

Wayne A. Smith President & CEO

March 5, 2019

State Employee Benefits Committee (SEBC) Attn: Faith Rentz, Director, Statewide Benefits Office 97 Commerce Way, Suite 201 Dover, Delaware 19904

Alfred I. duPont Hospital for Children Roy Proujansky, MD, Chief Executive of Nemours Delaware Valley Operations

Bayhealth
Terry Murphy,
President & CEO

Beebe Healthcare Jeffrey M. Fried President & CEO

Christiana Care Health System Janice E. Nevin, M.D. MPH President & CEO

Nanticoke Health Services Steven A. Rose, RN, MN President & CEO

Saint Francis Healthcare
Daniel Sinnott
President & CEO

Delaware Healthcare Association Wayne A. Smith President & CEO Dear Members of the SEBC,

As you know, health care affordability continues to be an important issue in Delaware and across the nation. Hospitals are working hard to address these concerns by delivering heath care that improves patient experience, outcomes and is based on **value**.

Since 2012, the number of hospitals participating in value-based alterative payment models have increased steadily. Likewise, Delaware's hospitals and health systems are on the forefront of creating new value-based payment systems for Delawareans. In partnership with legislators and the Administration last year, Delaware hospitals have committed to the goal of having 60% of patients under value-based contracts by 2021. A value-based system would better ensure patient access to high quality health care, support a robust primary care system, and focus efforts on population health.

For more on hospitals efforts to address affordability and value, please see enclosed *The Value Initiative* from the American Hospital Association. We will continue to keep you informed on our efforts to provide all Delawareans with accessible, high quality, and financially sustainable health care.

Sincerely,

Wayne A. Smith