previous | Current | Trend | Benchmark |
|------------------|--------------------------|----------|----------|--------|-----------|
| Inpatient | Allowed per Admit | \$17,174 | \$18,222 | 6.1% | \$35,535 |
| | Admits per 1000 | 174.4 | 148.0 | -15.1% | 55.0 |
| | Days LOS | 6.0 | 6.1 | 2.5% | 4.5 |
| Outpatient | Allowed per Service | \$111 | \$120 | 8.2% | \$130 |
| | ER Visits per 1000 | 562.3 | 471.1 | -16.2% | 229.1 |
| Non-Specialty Rx | x Allowed per Days Suppy | \$2 | \$2 | -5.7% | n/a |
| | Days Supply PMPY | 1,489 | 1,518 | 1.9% | n/a |
| Specialty Rx | Allowed per Days Supply | \$95 | \$93 | -1.5% | n/a |
| | Days Supply PMPY | 21 | 25 | 17.6% | n/a |
| All RX | Allowed per Days Supply | \$3 | \$3 | 1.6% | 4 |
| | Days Supply PMPY | 1,511 | 1,543 | 2.1% | 365 |

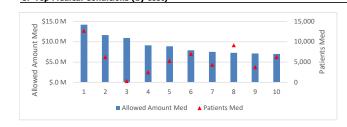




Medical and Prescription Drug Dashboard - Medicare Retirees

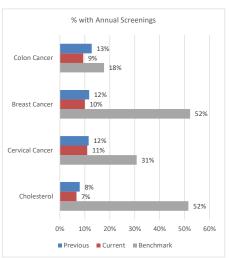
Previous Period: Jan 2019 - Dec 2019 (Paid) Current Period: Jan 2020 - Dec 2020 (Paid)

8. Top Medical Conditions (by cost)

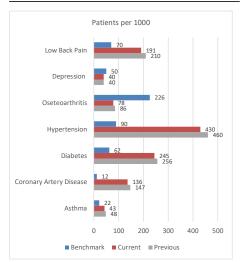


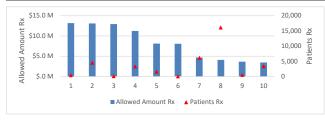
| Condition | Allowed Amount Med | Patients Med | Med Allowed per Patient |
|----------------------------------|-----------------------|-----------------|----------------------------|
| 1 Signs/Symptoms/Oth Cond, NE | \$14,229,413 | 12,724 | \$1,118 |
| 2 Osteoarthritis | \$11,642,052 | 6,241 | \$1,865 |
| 3 Chemotherapy Encounters | \$10,958,577 | 343 | \$31,949 |
| 4 Renal Function Failure | \$9,119,300 | 2,499 | \$3,649 |
| 5 Spinal/Back Disord, Low Back | \$8,898,432 | 5,271 | \$1,688 |
| 6 Eye Disorders, Degenerative | \$7,899,314 | 7,041 | \$1,122 |
| 7 Cardiac Arrhythmias | \$7,489,954 | 4,333 | \$1,729 |
| 8 Arthropathies/Joint Disord NEC | \$7,272,352 | 9,152 | \$795 |
| 9 Coronary Artery Disease | \$7,113,447 | 3,753 | \$1,895 |
| 10 Respiratory Disord, NEC | \$6,985,536 | 6,236 | \$1,120 |

9. Screening Rates



10. Chronic Condition Prevalence





| Therapeutic Class | Allowed Amount Rx | Patients Rx | Rx Allowed per Patient |
|---------------------------------|----------------------|----------------|------------------------|
| 1 Immunosuppressants, NEC | \$13,175,113 | 411 | \$32,056 |
| 2 Antidiabetic Agents, Misc | \$13,105,549 | 4,546 | \$2,883 |
| 3 Molecular Targeted Therapy | \$12,938,426 | 137 | \$94,441 |
| 4 Coag/Anticoag, Anticoagulants | \$11,217,289 | 3,317 | \$3,382 |
| 5 Antidiabetic Agents, Insulins | \$8,122,769 | 1,603 | \$5,067 |
| 6 Biological Response Modifiers | \$8,095,220 | 71 | \$114,017 |
| 7 Adrenals & Comb, NEC | \$4,670,272 | 6,146 | \$760 |
| 8 Antihyperlipidemic Drugs, NEC | \$4,071,070 | 16,127 | \$252 |
| 9 Hormone-Modifying Therapy | \$3,646,862 | 516 | \$7,068 |
| 10 Misc Therapeutic Agents, NEC | \$3,458,352 | 3,377 | \$1,024 |

