Overall

- 1. Total Premium (paid by the State, Participating Groups, Employees, Retirees) was \$628.5 million, a 2.0% increase over Fiscal Year 2014
- 2. Total Claims and Expenses were \$708.1 million for this period, an increase of 8.9% over Fiscal Year 2014.
- 3. For Fiscal Year 2015, the plan realized a net loss of \$79.6 million or 12.7% of premium.
- 4. During this twelve-month period, there was an average of 66,948 actives and retirees covered under the plans, an increase of 2.0% from the prior year. There was an average of 121,226 members covered under the plans, an increase of 1.7% from the prior year.

Medical

- 1. Medical claims were \$498.6 million, a 7.4% increase over the prior period. Including administrative expenses, medical costs were \$522.2 million.
- 2. On a per member basis, the average medical spend was \$4,307, an increase of 5.5% from the prior year.
- 3. The Highmark PPO for Active employees had the most covered lives (45,875) and had a \$4,996 per member cost, an increase of 5.8% from the prior year.
- 4. The Basic Non-Medicare Plan for Retirees, the Highmark CDH Plans for Actives and for Retirees, the POS Plan and the Aetna CDH Plan for Retirees all experienced increases in cost per member of over 10%.
- 5. The Highmark PPO for Retirees had the highest cost per member at \$8,583.

* Segal Consulting

Medical

| | | Cost | | |
|---------------------------|----------------|-------------|----------|--|
| | <u>Members</u> | <u>PMPY</u> | % Change | |
| Highmark POS | 538 | \$6,181 | 116.8% | |
| Basic Actives | 1,431 | \$2,519 | -12.2% | |
| Aetna CDH Actives | 688 | \$2,440 | 1.9% | |
| Highmark CDH Actives | 2,578 | \$3,400 | 21.0% | |
| Aetna HMO Actives | 6,264 | \$3,963 | 4.3% | |
| Blue Care HMO Actives | 30,861 | \$4,095 | 8.2% | |
| PPO Actives | 45,875 | \$4,996 | 5.8% | |
| | | | | |
| Basic NM Retirees | 142 | \$6,988 | 12.1% | |
| Aetna CDH NM Retirees | 36 | \$4,273 | 240.0% | |
| Highmark CDH NM Retirees | 145 | \$6,818 | 14.7% | |
| Aetna HMO NM Retirees | 839 | \$5,645 | -19.4% | |
| Blue Care HMO NM Retirees | 3,054 | \$7,931 | 2.9% | |
| PPO NM Retirees | 5,487 | \$8,583 | 6.6% | |
| | | | | |
| Special Medicfill | 23,288 | \$1,982 | 2.2% | |



Prescription Drug

- Prescription Drug claims were \$224.4 million. After accounting for administrative costs, less rebates and EGWP savings, total prescription drug costs were \$176.3 million
- 2. Estimated Prescription Drug Rebates of \$28.1 million and EGWP Revenue of \$21.9 million offset a total of \$50.0 million, or 22.3% of prescription drug costs.
- 3. On a per member basis, the average prescription drug spend was \$1,455, an increase of 11.4% from the prior year. Reasons for this increase include increased number and usage of specialty drugs, increased usage of compound drugs and overall drug inflation.
- 4. Medicare retirees had the highest cost per member at \$2,679.

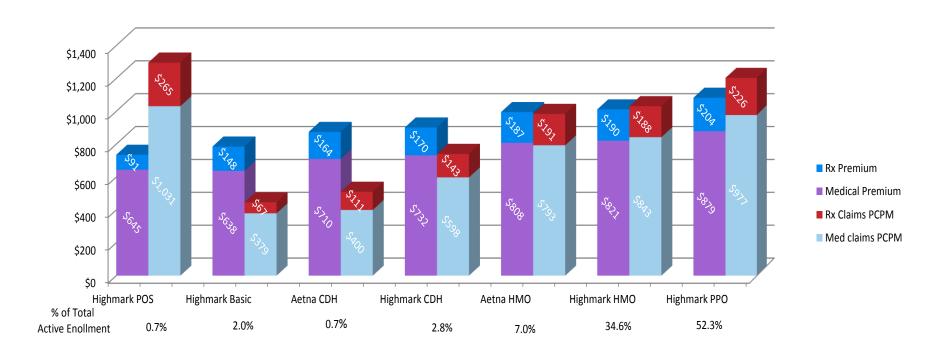
* Segal Consulting

Prescription Drug

| | _ | Cost | |
|---------------------------|---------|-------------|----------|
| | Members | <u>PMPY</u> | % Change |
| Highmark POS | 538 | \$1,592 | 52.4% |
| Basic Actives | 1,431 | \$447 | 32.4% |
| Aetna CDH Actives | 688 | \$676 | -11.6% |
| Highmark CDH Actives | 2,578 | \$814 | 16.3% |
| Aetna HMO Actives | 6,264 | \$954 | 8.2% |
| Blue Care HMO Actives | 30,861 | \$916 | 7.5% |
| PPO Actives | 45,875 | \$1,157 | 1.5% |
| | | | |
| Basic NM Retirees | 142 | \$712 | -8.6% |
| Aetna CDH NM Retirees | 36 | \$871 | 69.7% |
| Highmark CDH NM Retirees | 145 | \$1,931 | -17.8% |
| Aetna HMO NM Retirees | 839 | \$2,350 | 13.9% |
| Blue Care HMO NM Retirees | 3,054 | \$2,057 | 12.9% |
| PPO NM Retirees | 5,487 | \$2,537 | 8.3% |
| | | | |
| Medicare EGWP | 23,288 | \$2,679 | 22.9% |

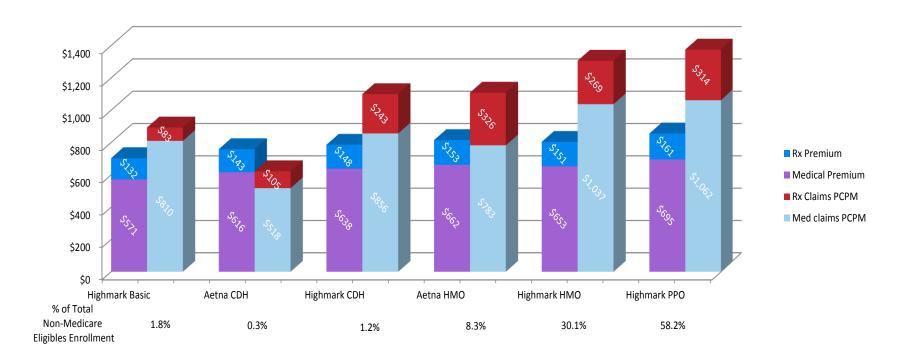


Active Eligibles Plan Costs per Contract per Month July 1, 2014 - June 30, 2015





Non-Medicare Eligibles Plan Costs per Contract per Month July 1, 2014 - June 30, 2015





| | 2015 | | 2014 | Change |
|---------------------------|-------------------|----|-------------|--------|
| Active Medical Cost | \$ 397,801,171 | \$ | 367,716,457 | 8.2% |
| Pre-Medicare Medical Cost | \$ 78,190,650 | \$ | 75,833,408 | 3.1% |
| Medicare Medical Cost | \$ 46,178,511 | \$ | 43,235,866 | 6.8% |
| Total Medial Cost | \$ 522,170,332 | \$ | 486,785,731 | 7.3% |
| Active RX Cost | \$ 91,360,883 | \$ | 86,426,266 | 5.7% |
| Pre-Medicare RX Cost | \$ 22,583,276 | \$ | 20,711,144 | 9.0% |
| Medicare RX Cost | \$ 62,394,418 | \$ | 48,603,215 | 28.4% |
| Total RX Cost | \$ 176,338,577 | \$ | 155,740,624 | 13.2% |
| Total Active Cost | \$ 489,162,054 | \$ | 454,142,723 | 7.7% |
| Total Pre-Medicare Cost | \$ 100,773,926 | \$ | 96,544,552 | 4.4% |
| Total Medicare Cost | \$ 108,572,929 | \$ | 91,839,081 | 18.2% |
| Total Cost | \$ 698,508,909 | \$ | 642,526,356 | 8.7% |
| Percent Medical of Total | 74.8% | | 75.8% | |
| Percent RX of Total | 25.2% | | 24.2% | |



Annual Surplus/Deficit

| | 2015 | | | | |
|-----------------------|------------|-----------------|--------------|--|--|
| | <u>Ini</u> | tial Projection | Final Result | | |
| Actives | \$ | 17,307,240 \$ | (32,801,302) | | |
| Non-Medicare Retirees | | (30,603,769) | (38,045,438) | | |
| Medicare Retirees | | 2,174,117 | (8,780,698) | | |
| Total | \$ | (11,122,412) \$ | (79,627,438) | | |